



RETURN BIDS TO:

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Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3
Bid Fax: (613) 545-8067

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)
Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of the
Offer remain the same.

Ce document est par la présente révisé; sauf indication
contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Public Works and Government Services / Travaux
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Kingston Procurement
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86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet NMSO-Commercial Kitchen Equipment	
Solicitation No. - N° de l'invitation E6TOR-16NM01/A	Date 2016-11-14
Client Reference No. - N° de référence du client E6TOR-16-NM01	Amendment No. - N° modif. 005
File No. - N° de dossier KIN-6-46053 (650)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$KIN-650-6986	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2016-09-04	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-12-09	
Address Enquiries to: - Adresser toutes questions à: Bellmore, Heather	Buyer Id - Id de l'acheteur kin650
Telephone No. - N° de téléphone (613) 545-8208 ()	FAX No. - N° de FAX (613) 545-8067
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: As per call up	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

AMENDMENT #005

The intent of this amendment is to answer potential bidder questions:

- Q1.** *Could Canada please clarify that, as per para 2 in Section 4.1.1, a signed Attestation from the manufacturer as to compliance with an industry standard requirement will satisfy the documentation requirement defined in para b) of Section 4.1.1.1 Mandatory Technical Criteria.*
- A1.** *If the Mandatory Technical Criteria is not specifically identified in the manufacturer's / OEM's technical literature then the offeror must indicate such in the column entitled **Not in technical literature but responsive. Offeror's may be requested to provide a signed attestation from the manufacturer that supports this claim. Offerors are encouraged to provide a signed Attestation from the manufacturer with their offer where applicable.*
- Q2.** *The RFP Pricing Basis (Annex b-1) does not make provision for costs over and above the 'all-inclusive unit prices and Delivered Duty Paid' pricing shown in Annex b-1. However, Annex A to the RFP (Requirement) indicates that the successful bidder will be responsible for:*
- 1.3 Confirmation of Measurement and Consultation Services*
 - 1.4 Installation*
 - 1.5 Trade-Ins, Removal and Disposal of Existing Equipment*
 - 1.6 On Site Training*
 - 1.8 Custom Equipment*
- Can Canada please confirm that these activities and any materials associated with their completion are not included in the 'all-inclusive unit prices' to be provided by Bidders in Annex b-1?*
- A2.** *All activities and associated materials are to be included in the 'all-inclusive unit prices'.*
- Q3.** *Given that the NMSO will be national in scope, will Canada please confirm that 'all-inclusive unit prices' do not include the costs of shipping to the end user?*
- A3.** *"All-inclusive unit prices" do include the cost of shipping to the end user. The Offeror will be responsible for all delivery charges, administration, costs and risks of transport and customs clearance, including the payment of customs duties and Applicable Taxes.*

REFER: Part 6 – Standing offer and Resulting Contract Clauses

INSERT: Shipping Instructions – Delivery at Destination:

Goods must be consigned to the destination specified in the Contract and delivered:
Delivered Duty Paid (DDP) (per address identified in call-up) Incoterms 2000 for shipments from a commercial contractor.

- Q4.** *Bidders will be requested to provide fixed all-inclusive unit prices within their submission for a period of 5 years. Given global fiscal uncertainties and the fact that Bidders will source much of the equipment required by this RFP from outside of Canada:*
- would Canada consider making provision for exchange rate fluctuation in any resulting contract as per the Supply Manual Section 4.65?*

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- A4.** *The requirement does not offer exchange rate fluctuation risk mitigation. The exchange rate risk on the purchase of materials and or products from outside Canada is considered a normal business risk for suppliers. This request will not be considered.*
- Q5.** *Would Canada consider making a provision for an economic price adjustment in any resulting contract as per the Supply Manual Section 4.70.20.5?*
- A5.** *The requirement does not offer economic price adjustments. This request will not be considered.*
- Q6.** *The RFP Pricing Basis (Annex b-1) makes it mandatory to provide a unit price for all items labelled ""M"". It also makes provision for the inclusion of unit prices for the rated requirements for this piece of equipment. Where the rated requirement is included in the standard unit pricing for a piece of equipment, is an entry of \$0.00 acceptable for that rated requirement*
- A6.** *It is acceptable to have an entry of \$0.00 for rated requirement.*
- Q7.** *Annex B (Basis of Payment) identifies that for line items "exceeding \$10,000 under pricing Basis "B", a minimum of two quotes must be provided to the identified user." Annex B-1 only provides for a single price quote for each item of equipment. Is it Canada's intention that during the execution of the NMSO:*
- *a sole NMSO holder will be asked to quote alternate pricing/equipment to that proposed in their RFP response, or*
 - *there will be quotes requested from at least two NMSO holders?*
- A7.** *A minimum of two quotes by a sole NMSO holder must be provided for items under pricing basis B above \$10,000 to prevent favoritism towards a manufacturer.*

**ALL OTHER TERMS AND CONDITIONS OF THIS REQUEST FOR STANDING OFFER
REMAIN UNCHANGED.**