



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**
11 Laurier St./ 11 rue, Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Scientific, Medical and Photographic Division /
Division de l'équipement scientifique, des produits
photographiques et pharmaceutiques
11 Laurier St./ 11 rue, Laurier
6B1, Place du Portage
Gatineau, Québec K1A 0S5

Title - Sujet JOINT CBRN GEN. SERVICE RESPIRATOR	
Solicitation No. - N° de l'invitation W8476-155141/C	Amendment No. - N° modif. 016
Client Reference No. - N° de référence du client W8476-155141	Date 2016-09-13
GETS Reference No. - N° de référence de SEAG PW-\$\$PV-867-71135	
File No. - N° de dossier pv896.W8476-155141	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-10-31	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Beach, Isabelle	Buyer Id - Id de l'acheteur pv896
Telephone No. - N° de téléphone (613) 867-0709 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

PWGSC
Joint CBRN GSR – RFP, Amendment 016

This amendment is raised to modify and update the JOINT CBRN GEN. SERVICE RESPIRATOR, Solicitation No. W8476-155141/C, dated 23 June 2016

QUESTION 2:

T&C
3.1 Section IV

Please clarify the number of hard copies since Appendix CA, article 2.3 specifies 6 hard copies for each of acquisition and ISS?

ANSWER:

For the purpose of Annex C evaluations, the bidder must deliver 6 hard copies of the Proposal. Each Proposal must include the mandatory requirements as outlined in Annex C – Appendix CA.

QUESTION 74:

Annex C
Appendix CF
Section 1.1.1.

Annex C Appendix CF states, section 1.1.1. states ““Achievement Period” means the period commencing on 13 November, 2015 and ending 4 years after date of the Contract award;”, This should be changed to reflect the date of the initial LOI which was 18 May 2012.

ANSWER:

The applicability of the ITB policy to this procurement was announced on 13 November, 2015. This is the date on which the ITB Achievement Period begins, as defined at Annex C – Appendix CC - Acquisition ITB Terms and Conditions article 1.1.1.

QUESTION 93:

Annex C
ITB & VP submission

There is a discrepancy between the requirements for the number of documents to be provided for the ITB & VP Section. The main Bid submission document states 2 hardcopies but Annex C states 6 hardcopies.

ANSWER:

For the purpose of Annex C evaluations, the bidder must deliver 6 hard copies of the Proposal. Each Proposal must include the mandatory requirements as outlined in Annex C – Appendix CA.

QUESTION 139:

Appendix FJ – Test Plan Summary,

From the start of the text up to and including Table 1

Canada identified potential conflict (when a failure is identified) between Appendix FJ Test Plan Summary and Annex A, Appendix AA – Systems Requirements Specification.

ANSWER:

The answer will be release in amendment 017 to follow.

QUESTION 140:

A follow up to Amendment 013, Question 79

A late change within a test method used in a mandatory requirement can jeopardize the ability of Industry to prove their compliance at time of bid closing date. The testing and its associated costs may have already been undertaken with an external laboratory using the original test method. Furthermore, the answer to question 79 published in amendment 005 confirmed the flow rate and the test method for CK testing were to remain the same. Can you please explain why does the test method suddenly change in amendment 13 for CK testing? To be fair with every bidders, the Crown should at least accept both methods as Industry has already undertaken external testing to be compliant at bid closing date and to prevent Industry to request another extension. Can you please amend Question 79 accordingly?

ANSWER:

The test method was changed in Amndt 013 from what was confirmed in Amndt 005. Upon reflection, after Amndt 005 was published, Canada identified that the current standard is pulsating flow and not linear flow. However, due to testing that bidders may have already undertaken Canada is prepared to accept either the pulsating or linear flow for JCG-SRS-1318 and JCG-SRS-1045.

In Annex A – Acquisition Statement of Work, APPENDIX AA - System Requirements Specification at page A-AA- 63/272 for JCG-SRS-1318 and at page A-AA- 64/272 for JCG-SRS-1045, the following sentence needs to be replaced for both statements, in the column “Verification Criteria”:

DELETE:

b. Airflow 0.83 dm³/s (50 l/min) having a pulsating pattern characterized by 24 half sine waves of 2.08 dm³ each followed by an equal period of standstill, per minute;

INSERT:

b. Flow rate of not less than 50 +/- 1 L/min; **OR** Airflow 0.83 dm³/s (50 l/min) having a pulsating pattern characterized by 24 half sine waves of 2.08 dm³ each followed by an equal period of standstill, per minute.

And

In Annex F - Appendix FD - Phase 2A and Phase 2B - Technical Paper Evaluation Compliance Matrix” for JCG-SRS-1318 at line 23, and for JCG-SRS-1045, line 24, in column E “Instructions to Bidder” the following sentence needs to be replaced for both statements.

DELETE:

b. Airflow 0.83 dm³/s (50 l/min) having a pulsating pattern characterized by 24 half sine waves of 2.08 dm³ each followed by an equal period of standstill, per minute;

INSERT:

“b. Flow rate of not less than 50 +/- 1 L/min; **OR** Airflow 0.83 dm³/s (50 l/min) having a pulsating pattern characterized by 24 half sine waves of 2.08 dm³ each followed by an equal period of standstill, per minute.”

References

[Ref 1] Annex C-Appendix CA – ITB Value Proposition Bidder Instructions

[Ref 2] Annex C-Appendix CB – ITB Value Proposition Evaluation Plan

[Ref 3] Annex C – Appendix CC - Acquisition ITB Terms and Conditions

Annex C – Appendix CA - Paragraph 4.1.2.1.

