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Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division
des services professionnels en informatique

11 Laurier St., / 11, rue Laurier

4C2, Place du Portage

Gatineau

Québec

K1A 0S5

Title - Sujet TBIPS GCMS Omnibus	
Solicitation No. - N° de l'invitation B8986-160621/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client B8986-160621	Date 2016-10-27
GETS Reference No. - N° de référence de SEAG PW-\$\$ZM-620-30529	
File No. - N° de dossier 620zm.B8986-160621	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-11-07	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: St-Jean Valois, Joanne	Buyer Id - Id de l'acheteur 620zm
Telephone No. - N° de téléphone (873) 469-4945 ()	FAX No. - N° de FAX (819) 956-1156
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. – N° de l’invitation B8986-160621/A	Amd. No – N° de la modif. 002	Buyer ID – Id de l’acheteur 620ZM
Client Ref. No. – N° de réf. De client B8986-160621	File No. – N° du dossier 620ZM –B8986-160621	CCC No./ N° CCC – FMS No/ N° VME

SOLICITATION AMENDMENT 002

This amendment is raised to:

1. Provide answers to Bidder’s questions in relation to this solicitation

QUESTIONS:

Question #1:

With regard to MTC1 Note 1; in order to demonstrate the Bidder’s capability to deliver on these types of contracts would the Crown consider allowing Bidders to use references from a Parent Company?

MTC1	<p>Corporate Capacity. The Bidder must have performed ERP Siebel Development support services contract. These</p> <p>services</p> <p>must have been provided within the past five years (as of bid closing date). The Contract identified must:</p> <ol style="list-style-type: none"> 1. Have been a contract with a single client; 2. Have an initial minimum value of \$3,000,000 (Cdn) before applicable taxes, not including amendments; 3. Have an initial minimum contract period of one year; 4. Have been completed in the last five years (as of bid closing date) or has been ongoing for a minimum of six months (as of bid closing date); and 5. Have included the provision of the services in at least one of the following categories: <ol style="list-style-type: none"> a) A.3 ERP Programmer Analyst (Siebel), Level 3 b) A.3 ERP Programmer Analyst (Siebel - EAI), Level 3 <p>which included the following minimum number of the associated tasks listed in Section 5 of the Statement of Work of this bid solicitation:</p>
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B8986-160621/A

Amd. No – N° de la modif.
002

Buyer ID – Id de l'acheteur
620ZM

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B8986-160621

File No. – N° du dossier
620ZM –B8986-160621

CCC No./ N° CCC – FMS No/ N° VME

- a) A3 ERP Programmer Analyst (Siebel), Level 3: seven tasks out of tasks a. to i.
- b) A3 ERP Programmer Analyst (Siebel - EAI), Level 3: eight tasks out of tasks a. to j.

A copy of the Contract Statement of Work and/or Task Authorization Statement of work must be submitted with the bid to

substantiate the tasks provided by the proposed category.

- 6. Have a minimum total invoices amount of 80% of the original value of the Contract (before taxes) if the Contract is
- 7. completed or 10% of the original value of the Contract (before taxes) if the Contract has been ongoing for a minimum
- 8. of 6 months. The Bidder must provide a signed certification from the Client certifying that the Bidder has invoiced the
- 9. applicable minimum total amount (Cdn) before taxes.

Notes:

1. The reference contract must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.
2. The Government of Canada is not considered a single client. An individual department, agency or Crown Corporation is considered a single client.
3. The Bidder must provide:
 - the contract number;
 - the total value of the contract (excluding Applicable Taxes);
 - the total invoiced amount for the contract (excluding Applicable Taxes);
 - the start and end dates for the contract;
 - the name of the client organization;
 - the name of the client;
 - the client's title;
 - the client's telephone number;
 - the client's email address;
 - the Statement of Work; and
 - a copy of the reference contract or a copy of the front page of the contract.

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	The information listed above should be submitted with the bid using Form 1 – Bidder Corporate Capacity Form. If any of the information is not submitted, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the information listed above within the time frame provided will render the bid non-responsive.
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It is our understanding that MTC1 qualifications are designed to allow firms with the capacity to provide significant Siebel Development the ability to accurately respond to this RFP. As a firm whom is currently providing Siebel Development services within the National Capital Region and across Canada, we feel this requirement is written in a way that limits the Crown’s ability to achieve this objective.

In an effort to ensure this requirement is open, fair and equitable, as well as provide the Crown access to substantial Siebel Development resources, would the Crown consider modifying the following aspects of MTC1:

1. Bullet “1.”, to include “multiple contracts with a single client”?
 - Substantiation: Not all IT Organizations purchase IT staffing services through the same means or contract methods as the Federal Government, even though they may be purchasing the same skillset and volume of IT Staffing Services requested in this RFP. It is not the Crown’s intention to screen-out, limit or penalized vendors whom are providing these services by how they are contracting them.
i.e. Is there a difference between “Providing 16 resources through 16 contracts with the same client during the same time period” **VS** “Providing 16 resources through 1 contract with the same client during the same time period”?
2. Note 1 – to include the Parent Company as a viable reference for the “Bidder”
 - Substantiation: Our ability to respond to a local requirement should not be limited by how our organization is structured Internationally

Answer #1:

Canada must ensure bidders can demonstrate corporate experience consistent with procurements of this size and scope. Canada will not accept the parent company and Canada will not change the definition of the definition of Bidder in SACC 2003 in section 3.

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Question #2:

Could the Crown kindly indicate who the current incumbent contractor or contractors might be as well as the value of the current contract(s) and the completion or closing date of the existing contract or contracts?

Answer #2:

Yes. The current incumbent contractors are Veritaaq and Maplesoft.

Veritaaq was awarded a contract on October 18 2012. Total value of the contract expiring on January 31, 2017 is \$8,313,301.52.

Maplesoft was awarded a contract on October 18 2012. Total value of the contract expiring on January 31, 2017 is \$8,618,902.94.

Question #3:

Will the Crown please extend the RFP due date by two weeks to November 21, 2016 to allow for companies to complete a strong proposal response?

Answer #3:

No, the RFP closing date will not be extended.