



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Travaux publics et Services gouvernementaux
Canada
Place Bonaventure, portail Sud-Est
800, rue de La Gauchetière Ouest
7^{ème} étage
Montréal
Québec
H5A 1L6
FAX pour soumissions: (514) 496-3822

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)
Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Travaux publics et Services gouvernementaux Canada
Place Bonaventure, portail Sud-Est
800, rue de La Gauchetière Ouest
7^{ème} étage
Montréal
Québec
H5A 1L6

Title - Sujet Parts /Repairs batteries lift truck	
Solicitation No. - N° de l'invitation W3380-15B005/A	Date 2016-07-22
Client Reference No. - N° de référence du client W3380-15B005	Amendment No. - N° modif. 001
File No. - N° de dossier MTA-6-39006 (309)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$MTA-309-13907	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale	
2016-06-16	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-08-29	
Time Zone Fuseau horaire Heure Avancée de l'Est HAE	
Address Enquiries to: - Adresser toutes questions à: Paradis, Mary	Buyer Id - Id de l'acheteur mta309
Telephone No. - N° de téléphone (514) 496-3874 ()	FAX No. - N° de FAX (514) 496-3822
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: MINISTÈRE DE LA DEFENSE NATIONALE Garnison Longue-Pointe 6769, rue Notre-Dame Est Montréal, Québec H1N 3E9 Canada	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

THE ABOVE MENTIONED REQUEST FOR STANDING OFFER HAS BEEN AMENDED AS FOLLOWS:

DELETE: At page 8 of 29, Part 4 – Evaluation procedure and basis of Selection, Section 4.2 Evaluation of price

4.2 Evaluation of price

The prices listed in Annex B – Basis of payment, will be evaluated as follows:

- a. The hourly rate for the repairs during regular hours x number of estimated hours for the first year = Total price for that year. The same mathematical formula will be used for the second year. The result = Total price for the second year.
- b. The hourly rate for the repairs during outside regular hours (including week-ends) x number of estimated hours for the first year = Total price for that year. The same mathematical formula will be used for the second year. The result = Total price for the second year
- c. The average battery cost multiplied by estimated number of batteries used annually = Total price for that year. The same mathematical formula will be used for the second year. The result = Total price for the second year.
- d. Percentage discount on replacement parts per brand x estimated purchase annual amount = Total price for that year. This calculation will be done for all the 8 brands of lift trucks. The same mathematical formula will be used for the second year. The result = Total price for the second year.

The total price for both the firm years is the sum of the total price of year 1 and 2.

For the option year, the hourly rate for the repairs during regular hours x number of estimated hour for the year = Total price for the option year.

The hourly rate for the repairs during outside regular hours (including week-ends) x number of estimated hours for the year = Total price for that year.

The average battery cost multiplied by estimated number of batteries used annually = Total price for that year.

Percentage discount on replacement parts per brand x estimated purchase annual amount = Total price for that year. This calculation will be done on all the 8 brands of lift trucks.

The total Standing Offer price (all applicable taxes extra) will be the total price of the 2 firm years + the option year.

INSERT: At page 8 of 29, Part 4 – Evaluation procedure and basis of Selection, Section 4.2. Evaluation of price

4.2 Evaluation of price

The prices listed in Annex B – Basis of payment, will be evaluated as follows:

-
- a. The hourly rate for the repairs during regular hours x number of estimated hours for the first year = Total price for that year. The same mathematical formula will be used for the second year. The result = Total price for the second year.
 - b. The hourly rate for the repairs during outside regular hours (including week-ends) x number of estimated hours for the first year = Total price for that year. The same mathematical formula will be used for the second year. The result = Total price for the second year
 - c. The battery cost multiplied by estimated number of batteries used annually = Total price for that year. The same mathematical formula will be used for the second year. The result = Total price for the second year.

The total price for both the firm years is the sum of the total price of year 1 and 2.

For the option year, the hourly rate for the repairs during regular hours x number of estimated hour for the year = Total price for the option year.

The hourly rate for the repairs during outside regular hours (including week-ends) x number of estimated hours for the year = Total price for that year.

The battery cost multiplied by estimated number of batteries used annually = Total price for that year.

The total Standing Offer price (all applicable taxes extra) will be the total price of the 2 firm years + the option year.

DELETE:

**ANNEX "B"
BASIS OF PAYMENT**

NOTE TO OFFERORS:

1. The discounts (even if they are at 0%) must be indicated for each brand name listed in Tables a) and b) below.

OFFERS THAT DO NOT MEET THIS REQUIREMENT WILL BE REJECTED.

