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## SOLICITATION AMENDMENT

## MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

### Vendor/Firm Name and Address

Raison sociale et adresse du  
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### Issuing Office - Bureau de distribution

Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> TBIPS_IT Professional Services	
<b>Solicitation No. - N° de l'invitation</b> EN869-161257/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> 20161257	<b>Date</b> 2016-07-18
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-615-30347	
<b>File No. - N° de dossier</b> 615el.EN869-161257	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-08-12</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Ghaddab, Nabil	<b>Buyer Id - Id de l'acheteur</b> 615el
<b>Telephone No. - N° de téléphone</b> (873) 469-4984 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
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<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This Solicitation amendment is raised to answer questions received from Bidders and to modify the Solicitation.

## QUESTION 1

Reference – Corporate Mandatory Requirement C.M2

Table C.M2 lists the minimum number of billable days per Resource Category. Within the table, there are Resource Categories for “Independent IT Project Review Team Leader – Level 3” and “Independent IT Project Review – Level 2”. Each of these categories requires a minimum of 770 billable days. In order to score the maximum on each of these categories, 1,540 days per category is required (mandatory + rated). The nature of the Independent IT Project Reviewer roles since the role has come into existence on TBIPS is that work engagements tend to be on the order of 20-40 days. To simply pass the minimum mandatory requirement would mean a respondent would need to have conducted somewhere from 40 to 80 such review engagements. To achieve maximum score would require more like 80 to 160 such engagements. This is an excessive amount of billable days for each role in relation to the frequency that this particular Category tends to be engaged. We request that the days per resource category for the Independent IT Project Review roles (level 2 and 3) be reduced to 100 billable days for the mandatory requirement.

## ANSWER 1

Bidders are to refer to the RFP Amendment 002. The subject two categories were removed from this requirement.

## QUESTION 2

We have reviewed the RFP and note a few concerns. This solicitation is meant to **award three (3) separate contracts** for up to five (5) total years, with only three (3) being contracted as a base. We note an estimated level of resources required as 30 in total. This is roughly 10 resources per contract awarded.

We also note the corporate requirements call for three (3) large contracts as reference material (\$5 million each) along with a total of 76.5 man years of expertise spread across all categories (please see page 17 of 81 table C.M2). This indicates that the Crown is seeking 15.3 man years (76.5/5years) per year of demonstrated experience is required to garner a contract for 10 people. And this would pre-suppose that all five years would be awarded. This would appear very excessive. This will result in fewer submissions and higher pricing to the Crown. An unlikely desire.

**2.1** Could the Crown kindly divide these requirements in thirds to more accurately reflect the potential award, or better yet, remove these corporate requirements completely. A ten person contract hardly requires corporate mandatory requirements?

**2.2** Additionally, could the Crown kindly indicate who the current incumbent contractor or contractors might be as well as the value of the current contract(s) and the completion or closing date of the existing contract or contracts?

## **ANSWER 2**

**2.1** Canada has reviewed the question and the RFP will remain unchanged.

**2.2** The incumbents are:

SISystems : EN869-111390/001/EL : \$4,672,244.44. Contract closing date: November 28, 2016.

CGI : EN869-111390/002/EL : \$4,491,045.46. Contract closing date: November 28, 2016.

IT/Net : EN869-111390/003/EL : \$4,647,058.22. Contract closing date: November 28, 2016.

## **QUESTION 3**

Is there an incumbent in this position in the last 24 months, and if so, what is the value and duration of the contract?

## **ANSWER 3**

Bidders are to refer to the answer of question 2.2 of this RFP Amendment.

## **QUESTION 4**

**4.1** Reference #1 - C.M2 page 17 of 81

*The Bidder must have demonstrated contract experience in supplying ALL of the following resource categories or similar resource categories, for the required Minimum Billable Days per category, within the past 5 years prior to the solicitation closing date. The services provided must have been provided under a maximum of 5 contracts for all 7 categories.*

As this type of RFP request for demonstration of Billable Days is quite prevalent recently, we have found that most of these types of RFPs allow for the number of demonstrating contracts to be applied to each individual resource category rather a mandatory maximum # of contracts used to demonstrate across all resource categories. We feel this requirement, as it stands, would limit the number of eligible bidders, as this 7 resource category configuration would be fairly rare in a project and given the # of billable days required. We respectfully request that the requirement be changed to a maximum of 5 contracts used for EACH of the 7 resource categories.

**4.2** Reference #2 - C.M2 page 17 of 81 - Independent IT Project Review Team Leader and Project Reviewer Categories

The Independent IT Project Review Team Leader and Project Reviewer TBIPS Categories are brand new categories that have only been on TBIPS for less than 1 year - since March 23, 2015. As such, it has seen very little usage by Canada to date; would the Crown please consider reducing the requirement for the number of Billable Days as these categories are not overly used in IT projects – professional services.

In addition, it is our experience that the IT Project Review Team Leader and the IT Project Reviewer perform very similar work and usually work together very closely as a team to establish the Project Review Plan, developing the review report and performing quality assurance of the work. It would not be possible to complete the Independent Review without the team members all being extensively involved and participating at all levels. The Team Leader and Project Reviewer stand in for one another where the Team Lead on Project 1 may be a Team Member on Project 2 and vice versa, given that they need to be very experienced and essentially have the same skills sets. Would the Crown please change this item to read: P.13 Independent IT Project Review Team Leader OR P.14 Independent IT Project Reviewer?

**4.3** Given the complexity of the RFP and the unavailability of resources over the summer timeframe, would the Crown please consider a two-week extension of the due date (to August 12, 2016) be granted to all bidders?

#### **ANSWER 4**

**4.1** Canada has reviewed the question and the RFP will remain unchanged.

**4.2** Bidders are to refer to the RFP Amendment 002. The subject two categories were removed from this requirement.

**4.3** Bidders are to refer to Answer 4 of Question 4 of the RFP Amendment 001.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**