



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**

11 Laurier St./11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Armoured Vehicles - Life Extension/Prolongation de
vie, véhicules blindés

11 Laurier St./11, rue Laurier

Place du Portage Phase III 6C1

Gatineau

Québec

K1A 0S5

Title - Sujet Adjustable Tow Bar Kit	
Solicitation No. - N° de l'invitation W8476-175502/B	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W8476-175502	Date 2016-10-28
GETS Reference No. - N° de référence de SEAG PW-\$\$BL-266-25998	
File No. - N° de dossier 266bl.W8476-175502	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-11-09	
F.O.B. - F.A.B. Plant-Usine: <input checked="" type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Cormier, Jessica	Buyer Id - Id de l'acheteur 266bl
Telephone No. - N° de téléphone (873) 469-4774 ()	FAX No. - N° de FAX (819) 956-0648
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans la présente	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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This Amendment 001 is raised to provide clarification to questions received from industry during the solicitation period as well as other administrative changes.

1. Questions and Answers

- Q1: Will General Dynamics review our response to the solicitation?
- A1: General Dynamics Land Systems – Canada (GDLS-C) will not review any responses to the solicitation. GDLS-C representatives will be present during the user trials, however they will not have access to any bidder documentation and will not participate in the bid evaluation.
- Q2: We certify that our analyses and data is correct and not exaggerated. Will we be required to “show our work” and analyses? We will not share this data with any company.
- A2: As part of Phase 1 of the bid evaluation, bidders are required to provide certification or analysis (as defined at Part 4, article 1.2.1 b (ii) of the RFP) that demonstrates that the mandatory technical requirements are met. It is the bidder’s responsibility to decide whether to provide certification OR analysis. Bidder’s responses will not be distributed to any person that is not on the evaluation team.
- Q3: It is a financial and logistical burden for us to supply two units. Upon successful win, if we win, after the 3 week evaluation period then we could supply the second unit if you require two.
- A3: The RFP will be amended to reduce the financial and logistical burden to Bidders. The second unit is required as a contingency in case the first unit is damaged (or for other reasons limiting the use of the first unit) so that the bid evaluation can carry on as per schedule. To meet this requirement, the RFP will be amended so that the Bidder will provide one (1) sample of the proposed ATB kit at no cost to Canada. A second unit will be requested in a contingency situation (for example if the first unit is damaged) wherein the bidder will have three (3) business days to supply a replacement unit (or part thereof) upon written request. Should the Bidder fail to deliver the one (1) ATB Kits under Phase 1 of the technical evaluation and/or fail to deliver the replacement unit (or part thereof) within three (3) business days on written request under Phase 2 test and evaluation, the Bidder will be found non-compliant.
- Q4: The umbilical cord or NATO Stryker electrical cable can be copied and supplied by us if necessary. However, this is an ITAR controlled item and may be proprietary to General Dynamics. We respectfully suggest that this component be sourced directly from General Dynamics as they have no bid our request to purchase this item from them.
- A4: The item in question (electrical cable NSN: 6150-21-912-6853) is not an ITAR item. The DMC (demilitarization code) is A and it is not a controlled goods by Canadian standards. Furthermore, the part is a Canadian part number, NSN, cage code (director general land equipment classification code). There are no other users other than Canada. The drawings are Canadian drawings and not GDLS-C proprietary. Any manufacturer will be able to produce the electrical cable as long as it meets the specifications of the drawing.

2. At Cover Page (Page 1 of 1)

DELETE: Eastern Daylight Saving Time (EDT)
INSERT: Eastern Standard Time (EST)

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3. At Part 1, Article 2 (ii) – Summary (Page 4 of 32)

DELETE: This requirement does not include a requirement in terms of resources nor Timeline for design, development or testing. The items must be a proven technology, which has been designed, tested and trialed on a Military vehicle. As part of the Technical Bid, the Bidder must provide two (2) samples of the proposed ATB Kit at no cost to Canada.

INSERT: This requirement does not include a requirement in terms of resources nor Timeline for design, development or testing. The items must be a proven technology, which has been designed, tested and trialed on a Military vehicle. As part of the Technical Bid, the Bidder must provide one (1) sample of the proposed ATB Kit at no cost to Canada. A second unit will be requested in a contingency situation (for example if the first unit is damaged) wherein the bidder will have three (3) business days to supply a replacement unit (or part thereof) upon written request.

4. At Part 2, Article 2 (d) – Note to Bidders (Page 6 of 32)

DELETE: Respondents to the RFP will be required to include two (2) samples at bid closing as part of their Technical Bid.

INSERT: Respondents to the RFP will be required to include one (1) samples at bid closing as part of their Technical Bid.

5. At Part 2, Article 3.2 - Submission of Bids (Page 7 of 32)

DELETE: Shipment packaging and labelling of the ATB Kit samples are to be to the highest manufacturer's standard for the mode of transportation utilized, to ensure safe arrival at final destination. The exterior package is to be clearly marked as a minimum with the following information: consignee and address, solicitation number, project name, number of pieces. The requested two (2) samples are to be packed as individual sets, whenever possible. The contents of each interior package are to be clearly indicated by label or tag showing the item number, quantity and bidder's name.

