



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving Public Works and Government**  
**Services Canada/Réception des soumissions**  
**Travaux publics et Services gouvernementaux**  
**Canada**  
**Room 1650, 635 8th Ave. S.W.**  
**Calgary**  
**Alberta**  
**T2P 3M3**  
**Bid Fax: (403) 292-5786**

## REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government**  
**Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services**  
**Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada/Travaux  
publics et Services gouvernementaux Canada  
Room 1650, 635 8th Ave. S.W.  
Calgary  
Alberta  
T2P 3M3

<b>Title - Sujet</b> High Clearance Sprayer	
<b>Solicitation No. - N° de l'invitation</b> 01581-170496/A	<b>Date</b> 2016-10-27
<b>Client Reference No. - N° de référence du client</b> 01581-170496	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$CAL-125-6524	
<b>File No. - N° de dossier</b> CAL-6-39054 (125)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-12-07</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Mountain Standard Time MST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Chan, Linda S.	<b>Buyer Id - Id de l'acheteur</b> cal125
<b>Telephone No. - N° de téléphone</b> (403) 389-1590 ( )	<b>FAX No. - N° de FAX</b> (403) 292-5786
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> Agriculture and Agri-Food Canada Swift Current Research and Development Centre Box 1030 #1 Airport Road Swift Current, Saskatchewan S9H 3X2 Canada	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## TABLE OF CONTENTS

<b>PART 1 - GENERAL INFORMATION .....</b>	<b>2</b>
1.1 REQUIREMENT .....	2
1.2 DEBRIEFINGS .....	2
1.3 TRADE AGREEMENTS .....	2
<b>PART 2 - BIDDER INSTRUCTIONS .....</b>	<b>2</b>
2.1 STANDARD INSTRUCTIONS, CLAUSES AND CONDITIONS .....	2
2.2 SUBMISSION OF BIDS.....	2
2.3 ENQUIRIES - BID SOLICITATION.....	2
2.4 APPLICABLE LAWS.....	3
<b>PART 3 - BID PREPARATION INSTRUCTIONS.....</b>	<b>3</b>
3.1 BID PREPARATION INSTRUCTIONS .....	3
<b>PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION .....</b>	<b>4</b>
4.1 EVALUATION PROCEDURES.....	4
4.2 BASIS OF SELECTION.....	4
<b>PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION .....</b>	<b>4</b>
5.1 CERTIFICATIONS REQUIRED WITH THE BID.....	4
5.2 CERTIFICATIONS PRECEDENT TO CONTRACT AWARD AND ADDITIONAL INFORMATION .....	4
<b>PART 6 - RESULTING CONTRACT CLAUSES .....</b>	<b>5</b>
6.1 SECURITY REQUIREMENTS .....	5
6.2 REQUIREMENT .....	5
6.3 STANDARD CLAUSES AND CONDITIONS.....	5
6.4 TERM OF CONTRACT .....	5
6.5 AUTHORITIES .....	6
6.6 PAYMENT .....	7
6.7 INVOICING INSTRUCTIONS .....	7
6.8 CERTIFICATIONS AND ADDITIONAL INFORMATION.....	7
6.9 APPLICABLE LAWS.....	7
6.10 PRIORITY OF DOCUMENTS .....	7
6.11 SACC MANUAL CLAUSES .....	8
<b>ANNEX "A".....</b>	<b>9</b>
REQUIREMENT.....	9
<b>ANNEX "B".....</b>	<b>13</b>
BASIS OF PAYMENT .....	13

## PART 1 - GENERAL INFORMATION

### 1.1 Requirement

The requirement is detailed under Article 6.2 of the resulting contract clauses.

### 1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

### 1.3 Trade Agreements

The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

## PART 2 - BIDDER INSTRUCTIONS

### 2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2016-04-04) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

### 2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

### 2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

## 2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

## PART 3 - BID PREPARATION INSTRUCTIONS

### 3.1 Bid Preparation Instructions

Canada requests that Bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (1 hard copy)  
Section II: Financial Bid (1 hard copy)  
Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

#### Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

##### 3.1.1 Exchange Rate Fluctuation

[C3011T](#) (2013-11-06), Exchange Rate Fluctuation

#### Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.

