



SHARED SERVICES CANADA

Amendment No. 003 to the Invitation To Qualify for the Procurement Process for DATA CENTRE CO-LOCATION SERVICES MONTREAL (DCCSM)

Solicitation No.	16-42198	Date	October 20, 2016
GCDocs File No.		GETS Reference No.	PW-16-00734694

This Amendment is issued to answer questions raised by suppliers as of **2016-10-14**. Except as expressly amended by this document, all the terms and conditions of the ITQ remain unchanged.

NOTE: All documents watermarked "DRAFT" shall be considered FINAL.

THIS SOLICITATION AMENDMENT IS ISSUED TO:

1. Publish Canada's Responses to suppliers' questions.
2. Modify the Invitation to Qualify (ITQ).

NOTE: Respondents' clarification questions are numerically sequenced upon arrival at SSC. Respondents are hereby advised that questions and answers for this solicitation may be issued via BuyandSell.gc.ca out of sequence.

1. CANADA'S RESPONSES TO RESPONDENTS QUESTIONS

Question 2

Can you please confirm that Respondents are allowed demonstrate continuous service, as required in M5, through senior management employees (executives, data centre managers, facility engineers, etc.) having worked for 5 continuous years at more than one data centre company which may or may not all be owned and operated by the Respondent?

Answer 2

No, the Respondent must have operated all the data centres that are used to demonstrate 5 continuous years' of experience.

Please refer to Amendment 3, Modification 2 for clarification.

Question 3

We would like to know if this requirement could be modified to require only 1 customer reference? Due to the nature of the data centre business, customers of larger size value confidentiality and it may be difficult to solicit 2 written references as per the requirements in M6. Is there flexibility to either a) reduce the threshold below 50kVA to allow for smaller customer references; or b) reduce the number of references to one single customer; or c) reduce the 2-year requirement to 1-year; or d) allow for non-written references that can be provided through scheduled meetings between the customer and Shared Services Canada?

Answer 3

No, the requirement remains unchanged.

Please refer to Amendment 3, Modification 3 for clarification.

Question 4

Re M4 b) -

Please confirm that the Form 2 Attestation requested in M4 b) has been misnamed on page 32 of the ITQ as FORM 1 - ATTESTATION OF TIER III EQUIVALENCY OF THE PROPOSED FACILITY and revise accordingly.

Answer 4

Please refer to Amendment 3, Modification 4.

Question 5

Is the Respondent required to submit two letters from customers that meet the requirements listed in the ITQ on the customers own corporate letterhead OR is the Respondent required to submit a letter on the Respondent's letterhead confirming that they are able to provide two customer references that meet the requirements if Shared Services Canada requests this?

Answer 5

Please refer to Answer 3.

Question 6

Can you confirm if any additional services will be required as part of this project? Additional services may include, Internet bandwidth, network connectivity, security, data centre move services, remote hands services or rack and stack services?

Answer 6

Additional services will be discussed during the Review and Refine Requirements of this procurement process.

Question 7

M5 - The Montreal data centre industry is young compared to other locations in Canada and globally. Can Shared Services Canada modify this requirement to show experience in ways other than 5 years of continuous service at the proposed data centre? This could be by demonstrating senior management experience, investors, or financial strength.

Answer 7

The experience requirement in M5 is not confined to the Montreal area.
The experience requirement in M5 is not specific to the proposed data centre.
No, the requirement remains unchanged.

Question 8

- Company A is considering partnering with Company B
- Company B is not currently registered in the PSPC/CISD Industrial Security Program, but for the full program in your ITQ will require an FSC at the Secret level.
 - For this ITQ, will SSC sponsor the PSOS application form for Company B rather than Company A?
 - Will Company A still need to submit a Sub-SRCL from Company A to Company B to PSPC/CISD for this ITQ? Generally, PSPC/CISD only accepts such requests for approval for an awarded contract.