Delete: Specify its Acquisition Bid Price, defined as the summation of CLIN-1 through CLIN-21 inclusive found in Annex H of the Request For Proposal, not including taxes and rounded to the nearest dollar;

Insert: Specify its Acquisition Bid Price, defined as the summation of CLIN-1 through CLIN-21 inclusive, as defined in Annex B of the Request For Proposal, rounded to the nearest dollar

Annex C – Appendix CA - Paragraph 4.1.4.

Delete: Requirement Four: The Bidder must accept and comply with all of the Acquisition ITB Terms and Conditions.

Insert: Requirement Four: The Bidder must accept and comply with all of the Acquisition ITB Terms and Conditions found at Annex C – Appendix CC

Annex C – Appendix CA - Paragraph 5.1.2.1.

Delete: Specify its In-Service Support Bid Price, defined as the summation of ISS-CLIN-1 through ISS-CLIN-6 inclusive found in Annex H of the Request For Proposal, not including taxes and rounded to the nearest dollar;

Insert: Specify its In-Service Support Bid Price, defined as the summation of CLIN-1 through CLIN-6 inclusive, as defined in Annex E of the Request For Proposal, rounded to the nearest dollar

Annex C – Appendix CA - Paragraph 5.1.4.

Delete: Requirement Four: The Bidder must accept and comply with all of the In-Service Support ITB Terms and Conditions.

Insert: Requirement Four : The Bidder must accept and comply with all of the In-Service Support ITB Terms and Conditions found at Annex C – Appendix CF

Annex C – Appendix CA - Paragraph 6.1.

Delete: The following section details the content that is expected to be in each of the components of the Acquisition and In-service Support mandatory requirements referred to above in Sections 4.1.5 and

5.1.5 respectively. The Plans will be assessed during the evaluation, based on quality and risk, as outlined in Section 4.1 of the Value Proposition Evaluation Plan.

Insert: The following section details the content that is expected to be in each of the components of the Acquisition and In-service Support mandatory requirements referred to above in Sections 4.1.5 and 5.1.5 respectively. The Plans will be assessed during the evaluation, based on quality and risk, as outlined in the Value Proposition Evaluation Plan found at Section 4.1 of Annex C – Appendix CB

Annex C – Appendix CA - Paragraph 7.1

Delete: Value Proposition: The Bidder should provide information and details on its Acquisition VP Commitments and Transactions which will be rated as described in Section 5 of the Value Proposition Evaluation Plan. The Bidder should complete and submit the Acquisition rated criteria certificate (Attachment CA2), signed and dated by a company official duly authorized to bind the company.

Insert: Value Proposition: The Bidder should provide information and details on its Acquisition VP Commitments and Transactions which will be rated as described in the Value Proposition Evaluation Plan found at Section 5 of Annex C – Appendix CB. The Bidder should complete and submit the Acquisition rated criteria certificate (Attachment CA2), signed and dated by a company official duly authorized to bind the company.

Annex C – Appendix CA - Paragraph 8.1.

Delete: The international export strategy Plan will be assessed during the evaluation as outlined in Section 6 of the Value Proposition Evaluation Plan. If the Bidder achieves international export strategy points, the international export strategy will be inputted into both the Acquisition Contract and the In-Service Support Contract.

Insert: The international export strategy Plan will be assessed during the evaluation as outlined in Section 6 of the Value Proposition Evaluation Plan. If the Bidder achieves international export strategy points, the international export strategy will be inputted into both the resultant Acquisition Contract and the resultant In-Service Support Contract.

Annex C – Appendix CA - Paragraph 8.5.

Delete: The Contracts will require the Contractor to report on its international export strategy and activities on an annual basis for the duration of the Acquisition Contract and the In-Service Support Contract, as referenced in Article 4.1.1.4 of the respective contract's ITB Terms and Conditions.

Insert: The Contracts will require the Contractor to report on its international export strategy and activities on an annual basis for the duration of the Acquisition Contract and the In-Service Support Contract, as referenced in Article 4.1.1.4 of the respective resultant contract's ITB Terms and Conditions.

Annex C – Appendix CA – Attachment CA1

Delete: Attachment CA1 - Mandatory requirements certificates

The Bidder, _____, declares and certifies that through this Proposal for the Project, that the Bidder meets and agrees to the following requirements:

Acquisition Mandatory Requirement	Specific Acquisition Commitment
1. Commits to achieving Transactions valued at not less than 100 percent of the Acquisition Contract Price (including any Contract options), measured in Canadian content value (CCV), to be achieved within the Acquisition Contract's Achievement Period.	Article 3.1.1
2. Identifies its Acquisition Bid Price (not including taxes and rounded to the nearest dollar) \$ _____	
3. Identifies Transactions equal in total to not less than 30 percent of its Acquisition Bid Price without options, measured in CCV.	
4. Commits to identifying, one year after the date of the Contract award of the Acquisition Contract, additional Transactions that bring the cumulative total of identified Transactions to at least 60 percent of the Acquisition Contract Price (including any options), measured in CCV;	Article 3.1.5.1
5. Commits to identifying, two years after the date of the Contract award of the Acquisition Contract, additional Transactions that bring the cumulative total of identified Transactions to 100 percent of the Acquisition Contract Price (including any options), measured in CCV.	Article 3.1.5.2
6. Commits to achieving not less than 15 percent of the Acquisition Contract Price in Small and Medium Business Transactions, measured in CCV.	Article 3.1.4
7. Accepts all of the Acquisition ITB Terms and Conditions.	All articles, appendices and attachments .
8. Has submitted all the following required components of a Proposal: <ul style="list-style-type: none"> a. Acquisition company business Plan; b. Acquisition ITB management Plan; c. Acquisition regional development Plan; d. Acquisition small and medium business development plan; e. Detailed Acquisition transaction sheets, accompanied by a summary chart of all of them; and, f. This Acquisition mandatory requirements certificate, duly completed, signed and dated. 	Attachment CA1

IN WITNESS THEREOF THIS MANDATORY REQUIREMENTS CERTIFICATE HAS BEEN SIGNED THIS _____ DAY OF _____ BY A SENIOR COMPANY OFFICIAL WHO IS DULY AUTHORIZED TO BIND THE COMPANY.