INSERT: Shipment packaging and labelling of the ATB Kit samples are to be to the highest manufacturer's standard for the mode of transportation utilized, to ensure safe arrival at final destination. The exterior package is to be clearly marked as a minimum with the following information: consignee and address, solicitation number, project name, number of pieces. The requested one (1) samples are to be packed as individual sets, whenever possible. The contents of each interior package are to be clearly indicated by label or tag showing the item number, quantity and bidder's name.

6. At Part 3, Article 1 – Section I: Technical Bid (Page 9 of 32)

DELETE: Provide two (2) samples of the proposed ATB Kit at no cost to Canada.

INSERT: Provide one (1) samples of the proposed ATB Kit at no cost to Canada.

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7. At Part 4, Article 1.2.1 (e) – Evaluation of Mandatory Technical Criteria (Page 12 of 32)

DELETE: Submission of a Sample

As part of the technical bid, the Bidder must provide two (2) samples of the proposed ATB Kit at no cost to Canada. The two samples must be identical and represent the product that is intended to be supplied should that Bidder win the contract. The samples must be delivered no later than 14:00 hours Eastern Standard Time (EST) on the day of RFP closure. Should the Bidder fail to deliver the ATB Kits under Phase 1 of the RFP, the Bidder will be found noncompliant.

INSERT: Submission of a Sample

As part of the technical bid, the Bidder must provide one (1) samples of the proposed ATB Kit at no cost to Canada. The two samples must be identical and represent the product that is intended to be supplied should that Bidder win the contract. The samples must be delivered no later than 14:00 hours Eastern Standard Time (EST) on the day of RFP closure. Should the Bidder fail to deliver the ATB Kits under Phase 1 of the RFP, the Bidder will be found noncompliant. A second unit will be requested in a contingency situation (for example if the first unit is damaged) wherein the bidder will have three (3) business days to supply a replacement unit (or part thereof) upon written request.

8. At Part 4, Article 1.1 (b) – Evaluation Procedures (Page 11 of 32)

DELETE: An evaluation team composed of representatives of Canada and General Dynamics Land Systems Canada (GDLS-C) will evaluate the bids.

INSERT: An evaluation team composed of representatives of Canada will evaluate the bids.

9. At Part 4, Article 2.6 – Basis of Selection (Page 14 of 32)

DELETE: Article in its entirety

INSERT: Article as follows

2.6 The table below illustrates an example where all three bids are responsive and the selection of the Contractor is determined by a 70/30 ratio of technical merit and price, respectively. The total available points equals 200 and the lowest total bid evaluated price is CAD\$45,634.00 (45634).

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Basis of Selection – Highest Combined Rating Technical Merit (70%) and Price (30%)				
		Bidder 1	Bidder 2	Bidder 3
User Trial/ Testing	Total Score	190/200	165/200	120/200
	Weighted Total Score (70%)	95 x 70% = 66.50	82.5 x 70% = 57.75	60 x 70% = 42.0
Technical Merit Score (A) (70%)		66.50	57.75	42.00
Bid Evaluated Price	Financial Bid	CAD\$56,670.00	CAD\$50,979.00	CAD\$45,634.00
	Weighted Financial Score (30%)	45634/56670 x 30 = 24.16	45634/50979 x 30 = 26.85	45634/45634 x 30 = 30.00
Pricing Score (B) (30%)		24.16	26.85	30.00
Combined Rating (A + B)		90.66	84.60	72.00
Ranking		1	2	3

10. At Part 4, Appendix 3 – Test Plan, Article 2.1.1(f) (Page 2 of 10)

DELETE: The three LAVUP vehicles, ballasted to a combat weight of 63,000 lbs (28,576 kg) +/- 500 lbs (227 kg), are in condition perform LAVUP to LAVUP towing;

INSERT: The two (2) LAVUP vehicles are in condition perform LAVUP to LAVUP towing;

11. At Part 7, Section A, Article 2.1, Contracting Authority (Page 18 of 32)

DELETE: Jessica Cormier
Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
Land and Aerospace Equipment Procurement and Support Sector
Place du Portage, Phase III, 6C1
11 Laurier Street
Gatineau, Quebec K1A 0S5

Telephone: (873) 469-4774

Facsimile: (819) 956-0648

E-mail address: Jessica.Cormier@tpsgc-pwgsc.gc.ca

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INSERT: Keith Grosser
Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
Land and Aerospace Equipment Procurement and Support Sector
Place du Portage, Phase III, 6C1
11 Laurier Street
Gatineau, Quebec K1A 0S5

Telephone: (873) 469-4707
Facsimile: (819) 956-0648
E-mail address: Keith.Grosser@tpsgc-pwgsc.gc.ca

**12. At Part 7, Section B, Article 1.3, Subordinate Deliverables – Data Requirements, Acronyms
(Page 22 of 32)**

INSERT: DBMS Days before Meeting Start

**At Part 7, Section B, Article 1.3, Subordinate Deliverables – Data Requirements, Project Status
Meeting – Agenda and Meeting (Page 22 of 32)**

DELETE: DAMS
INSERT: DBMS

At Appendix 4 to Annex A, Data Deliverables, Article 2.18 (Page 5 of 35)

INSERT: DBMS Days before Meeting Start

At Appendix 4 to Annex A, Data Deliverables, Article 4.2 (Page 8 of 35)

DELETE: DAMS
INSERT: DBMS

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED