

## SHARED SERVICES CANADA

## Amendment No. 001 to the Invitation to Qualify for Commercial Wi-Fi Services

| Invitation to Qualify No. | 15-34077/B | Date               | November 3, 2016 |
|---------------------------|------------|--------------------|------------------|
| GCDocs File No.           |            | GETS Reference No. | PW-16-00744672   |

This Amendment revises the ITQ originally released by SSC on November 3, 2016. Except as expressly amended by this document, all the terms and conditions of the ITQ remain unchanged.

This ITQ Amendment No. 001 is raised to:

- 1 Publish Canada's responses to Industry questions received during the question period; and
- 2 Extend the ITQ 'Closing Date and Time' to December 8, 2016 at 2:00pm.

## 1 – Publish Canada's responses to Industry questions received during the question period:

| Question<br>No. | Question   | Answer  |
|-----------------|--|---|
| 1               | Can SSC confirm that references for Mandatory<br>Requirements 2, 3, and 4 be additional references<br>and do not have to be the same references as<br>provided for Mandatory Requirement #1. | The references provided for Mandatory Requirements 2, 3 and 4 can be additional references or the same references as those provided for Mandatory Requirement 1.                                |
| 2               | Can SSC confirm that references be provided where the Respondent installed and maintained the solution, however, services were operated by the referenced client themselves.                 | The references provided for Mandatory<br>Requirements 1, 2 and 3 must be references for<br>which the Respondent was responsible for<br>installing, operating and maintaining Wi-Fi<br>Services. |

| 3 | Can SSC allow references including the Respondents own experience where the Respondent uses their own solution internally?  | The ITQ requirements remain unchanged. The ITQ states that a "customer" is any organization that is unrelated to the Respondent (hereinafter "Customer").   |
|---|---|---|
| 4 | Can SSC change Mandatory Requirement 3:<br>Service Levels, to allow references where the<br>customer has network or internet services from a<br>supplier and not specific to a bundled service that<br>includes Wi-Fi?  | The requirement remains unchanged.  |
| 5 | Can SSC confirm that the Respondent may submit references from a partner or subcontractor?  | Yes, Respondents may submit references from a subcontractor or partner if and only if the reference was a customer of the Respondent while they were in the partnership or while they used the subcontractor to provide the service. To clarify further, the Respondent cannot use the reference from a partner or subcontractor if the customer organization was solely a client of that partner or subcontractor. |
| 6 | Can SSC grant a two week extension in order to align the most appropriate references?   | Yes, SSC will extend the ITQ closing date to Thursday, December 8, 2016   |
| 7 | Can a respondent use the same client reference to meet the Mandatory experience required for Mandatory Item #1 and/or Mandatory Item #2 through Mandatory Item #4? In other words, if a client meets all of the criteria for one of the 4 Mandatory Item categories, can the same client reference be used to meet the Mandatory Item in other categories as well (provided the respondent provides the required detail for each category)? | As described in Question 7, the same Customer Reference can be used for all 4 Mandatory Requirements. Please also see the answer to question no. 1.   |
| 8 | The ITQ requires detailed descriptions of compliance for up to 12 difference clients/projects. That requires a lot of coordination between different parts of our organization and client facing teams. We need additional time in order to be able to complete our ITQ response.  Will Canada please extend the ITQ closing date to Thursday, December 15, 2016?   | No, SSC will be extending the ITQ closing date to Thursday, December 8, 2016  |

## 2 – Extend the ITQ 'Closing Date and Time' to December 8, 2016 at 2:00pm:

**DELETE:** the previous 'Closing Date and Time' on the front page in its entirety; and

**INSERT:** December 8, 2016 at 2:00pm.