SIGNATURE

NAME AND TITLE OF SENIOR COMPANY OFFICIAL

The Bidder, _____, declares and certifies that through this Proposal for the Project, that the Bidder meets and agrees to the following requirements:

In-Service Support Mandatory Requirement <i>[ensure these align with clause 4]</i>	Specific In-Service Support Commitment
1. Commits to achieving Transactions valued at not less than 100 percent of the In-Service Support Contract Price (including any Contract options), measured in Canadian content value (CCV), to be achieved within the Achievement Period.	Article 3.1.1
2. Identifies its In-Service Support Bid Price (not including taxes and rounded to the nearest dollar) \$ _____	
3. Identifies Transactions equal in total to not less than 30 percent of its In-Service Support Bid Price without options, measured in CCV.	
4. Commits to identifying, one year after the date of the Contract award of the In-Service Support Contract, additional Transactions that bring the cumulative total of identified Transactions to at least 60 percent of the In-Service Support Contract Price (including any options), measured in CCV;	Article 3.1.5.1
5. Commits to identifying, two years after the date of the Contract award of the In-Service Support Contract, additional Transactions that bring the cumulative total of identified Transactions to 100 percent of the In-Service Support Contract Price (including any options), measured in CCV.	Article 3.1.5.2
6. Commits to achieving not less than 15 percent of the In-Service Support Contract Price in Small and Medium Business Transactions, measured in CCV.	Article 3.1.4
7. Accepts all of the In-Service Support ITB Terms and Conditions.	All articles, appendices and attachments.
8. Has submitted all the following required components of a Proposal: <ul style="list-style-type: none"> a. In-Service Support company business Plan; b. In-Service Support ITB management Plan; c. In-Service Support regional development Plan; d. In-Service Support small and medium business development Plan; e. Detailed In-Service Support transaction sheets, accompanied by a summary chart of all of them; and, f. This In-Service Support mandatory requirements certificate, duly completed, signed and dated. 	Attachment CA1

IN WITNESS THEREOF THIS MANDATORY REQUIREMENTS CERTIFICATE HAS BEEN SIGNED THIS _____ DAY OF _____ BY A SENIOR COMPANY OFFICIAL WHO IS DULY AUTHORIZED TO BIND THE COMPANY.

SIGNATURE

NAME AND TITLE OF SENIOR COMPANY OFFICIAL

Insert:

Attachment CA1 - Mandatory requirements certificates

The Bidder, _____, declares and certifies that through this Proposal for the Project, that the Bidder meets and agrees to the following requirements:

Acquisition Mandatory Requirement	Specific Acquisition Commitment
9. Commits to achieving Transactions valued at not less than 100 percent of the Acquisition Contract Price (including any Contract options), measured in Canadian content value (CCV), to be achieved within the Acquisition Contract's Achievement Period.	Annex C – Appendix CC Article 3.1.1
10. Identifies its Acquisition Bid Price (not including taxes and rounded to the nearest dollar) \$ _____	
11. Identifies Transactions equal in total to not less than 30 percent of its Acquisition Bid Price without options, measured in CCV.	
12. Commits to identifying, one year after the date of the Contract award of the Acquisition Contract, additional Transactions that bring the cumulative total of identified Transactions to at least 60 percent of the Acquisition Contract Price (including any options), measured in CCV;	Annex C – Appendix CC Article 3.1.5.1
13. Commits to identifying, two years after the date of the Contract award of the Acquisition Contract, additional Transactions that bring the cumulative total of identified Transactions to 100 percent of the Acquisition Contract Price (including any options), measured in CCV.	Annex C – Appendix CC Article 3.1.5.2
14. Commits to achieving not less than 15 percent of the Acquisition Contract Price in Small and Medium Business Transactions, measured in CCV.	Annex C – Appendix CC Article 3.1.4
15. Accepts all of the Acquisition ITB Terms and Conditions found at Annex C – Appendix CC.	All articles, appendices and attachments .
16. Has submitted all the following required components of a Proposal:	Attachment CA1

<ul style="list-style-type: none"> a. Acquisition company business Plan; b. Acquisition ITB management Plan; c. Acquisition regional development Plan; d. Acquisition small and medium business development plan; e. Detailed Acquisition transaction sheets, accompanied by a summary chart of all of them; and, <p>This Acquisition mandatory requirements certificate, duly completed, signed and dated.</p>	
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IN WITNESS THEREOF THIS MANDATORY REQUIREMENTS CERTIFICATE HAS BEEN SIGNED THIS _____ DAY OF _____ BY A SENIOR COMPANY OFFICIAL WHO IS DULY AUTHORIZED TO BIND THE COMPANY.