MATERIAL AND REPLACEMENT PARTS

Prices match the most recent list of manufacturer's retail prices published at time of delivery minus a percent discount multiplied by the estimated amount of *\$20,000.00 (applicable taxes extra) in purchases per year.

* Note:

It is difficult for suppliers to provide a discount on all parts given that this rate varies from one make to the next and also we are unable to indicate the required quantities for each make.

For the financial evaluation purposes only, we will divide \$20,000 (the annual amount set aside for the purchase of parts) by 8 brands names of lift trucks (See Annex A – Statement of requirements (A3)), and this will give the estimated amount of expenses spent for a particular brand per year. Therefore, in accordance to this calculation the estimated expense per brand name per year will be \$2,500.00.

In the tables 1) and 2) figured below, the offerors must indicate the discounts offered per brand name, even if the discount is at 0%.

Delivery costs must be included in the prices offered.

Upon issuance of a standing order, a copy of the price list with all updates shall be submitted to DND.

Period: From the date of issue until December 31, 2017 (Firm years)

Parts and labour as described in Appendix A.

TABLE 1

Description	Period		Total	Total
	Date of issue until December 31, 2016	From January 1 to December 31 2017		
	YEAR 1	YEAR 2	YEAR 1	YEAR 2
a. Hourly repair rate multiplied by estimated number of hours (regular hours*) *From Monday to Friday between 7am and 4pm	\$ _____ X 100 hrs	\$ _____ X 100 hrs	\$ _____	\$ _____
b. Hourly repair rate multiplied by estimated number of hours (outside regular hours , including week-ends)	\$ _____ X 100 hrs	\$ _____ X 100 hrs	\$ _____	\$ _____

c. Average battery cost multiplied by estimated number of batteries	\$ _____ X <u>10</u> units	\$ _____ X <u>10</u> units	\$ _____	\$ _____
d. Percentage discount on replacement parts per brand multiplied by annual estimated purchase amount	\$20,000 / year Or 2 500 \$ / yr /brand	\$20,000 / year Or 2 500 \$ / yr / brand	Total	Total
CLARK	_____ %	_____ %	_____ \$	_____ \$
CROWN	_____ %	_____ %	_____ \$	_____ \$
RAYMOND	_____ %	_____ %	_____ \$	_____ \$
DREXEL	_____ %	_____ %	_____ \$	_____ \$
DYNAMICS	_____ %	_____ %	_____ \$	_____ \$
DAEWOO	_____ %	_____ %	_____ \$	_____ \$
TENNANT	_____ %	_____ %	_____ \$	_____ \$
HYSTER	_____ %	_____ %	_____ \$	_____ \$
		Grand Total: (Applicable taxes extra)	_____ \$	_____ \$

Period: Option year

Parts and labour as described in Appendix A.

TABLE 2

Description	Period	Total
	From January 1 to December 31 2018	
a. Hourly repair rate multiplied by estimated number of hours (regular hours*) *From Monday to Friday between 7am and 4pm	\$ _____ X <u>100</u> hrs	\$ _____
b. Hourly repair rate multiplied by estimated number of hours (outside regular hours, including week-ends)	\$ _____ X <u>100</u> hrs	\$ _____
c. Average battery cost multiplied by estimated number of batteries	\$ _____ X <u>10</u> units	\$ _____

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W3380-15B005/A
Client Ref. No. - N° de réf. du client
W3380-15B005

Amd. No. - N° de la modif.
001
File No. - N° du dossier
MTA 6-39006

Buyer ID - Id de l'acheteur
MTA 309
CCC No./N° CCC - FMS No./N° VME

d. Percentage discount on replacement parts per brand multiplied by annual estimated purchase amount	\$20,000 / year or 2 500 \$ / yr /brand	Total
CLARK	_____ %	\$ _____
CROWN	_____ %	\$ _____
RAYMOND	_____ %	\$ _____
DREXEL	_____ %	\$ _____
DYNAMICS	_____ %	\$ _____
DEAWOO	_____ %	\$ _____
TENNANT	_____ %	\$ _____
HYSTER	_____ %	\$ _____

INSERT:

**ANNEX "B"
BASIS OF PAYMENT**

NOTE TO OFFERORS:

1. Firm prices are required for all items in the table below.
All applicable taxes are extra to the prices on the table below.

OFFERS THAT DO NOT MEET THIS REQUIREMENT WILL BE REJECTED.

