



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Réception des soumissions - TPSGC / Bid  
Receiving - PWGSC  
1550 Avenue d'Estimauville  
1550 D'Estimauville Avenue  
Québec  
Québec  
G1J 0C7

## REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

### Proposal To: Public Works and Government Services Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

### Proposition aux: Travaux Publics et Services Gouvernementaux Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

### Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
TPSGC - PWGSC  
601 - 1550 Avenue d'Estimauville  
Québec  
Québec  
G1J 0C7

<b>Title - Sujet</b> Snow plow with wing	
<b>Solicitation No. - N° de l'invitation</b> W0138-161861/A	<b>Date</b> 2016-07-22
<b>Client Reference No. - N° de référence du client</b> W0138-161861	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$QCW-029-16829	
<b>File No. - N° de dossier</b> QCW-6-39111 (029)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-09-06</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Heure Avancée de l'Est HAE
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Laliberté Seyer, Arlow	<b>Buyer Id - Id de l'acheteur</b> qcw029
<b>Telephone No. - N° de téléphone</b> (418) 649-2824 ( )	<b>FAX No. - N° de FAX</b> (418) 648-2209
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> MINISTERE DE LA DEFENSE NATIONALE 3E ESCADRE BAGOTVILLE Attn: Équipement lourd, Cpl Bilodea ALOUETTE Québec G0V1A0 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> Voir doc.	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

---

## TABLE OF CONTENTS

<b>TABLE OF CONTENTS .....</b>	<b>1</b>
<b>PART 1 - GENERAL INFORMATION .....</b>	<b>2</b>
1.1 REQUIREMENT .....	2
1.2 DEBRIEFINGS .....	2
1.3 TRADE AGREEMENTS .....	2
<b>PART 2 - BIDDER INSTRUCTIONS .....</b>	<b>3</b>
2.1 STANDARD INSTRUCTIONS, CLAUSES AND CONDITIONS .....	3
2.2 SUBMISSION OF BIDS .....	3
2.3 ENQUIRIES - BID SOLICITATION .....	3
2.4 APPLICABLE LAWS .....	3
<b>PART 3 - BID PREPARATION INSTRUCTIONS .....</b>	<b>4</b>
3.1 BID PREPARATION INSTRUCTIONS .....	4
<b>PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION .....</b>	<b>5</b>
4.1 EVALUATION PROCEDURES .....	5
4.2 BASIS OF SELECTION .....	5
<b>PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION .....</b>	<b>6</b>
5.1 CERTIFICATIONS REQUIRED WITH THE BID .....	6
5.2 CERTIFICATIONS PRECEDENT TO CONTRACT AWARD AND ADDITIONAL INFORMATION .....	6
<b>PART 6 - RESULTING CONTRACT CLAUSES .....</b>	<b>7</b>
6.1 SECURITY REQUIREMENTS .....	7
6.2 REQUIREMENT .....	7
6.3 STANDARD CLAUSES AND CONDITIONS .....	7
6.4 TERM OF CONTRACT .....	7
6.5 AUTHORITIES .....	7
6.6 PAYMENT .....	8
6.7 INVOICING INSTRUCTIONS .....	9
6.8 CERTIFICATIONS .....	9
6.9 APPLICABLE LAWS .....	9
6.10 PRIORITY OF DOCUMENTS .....	9
6.11 SHIPPING INSTRUCTIONS - DELIVERY AT DESTINATION .....	9
6.12 INSPECTION AND ACCEPTANCE .....	9
6.13 SACC MANUAL CLAUSES .....	9
<b>ANNEX A – REQUIREMENT .....</b>	<b>10</b>
A.1 TITLE: SNOW PLOW WITH WING FOR CASE 721E LOADER .....	10
A.2 SITUATION .....	10
A.3 REQUIREMENT .....	10
<b>ANNEX B – BASIS OF PAYMENT .....</b>	<b>12</b>
<b>ANNEX C - MANDATORY TECHNICAL REQUIREMENTS EVALUATION TABLE .....</b>	<b>13</b>
<b>ANNEX D - ATTACHMENTS .....</b>	<b>14</b>

