



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada  
1713 Bedford Row  
Halifax, N.S./Halifax, (N.É.)  
B3J 1T3  
Nova Scotia  
Bid Fax: (902) 496-5016

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Atlantic Region Acquisitions/Région de l'Atlantique  
Acquisitions  
1713 Bedford Row  
Halifax, N.S./Halifax, (N.É.)  
B3J 3C9  
Nova Scot

|                                                                                                                                                                             |                                              |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|
| <b>Title - Sujet</b><br>Propulsion Ctrl M.V. Holiday Island                                                                                                                 |                                              |
| <b>Solicitation No. - N° de l'invitation</b><br>T8010-160015/A                                                                                                              | <b>Amendment No. - N° modif.</b><br>001      |
| <b>Client Reference No. - N° de référence du client</b><br>T8010-16-0015                                                                                                    | <b>Date</b><br>2016-11-23                    |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$HAL-311-9974                                                                                                    |                                              |
| <b>File No. - N° de dossier</b><br>HAL-6-77103 (302)                                                                                                                        | <b>CCC No./N° CCC - FMS No./N° VME</b>       |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b><br><b>on - le 2016-12-05</b>                                                                  |                                              |
| <b>Time Zone</b><br>Fuseau horaire<br>Atlantic Standard Time<br>AST                                                                                                         |                                              |
| <b>F.O.B. - F.A.B.</b><br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/> |                                              |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Arksey, John                                                                                                 | <b>Buyer Id - Id de l'acheteur</b><br>hal302 |
| <b>Telephone No. - N° de téléphone</b><br>(902) 496-5166 ( )                                                                                                                | <b>FAX No. - N° de FAX</b><br>(902) 496-5016 |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>                                                     |                                              |

Instructions: See Herein

Instructions: Voir aux présentes

|                                                                                                                                                                                                                                                         |                                              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|
| <b>Delivery Required - Livraison exigée</b>                                                                                                                                                                                                             | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br>Raison sociale et adresse du fournisseur/de l'entrepreneur                                                                                                                                                       |                                              |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>                                                                                                                                                                      |                                              |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br>(type or print)<br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |                                              |
| <b>Signature</b>                                                                                                                                                                                                                                        | <b>Date</b>                                  |

Solicitation Amendment 001 is issued for the purposes of:

1. Changing the Solicitation closing date;
2. Changing the Contracting Authority;
3. Providing answers to questions submitted to the Contracting Authority;
4. Providing the minutes of the Bidders Conference.

**1. Solicitation Closing Date:**

The Solicitation closing date has been changed in order to provide more time to suppliers to prepare their submissions. The revised closing date is 5 December 2016 at 2 PM AST.

**2. Change in Contracting Authority:**

Para 6.5.1 of is amended as follows:

Delete:

The Contracting Authority for the Contract is:

Name: John Arksey  
Title: Supply Specialist  
Public Works and Government Services Canada  
Acquisitions Branch  
Address: 1713 Bedford Row, Halifax, NS B3J 3X2

Telephone: (902) 496-5166  
Facsimile: (902) 496-5016  
E-mail address: [john.arksey@pwgsc.gc.ca](mailto:john.arksey@pwgsc.gc.ca)

Insert:

The Contracting Authority for the Contract is:

Name: Mike Gaudreau  
Title: Supply Team Leader  
Public Works and Government Services Canada  
Acquisitions Branch  
Address: 1713 Bedford Row, Halifax, NS B3J 3X2

Telephone: (902) 483-0823  
Facsimile: (902) 496-5016  
E-mail address: [michel.gaudreau2@pwgsc-tpsgc.gc.ca](mailto:michel.gaudreau2@pwgsc-tpsgc.gc.ca)

**3. Questions submitted to the Contracting Authority:**

Question 1. What type of electronic speed regulator is in use for the engines? I.e. Woodward 2301E, Woodward 723? Other?

Answer 1. Speed Regulator is a Woodward UG-25+ governor (P3 Version)

**4. Minutes of the Bidders Conference:**

**MINUTES OF  
THE BIDDERS CONFERENCE**

**Solicitation T8010-160015/A  
Upgrade Propulsion Control MV Holiday Island**

The Bidders Conference for MV Holiday Island was convened on 17 November 2016. The Conference began onboard the vessel while enroute from PEI to NS following the site visit, and concluded at the Caribou Ferry Terminal. The following persons attended:

|                  |                          |                         |
|------------------|--------------------------|-------------------------|
| John Arksey      | Marine Supply Specialist | PSPC                    |
| Clifford Harvey  | Technical Authority      | Transport Canada        |
| Stephen Raisbeck | Technical Superintendent | NFL                     |
| Gaston Levesque  | Technical Sales Rep      | Madsen Diesel & Turbine |
| Bo Yu            | System Engineer          | Kongberg Maritime       |
| Steve Gidney     | Technical Sales Rep      | Aspin Kemp & Associates |

**BID SUBMISSION AND WORK PERIOD**

**Solicitation Closing**

The solicitation closing date is set for Monday 28 November 2016 at 2:00 PM. Bids will be time-stamped by PWGSC receiving Unit. Late bids will be automatically disqualified.

**Delivery**

Bidders were informed that the Completion of Work Date will be amended to 14 April 2017. The Start Date remains 01 January 2017 but work may commence earlier if mutually agreeable to the winning bidder and the Technical Authority

Bidders were instructed to consider the viability of completing the work in the time frame allocated as completion by 14 April is vital to maintaining NS-PEI Ferry service in the

spring of 2017. Bidders were instructed to include any necessary additional hours/manpower in their Bid Submissions to ensure completion by 14 April 2017.

### **Site Visit**

All bidders present confirmed that the site visit was complete and adequate for their needs. No further site visits will be scheduled

### **Tender Deliverables**

Bidders are reminded that in order for bids to be considered compliant, all required information must be included with the tender package and received at PSPC prior to the Solicitation closing date:

## **REQUEST FOR PROPOSAL REVIEW**

The published RFP was reviewed by headings

### **PART 1 – GENERAL INFORMATION:**

No questions or concerns were raised

### **PART 2 – BIDDER INSTRUCTIONS:**

Bidders were again reminded that bid closing is 28 Nov 2017 at 2:00PM AST and that bids received after that time would be automatically disqualified from further review. Bidders were also instructed to submit bids only if they guaranteed completion of all work by 14 April 2017.

### **PART 3 – BID PREPARATION INSTRUCTIONS:**

No questions or concerns were raised

### **PART 4 – EVALUATION PROCEDURES AND BASIS OF SELECTION:**

The Bid evaluation procedure was discussed as follows:

Bids are received by the PWGSC bid receiving unit, time-stamped, and will remain sealed until close of submission period. At close of bid submission period, the

Contracting Authority will review all bids to ensure all mandatory criteria have been provided. The the technical bids will be delivered to the TC Technical Authority for review and scoring. Financial Bids and certifications will remain with the Contracting Authority. On completion of scoring, the Technical Authority will provide the Technical Merit scores to the Contracting Authority who will then calculate the combined rating as per para 4.2.1 of the RFP. The bidder with the highest combined scoring will be considered for contract award.

#### **PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION:**

Bidders were reminded that all mandatory requirements are to be included with their bids; Bids submitted without mandatory requirements will be disqualified

#### **PART 6 – RESULTING CONTRACT CLAUSES:**

No questions or concerns were raised

#### **ANNEXES:**

No questions or concerns were raised

### **STATEMENT OF WORK REVIEW**

#### **BACKGROUND AND SCOPE:**

**Para 2.2.2:** The 1<sup>st</sup> sentence of para 2.2.2 is amended to read as follows (changes in **bold**)

The successful contractor will be required to remove and replace the Regulateur Europa EPCS including all associated RE control wiring **and mechanical feedback and control systems fitted to each Voith unit**, and to replace with a contractor supplied EPCS complete with all associated cabling and wiring to integrate the system with other onboard systems and existing machinery sensors.

#### **REQUIREMENT / DESCRIPTION OF WORK:**

**Para 3.1:** These is no requirement to remove cables; as such, the first sentence is amended to read as follows:

The existing Regulateur Europa EPCS modules, consoles and panels for both (2) Voith Schneider cycloidal propellers are to be removed and disposed of by the contractor.

**Para 3.1:** The last sentence is amended to read as follows (changes in **bold**)

Sea trials are to be completed after the winter season sometime in the **first 10 (ten) calendar days of April.**

**Para 3.2.6:** The following question was received via email:

Q) (Regarding wording of 3.2.6) - Does this mean the customer is requesting both thruster levers and joy stick controllers in both navigation positions?

A) These are to be incorporated into a single joystick controller per station

**Para 3.2.9.** Delete the following sentence:

“All of the spare parts identified through this process are to be supplied to vessel as part of the contract.”

replace with

“Contractors will be provided with an allowance of \$50,000.00, to be adjusted up or down as required, to provide spare parts in support of the system.”

Contractor were also instructed to include corresponding prices along their critical spare parts list.

Bidders were informed that the \$50,000.00 allowance would be incorporated into Annex “F” FINANCIAL BID PRESENTATION SHEET for submission with their financial bid.

#### **EXPERIENCE / WORK PLAN:**

No questions or concerns were raised

#### **REFERENCES / BACKGROUND MATERIAL:**

**Para 6.7:** All manuals and drawings will be made available as attachments to this RFP on the Buy and Sell website

**RESPONSIBILITES – CONTRACTOR / TC:**

No questions or concerns were raised

**SECURITY:**

No questions or concerns were raised

**IMPOSED CONSTRAINTS:**

No questions or concerns were raised

**DELIVERABLES:**

**Para 10.3:** Delete “cables”. Para 10.3 is amended to read as follows:

“The demolition of existing Regulateur Europa electronic propulsion control systems including all modules, consoles and panels for both pilot houses, the ECR and the forward and after propulsion rooms”

**Para 10.10:** In the last sentence, replace “IHM with “material provided”. The last sentence is to read as follows (changes in **bold**)

As such, the contractor is advised the **material provided** may be relied upon by other parties.

**INTELLECTUAL PROPERTY:**

No questions or concerns were raised

**TRAVEL REQUIREMENTS:**

No questions or concerns were raised

**PROJECT SCHEDULE:**

**Para 13.1:** Amend to read as follows (changes in **bold**)

The demolition and removal of the existing system, and the installation of the new system must occur between the dates of: **Jan 01 2017 – April 14 2017**

**BASIS OF PAYMENT:**

No questions or concerns were raised. Bidders were reminded that this contract will have no provisions for advance or progress payments. Payment in full will be made upon 100% completion of all work and provision of all deliverables

**CONTINUITY AND REPLACEMENT OF RESOURCES:**

No questions or concerns were raised

**SELECTION CRITERIA:**

The selection criteria was discussed. To be considered compliant, all bids must include all mandatory requirements and documentation as per the solicitation document and Statement of Work. Bids that do not include any of the mandatory requirements will be automatically disqualified.

The Technical Bids will be evaluated by Transport Canada Technical Authorities. To be considered for further evaluation, bids must meet ALL 17 Mandatory Technical Criteria (MT1 – MT17). Bids that do not meet all Mandatory Criteria will not be given further review. Bids that do meet all criteria will then be assessed against Technical Merit Criteria TM1 – TM13. Bids that do not achieve a minimum score of 90 on Technical Merit will not be given further review.

All compliant bids (those that contain all mandatory documentation, meet all 17 Mandatory Technical Criteria, and score a minimum of 90 for Technical Merit) will be assigned a combined rating as per para 4.2.1 in the RFP. The firm that submits the bid with the highest combined rating of technical merit and price will be recommended for contract award

**OPEN DISCUSSION ITEMS:**

The change in the work period to end 14 April was again discussed. Completion by 14 April 2017 is critical to maintain NS – PEI ferry service so bidders were instructed to not issue bids unless they could guarantee that all work would be completed by that date, along with all required deliverables, certificates etc. as per the Statement of Work.

There being no other issues the meeting was adjourned at 1:50 PM local.