Answer 8

For this ITQ, SSC would only sponsor the prime contractor, when requested. In this case, Company A's Company Security Officer would have to Sponsor Company B. This is defined in the Industrial Security Manual. The Industrial Security Manual, which is basically the Contractors' version of our Government Security Policy, is quite clear regarding prime contractor and Company Security Officer responsibilities.

It is important to note that any Sub-SRCL or partnership has to be approved by PSPC. Respondents can reference the Industrial Security Manual Subcontracting Security requirements at <http://iss-ssi.pwgsc-tpsgc.gc.ca/ssi-iss-services/ss-eng.html> where it states: "Subcontracts are used when a prime contractor needs work done by another company. The prime must report a subcontract to the Contract Security Program (CSP) for approval when there are security requirements. Subcontractors include anyone from an individual who is self-employed (such as a tradesperson carrying out work for a building contractor) to a large national organization."

Question 9

In Mandatory M4(b) on p.15, in the respondent response column it states Form 2 – Attestation of Tier III must be filled out. However, the Attestation Form is Form 1. Can you please confirm whether or not this is an error and we are to fill out Form 1?

Answer 9

Please refer to Amendment 3, Modification 4.

2. MODIFICATIONS

Modification 2

DELETE:

M5	<p>The Respondent must demonstrate that they have a minimum of 5 continuous years' experience in the last 10 years, calculated from ITQ closing date, in the successful management of an existing and operational data centre facility by providing a statement in which:</p> <ul style="list-style-type: none">a) The Respondent confirms having provided 5 continuous years' experience in the last 10 years (calculated from ITQ closing date);b) The Respondent identifies the location(s) where they have provided co-location services for a minimum of 2 years within the 5 continuous years referenced in (a) above;c) The Respondent describes the size and scope of each data centre location referenced in (b) above and confirms that each location had an equal or greater the size than the specifications outlined in Annex E – Data Centre Specification; andd) The Respondent confirms that each data centre location(s) referenced in (b) meets the co-location requirements outlined in Annex E – Data Centre Specification. <p>Please note that Canada may validate the statement provided by the Respondent later in the procurement process.</p>	<p>The statement is attached within the Response at page ____.</p>
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INSERT:

M5	<p>The Respondent must demonstrate that they have a minimum of 5 continuous years' experience in the last 10 years, calculated from ITQ closing date, in the successful management of one or more existing and operational data centre facility by providing a statement in which:</p> <ul style="list-style-type: none">e) The Respondent confirms having provided 5 continuous years' experience in the last 10 years (calculated from ITQ closing date);f) The Respondent identifies the location(s) where they have provided co-location services for a minimum of 2 years within the 5 continuous years referenced in (a) above;g) The Respondent describes the size and scope of each data centre location referenced in (b) above and confirms that each location had an equal or greater the size than the specifications outlined in Annex E – Data Centre Specification; andh) The Respondent confirms that each data centre location(s) referenced in (b) meets the co-location requirements outlined in Annex E – Data Centre Specification. <p>Please note that Canada may validate the statement provided by the Respondent later in the procurement process.</p>	<p>The statement is attached within the Response at page ____.</p>
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Modification 3

DELETE:

M6	<p>The Respondent must provide a statement on corporate letterhead, confirming that the Respondent has two (2) customer references where co-location services have been provided, for at least 2 years, from a data centre facility that meets or exceeds the specifications and co-location requirements, as referenced in Annex E, that support the following statements:</p> <ul style="list-style-type: none">a) No, your Service Level Agreement with the Respondent allow for planned outages to your IT processing while performing maintenance on the data centre mechanical and electrical subsystems.b) Yes, you have a current contract with the Respondent, for the provision of data centre co-location services, which has been in effect for a minimum of 2 years.c) Yes, your current IT equipment at a Respondent's single location requires a minimum of 50 KVA of UPS supplied power.d) Yes, your co-location service contract require facilities operation, 24 hours per day and 7 days per week.e) Yes, your availability (minimum 99%) service levels been met, on an annual basis, during the term of your existing contract.f) Yes, the Respondent uses Security Guards to enforce positive identification and authentication of all personnel entering the facility.g) Yes, the Respondent secures your segregated client zone through use of physical barriers with controlled access points. <p>The customer references must be from a client that is not a Parent company, affiliate or subsidiary of the Respondent.</p> <p>Please note that Canada may validate the statement provided by the Respondent later in the procurement process.</p>	<p>The statement is attached within the Response at page ____.</p>
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INSERT:

<p>M6</p>	<p>The Respondent must provide a statement on the Respondent's corporate letterhead, confirming that the Respondent has two (2) customer references where co-location services have been provided, for at least 2 years, from a data centre facility that meets or exceeds the specifications and co-location requirements, as referenced in Annex E, that support the following statements:</p> <ul style="list-style-type: none"> a) No, your Service Level Agreement with the Respondent allow for planned outages to your IT processing while performing maintenance on the data centre mechanical and electrical subsystems. b) Yes, you have a current contract with the Respondent, for the provision of data centre co-location services, which has been in effect for a minimum of 2 years. c) Yes, your current IT equipment at a Respondent's single location requires a minimum of 50 KVA of UPS supplied power. d) Yes, your co-location service contract require facilities operation, 24 hours per day and 7 days per week. e) Yes, your availability (minimum 99%) service levels been met, on an annual basis, during the term of your existing contract. f) Yes, the Respondent uses Security Guards to enforce positive identification and authentication of all personnel entering the facility. g) Yes, the Respondent secures your segregated client zone through use of physical barriers with controlled access points. <p>The customer references must be from a client that is not a Parent company, affiliate or subsidiary of the Respondent.</p> <p>Please note that Canada may validate the statement provided by the Respondent later in the procurement process.</p>	<p>The statement is attached within the Response at page ____.</p>
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Modification 4

On page 32 of the ITQ

DELETE:

FORM 1 - ATTESTATION OF TIER III EQUIVALENCY OF THE PROPOSED FACILITY

I, an authorized representative of the Respondent, hereby attest that the proposed data centre, as referenced in M1, has a design and configuration consistent with and incorporates UTI's Tier III performance elements as listed in Annex G.

Printed Name: _____

Signature: _____

Date: _____

INSERT:

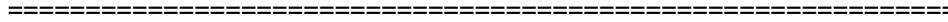
FORM 2 - ATTESTATION OF TIER III EQUIVALENCY OF THE PROPOSED FACILITY

I, an authorized representative of the Respondent, hereby attest that the proposed data centre, as referenced in M1, has a design and configuration consistent with and incorporates UTI's Tier III performance elements as listed in Annex G.

Printed Name: _____

Signature: _____

Date: _____



The following is a summary of Attachments/Amendments issued to date for this solicitation:

Document	Distribution	Date	Description
ITQ	Buyandsell.gc.ca	September 30, 2016	PDF Version 1. DCCSM ITQ (EN) 2. DCCSM ITQ (FR) 3. DCCSM – ITQ Annex B – SSC Standard Instructions (EN) 4. DCCSM – ITQ Annex B – SSC Standard Instructions (FR) 5. DCCSM – ITQ Annex C – 16-42198 A 6. DCCSM – ITQ Annex C – 16-42198 B 7. DCCSM – ITQ Annex F – Tier Standard Topology (EN) 8. DCCSM – ITQ Annex F – Tier Standard Topology (FR)
Amendment 1	Buyandsell.gc.ca	October 4, 2016	1. Publish Modifications to the ITQ (Modifications 1)
Amendment 2	Buyandsell.gc.ca	October 12, 2016	1. Publish Canada's Responses to suppliers' questions.
Amendment 3	Buyandsell.gc.ca	October 20, 2016	1. Publish Canada's Responses to suppliers' questions. 2. Publish Modifications to the ITQ (Modifications 2-4)