## **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

### **4.1 Evaluation Procedures**

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

#### **4.1.1 Technical Evaluation**

##### **4.1.1.1 Mandatory Technical Criteria**

See Annex "A" - Requirement

#### **4.1.2 Financial Evaluation**

SACC Manual Clause [A0220T](#) (2014-06-26), Evaluation of Price - Bid

### **4.2 Basis of Selection**

#### **4.2.1 Basis of Selection – Mandatory Technical Criteria**

A bid must comply with all requirements of the bid solicitation to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

## **PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION**

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

### **5.1 Certifications Required with the Bid**

Bidders must submit the following duly completed certifications as part of their bid.

#### **5.1.1 Integrity Provisions - Declaration of Convicted Offences**

In accordance with the [Inteligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide with its bid the required documentation, as applicable, to be given further consideration in the procurement process.

#### **5.2 Certifications Precedent to Contract Award and Additional Information**

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and

submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

### 5.2.1 Integrity Provisions – Required Documentation

In accordance with the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

### 5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) - Labour's](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969) website ([http://www.esdc.gc.ca/en/jobs/workplace/human\\_rights/employment\\_equity/federal\\_contractor\\_program.page?&\\_ga=1.229006812.1158694905.1413548969](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969)).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

## PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

### 6.1 Security Requirements

6.1.1 There is no security requirement applicable to the Contract.

### 6.2 Requirement

The Contractor must provide the items detailed under the "Requirement" at Annex "A".

### 6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### 6.3.1 General Conditions

[2010A](#) (2016-04-04), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### 6.4 Term of Contract

#### 6.4.1 Delivery Date

All the deliverables must be received on or before March 31, 2017.

Solicitation No. - N° de l'invitation  
01581-170496/A  
Client Ref. No. - N° de réf. du client  
01581-170496

Amd. No. - N° de la modif.  
File No. - N° du dossier  
CAL-6-39054

Buyer ID - Id de l'acheteur  
cal125  
CCC No./N° CCC - FMS No./N° VME

#### 6.4.2 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified at Annex "A" of the Contract.

#### 6.5 Authorities

##### 6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Linda Chan  
Procurement Officer  
Public Works and Government Services Canada  
Acquisitions Branch, Western Region  
1650, 635 – 8 Ave SW  
Calgary, AB T2P 3M3

Telephone: 403-389-1590  
Facsimile: 403-292-5786  
E-mail address: linda.chan@pwgsc-tpsgc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

##### 6.5.2 Project Authority

The Project Authority for the Contract is:

*To be provided at the time of contract award*

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

##### 6.5.3 Contractor's Representative (To be filled out by the bidder)

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone : \_\_\_\_ \_

Facsimile: \_\_\_\_ \_

E-mail address: \_\_\_\_\_

## **6.6 Payment**

### **6.6.1 Basis of Payment**

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm lot price as specified in Annex B" for a cost of \$\_\_\_\_\_ (to be determined at contract award). Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### **6.6.2 Limitation of Price**

SACC Manual clause C6000C (2011-05-16) Limitation of Price

### **6.6.3 Single Payment**

SACC Manual clause H1000C (2008-05-12) Single Payment

## **6.7 Invoicing Instructions**

**6.7.1** The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

**6.7.2** Invoices must be distributed as follows:

- (a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
- (b) One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

## **6.8 Certifications and Additional Information**

### **6.8.1 Compliance**

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

## **6.9 Applicable Laws**

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta.

## **6.10 Priority of Documents**

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;



Solicitation No. - N° de l'invitation  
01581-170496/A  
Client Ref. No. - N° de réf. du client  
01581-170496

Amd. No. - N° de la modif.  
File No. - N° du dossier  
CAL-6-39054

Buyer ID - Id de l'acheteur  
ca1125  
CCC No./N° CCC - FMS No./N° VME

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- (b) the general conditions 2010A (2016-04-04), General Conditions - Goods (Medium Complexity);
  - (c) Annex A, Requirement;
  - (d) Annex B, Basis of Payment;
  - (e) the Contractor's bid dated \_\_\_\_\_ (*insert date of bid*).