Period: From the date of issue until December 31, 2017 (Firm years)

Parts and labour as described in Appendix A.

TABLE 1

Description	Period		Total	Total
	Date of issue until December 31, 2016	From January 1 to December 31 2017		
	YEAR 1	YEAR 2	YEAR 1	YEAR 2
a. Hourly repair rate multiplied by estimated number of hours (regular hours*) *From Monday to Friday between 7am and 4pm	\$ _____ X 100 hrs	\$ _____ X 100 hrs	\$ _____	\$ _____
b. Hourly repair rate multiplied by estimated number of hours (outside regular hours , including week-ends)	\$ _____ X 100 hrs	\$ _____ X 100 hrs	\$ _____	\$ _____
c. The batteries listed below are just an example of what we use and is not an exhausted list. Therefore, we have selected these batteries for the financial evaluation.	The estimated number of batteries used in a year is 10 units	The estimated number of batteries used in a year is 10 units		
Model: 18-125-15 Dimension: 38,00 x 17,75 x 30,50 Voltage: 36 volts Amperage -hours : 875 AH Battery cost multiplied by estimated number of batteries	\$ _____ X 2 units	\$ _____ X 2 units	\$ _____	\$ _____
Model: 18-85-07 Dimension: 25,50 x 8,56 x 23 Voltage: 24 volts Amperage -hours : 225 AH Battery cost multiplied by estimated number of batteries	\$ _____ X 3 units	\$ _____ X 3 units	\$ _____	\$ _____

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001
File No. - N° du dossier
MTA 6-39006

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CCC No./N° CCC - FMS No./N° VME

Model: 24-85-19 Dimension: 38,25 x 29,75 x 22,50 Voltage: 48 volts Amperage -hours : 765 AH Battery cost multiplied by estimated number of batteries	\$ _____ X <u>2</u> units	\$ _____ X <u>2</u> units	\$ _____	\$ _____
Model: 18-125-13 Dimension: 38,00 x 15,50 x 31,00 Voltage: 36 volts Amperage -hours : 750 AH Battery cost multiplied by estimated number of batteries	\$ _____ X <u>3</u> units	\$ _____ X <u>3</u> units	\$ _____	\$ _____

Period: Option year

Parts and labour as described in Appendix A.

TABLE 2

Description	Period	Total
	From January 1 to December 31 2018	
a. Hourly repair rate multiplied by estimated number of hours (regular hours*) *From Monday to Friday between 7am and 4pm	\$ _____ X <u>100</u> hrs	\$ _____
b. Hourly repair rate multiplied by estimated number of hours (outside regular hours, including week-ends)	\$ _____ X <u>100</u> hrs	\$ _____
c. . The batteries listed below are just an example of what we use and is not an exhausted list. Therefore, we have selected these batteries for the financial evaluation.	The estimated number of batteries used in a year is 10 units.	The estimated number of batteries used in a year is 10 units.
Model: 18-125-15 Dimension: 38,00 x 17,75 x 30,50 Voltage: 36 volts Amperage -hours : 875 AH Battery cost multiplied by estimated number of batteries	\$ _____ X <u>2</u> units	\$ _____
Model: 18-85-07 Dimension: 25,50 x 8,56 x 23 Voltage: 24 volts Amperage -hours : 225 AH Battery cost multiplied by estimated number of batteries	\$ _____ X <u>3</u> units	\$ _____

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001
File No. - N° du dossier
MTA 6-39006

Buyer ID - Id de l'acheteur
MTA 309
CCC No./N° CCC - FMS No./N° VME

Model: 24-85-19 Dimension: 38,25 x 29,75 x 22,50 Voltage: 48 volts Amperage -hours : 765 AH Battery cost multiplied by estimated number of batteries	\$ _____ X <u>2</u> units	\$ _____
Model: 18-125-13 Dimension: 38,00 x 15,50 x 31,00 Voltage: 36 volts Amperage -hours : 750 AH Battery cost multiplied by estimated number of batteries	\$ _____ X <u>3</u> units	\$ _____

DELETE:

Solicitation closes
At: 14h00
On: 2016-07-27

INSERT:

Solicitation closes
At: 14h00
On: 2016-08-29

The following question was posed to us by suppliers and we have provided the following answers:

Question no. 1

Are all 92 units combustion engine that require batteries to start them?

Answer no. 1

We have both type of forklifts. Some with combustion engine with batteries to start them and some fully electric with rechargeable batteries.

- All other terms and conditions remain the same.