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SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division
des services professionnels en informatique

11 Laurier St., / 11, rue Laurier

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Title - Sujet TBIPS GCMS Omnibus	
Solicitation No. - N° de l'invitation B8986-160621/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client B8986-160621	Date 2016-11-09
GETS Reference No. - N° de référence de SEAG PW-\$\$ZM-620-30529	
File No. - N° de dossier 620zm.B8986-160621	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-11-14	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: St-Jean Valois, Joanne	Buyer Id - Id de l'acheteur 620zm
Telephone No. - N° de téléphone (873) 469-4945 ()	FAX No. - N° de FAX (819) 956-1156
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. – N° de l’invitation B8986-160621/A	Amd. No – N° de la modif. 004	Buyer ID – Id de l’acheteur 620ZM
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SOLICITATION AMENDMENT 004

This amendment is raised to:

1. Provide answers to Bidder’s questions in relation to this solicitation; and
 2. Amend the Request for Proposal (RFP) as detailed in Appendix A-003 below.
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Question #4:

Regarding MTC1 requirement (Attachment 4.1), item 2, the requirement is asking for a contract with an initial value of \$3,000,000 (Cdn) before applicable taxes and not including amendments. Since contracts issued for only a few resources are typically less in value as they cover typically only the first year of the contract, would Canada accept a contract where the value is more than \$1,000,000 (Cdn) before applicable taxes including its amendments as long as the contract is for ERP Siebel Development support services?

Answer #4:

Canada anticipate to award up to three contracts for that requirement. This criteria is to evaluate the capacity of the bidder to provide many resource over several years. Therefore, Canada cannot lower the value from 3 million (Cdn) to 1 million (Cdn). However, Canada agrees to reduce the amount from 3 million (Cdn) to 2.5 million (Cdn) before applicable taxes, not including amendments. See revised Attachment 4.1.

Question #5:

Regarding MTC1 requirement (Attachment 4.1), item 5, the requirement is asking for a contract where it would have included at least one of the categories listed; would it be acceptable to Canada if the Bidder demonstrated compliancy to this requirement by providing a contract that included a similar category title as long as the tasks and work performed are related to Siebel CRM work?

Answer #5:

There are multiple roles and tasks associated to the implementation of a Siebel Solution. This RFP is for the provision of ERP Programmer Analyst for a Siebel CRM Solution. Accepting contracts for different categories and different tasks would not provide proof of the capacity of the bidder to meet this contract’s engagement. This criteria will remain the same.

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Question #6:

Regarding MTC1 requirement (Attachment 4.1) item 5 and RT2, the requirements are asking for a contract to map to a specific number of tasks listed in Section 5 of the SoW of the RFP; however, most contracts issued by the Government of Canada clients are issued with customized tasks for that specific client environment/project. As such, would it be acceptable to Canada if the Bidder demonstrated compliancy to these requirements by providing a contract that included similar tasks as long as the majority of them relate to Siebel CRM work?

Answer #6:

There are multiple roles and tasks associated to the implementation of a Siebel Solution. This RFP is for the provision of ERP Programmer Analyst for a Siebel CRM Solution. Accepting contracts for different categories and different tasks would not provide proof of the capacity of the bidder to meet this contract’s engagement. This criteria will remain the same.

Question #7:

Regarding MTC9 (for Resource #3) and MTC11 (Resource #4), the requirements are asking for “at least 9 years of experience within the last 10 years...”. Since 9 years out of 10 years doesn’t allow for much room between contracts, we would like to request that the timeframe for this requirement be extended such as “at least 9 years of experience within the last 15 years...” (similar to MTC 5 and MTC 7).

Answer #7:

Canada will modify the criteria to:

MTC9	The proposed resource must demonstrate at least 9 years of experience within the last 14 years , configuring and scripting for a Siebel CRM application development effort including translating functional requirements into technical design and specifications.
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MTC11	The proposed resource must demonstrate at least 9 years of experience within the last 14 years , configuring and scripting for a Siebel CRM application development effort including translating functional requirements into technical design and specifications.
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Question #8:

Regarding MTC4, MTC6, MTC8 and MTC10 (all four resources), the requirements are asking for “at least 12 years of experience as an ERP Programmer Analyst...”; however, under TBIPS L3 for this category, the requirement is for 10 years of experience for a senior L3 resource. Therefore, would Canada consider changing these requirements to “at least 10 years of experience” instead of 12 years.

Answer #8:

Canada will modify the criteria to:

MTC4	The proposed resource must demonstrate at least 10+ years of experience as an ERP Programmer Analyst working within an IM/IT environment.
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MTC6	The proposed resource must demonstrate at least 10+ years of experience as an ERP Programmer Analyst working within an IM/IT environment.
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MTC8	The proposed resource must demonstrate at least 10+ years of experience as an ERP Programmer Analyst working within an IM/IT environment.
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MTC10	The proposed resource must demonstrate at least 10+ years of experience as an ERP Programmer Analyst working within an IM/IT environment.
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Question #9:

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Size and scope have a significant impact on a vendors ability to respond, and based on the RFP it is our understanding that IRCC defines:

- “SIZE” of the resulting contract to be “up to 12 resources” (page 5 of 40, Summary 1.2(h) divide by three (3) vendors) and/or “over \$3M” (MTC1, bullet 2).
- “SCOPE” of the resulting contract to include “ERP Programmer Analysts” with “Siebel and EAI expertise” (MTC1, bullet 5a and 5b) “for four years” (page 5 of 40, Summary 1.2(b)).

Can the Crown please clarify what they define as size and scope, if the aforementioned is incorrect?

Answer #9:

Canada's needs is based on operational requirements and is defined in the Request for Proposal.

Question #10:

Siebel Development is a unique skillset and by asking vendors to provide four (4) resumes in their response, we believe that the Crown is satisfying the “scope” of the resulting contract as it relates to Siebel and Siebel EAI. As such, would the Crown consider removing “(Siebel)” and “(Siebel – EAI)” from MTC1 to only include “ERP Programmer Analysts” to demonstrate their delivery capability?

Answer #10:

There are multiple roles, tasks and levels associated to the implementation of a Siebel Solution. This RFP is for the provision of ERP Programmer Analyst for a Siebel CRM Solution. Accepting contracts for different categories, tasks or levels would not provide proof of the capacity of the bidder to meet this contract’s engagement. This criteria will remain the same.

Question #11:

Given this RFP is due one week today, do you foresee this question being answered?

Is it possible to ask for a three (3) day extension to Thursday, November 10th?

Answer #11:

See Amendment No. 3. The closing date was extended to November 14, 2016.

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Question #12:

We have an established ERP Programmer Analyst RFP with the Federal Government. The Crown has been procuring resources through the ERP Programmer Analyst - Level 2 category even though we have a contract for both Level 2 and Level 3. The resources on-site all have Level 3 experience and have been procured in the Level 2 category as our rate in this category is more palatable to the Crown.

- a. In this case, would IRCC consider ERP Programmer Analyst – Level 2 contract references as equal and equivalent to ERP Programmer Analyst – Level 3?

Answer #12:

There are multiple roles, tasks and levels associated to the implementation of a Siebel Solution. This RFP is for the provision of ERP Programmer Analyst for a Siebel CRM Solution. Accepting contracts for different categories, tasks or levels would not provide proof of the capacity of the bidder to meet this contract’s engagement. This criteria will remain the same.

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APPENDIX A-003

At Attachment 4.1 – Mandatory Technical Criteria, all the Mandatory Technical Criteria change due to answers of questions and also the mandatory technical criteria MTC1, #6 are amended as follows:

DELETE Attachment 4.1 – Mandatory Technical Criteria

INSERT *Attachment 4.1 – Mandatory Technical Criteria (Revised November 8, 2016)*

At Form 1- Bidder Corporate Capacity Form is amended as follows:

DELETE Form 1- Bidder Corporate Capacity Form

INSERT *Form 1- Bidder Corporate Capacity Form (Revised November 8 2016)*