SIGNATURE

NAME AND TITLE OF SENIOR COMPANY OFFICIAL

The Bidder, _____, declares and certifies that through this Proposal for the Project, that the Bidder meets and agrees to the following requirements:

In-Service Support Mandatory Requirement <i>[ensure these align with clause 4]</i>	Specific In-Service Support Commitment
9. Commits to achieving Transactions valued at not less than 100 percent of the In-Service Support Contract Price (including any Contract options), measured in Canadian content value (CCV), to be achieved within the Achievement Period.	Annex C – Appendix CF Article 3.1.1
10. Identifies its In-Service Support Bid Price (not including taxes and rounded to the nearest dollar) \$ _____	
11. Identifies Transactions equal in total to not less than 30 percent of its In-Service Support Bid Price without options, measured in CCV.	
12. Commits to identifying, one year after the date of the Contract award of the In-Service Support Contract, additional Transactions that bring the cumulative total of identified Transactions to at least 60 percent of the In-Service Support Contract Price (including any options), measured in CCV;	Annex C – Appendix CF Article 3.1.5.1
13. Commits to identifying, two years after the date of the Contract award of the In-Service Support Contract, additional Transactions that bring the cumulative total of identified Transactions to 100 percent of the In-	Annex C – Appendix CF Article 3.1.5.2

Service Support Contract Price (including any options), measured in CCV.	
14. Commits to achieving not less than 15 percent of the In-Service Support Contract Price in Small and Medium Business Transactions, measured in CCV.	Annex C – Appendix CF Article 3.1.4
15. Accepts all of the In-Service Support ITB Terms and Conditions found at Annex C – Appendix CF.	All articles, appendices and attachments.
16. Has submitted all the following required components of a Proposal: <ul style="list-style-type: none"> a. In-Service Support company business Plan; b. In-Service Support ITB management Plan; c. In-Service Support regional development Plan; d. In-Service Support small and medium business development Plan; e. Detailed In-Service Support transaction sheets, accompanied by a summary chart of all of them; and, f. This In-Service Support mandatory requirements certificate, duly completed, signed and dated. 	Attachment CA1

IN WITNESS THEREOF THIS MANDATORY REQUIREMENTS CERTIFICATE HAS BEEN SIGNED THIS _____ DAY OF _____ BY A SENIOR COMPANY OFFICIAL WHO IS DULY AUTHORIZED TO BIND THE COMPANY.

SIGNATURE

NAME AND TITLE OF SENIOR COMPANY OFFICIAL

Annex C – Appendix CA – Attachment CA2

Delete: Attachment CA2 - Rated criteria certificates

The Bidder, _____, declares and certifies that through this Proposal for the Acquisition Contract that the Bidder makes the following Commitments, in response to the rated criteria outlined in section 7:

Acquisition Rated Criteria	Bidder Commitment	Maximum Points Available	Contract Commitment
Defence Sector			
Commitments to achieve Direct Transactions	%	15	Article 3.1.2.1
Identified Direct Transactions	%	15	Article 3.1.2.1

Commitments to achieve Defence Sector Indirect Transactions	%	7.5	Article 3.1.2.2
Research and Development			
Commitments to achieve CBRN Market Research and Development Activity Transactions	%	12.5	Article 3.1.2.3
Supplier Development			
Commitments to achieve Supplier Development CBRN Protection Transactions	%	10	Article 3.1.2.4
Supplier Development CBRN Protection identified Transactions	%	10	Article 3.1.2.4
Small and Medium Business			
Commitments to achieve SMB CBRN Protection Transactions	%	30	Article 3.1.2.5

IN WITNESS THEREOF THIS RATED CRITERIA CERTIFICATE HAS BEEN SIGNED THIS _____ DAY OF _____ BY A SENIOR COMPANY OFFICIAL WHO IS DULY AUTHORIZED TO BIND THE COMPANY.

SIGNATURE

NAME AND TITLE OF SENIOR COMPANY OFFICIAL

Insert:

Attachment CA2 - Rated criteria certificates

The Bidder, _____, declares and certifies that through this Proposal for the Acquisition Contract that the Bidder makes the following Commitments, in response to the rated criteria outlined in section 7:

Acquisition Rated Criteria	Bidder Commitment	Maximum Points Available	Contract Commitment
Defence Sector			
Commitments to achieve Direct Transactions	%	15	Annex C – Appendix CC Article 3.1.2.1
Identified Direct Transactions	%	15	Annex C – Appendix CC Article 3.1.2.1
Commitments to achieve Defence Sector Indirect Transactions	%	7.5	Annex C – Appendix CC Article 3.1.2.2

Research and Development			
Commitments to achieve CBRN Market Research and Development Activity Transactions	%	12.5	Annex C – Appendix CC Article 3.1.2.3
Supplier Development			
Commitments to achieve Supplier Development CBRN Protection Transactions	%	10	Annex C – Appendix CC Article 3.1.2.4
Supplier Development CBRN Protection identified Transactions	%	10	Annex C – Appendix CC Article 3.1.2.4
Small and Medium Business			
Commitments to achieve SMB CBRN Protection Transactions	%	30	Annex C – Appendix CC Article 3.1.2.5

IN WITNESS THEREOF THIS RATED CRITERIA CERTIFICATE HAS BEEN SIGNED THIS _____ DAY OF _____ BY A SENIOR COMPANY OFFICIAL WHO IS DULY AUTHORIZED TO BIND THE COMPANY.

SIGNATURE

NAME AND TITLE OF SENIOR COMPANY OFFICIAL

Annex C – Appendix CB – Table 2.1.

Delete:

Acquisition Mandatory Requirement	Method to Confirm
1. Bidder commits to achieving Acquisition Contract Transactions, measured in Canadian content value (CCV), valued at not less than 100 percent of the Acquisition Contract Price (including any Contract options), to be achieved within the Acquisition Contract's Achievement Period, as defined in the Acquisition ITB Terms and Conditions.	Acquisition mandatory requirements certificate is duly signed and submitted.
2a. Bidder has specified its Acquisition Bid Price, defined as the summation of CLIN-1 through CLIN-21 inclusive found in Annex H of the Request For Proposal, not including taxes and rounded to the nearest dollar.	Acquisition mandatory requirements certificate is duly signed and submitted.
2b. Bidder has identified Acquisition Transactions planned to be undertaken under the Acquisition Contract which are detailed, fully described and equal in total to not less than 30 percent of the Acquisition Bid Price, measured in CCV.	CCV value of each Acquisition Transaction in the Proposal is totalled, then compared against the Acquisition Bid Price. Acquisition mandatory requirements certificate is duly signed and submitted.
2c. Bidder commits to identifying one (1) year after the date of the Contract award of the Acquisition Contract, Acquisition	Acquisition mandatory requirements certificate is duly signed and submitted.

Transactions that are detailed, fully described and bring the cumulative total of identified Acquisition Transactions to not less than 60 percent of the Acquisition Contract Price, measured in CCV.	
2d. Bidder commits to identifying two (2) years after the date of the Contract award of the Acquisition Contract, Acquisition Transactions that are detailed, fully described and bring the cumulative total of identified Acquisition Transactions to 100 percent of the Acquisition Contract Price, measured in CCV	Acquisition mandatory requirements certificate is duly signed and submitted.
3. Bidder commits to achieving not less than 15 percent of the Acquisition Contract Price in Small and Medium Business Transactions, measured in CCV.	Acquisition mandatory requirements certificate is duly signed and submitted.
4. Bidder accepts all of the Acquisition ITB Terms & Conditions.	Acquisition mandatory requirements certificate is duly signed and submitted.
5. Bidder submits all the required components in its Proposal: <ul style="list-style-type: none"> a) Acquisition business plan; b) Acquisition ITB management plan; c) Acquisition regional development plan; d) Acquisition small and medium business development plan; e) Detailed Acquisition transaction sheets; and f) Signed Acquisition mandatory requirements checklist. 	Presence of each required component in the Proposal and the Acquisition mandatory requirements certificate is duly signed and submitted.
The bidder achieves an Acquisition quality and risk score of at least 32 out of 64.	Plans assessed in accordance with section 4.
Table 2-1, Acquisition Contract mandatory requirements Evaluation Chart	

Insert:

Acquisition Mandatory Requirement	Method to Confirm
1. Bidder commits to achieving Acquisition Contract Transactions, measured in Canadian content value (CCV), valued at not less than 100 percent of the Acquisition Contract Price (including any Contract options), to be achieved within the Acquisition Contract's Achievement Period, as defined in the Acquisition ITB Terms and Conditions found at Annex C – Appendix CC.	Acquisition mandatory requirements certificate is duly signed and submitted.
2a. Bidder has specified its Acquisition Bid Price, defined as the summation of CLIN-1 through CLIN-21 inclusive, as defined in Annex B of the Request For Proposal, rounded to the nearest dollar	Acquisition mandatory requirements certificate is duly signed and submitted.
2b. Bidder has identified Acquisition Transactions planned to be undertaken under the Acquisition Contract which are detailed, fully described and equal in total to not less than 30 percent of the Acquisition Bid Price, measured in CCV.	CCV value of each Acquisition Transaction in the Proposal is totalled, then compared against the Acquisition Bid Price. Acquisition mandatory requirements certificate is duly signed and submitted.
2c. Bidder commits to identifying one (1) year after the date of the Contract award of the Acquisition Contract, Acquisition Transactions that are detailed, fully described and bring the cumulative total of identified Acquisition Transactions to not	Acquisition mandatory requirements certificate is duly signed and submitted.

less than 60 percent of the Acquisition Contract Price, measured in CCV.	
2d. Bidder commits to identifying two (2) years after the date of the Contract award of the Acquisition Contract, Acquisition Transactions that are detailed, fully described and bring the cumulative total of identified Acquisition Transactions to 100 percent of the Acquisition Contract Price, measured in CCV	Acquisition mandatory requirements certificate is duly signed and submitted.
3. Bidder commits to achieving not less than 15 percent of the Acquisition Contract Price in Small and Medium Business Transactions, measured in CCV.	Acquisition mandatory requirements certificate is duly signed and submitted.
4. Bidder accepts all of the Acquisition ITB Terms & Conditions found at Annex C – Appendix CC.	Acquisition mandatory requirements certificate is duly signed and submitted.
5. Bidder submits all the required components in its Proposal: <ul style="list-style-type: none"> a) Acquisition business plan; b) Acquisition ITB management plan; c) Acquisition regional development plan; d) Acquisition small and medium business development plan; e) Detailed Acquisition transaction sheets; and f) Signed Acquisition mandatory requirements checklist. 	Presence of each required component in the Proposal and the Acquisition mandatory requirements certificate is duly signed and submitted.
The bidder achieves an Acquisition quality and risk score of at least 32 out of 64.	Plans assessed in accordance with section 4.
Table 2-1, Acquisition Contract mandatory requirements Evaluation Chart	

Annex C – Appendix CB – Table 3.1

Delete:

In-Service Support Mandatory Requirement	Method to Confirm
1. Bidder commits to achieving In-Service Support Contract Transactions, measured in Canadian content value (CCV), valued at not less than 100 percent of the In-Service Support Contract Price (including any Contract options), to be achieved within the In-Service Support Contract's Achievement Period, as defined in the In-Service Support ITB Terms and Conditions.	In-Service Support mandatory requirements certificate is duly signed and submitted.
2a. Bidder has specified its In-Service Support Bid Price, defined as the summation of ISS-CLIN-1 through ISS-CLIN-6 inclusive found in Annex H of the Request For Proposal, not including taxes and rounded to the nearest dollar.	In-Service Support mandatory requirements certificate is duly signed and submitted.
2b. Bidder has identified In-Service Support Transactions planned to be undertaken under the In-Service Support Contract which are detailed, fully described and equal in total to not less than 30 percent of the In-Service Support Bid Price, measured in CCV.	CCV value of each In-Service Support Transaction in the Proposal is totalled, then compared against the In-Service Support Bid Price. In-Service Support mandatory requirements certificate is duly signed and submitted.
2c. Bidder commits to identifying one (1) year after the date of the Contract award of the In-Service Support Contract, In-Service Support Contract Transactions that are detailed, fully described and bring the cumulative total of identified In-Service Support Contract Transactions to not less than 60	In-Service Support mandatory requirements certificate is duly signed and submitted.

percent of the In-Service Support Contract Price, measured in CCV.	
2d. Bidder commits to identifying two (2) years after the date of the Contract award of the In-Service Support Contract, In-Service Support Contract Transactions that are detailed, fully described and bring the cumulative total of identified In-Service Support Contract Transactions to 100 percent of the In-Service Support Contract Price, measured in CCV	In-Service Support mandatory requirements certificate is duly signed and submitted.
3. Bidder commits to achieving not less than 15 percent of the In-Service Support Contract Price in Small and Medium Business Transactions, measured in CCV.	In-Service Support mandatory requirements certificate is duly signed and submitted.
4. Bidder accepts all of the In-Service Support ITB Terms & Conditions.	In-Service Support mandatory requirements certificate is duly signed and submitted.
5. Bidder submits all the required components in its Proposal: <ul style="list-style-type: none"> a) In-Service Support business plan; b) In-Service Support ITB management plan; c) In-Service Support regional development plan; d) In-Service Support small and medium business development plan; e) Detailed In-Service Support transaction sheets; and f) Signed In-Service Support mandatory requirements checklist. 	Presence of each required component in the Proposal and the In-Service Support mandatory requirements certificate is duly signed and submitted.
The bidder achieves an In-Service Support quality and risk score of at least 32 out of 64.	Plans assessed in accordance with section 4.
Table 3-1, In-Service Support mandatory requirements Evaluation Chart	

Insert:

In-Service Support Mandatory Requirement	Method to Confirm
1. Bidder commits to achieving In-Service Support Contract Transactions, measured in Canadian content value (CCV), valued at not less than 100 percent of the In-Service Support Contract Price (including any Contract options), to be achieved within the In-Service Support Contract's Achievement Period, as defined in the In-Service Support ITB Terms and Conditions found at Annex C – Appendix CF.	In-Service Support mandatory requirements certificate is duly signed and submitted.
2a. Bidder has specified its In-Service Support Bid Price defined as the summation of CLIN-1 through CLIN-6 inclusive, as defined in Annex E of the Request For Proposal, rounded to the nearest dollar.	In-Service Support mandatory requirements certificate is duly signed and submitted.
2b. Bidder has identified In-Service Support Transactions planned to be undertaken under the In-Service Support Contract which are detailed, fully described and equal in total to not less than 30 percent of the In-Service Support Bid Price, measured in CCV.	CCV value of each In-Service Support Transaction in the Proposal is totalled, then compared against the In-Service Support Bid Price. In-Service Support mandatory requirements certificate is duly signed and submitted.
2c. Bidder commits to identifying one (1) year after the date of the Contract award of the In-Service Support Contract, In-Service Support Contract Transactions that are detailed, fully	In-Service Support mandatory requirements certificate is duly signed and submitted.

described and bring the cumulative total of identified In-Service Support Contract Transactions to not less than 60 percent of the In-Service Support Contract Price, measured in CCV.	
2d. Bidder commits to identifying two (2) years after the date of the Contract award of the In-Service Support Contract, In-Service Support Contract Transactions that are detailed, fully described and bring the cumulative total of identified In-Service Support Contract Transactions to 100 percent of the In-Service Support Contract Price, measured in CCV	In-Service Support mandatory requirements certificate is duly signed and submitted.
3. Bidder commits to achieving not less than 15 percent of the In-Service Support Contract Price in Small and Medium Business Transactions, measured in CCV.	In-Service Support mandatory requirements certificate is duly signed and submitted.
4. Bidder accepts all of the In-Service Support ITB Terms & Conditions found at Annex C – Appendix CF.	In-Service Support mandatory requirements certificate is duly signed and submitted.
5. Bidder submits all the required components in its Proposal: <ul style="list-style-type: none"> a) In-Service Support business plan; b) In-Service Support ITB management plan; c) In-Service Support regional development plan; d) In-Service Support small and medium business development plan; e) Detailed In-Service Support transaction sheets; and f) Signed In-Service Support mandatory requirements checklist. 	Presence of each required component in the Proposal and the In-Service Support mandatory requirements certificate is duly signed and submitted.
The bidder achieves an In-Service Support quality and risk score of at least 32 out of 64.	Plans assessed in accordance with section 4.
Table 3-1, In-Service Support mandatory requirements Evaluation Chart	

Annex C – Appendix CB – Paragraph 4.1.2.

Delete: Quality will be assessed as to whether the Plans respond to the requested components outlined in Section 6 of the Bidder Instructions, the level of detail in the component, and how well the content of the plan meets the ITB Objectives outlined in Section 3 of the Bidder Instructions.

Insert: Quality will be assessed as to whether the Plans respond to the requested components outlined in the ITB Bidder Instructions at Section 6 of Annex C – Appendix CA , the level of detail in the component, and how well the content of the plan meets the ITB Objectives outlined in the ITB Bidder Instructions at Section 3 of Annex C – Appendix CA.

Annex C – Appendix CB – Paragraph 4.2.2.

Delete: If a proposed transaction does not meet the criteria outlined in Section 6.8 of the Value Proposition Bidder’s Instructions, it will be rejected and will receive no further consideration during the Acquisition mandatory evaluation, In-Service Support mandatory evaluation, the Acquisition rated evaluation, or in the Contract.

Insert: If a proposed transaction does not meet the criteria outlined in the Value Proposition Bidder's Instructions at Section 6.8 of Annex C – Appendix CA , it will be rejected and will receive no further consideration during the Acquisition mandatory evaluation, In-Service Support mandatory evaluation, the Acquisition rated evaluation, or in the Contract.

Annex C – Appendix CB – Paragraph 5.2.