Solicitation No. - N° de l'invitation  
W0138-161861/A  
Client Ref. No. - N° de réf. du client  
W0138-161861

Amd. No. - N° de la modif.  
File No. - N° du dossier  
QCW-6-39111

Buyer ID - Id de l'acheteur  
QCW029  
CCC No./N° CCC - FMS No./N° VME

---

## **PART 1 - GENERAL INFORMATION**

### **1.1 Requirement**

The requirement is detailed under Article 6.2 of the resulting contract clauses.

### **1.2 Debriefings**

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

### **1.3 Trade Agreements**

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

## **PART 2 - BIDDER INSTRUCTIONS**

### **2.1 Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2016-04-04) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

### **2.2 Submission of Bids**

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

You can also submit your bid by facsimile at (1) 418-648-2209, by the date, time and place indicated on page 1 of the bid solicitation.

### **2.3 Enquiries - Bid Solicitation**

All enquiries must be submitted in writing to the Contracting Authority [arlow.laliberteseyer@tpsgc-pwgsc.gc.ca](mailto:arlow.laliberteseyer@tpsgc-pwgsc.gc.ca) no later than 10 calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

### **2.4 Applicable Laws**

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

## **PART 3 - BID PREPARATION INSTRUCTIONS**

### **3.1 Bid Preparation Instructions**

Canada requests that Bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (1 hard copy)

Section II: Financial Bid (1 hard copy)

Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### **Section I: Technical Bid**

In their technical bid, bidders must explain and demonstrate how they propose to meet the requirements detailed at **Annex A - Requirement**. Bidders should fill out the **Annex C - Table of mandatory technical evaluation criteria**.

#### **Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment at **Annex B- Basis of Payment**. The total amount of Applicable Taxes must be shown separately.

##### **3.1.1 Exchange Rate Fluctuation**

C3011T (2013-11-06) Exchange Rate Fluctuation

#### **Section III: Certifications**

Bidders must submit the certifications required under Part 5.

## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

### 4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

#### 4.1.1 Technical Evaluation

##### 4.1.1.1 Mandatory Technical Criteria

a) **The bidder must include with its proposal the datasheets of the products offered. A "Datasheet"** is defined as a technical document, such as a brochure and/or technical literature and/or drawing and/or a test report. The document **shall** provide detailed information on each performance requirement and/or specification.

b) **Although the bidders must proposed products that meet all the specifications described in the Annex A**, at the closure date, bids will be evaluated on the following technical requirements at **Annex C - Table of mandatory technical evaluation criteria**.

**IMPORTANT:** The bidder should indicate, for each mandatory criteria, whether the proposed equipment complies or not by checking the relevant box. **The bidder must clearly demonstrate how the proposed equipment complies to each mandatory technical criteria at annex C. Simply stating that the criteria are met is not sufficient.** Where it is necessary to refer to other documentation that is included in the proposal, bidders should include the precise location of the reference material including the title of the document, and the page and paragraph numbers. It is the bidder's responsibility to provide enough details to permit a complete evaluation.

**Any proposal that does not clearly demonstrate compliance with each of the technical requirements listed in the "Mandatory Technical Criteria" table (Annex C) will be considered non-responsive.**

#### 4.1.2 Financial Evaluation

SACC Manual Clause [A0220T](#) 2014-06-26, Evaluation of Price – Bid

Unless the bid solicitation specifically requires bids to be submitted in Canadian currency, bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency.

The bidder must fill out and include with its proposal the **Annex B - Basis of Payment**.

### 4.2 Basis of Selection

A bid must comply with the requirements of the bid solicitation including the **Annex A - Requirement** and meet all mandatory technical evaluation criteria of the **Annex C** to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

---

## PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

### 5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

#### 5.1.1 Declaration of Convicted Offences

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Bidder must provide with its bid, a completed [Declaration Form](http://www.tpsgc-pwgsc.gc.ca/ci-if/formulaire-form-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/formulaire-form-eng.html>), to be given further consideration in the procurement process.

