

## Annex 4

### Industry Engagement Questions

Please provide your answers to these questions to the PWGSC Contract Authority no later than **30 September 2016**. Responses received after this date may not be considered by Canada.

1. DND encourages innovation in the delivery of In-Service Support. The enclosed PWS represents one option DND is considering for the long-term support of the HCCS EG.

- a) Are there any other Work items that Canada should consider adding to the HCCS ISSC scope of work?
- b) Are there any areas in the PWS where additional information would be helpful in clarifying the requirements? What sort of information might be required?
- c) Can Industry recommend any other options for long-term support of the HCCS EG that Canada should consider? Please provide reasons and supporting rationale.

2. DND is moving away from its traditional approach to materiel management. It is adopting an In-Service Support model wherein the Contractor will procure, own and warehouse all repairable and consumable items until installed or consumed aboard a Halifax-class vessel.

- a) What risks and benefits to both DND and Industry does Industry foresee with this approach to materiel management?
- b) Can Industry recommend other materiel management models that Canada should consider?

3. The PRS lists performance requirements and the measures and indicators which will be used to evaluate the Contractor.

- a) Can Industry provide feedback on the listed Performance Measures and Indicators or the data collection/reporting methodologies?
- b) Can Industry recommend any additional performance measures or indicators that Canada should consider?

4. Canada intends to host Industry Days and hold One-on-One meetings with Industry regarding the long-term support of the HCCS EG.

- a) Can Industry propose any specific topics for discussion?

5. As outlined in the PWS, the In-Service Support will transition from a start-up to a steady-state phase.

- a) What are the risks in transitioning from start-up to steady-state phases?
- b) How quickly does Industry believe they can transition from the start-up to steady-state phase?
- c) What objective evidence does Industry propose should be provided to prove they can enter the steady-state phase?

6. Please describe and provide an example if possible of the pricing model/basis of payment that could be used for the services described in the requirement.

7. Please identify any other risks, issues, concerns or recommendations not addressed above.