



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC**  
11 Laurier St./ 11 rue, Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**  
Scientific, Medical and Photographic Division /  
Division de l'équipement scientifique, des produits  
photographiques et pharmaceutiques  
11 Laurier St./ 11 rue, Laurier  
6B1, Place du Portage  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> JOINT CBRN GEN. SERVICE RESPIRATOR	
<b>Solicitation No. - N° de l'invitation</b> W8476-155141/C	<b>Amendment No. - N° modif.</b> 022
<b>Client Reference No. - N° de référence du client</b> W8476-155141	<b>Date</b> 2016-10-11
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PV-867-71135	
<b>File No. - N° de dossier</b> pv896.W8476-155141	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-10-31</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Beach, Isabelle	<b>Buyer Id - Id de l'acheteur</b> pv896
<b>Telephone No. - N° de téléphone</b> (613) 867-0709 ( )	<b>FAX No. - N° de FAX</b> (819) 956-3814
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**PWGSC**  
**Joint CBRN GSR – RFP, Amendment 022**

*This amendment is raised to modify and update the JOINT CBRN GEN. SERVICE RESPIRATOR, Solicitation No. W8476-155141/C, dated 23 June 2016*

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**QUESTION 156:**

Amendment 19

In order to translate the good documents for start of Phase 2D, can you please define what the training package is exactly or at least what it must contain?

**ANSWER:**

The training requirement for Phase 2D are detailed in Appendix FK. User oriented training is at 6.1.1 and its related sub-paragraphs. Technician oriented training is at 6.1.2 and its related sub-paragraphs.

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**QUESTION 157:**

Amendment 19

Can you please confirm that the trainer for the bid evaluation might be a different person than the trainer that will be performing the training during contract execution?

**ANSWER:**

Canada confirms that the trainer for the bid evaluation can be a different person than the trainer that will be performing the training during contract execution.

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**QUESTION 158:**

N/A

The Canadian Government continues to release amendments to this solicitation to address technical and solicitation inquiries. As has been seen, there continues to be further questions raised based on the responses Government has released to prior questions. These clarifications to prior questions and then those answers make tracking what is current, what is changed and what remains not changed, is difficult to understand. Industry has COTS / MOTS systems that we are trying to propose for this opportunity and all these changes continue to cause changes in documenting our COTS / MOTS offerings. However, changes and corrections continue to mount and so Industry has to continue to make changes, validate changes and then complete new testing.

Although we understood the original intent for Canada was to procure COTS/MOTS solutions with all the requirements and changes being issued existing COTS / MOTS products are not going to exactly meet the Government's lengthy list of performance requirements and so Industry is working to limit changes/adjustments to our COTS / MOTS systems such that the maximum amount of existing data can be applied. This solicitation should not be intended for Industry to fund an R&D program and so COTS / MOTS performance should be paramount. It is becoming apparent that a lot of the existing data for COTS / MOTS systems completed based on existing military standards may not be applicable due to

Canadian Government standards that are not aligned well to existing military standards. All this takes extra effort to review, evaluate, remedy and document

One of the important requirements within this solicitation is the Industrial Benefits. COTS / MOTS systems have well established supply chains that were implemented to meet existing customer requirements or to enable competitive positioning of the system to secure that existing business. Documenting changes to established supply chain vendors to optimize the Canadian ITB requirements is challenging and requires more time to ensure COTS / MOTS systems can adequately compete for this opportunity. Current COTS / MOTS platforms are primarily not Canadian based and so substantial changes are required to vet and appropriately position Canadian sources into these COTS / MOTS system to best meet these ITB requirements. More time would ensure that Canada receives the best ITB plans from COTS / MOTS systems.

We would therefore respectfully request an extension to December 12th.

**ANSWER:**

Canada accepts that amendments to the RFP could have caused issues for bidders but after reviewing the amendments published to date, it is Canada's view that it is not necessary to further postpone the closing date of the RFP again. Specifically with regard to ITB, it is Canada's view that bidders, with a period of 130 days for the preparation of their submission, have been given sufficient opportunity to position themselves in preparation for the ITB portion of their bid.

It should be noted that the extension of the RFP closing date has already required a complete change of plan for test participants in the Bid Evaluation. This coupled with the requirement to maintain provision of support with a variety of different stakeholders (including the National Research Council, Quality Engineering Test Establishment, Defence Research and Development Canada, and Royal Military College of Canada) means that the Joint CBRN GSR Project is not prepared to allow timelines to slip again.

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