### 5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

#### 5.2.1 Integrity Provisions – List of Names

Bidders who are incorporated, including those bidding as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Bidder.

Bidders bidding as sole proprietorship, as well as those bidding as a joint venture, must provide the name of the owner(s).

Bidders bidding as societies, firms or partnerships do not need to provide lists of names.

#### 5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)" list ([http://www.labour.gc.ca/eng/standards\\_equity/eq/emp/fcp/list/inelig.shtml](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)) available from [Employment and Social Development Canada \(ESDC\) - Labour's](#) website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](#)" list at the time of contract award.

---

## PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

### 6.1 Security Requirements

6.1.1 There is no security requirement applicable to this Contract.

### 6.2 Requirement

The Contractor must provide the items detailed under the **Annex A – Requirement**.

### 6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### 6.3.1 General Conditions

2010A (2016-04-04) General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### 6.4 Term of Contract

#### 6.4.1 Period of the Contract

The period of the contract is the contract award date, until the ending date of the warranty, inclusively.

#### 6.4.2 Date of delivery

All the deliverables must be received no later than 6 weeks after contract award.

### 6.5 Authorities

#### 6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Arlow Laliberté Seyer  
Title: Procurement Officer  
Public Works and Government Services Canada  
Acquisitions Branch  
Address: 1550, Avenue d'Estimauville, Québec, QC G1J 0C7  
Telephone: 418-649-2824  
Facsimile: 418-648-2209  
E-mail address: [arlow.laliberteseyer@tpsgc-pwgsc.gc.ca](mailto:arlow.laliberteseyer@tpsgc-pwgsc.gc.ca)

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.



## 6.5.2 Technical Authority

The Project Authority for the Contract is:

(Will be completed by Canada at the time of award)

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_

Telephone : \_\_\_\_\_  
Facsimile: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

## 6.5.3 Contractor's Representative

### General enquiries:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Address: \_\_\_\_\_

Telephone: \_\_\_\_\_  
Facsimile: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

### Delivery follow-up:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Facsimile: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

## 6.6 Payment

### 6.6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price as specified in in Annex B, for a cost of \$ \_\_\_\_\_ (insert the amount at contract award). Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### 6.6.2 Single Payment

[H1000C](#) (2008-05-12) Single Payment

---

## 6.7 Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

## 6.8 Certifications

### 6.8.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing additional information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

## 6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

## 6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) 2010A (04-04-2016), General Conditions - Goods (Medium Complexity)
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment
- (e) the Contractor's bid dated \_\_\_\_\_ (*insert date of bid*)

## 6.11 Shipping Instructions - Delivery at Destination

Goods must be consigned to the destination specified in the Contract and delivered Delivered Duty Paid (DDP). Attn : Équipement lourd – Responsable technique, 3 Escadre Bagotville, Hgr 2, rue Edmonton, Alouette, QC G0V1A0, Canada, Incoterms 2000 for shipments from a commercial contractor.

## 6.12 Inspection and Acceptance

The Technical Authority is the Inspection Authority. All reports, deliverable items, documents, goods and all services rendered under the Contract are subject to inspection by the Inspection Authority or representative. Should any report, document, good or service not be in accordance with the requirements of the Statement of Work and to the satisfaction of the Inspection Authority, as submitted, the Inspection Authority will have the right to reject it or require its correction at the sole expense of the Contractor before recommending payment.

## 6.13 SACC Manual Clauses

[Excess Goods \(2006-06-16\) B7500C](#)  
[Canadian Forces Site Regulations \(2011-05-16\) A9062C](#)

## ANNEX A – REQUIREMENT

### A.1 Title: Snow plow with wing for Case 721E loader

### A.2 Situation

The Department of National Defence needs a hydraulic reversible snow plow and a hydraulic wing assembly for a loader with a wing assembly kit, in accordance with the Minimum technical requirements listed in section **A.3 Requirements**. The equipment will be installed on a Case 721E loader. For information purposes only, the previously installed snow plow and wing were a Craig 0600 series 12' plow and a Craig 301FM series 10' wing.

