



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions**

**- TPSGC**

**11 Laurier St., / 11, rue Laurier**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**Gatineau**

**Québec**

**K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**

**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> MDMS/SOAPS/ERASS	
<b>Solicitation No. - N° de l'invitation</b> 47060-152116/B	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> 1000322116	<b>Date</b> 2016-10-19
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-632-30496	
<b>File No. - N° de dossier</b> 606el.47060-152116	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-11-02</b>	<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Lapalme, Francis	<b>Buyer Id - Id de l'acheteur</b> 606el
<b>Telephone No. - N° de téléphone</b> (873) 469-4985 ( )	<b>FAX No. - N° de FAX</b> (819) 956-5925
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

### **SOLICITATION AMENDMENT 003**

*This document includes answers to questions received from potential bidders and an amendment.*

**Q.3** Mandatory Corporate Requirement #1 requires bidders to demonstrate “experience in the completion of the services described above must be demonstrated through a maximum of five contracts, each contract must have had an effective date within the last three years of the initial solicitation closing date and the value of the contract(s) must totalize \$5M minimum”.

Due to the fact that there are a very limited number of vendors on TBIPS that have significant MDM implementation experience based on a Service Oriented Architecture, would the crown consider reducing the contract value requirement to \$3M?

**A.3** Canada has reviewed the request and the criteria has been amended, see below.

**Q.4** In regards to Mandatory Corporate Requirement #1 - Could the crown please define what is meant by “a Master Data Management (MDM) implementation”? Are you referring solely to the IBM MDM product?

**A.4** A Master Data Management (MDM) implementation requires the delivery of an MDM information system. Please find the definition of the term “implementation” in Appendix C to Annex A, Statement of Work. Please note that in the context of this Corporate Criteria, it doesn't refer to a specific product stack e.g. IBM, Oracle.

**Q.5** Would the Crown kindly extend the closing date by 2 weeks, to November 9<sup>th</sup>?

**A.5** This solicitation will be extended for 7 calendar days only. See amendment below.

**Q.6** The following question addresses Workstream 1 candidate mandatory and point-rated criteria, specifically:

- 1.2.1 Programmer/Software Developer M.2
- 2.2.1 Programmer/Software Developer R.1
- 1.2.2 Application/Software Architect M.2
- 2.2.2 Application/Software Architect R.1
- 1.2.4 Technology Architect M2.

These requirements all require experience specifically with “IBM MDM” and we feel that the pool of qualified resources is so small that this RFP would be highly restrictive. We believe that equivalent MDM experience with a non-IBM MDM solution would satisfy these requirements quite adequately, and should be accepted as equivalent experience. As a result, “IBM” MDM should not be required as mandatory and further, specific “IBM” MDM experience should be

removed from the associated rated requirement or alternately only rated at a much lower point-rating scale, otherwise many very capable Bidders will be non-compliant through the minimum rating requirements. Therefore we respectfully ask that "IBM" be removed from the requirements listed above to ensure that this RFP is not restricted to only one or two Bidders.

**A.6** Canada has reviewed the request, however the requirement remains unchanged.

**Q.7** The following question is in regards to the solicitation's SCRL requirement for "Secret" cleared candidates. Taking into consideration that CBSA administers an internal clearance, it is our understanding that many resources currently on site hold "Enhanced" level clearances even in the levels identified as "Secret" in this RFP. Therefore, we respectfully ask that the SCRL security level be reduced to "Enhanced".

**A.7** Canada has reviewed the request, however the requirement remains unchanged.

**Q.8** **Re:"Master Data Management (MDM) implementation" per Attachment 2 - Bid Evaluation Criteria (Work stream 1) 1.0 Mandatory Requirement, M1 AND 2.0 Point-Rated Criteria, R1.**

Both M1 and R1 require the bidder to demonstrate experience with the "...development of enterprise back-end capabilities with a Master Data Management (MDM) implementation integrated with back end systems based on a Service Oriented Architecture (SOA)." These requirements are generically stated. For example, a bidder could reference experience implementing a typical SAP implementation and remain compliant. Please confirm that bidder experience demonstrated in M1, and R1, should feature the technologies - or predecessor technologies - described by section 12.2 Software Components (Annex A, Statement of Work, section 12.0 Technical Environment).

**A.8** The Corporate Criteria exists in order to make sure a bidder has both the experience and capacity to perform this type of work i.e. an MDM implementation. In this case, M1 and R1 both refer to the Corporate Criteria and therefore, don't have to include the feature technologies described in Section 12.2 of Annex A, Statement of Work.