#### **6.11 SACC Manual Clauses**

A9039C (2008-05-12) Salvage  
A9068C (2010-01-11) Government Site Regulations  
B1501C (2006-06-16) Electrical Equipment  
B7500C (2006-06-16) Excess Goods  
G1005C (2016-01-28) Insurance – No Specific Requirement

## **ANNEX "A"**

### **REQUIREMENT**

The Department of Agriculture and Agri-Food Canada (AAFC) has a requirement for the supply and delivery of a Self-Propelled High Clearance Sprayer with a 60 foot (18.28m) boom width as detailed herein.

Delivery Point: Agriculture and Agri-Food Canada  
Swift Current Research and Development Centre  
Box 1030 #1 Airport Road  
Swift Current, Saskatchewan, Canada

#### **Compliance Index:**

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Attach a separate appendix to your proposal indicating whether and how your product meets or exceeds each point in the Specifications as detailed in Annex "A" Requirement. Please provide complete specifications and description and/or technical literature to illustrate your statements.

Bidders should address each item of the Specifications on a point by point basis.

#### **For example:**

1.01 The sprayer must be a two wheel drive high clearance self-propelled sprayer.

#### **Bidder Response:**

"Compliant" The sprayer is a two wheel drive high clearance self-propelled sprayer. See page XX to support our claim.....

Comments should be made on all points under the Specifications in Annex "A", items 1.0 to 3.0 inclusive, e.g. "compliant" or "non-compliant" followed by as much detail as possible. It will be to your advantage to furnish as much detail as possible to support your comments and your claims of compliance for each specification. Reference the page number and highlight the specification in your technical literature that supports your compliance. If there is no technical literature to support a specification, you should indicate so.

The Crown is under NO obligation to seek clarification of the bids(s) or the supporting technical documentation provided. Bidders should note that failure to be able to demonstrate any capability to which they claim compliance will result in their proposal being considered non-responsive. Canada reserves the right to reject any bid which does not comply with this solicitation. Any deviate is to be clearly identified and supported with full details.

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**Minimum Mandatory Technical Specifications:**

The following specifications are mandatory and bidder **MUST** be able to meet all requirements as detailed below.

**1.0 – General Requirements**

- 1.01 The sprayer must be a two wheel drive high clearance self-propelled sprayer.
- 1.02 The sprayer must be heavy duty type, designed for custom applicators with small acre fields (fields that are less than 20 acres).
- 1.03 The sprayer must be a new, 2016 or 2017 production model.

**2.0 – Detail Requirements**

- 2.01 The sprayer must be equipped with a diesel engine that will have a minimum of 130 horsepower.
- 2.02 The engine must be a diesel 4-stroke cycle, water-cooled type.
  - 2.02.01 The fuel system must have a filter/ water separator.
  - 2.02.02 The engine air intake must have a dry type filter with a secondary safety filter.
  - 2.02.03 Lubrication must be a pressurized system with a full-flow oil filter.
  - 2.02.04 Cooling must be a pressurized system with pump, thermostat, and fixed by-pass and filled with permanent anti-freeze tested for at least -40° F (-40°C).
- 2.03 The sprayer must be equipped with a heavy duty automatic transmission with at least 5 forward gears and one reverse gear.
- 2.04 The sprayer must be equipped with an open center hydraulic system.
  - 2.04.01 The hydraulic system must have an engine driven gear pump that can deliver no less than 4 GPM (15.1 lpm).
  - 2.04.02 The hydraulic system must have a hydraulic reservoir of at least 4 gallons (15.1 liters).
- 2.05 The sprayer shall be equipped with hydraulic adjustable boom height control with a height range of 21" to 92" (53 cm to 234 cm).
- 2.06 The sprayer must be equipped with 60 ft. (18.28m), 5 section folding spray booms.
  - 2.06.01 The booms must be hydraulic fold with cushion cylinders.
  - 2.06.02 The booms must be equipped with hydraulic boom tip lift.
  - 2.06.03 The booms must be equipped with triple poly & rotary nozzle bodies spaced at 20" (50.8cm) on the center.
  - 2.06.04 The booms must be equipped with an inner boom breakaway with shock absorbers and auto rest.