### A.3 Requirement

Supply a hydraulic reversible snow plow and a hydraulic wing assembly for a loader with a wing assembly kit.

#### A. 3. 1. Snow plow, wing and wing assembly kit

The Contractor **must** provide products that meet the following minimum technical requirements:

Minimum technical requirements to meet (must):
<b>1. Snow plow</b>
1.1 The snow plow must be hydraulic
1.2 The snow plow must be between 11 and 13 feet wide
1.3 The snow plow must be reversible
1.4 The snow plow must be compatible with the loaders quick connect system which is a "Craig Quik Key Male (QKMC)" for a Case 721E loader (see Annex D – Attachments)
<b>2. Wing</b>
2.1 The wing must be hydraulic

Minimum technical requirements to meet (must):
2.2 The wing must be between 9 and 11 feet wide
2.3 The wing must not be fixed, it must be able to go up hydraulically along the loader to facilitate movement when equipped
2.4 The wing must be removable
2.5 The wing must be fully compatible with the proposed snow plow
<b>3. Wing assembly kit</b>
3.1 The wing assembly kit must allow the installation and the connection of the proposed wing to the proposed snow plow

#### A. 3. 2. Accessories and documents

The Contractor **must** provide the following accessories and documents:

Description	Quantity required
Must provide, if required, all the products' unique components required for the Department of National Defense's mechanics to install the snow plow, the wing and the wing assembly kit	1
Must provide the operating and safety instructions of the equipment *	2
Must provide preventive maintenance instructions of the equipment *	2
Must provide the troubleshooting procedures of the equipment *	2

\* All documents requested must be either bilingual or be provided in the requested amounts in both English and French

Solicitation No. - N° de l'invitation  
W0138-161861/A  
Client Ref. No. - N° de réf. du client  
W0138-161861

Amd. No. - N° de la modif.  
  
File No. - N° du dossier  
QCW-6-39111

Buyer ID - Id de l'acheteur  
QCW029  
CCC No./N° CCC - FMS No./N° VME

## ANNEX B – BASIS OF PAYMENT

Item	Quantity	Description	Unit price	Extended price
1	1	Hydraulic reversible snow plow <b>in accordance with the technical specifications detailed at section A.3.1. of Annex A.</b>	_____ \$	_____ \$
2	1	Hydraulic wing assembly for loader <b>in accordance with the technical specifications detailed at section A.3.1. of Annex A.</b>	_____ \$	_____ \$
3	1	Wing assembly kit <b>in accordance with the technical specifications detailed at section A.3.1. of Annex A.</b>	_____ \$	_____ \$
4	1	Accessories and documents listed at section <b>A.3.2. of Annex A.</b>	_____ \$	_____ \$
2	1	Delivery: Delivered Duty Paid (DDP) attn : Équipement lourd – Responsable technique, 3 Escadre Bagotville, Hgr 2, rue Edmonton, Alouette, QC G0V1A0, Canada, Incoterms 2000, including all custom duties, handling and transportation.	_____ \$	_____ \$
<b>*PROPOSAL EVALUATION COST – TOTAL (EXCLUDING APPLICABLE TAXES)</b>				_____ \$
<b>* Firm prices, all inclusive, DDP destination. Prices include Canadian customs duties and Applicable Taxes extra.</b>				

## ANNEX C - MANDATORY TECHNICAL REQUIREMENTS EVALUATION TABLE

**The bidder must include with its proposal the datasheets of the products offered.** A “Datasheet” is defined as a technical document, such as a brochure and/or technical literature and/or drawing and/or a test report. The document **shall** provide detailed information on each performance requirement and/or specification.

**Although the bidders must proposed products that meet all the specifications described in the Annex A, at the closure date, bids will be evaluated on the following technical requirements at Annex C - Table of mandatory technical evaluation criteria.**

**IMPORTANT:** The bidder should indicate, for each mandatory criteria, whether the proposed equipment complies or not by checking the relevant box. **The bidder must clearly demonstrate how the proposed equipment complies to each mandatory technical criteria. Simply stating that the criteria are met is not sufficient.** Where it is necessary to refer to other documentation that is included in the proposal, bidders should include the precise location of the reference material including the title of the document, and the page and paragraph numbers. It is the bidder's responsibility to provide enough details to permit a complete evaluation.

**Any proposal that does not clearly demonstrate compliance with each of the technical requirements listed in the “Mandatory Technical Criteria” table will be considered non-responsive.**

MANDATORY TECHNICAL REQUIREMENTS (MUST)	Compliant	Non-compliant	Reference (page number)
The product must be compliant with the technical specifications described below			
<b>1. Snow plow</b>			
1.1 The snow plow must be hydraulic			
1.2 The snow plow must be between 11 and 13 feet wide			
1.3 The snow plow must be reversible			
<b>2. Wing</b>			
2.1 The wing must be hydraulic			
2.2 The wing must be between 9 and 11 feet wide			

Solicitation No. - N° de l'invitation  
W0138-161861/A  
Client Ref. No. - N° de réf. du client  
W0138-161861

Amd. No. - N° de la modif.  
File No. - N° du dossier  
QCW-6-39111

Buyer ID - Id de l'acheteur  
QCW029  
CCC No./N° CCC - FMS No./N° VME

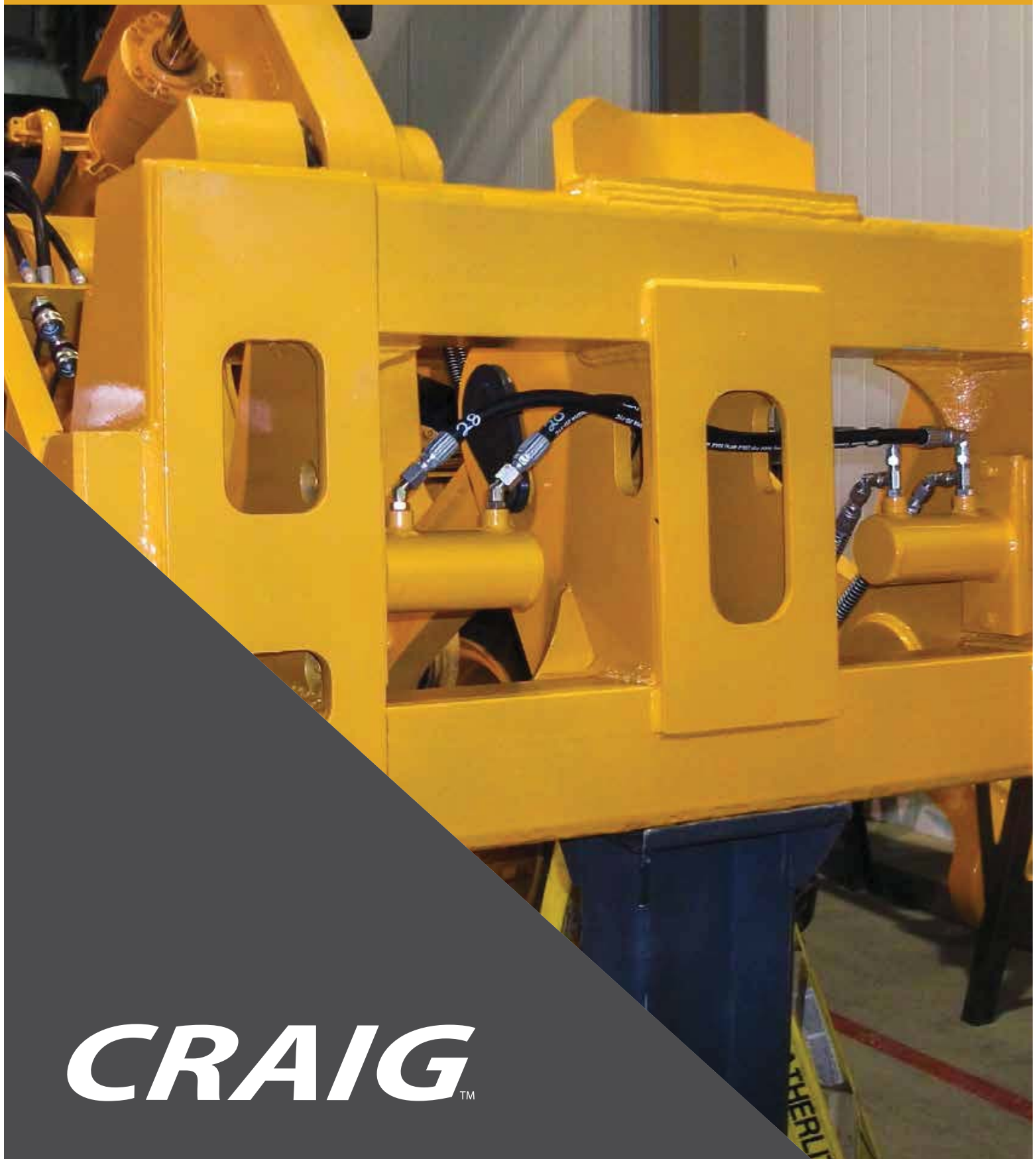
---

#### **ANNEX D - ATTACHMENTS**

« QKM. QUIK KEY COUPLER »  
« WL-QKM. Quik-Key Coupler »

see attachments

**QKM**  
**QUIK KEY COUPLER**



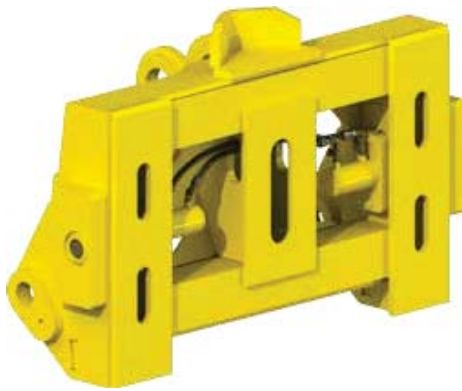
***CRAIG***<sup>TM</sup>



**QKM**

## **QUIK KEY COUPLER**

### **FEATURES AND BENEFITS**



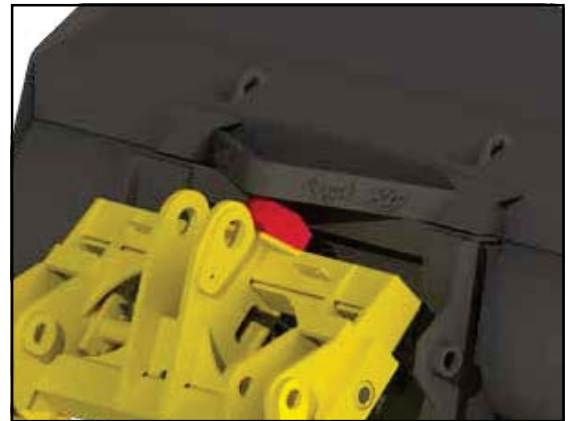
The Craig Quik Key Coupler system allows for maximum job site and seasonal versatility. A self-aligning single point hitch allows you to change attachments in seconds. Purchase our female blank to add to existing attachments or other heavy job site items that need to be moved frequently.

#### **SELF-ALIGNING**

The Craig Quik Key Coupler single point coupling system is designed to allow your attachments to self-center on the coupler, even on uneven ground. This makes coupling to your attachment simpler and faster.

