



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Electrical & Electronics Products Division
11 Laurier St./11, rue Laurier
7B3, Place du Portage, Phase III
Gatineau, Québec K1A 0S5

Title - Sujet CCTV Contract	
Solicitation No. - N° de l'invitation W8474-177282/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W8474-177282	Date 2016-11-30
GETS Reference No. - N° de référence de SEAG PW-\$\$HN-334-71895	
File No. - N° de dossier hn334.W8474-177282	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-12-15	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: McLaughlin, Michael	Buyer Id - Id de l'acheteur hn334
Telephone No. - N° de téléphone (819) 420-0330 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is raised to address the following:

- 1) To answer questions raised by potential bidders.
- 2) To amend 4.1.2.1 Mandatory Financial Criteria
- 3) To amend 4.2 Basis of Selection
- 4) To amend Annex "B" Pricing Sheet/Basis of Payment;

The following Questions were submitted by potential bidders. They appear in their original format and language. The Technical Authorities responses appear in ***BOLD ITALIC***.

Q1) Annex "A" 3.1.2 General Scheduled/Preventive Maintenance. Please Note: Connaught Ranges, Uplands Hanger 11, Uplands 512 and the Leitrim Building have cameras on outdoor poles.

What are the heights for the cameras that are installed on poles? The height of these cameras will have a bearing on the cost of the individual lift that will be required.

Is the "Inspections/Maintenance" to be performed annually or quarterly since we cannot find any manufacturers information re the frequency of this requirement?

***A1) Uplands Hanger 11, Uplands 512 and the Leitrim Building have camera ranging from 25-40 feet high. Connaught Ranges has camera ranging from 25-70 feet high.
Inspections/maintenance/cleaning is to be performed quarterly unless otherwise noted***

Q2) Page 30 of 38 Annex "A" 3.3.4 Equipment list Digital Video Recorders: What is the make, model and size of hard drive for the DVR's at each location? Are the hard drive replacements part of our maintenance cost or are they covered via Task Authorization?

A2) Pelco DSSRV – 4TB. Yes, the hard drive replacement costs are covered via Task Authorization.

Q3) As the quantity of outdoor cameras at a given location has an impact on preventative servicing costs, is it possible for the Crown to provide the number of outdoor cameras at each of the twenty-four (24) buildings?

A3) The following outlines how many cameras are exterior at each location:

Building/Location	Digital Video Recorders	Fixed Cameras	PTZ Cameras	Outdoor
Pearkes - 101 Colonel By Drive	2	25	12	21
Tunney Pasture - 1 Golden Rod, Building 16	1	3	9	9
Coventry Building - 285/295 Coventry Road	1	11	4	5
Labelle Building - 1310 Labelle Road	1	10	5	8
Startop Building - 1600 Startop Road	1	9	7	8
Connaught Ranges - 35 Shirley Blvd, 1 Lee Enfield	1	0	20	17
Cooper - 400 Cooper	1	6	0	0
Cumberland Building - 400 Cumberland	1	9	4	5
Leitrim Building - 3545 Leitrim Road	1	12	4	7
Uplands Hanger 11 - Uplands Drive	1	4	0	1
Woodline Building - 2 Constellation Cres.	1	6	4	4
Cartier Square Drill Hall -2 Queen Elizabeth Drive	1	7	0	1
Montfort Hospital - 713 Montreal Road	1	8	0	0
Uplands CFCSU - Uplands Bldg 512	1	3	8	4
Walkley Building - 2200 Walkley Road	1	10	5	2
Holland Armouries - 2100 Walkley Road	1	9	0	0
Export Building - 110 O'Connor Street	1	25	0	5
Albion Towers - 25 Nicholas	1	14	2	2
Darcy McGee Building - 90 Sparkes Street	1	2	0	0
Geomatic Building - 615 Booth Street	1	3	0	0
Vanier Building - 222 Nepean Street	1	3	3	4
Hotel de Ville Building - 105 Hotel de Ville	1	7	8	9
455 De La Carrière	0	15	10	14
	23	201	105	126

Q4) As the Connaught Ranges, Uplands locations (Bldg. 512 & Hanger 11) and CFS Leitrim Building all have cameras on outdoor poles, would you please provide the approximate camera height for each location.

A4) Uplands locations (Bldg. 512 & Hanger 11) and CFS Leitrim Building – 25 to 40 feet, Connaught Ranges 25 to 70 feet.

Q5) would an equivalent product to the KBC Wireless networks products be an acceptable alternative?

A5) Any equivalent product to the the KBC Wireless networks must be compatible with all existing DND KBC equipment.

Q6) how many cameras at each site Connaught, Uplands 11 and Uplands 512 require lift/boom to access for service and maintenance? Are there any that do not have clear access any of the 12 months of the year? For example: Connaught range, possibility of pole mounted cameras in a field where there is no snow removal or conditions would not support use of scissor lift.

A6) Due to winter weather conditions, it is possible that all locations might have areas that are not accessible by a lift. Under these circumstances DND will waive the requirement for the quarterly maintenance/cleaning on a camera-by-camera basis until spring 2017.