Delete: In the event the Bidder's identified Direct Transaction percentage is higher than its Commitment to achieve Direct Transactions, the identified Direct Transaction percentage will be inputted into the Terms and Conditions.

Insert: In the event the Bidder's identified Direct Transaction percentage is higher than its Commitment to achieve Direct Transactions, the identified Direct Transaction percentage will be inputted into the ITB Terms and Conditions of the resultant Acquisition Contract.

Annex C – Appendix CB – Paragraph 5.3.

Delete: In the event the Bidder's Supplier Development CBRN identified Transactions' percentage is higher than its Commitment to achieve Supplier Development CBRN Protection Transactions, the Supplier Development CBRN identified Transactions' percentage will be inputted into the Terms and Conditions.

Insert: In the event the Bidder's Supplier Development CBRN identified Transactions' percentage is higher than its Commitment to achieve Supplier Development CBRN Protection Transactions, the Supplier Development CBRN identified Transactions' percentage will be inputted into the ITB Terms and Conditions of the resultant Acquisition Contract.

Annex C – Appendix CB – Paragraph 5.4.2.1.

Delete: In the event that the Bidder identifies Transactions in its Proposal valued at more than 100 percent of the Acquisition Contract Price, no additional points will be earned in the rated evaluation, above those outlined in the Evaluation Plan. Additionally in this event, the Obligation value in Article 3.1.1 of the Acquisition Contract Terms and Conditions would be adjusted to match the total value of those Transactions.

Insert: In the event that the Bidder identifies Transactions in its Proposal valued at more than 100 percent of the Acquisition Contract Price, no additional points will be earned in the rated evaluation, above those outlined in the Evaluation Plan. Additionally in this event, the Obligation value in Article 3.1.1 of the resultant Acquisition Contract ITB Terms and Conditions would be adjusted to match the total value of those Transactions.

Annex C – Appendix CB – Paragraph 6.4.

Delete: If the Bidder achieves an International Export Strategy Score of at least 1 point, the International Export Strategy will be inputted into both the Acquisition Contract and the In-Service Support Contract under Article 4.1.1.4 of the respective contract's ITB Terms and Conditions.

Insert: If the Bidder achieves an International Export Strategy Score of at least 1 point, the International Export Strategy will be inputted into both the resultant Acquisition Contract and the resultant In-Service Support Contract under Article 4.1.1.4 of the respective resultant contract’s ITB Terms and Conditions.

Annex C – Appendix CB – Paragraph 6.5.1.

Delete: Phase 1 – Target Market Overview: The Bidder must demonstrate they meet at least four of the five criteria found in section 8.3.3 of the Bidder’s Instructions.

Insert: Phase 1 – Target Market Overview: The Bidder must demonstrate they meet at least four of the five criteria found in the ITB Bidder Instructions at section 8.3.3 in Annex C – Appendix CA.

Annex C – Appendix CB – Paragraph 6.5.1.1.

Delete: If the Bidder does not demonstrate they meet at least four of the five criteria found in section 8.3.3 of the bidder’s instructions, the Bidder will achieve an International Export Strategy Evaluation score of 0 points.

Insert: If the Bidder does not demonstrate they meet at least four of the five criteria found in the ITB Bidder Instructions at section 8.3.3 in Annex C – Appendix CA, the Bidder will achieve an International Export Strategy Evaluation score of 0 points.

Annex C – Appendix CB – Paragraph 6.5.1.2.

Delete: If the Bidder demonstrates they meet at least four of the five criteria found in section 8.3.3 of the bidder’s instructions, the Bidder will proceed to Phase 2 of the International Export Strategy Rated Evaluation.

Insert: If the Bidder demonstrates they meet at least four of the five criteria found in the ITB Bidder Instructions at section 8.3.3 in Annex C – Appendix CA, the Bidder will proceed to Phase 2 of the International Export Strategy Rated Evaluation.

Annex C – Appendix CB – Table 6.1.

Delete:

Target Markets Scoring Criteria	Result
Responds to four or more of the target market criteria found in section 8.3.3 of the Bidder’s Instructions, demonstrating a comprehensive level of experience, capability and planning.	The export strategy evaluation proceeds to “Phase 2 – Capacity to Export”
Responds to three or less of the target market criteria found in section 8.3.3 of the Bidder’s Instructions, demonstrating a very limited level of experience, capability and planning plan.	The bidder receives an export strategy evaluation score of 0 and the export strategy evaluation ends.

Insert:

Target Markets Scoring Criteria	Result
Responds to four or more of the target market criteria found in the ITB Bidder Instructions at section 8.3.3 in Annex C –	The export strategy evaluation proceeds to “Phase 2 – Capacity to Export”

Appendix CA, demonstrating a comprehensive level of experience, capability and planning.	
Responds to three or less of the target market criteria found in the ITB Bidder Instructions at section 8.3.3 in Annex C – Appendix CA, demonstrating a very limited level of experience, capability and planning. plan.	The bidder receives an export strategy evaluation score of 0 and the export strategy evaluation ends.

Annex C – Appendix CB – Paragraph 6.5.2.

Delete: Phase 2 – Capacity to Export: The Bidder must demonstrate they meet all five criteria found in section 8.4 of the Bidder’s Instructions for either:

Insert: Phase 2 – Capacity to Export: The Bidder must demonstrate they meet all five criteria found in the ITB Bidder Instructions at section 8.4 in Annex C – Appendix CA for either:

Annex C – Appendix CB – Paragraph 6.5.3.

Delete: If the bidder does not demonstrate they meet all five criteria found in section 8.4 of the Value Proposition Bidder’s Instructions for either the proposed CBRN GSR system in its entirety or any component of the proposed CBRN GSR system, the Bidder will achieve an International Export Strategy Evaluation score of 0 points.