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- 2.06.05 The booms must be equipped with an outer boom section hydraulic breakaway with an electric over hydraulic reset.
  - 2.07 The sprayer must be equipped with a centrifugal sprayer pump with a heavy duty electric clutch.
  - 2.08 The sprayer must be equipped with a 400 gallon (1514 liters) polyethylene product tank.
  - 2.09 The sprayer must be equipped with a spray controller and a GPS speed sensor.
  - 2.10 The sprayer must be equipped with an electrically controlled spray manifold capable of controlling 5 sections.
  - 2.11 The sprayer must be equipped with a fresh water tank capable of holding at least 15 gallons (57 liters).
  - 2.12 The sprayer must be equipped with individual power hydraulic left and right disc brakes.
  - 2.13 The sprayer must be equipped with an emergency park brake.
  - 2.14 The sprayer must be equipped with an adjustable front and rear axle capable of a tread width range of 80" to 108" (203 cm to 274 cm).
    - 2.14.01 The rear axle must be equipped with a hydraulic axle adjuster.
  - 2.15 The sprayer must be equipped with an independent spring, oscillating front axle.
  - 2.16 The sprayer must be equipped with independent coil spring rear suspension with hydraulic shock absorbers.
  - 2.17 The sprayer must be equipped with a standard size front and rear tire suitable for spring spraying and burn off and later in crop spraying, as recommended by the manufacturer.
  - 2.18 The sprayer must be equipped with a sound insulated cab, mounted on rubber isolation dampers with an unobstructed view of the work area.
    - 2.18.01 The cab must be heated and air-conditioned for operator comfort.
    - 2.18.02 The cab must be equipped with a dual purpose paper and charcoal fresh air filter.
    - 2.18.03 The cab must be equipped with an air suspension operator seat.
    - 2.18.04 The cab must be equipped with a horn.
    - 2.18.05 The cab must be equipped with a windshield wiper.
    - 2.18.06 The cab must be equipped with an AM/FM radio.
    - 2.18.07 The cab must be equipped with a tilt and telescoping steering wheel.
  - 2.19 The sprayer must be equipped with heavy duty battery/batteries with a cold cranking rating of at least 1000 amps.
  - 2.20 The sprayer must be equipped with an alternator with an output of at least 140 amps.
  - 2.21 The sprayer must be equipped with a tool box.

Solicitation No. - N° de l'invitation  
01581-170496/A  
Client Ref. No. - N° de réf. du client  
01581-170496

Amd. No. - N° de la modif.  
File No. - N° du dossier  
CAL-6-39054

Buyer ID - Id de l'acheteur  
cal125  
CCC No./N° CCC - FMS No./N° VME

- 2.22 The sprayer must be equipped with a slow moving emblem, work lights, turn signal lights and flashing emergency lights meeting the requirements of the Highway and Traffic Board for road travel.
- 2.23 The sprayer must come with a complete set of replacement maintenance filters, such as air, engine oil and hydraulic oil filters.

### **3.00 – Miscellaneous Requirements**

- 3.01 The sprayer must be supplied with all attachments assembled, installed, completely serviced and ready for operation.
- 3.02 One printed operator's manual and one printed parts manual must be supplied at time of delivery. (The parts manual may be an electronic copy)
- 3.03 The bidder must state their manufacturer's standard warranty period for the equipment and its components in their bid document.
- 3.04 The manufacturer must be able to provide maintenance and after sales service within 24 hours of notification from the consignee. Bidders must indicate the name of their nearest parts and service location in their bid document.

**Year, Make & Model Offered:** \_\_\_\_\_

Solicitation No. - N° de l'invitation  
01581-170496/A  
Client Ref. No. - N° de réf. du client  
01581-170496

Amd. No. - N° de la modif.  
File No. - N° du dossier  
CAL-6-39054

Buyer ID - Id de l'acheteur  
ca1125  
CCC No./N° CCC - FMS No./N° VME

## ANNEX "B"

### BASIS OF PAYMENT

Applicable taxes are to be excluded from the prices herein  
Applicable taxes will be added as a separately item on the invoice, if applicable

**Firm price, F.O.B. destination, including all shipping, deliver, offloading charges and all costs associated with providing the requirement in accordance with Annex A.**

Item	Requirement	Price
1	For the supply and delivery of one (1) new Self-Propelled High Clearance Sprayer as per minimum mandatory technical specifications identified in Annex "A" - Requirement  FOB Destination: Agriculture and Agri-Food Canada Swift Current Research and Development Centre Box 1030 #1 Airport Road Swift Current, Saskatchewan, Canada	\$_____ Lot