**Q.9** **Re:"effective date" per Attachment 2 - Bid Evaluation Criteria (Work stream 1), 1.0 Mandatory Requirement, M1.**

With respect to the criteria that "... each contract must have had an effective date within the last three years of the initial solicitation closing date..."

9.1 Please confirm that each contract must have an "effective date" on/after October 27, 2013.

9.2 Please confirm, particularly for Canadian Federal Government Contracts, that the "effective date" of a contract is the award date.

- A.9** 9.1 Confirmed. Each contract must have an "effective date" on/after October 27, 2013.  
9.2 The "effective date" of a contract is any date between the contract award date and end date.

**Q.10 Re: "serial number be included" per Attachment 2 - Bid Evaluation Criteria (Work stream 1)  
1.0 Mandatory Requirement, M1.**

10.1 Please confirm that, for Canadian Federal Government Contracts, the serial number is the "contract number".

10.2. Please confirm that, for Canadian Federal Government Contracts, the serial number must be provided in order to allow Canada to perform a contract archive search.

- A.10** 10.1 Confirmed. The serial number is the "contract number".  
10.2 Confirmed. It is requested that the serial number or the contract number be provided.

- Q.11** In the bid evaluation criteria for work stream 2, section 2.2 Point-Rated Criteria - specifically requirements 2.2.1 R.3, 2.2.2 R.4, 2.2.3 R.4, 2.2.4 R.4, and 2.2.5 R.3 - the rated criteria clarifies that a government client "... may include the Federal, Provincial or Municipal Government. The Government of Canada includes any department, agency, board of the Government of Canada or a Crown corporation."

Given this broad definition, please confirm that NAV CANADA would be considered a government client for evaluation purposes.

- A.11** No, for the purposes of this requirement, NAV Canada is not considered a government client.

## **AMENDMENT:**

### **At ATTACHMENT 2 – BID EVALUATION CRITERIA (WORKSTREAM 1) – REVISION 1**

#### **1.0 MANDATORY REQUIREMENTS**

##### **1.1 Mandatory Corporate Requirements**

**DELETE:**

Experience and Expertise of the Bidder		
Criteria	Mandatory Requirement	Demonstrated Experience (Bidder to insert response)
<b>M1</b>	<p>The bidder must have experience in providing informatics professional services, to architect, design, implement, deliver either components or services or both, and configure, integrate existing solutions or products to support the development of enterprise back-end capabilities with a Master Data Management (MDM) implementation integrated with back end systems based on a Service Oriented Architecture (SOA).</p> <p>The experience in the completion of the services described above must be demonstrated through a maximum of five contracts, each contract must have had an effective date within the last three years of the initial solicitation closing date* and the value** of the contract(s) must totalize \$5M minimum.</p> <p>A summary of the scope and key responsibilities under each contract must be provided.</p> <p>The above requirement must be demonstrated in a signed letter by the client. The name of the client and the name of a contact person at the client must be provided in the letter. It is requested that an email and phone number also be provided. It is also requested that the description of the informatics professional services be limited to one paragraph and the contract title or serial number be included.</p> <p>*initial solicitation closing date is 2016-10-26.</p> <p>**value is defined as either the amount specified in the limitation of expenditure article of a contract, plus Applicable Taxes or the total price in the contract, whichever is the highest.</p>	

**INSERT:**

Experience and Expertise of the Bidder		
Criteria	Mandatory Requirement	Demonstrated Experience (Bidder to insert response)
<b>M1</b>	<p>The bidder must have experience in providing informatics professional services, to architect, design, implement, deliver either components or services or both, and configure, integrate existing solutions or products to support the development of enterprise back-end capabilities with a Master Data Management (MDM) implementation integrated with back end systems based on a Service Oriented Architecture (SOA).</p> <p>The experience in the completion of the services described above must be demonstrated through a maximum of three contracts, each contract must have had an effective date within the last three years of the initial solicitation closing date* and the value** of the contract(s) must totalize \$3M minimum.</p> <p>A summary of the scope and key responsibilities under each contract must be provided.</p> <p>The above requirement must be demonstrated in a signed letter by the client. The name of the client and the name of a contact person at the client must be provided in the letter. It is requested that an email and phone number also be provided. It is also requested that the description of the informatics professional services be limited to one paragraph and the contract title or serial number be included.</p> <p>*initial solicitation closing date is 2016-10-26.</p> <p>**value is defined as either the amount specified in the limitation of expenditure article of a contract, plus Applicable Taxes or the total price in the contract, whichever is the highest.</p>	

**At page 1:**

**DELETE:** The solicitation closes on October 26, 2016 at 2:00 p.m. EST

**INSERT:** The solicitation closes on November 2, 2016 at 2:00 p.m. EST

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**