

**This solicitation amendment no. 001 is issued to provide clarification to all bidders in a continuous Question and Response format.**

**QUESTION #1:**

Turnaround time is 48 hours? Is there some flexibility around this?

**Answer #1:**

No, the turnaround time for when DND receives the analysis results is time sensitive to ensure proper health monitoring of equipment. Therefore it is not flexible.

**QUESTION #2:**

Can you send a copy of how the previous vendor reported results?

**Answer #2:**

No. Annex A Section 3.1, Appendix II and Appendix III indicate how results are to be reported.

**QUESTION #3a:**

Can we offer package pricing instead of individual tests, if so this will result in even more competitive pricing model?

**Answer #3a:**

For Bid Evaluation purposes, only individual pricing will be acceptable.

**QUESTION #3b:**

Our lab is currently working on sending some of their in-house methods, can these be approved?

**Answer #3b:**

For Bid Evaluation purposes the only approved laboratory analysis methods are those stated in the Request for Proposal Annex A.

**QUESTION #4:**

On page 14 the final line item is asking for an estimated shipping cost. Unfortunately, since this item is totally out of our control (based on the speed the end user selected when shipping and based on how much oil is put in each bottle) the line item can vary greatly. For evaluation purposes and in order to put everyone on the same level, I would like to request putting a fixed number for everyone in this area (or remove it entirely from evaluation).

**Answer #4:**

For Bid Evaluation purposes the estimated shipping cost will not be evaluated. As indicated in Annex A Par 3.2.3 these charges are billed to DND on a cost recovery basis.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**