#### **FEMALE BLANKS AVAILABLE**

Easily convert your existing fleet of attachments over to Quik Key with the purchase of the Quik Key female blank from Craig. The Quik Key female blank also works great for heavy job site items that need to be moved frequently.



Single point self aligning hitch.

#### **QUALITY ASSURANCE**

Craig Manufacturing builds products we're proud to stand behind. Each Quik Key Coupler is inspected prior to shipping to ensure that our customers receive a quality product that will provide years of trouble free operation.





## PRECISE FIT-UP

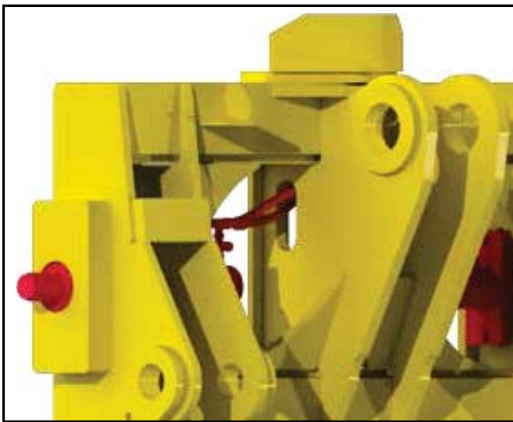
Precision is key when it comes to fitting up to your machine. Craig align bores the machine pin-on hook-up of the Quik Key Coupler to ensure precise OEM hook-up tolerances and easy installation when pinning the coupler onto your machine.

## VARIOUS CONFIGURATIONS

Quik Key Coupler's are available in many configurations to work for you and your application. The Craig Quik Key Coupler may interchange with similar single point hitch couplers. Call the Craig Customer Support Center for more info on the interchangeability of this coupler.



Machine pin-on hook-up of Quik Key Coupler.



Lock pins and cross over hoses.

## HYDRAULIC PIN ACTUATION

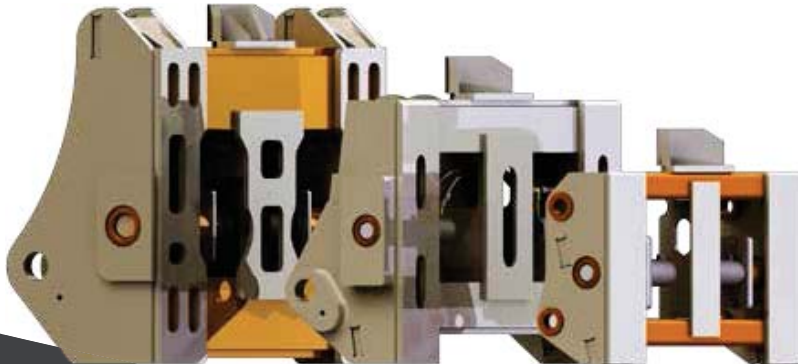
Hydraulic pins lock the attachment onto the coupler. Locking pins feature up to 10° of oscillation to allow for easier alignment and to better accommodate the attachment as it wears. Lock pin assembly available with grease fittings if requested.

## COUPLER HYDRAULICS

The Craig Quik Key Coupler comes standard with cross over hoses that fit up to the factory machine hydraulics - cross over hose fittings not compatible with Caterpillar machines. Complete coupler kits also available from Craig.

## DURABLE DESIGN

Each Quik Key Coupler is custom designed for the specific application it will be working in. The base coupler features a rugged boxed construction design with a large contact surface between the coupler and the female on the attachment. In some cases, reinforcing and different material types are used in the coupler to suit the application it will be used in.



Craig builds Quik Key Coupler's for a variety of machine sizes, ranging from backhoes to 10 cubic yard loaders. For larger machines, call the Craig Customer Support Center for details.