Insert: If the bidder does not demonstrate they meet all five criteria found in the ITB Bidder Instructions at section 8.4 in Annex C – Appendix CA for either the proposed CBRN GSR system in its entirety or any component of the proposed CBRN GSR system, the Bidder will achieve an International Export Strategy Evaluation score of 0 points.

Annex C – Appendix CB – Paragraph 6.5.4.

Delete: If the Bidder demonstrates they meet the five criteria found in section 8.4 of the Value Proposition Bidder’s Instructions for the proposed CBRN GSR system in its entirety, the Bidder will achieve 2 points.

Insert: If the Bidder demonstrates they meet the five criteria found in the ITB Bidder Instructions at section 8.4 in Annex C – Appendix CA for the proposed CBRN GSR system in its entirety, the Bidder will achieve 2 points.

Annex C – Appendix CB – Paragraph 6.5.5.

Delete: If the Bidder demonstrates they meet the five criteria found in section 8.4 of the Value Proposition Bidder’s Instructions for any component of the proposed CBRN GSR system, the Bidder will achieve 1 point.

Insert: If the Bidder demonstrates they meet the five criteria found in the ITB Bidder Instructions at section 8.4 in Annex C – Appendix CA for any component of the proposed CBRN GSR system, the Bidder will achieve 1 point.

Annex C – Appendix CB – Table 6.2

Delete:

Capacity to Export Scoring Criteria	Result
Successfully demonstrates that they meet all five of the capacity to export criteria in section 8.4 of the Value Proposition Bidder Instructions for the proposed CBRN GSR system in its entirety.	The bidder receives an export strategy evaluation score of 2 points
Successfully demonstrates that they meet all five of the capacity to export criteria in section 8.4 of the Value Proposition Bidder Instructions for the any component of the proposed CBRN GSR system.	The bidder receives an export strategy evaluation score of 1 point.
Did not successfully demonstrate that they met all five of the capacity to export criteria in section 8.4 of the Bidder Instructions.	The bidder receives an export strategy evaluation score of 0 points

Insert:

Capacity to Export Scoring Criteria	Result
Successfully demonstrates that they meet all five of the capacity to export criteria found in the ITB Bidder Instructions at section 8.4 in Annex C – Appendix CA for the proposed CBRN GSR system in its entirety.	The bidder receives an export strategy evaluation score of 2 points
Successfully demonstrates that they meet all five of the capacity to export criteria found in the ITB Bidder Instructions at section 8.4 in Annex C – Appendix CA for the any component of the proposed CBRN GSR system.	The bidder receives an export strategy evaluation score of 1 point.
Did not successfully demonstrate that they met all five of the capacity to export found in the ITB Bidder Instructions at section 8.4 in Annex C – Appendix CA .	The bidder receives an export strategy evaluation score of 0 points

Annex C – Appendix CC – Paragraph 3.1.2.1.

Delete: Achieve not less than xx percent of the Contract Price *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Direct Transactions;

Insert: Achieve not less than xx percent of the Contract Price in CCV *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Direct Transactions;

Annex C – Appendix CC – Paragraph 3.1.2.2.

Delete: Achieve not less than xx percent of the Contract Price *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Defence Sector Indirect Transactions;

Insert: Achieve not less than xx percent of the Contract Price in CCV *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Defence Sector Indirect Transactions;

Annex C – Appendix CC – Paragraph 3.1.2.3.

Delete: Achieve not less than xx percent of the Contract Price *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Transactions involving Research and Development (R&D) Activity in Canada within the CBRN Market;

Insert: Achieve not less than xx percent of the Contract Price in CCV *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Transactions involving Research and Development (R&D) Activity in Canada within the CBRN Market;

Annex C – Appendix CC – Paragraph 3.1.2.4.

Delete: Achieve not less than xx percent of the Contract Price *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Transactions under Supplier Development within CBRN Protection;

Insert: Achieve not less than xx percent of the Contract Price in CCV *(to be inserted from the Contractor's Proposal and/or not less than xx percent)* as Transactions under Supplier Development within CBRN Protection;

Annex C – Appendix CC – Paragraph 3.1.7.1.

Delete: At one (1) year following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 10 percent of Contract Price;

Insert: At one (1) year following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 10 percent of total Value Proposition Obligations. The total Value Proposition Obligations is calculated by adding together the Obligations described in articles 3.1.2.1 through 3.1.2.5 inclusive;

Annex C – Appendix CC – Paragraph 3.1.7.2.

Delete: At two (2) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 25 percent of Contract Price;

Insert: At two (2) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 25 percent of total Value Proposition Obligations. The total Value Proposition Obligations is calculated by adding together the Obligations described in articles 3.1.2.1 through 3.1.2.5 inclusive;

Annex C – Appendix CC – Paragraph 3.1.7.3.

Delete: At three (3) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 40 percent of Contract Price; and

Insert: At three (3) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 40 percent of total Value Proposition Obligations. The total Value Proposition Obligations is calculated by adding together the Obligations described in articles 3.1.2.1 through 3.1.2.5 inclusive;

Annex C – Appendix CC – Paragraph 3.1.7.4.

Delete: At four (4) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 70 percent of Contract Price;

Insert: At four (4) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 70 percent of total Value Proposition Obligations. The total Value Proposition Obligations is calculated by adding together the Obligations described in articles 3.1.2.1 through 3.1.2.5 inclusive; and

Annex C – Appendix CC – Paragraph 3.1.7.5.

Delete: At five (5) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 100 percent of Contract Price.

Insert: At five (5) years following the date of the Contract award such that the cumulative achievements against Value Proposition Obligations total not less than 100 percent of total Value Proposition Obligations. The total Value Proposition Obligations is calculated by adding together the Obligations described in articles 3.1.2.1 through 3.1.2.5 inclusive.