### **Hartland Office**

96 McLean Avenue  
Hartland, New Brunswick  
E7P 2K5

Ph: (506) 375-4493  
Fx: (506) 375-4848



### **Cambridge Office**

315 Thompson Drive  
Cambridge, Ontario  
N1T 2B3

Ph: (519) 623-9500  
Fx: (519) 623-9511



### **Red Deer Office**

#100-310 Burnt Park Way  
Red Deer County, AB  
T4S 2L4

Ph: (403) 356-0048  
Fx: (403) 356-0049



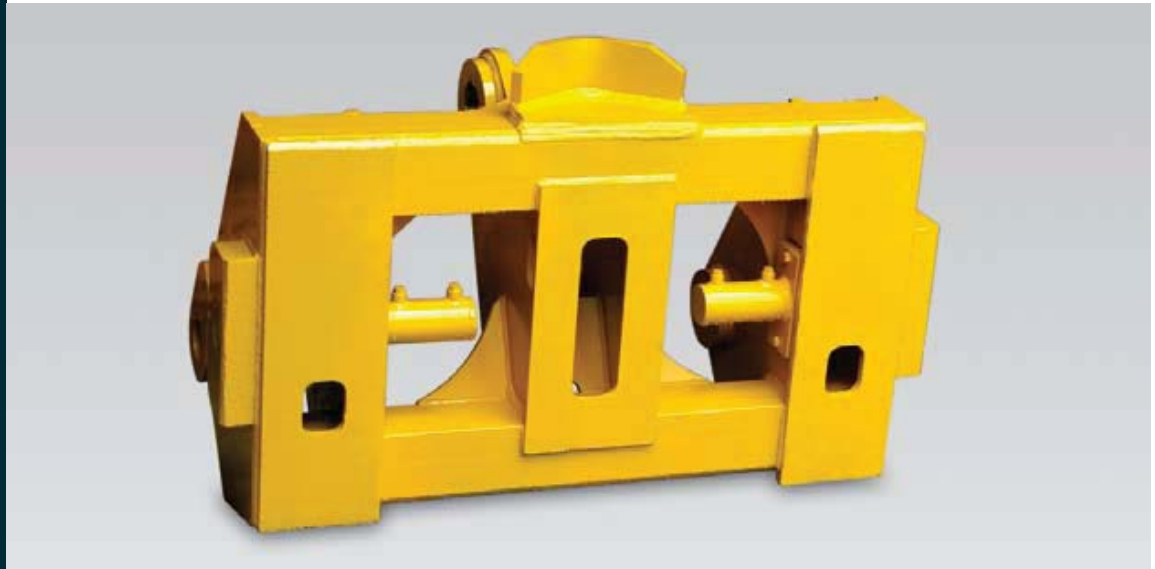
# **CRAIG**<sup>TM</sup>

Attachments • Built Right • Fit Right

**1-800-565-5007 • [www.craigattachments.com](http://www.craigattachments.com)**

WL-QKM

# Quik-Key Coupler



The Craig Quik Key coupler system allows for maximum work site and seasonal versatility. Change attachments in just seconds. Purchase our female blank to add to existing attachments or other heavy job site items that need to be moved frequently.

- Single point self aligning pickup centers the coupler easily, even on uneven terrain
- Large contact area spreads the load over a wide surface for strength
- Works with all Craig Quik Key attachments built for machines within the same size category
- Hardened steel wrist pin pressed into lock pin allows up to 10° of movement to improve alignment and connection strength as coupler parts wear
- Pin assembly is available with grease fittings



**Hartland Office**  
96 McLean Avenue  
Hartland, NB  
E7P 2K5

Ph: (506) 375-4493  
Fx: (506) 375-4848

**Cambridge Office**  
315 Thompson Drive  
Cambridge, ON  
N1T 2B3

Ph: (519) 623-9500  
Fx: (519) 623-9511

**Red Deer Office**  
#100-310 Burnt Park Way  
Red Deer County, AB  
T4S 2L4

Ph: (403) 356-0048  
Fx: (403) 356-0049

**CRAIG**™  
Attachments • Built Right • Fit Right

**1-800-565-5007 • [www.craigattachments.com](http://www.craigattachments.com)**