Q7) Given that the DND building located 555 de la Carriere (Louis St Laurent) has incurred fire damage (deemed unsafe) and all employees have relocated to other military offices in the NCR, should this location not be removed from the 3.3.4 Equipment List and Annex B General Scheduled Maintenance Price Table?

A7) Yes, please remove this location (555 de la Carriere (Louis St Laurent)).

Q8) Section 3.1.2 General Scheduled Preventative Maintenance details a list of DND sites where cameras are situated on outside poles therefore requiring a scissor lift or boom truck for servicing. Having supported the military under a number of other contractual arrangements, please confirm if a boom truck and/or scissor lift is required for the following locations listed in Section 3.1.2 and Annex B General Scheduled Maintenance Price Table: Woodline (2 Constellation Bldg), Pearkes (101 Col By), Albion Towers (25 Nicholas) and Hotel de Ville (105 Hotel de Ville).

A8) A boom or lift truck should not be required for these locations, if for some reason one is needed at certain times/circumstances – DND will pay through the use of a task authorization.

Q9) Would you be able to indicate/confirm the quantity and type of cameras on the outdoor poles (Fixed /PTZ)?

A9) Outdoor pole cameras: Connaught Ranges - 17 PTZ Uplands Hanger 11 - 4 Fixed Uplands 512 – 4 PTZ Leitrim Building – 7 PTZ

At page 9 of 38 of the solicitation. PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION;

DELETE: 4.1.2.1 Mandatory Financial Criteria

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, DDP Ottawa, ON Canadian customs duties and excise taxes included.

The following Mandatory factors will be taken into consideration in the evaluation of each bid;

- 1) Compliance with Basis of Pricing;
- 2) Maintenance Portion of Requirement: The Bid price will be determined by processing items as follows: unit price x quantity (24 locations)
- 3) Priority 1-4 emergency repairs and task Authorization requests: The Bid price will be determined by processing items as follows: Lowest evaluated equipment unit pricing and hourly rates per labour category on an aggregate basis

INSERT: 4.1.2.1 Mandatory Financial Criteria

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, DDP Ottawa, ON Canadian customs duties and excise taxes included.

The following Mandatory factors will be taken into consideration in the evaluation of each bid;

- 1) Compliance with Basis of Pricing;
- 2) Prices must be submitted for all items listed in the Annex "B" – Basis of Payment/Pricing Sheet.

At page 9 of 38 of the Solicitation; Part 4: 4.2 Basis of Selection

DELETE: 4.2 Basis of Selection

The responsive Bidder with the lowest evaluated aggregate bid price will be recommended for award of a contract.

INSERT: 4.2 Basis of Selection

The technically compliant Bidder with the lowest evaluated aggregate bid price will be recommended for award of a contract.

At Annex “B” Pricing Sheet/Basis of Payment;

DELETE: In its entirety

INSERT: (see next page)

ANNEX "B"

BASIS OF PAYMENT/ PRICING SHEET

1) General Scheduled Maintenance

All pricing must be firm, in Canadian dollars, per building location, for the general scheduled maintenance at the 24 building locations identified below. Pricing should include all costs associated with the labour, inspection, repair, testing, cleaning, calibration, lubrication, adjustment, equipment rental and preventive maintenance as per the equipment manufacturer specifications.

Building/Location	Digital Video Recorders	Fixed Cameras	PTZ Cameras	Unit Price Year 1	Unit Price Option Yr 1	Unit Price Option Yr 2	Unit Price Option Yr 3	Unit Price Option Yr 4
Pearkes - 101 Colonel By Drive	2	25	12	\$	\$	\$	\$	\$
Tunney Pasture - 1 Golden Rod, Building 16	1	3	9	\$	\$	\$	\$	\$
Coventry Building - 285/295 Coventry Road	1	11	4	\$	\$	\$	\$	\$
Labelle Building - 1310 Labelle Road	1	10	5	\$	\$	\$	\$	\$
Startup Building - 1600 Startup Road	1	9	7	\$	\$	\$	\$	\$
Connaught Ranges - 35 Shirley	1	0	20	\$	\$	\$	\$	\$

Building/Location	Digital Video Recorders	Fixed Cameras	PTZ Cameras	Unit Price Year 1	Unit Price Option Yr 1	Unit Price Option Yr 2	Unit Price Option Yr 3	Unit Price Option Yr 4
Blvd, 1 Lee Enfield								
Cooper - 400 Cooper	1	6	0	\$	\$	\$	\$	\$
Cumberland Building - 400 Cumberland	1	9	4	\$	\$	\$	\$	\$
Leitrim Building - 3545 Leitrim Road	1	12	4	\$	\$	\$	\$	\$
Uplands Hanger 11 - Uplands Drive	1	4	0	\$	\$	\$	\$	\$
Woodline Building - 2 Constellation Cres.	1	6	4	\$	\$	\$	\$	\$
Cartier Square Drill Hall -2 Queen Elizabeth Drive	1	7	0	\$	\$	\$	\$	\$
Montfort Hospital - 713 Montreal Road	1	8	0	\$	\$	\$	\$	\$
Uplands CFCSU - Uplands Bldg 512	1	3	8	\$	\$	\$	\$	\$
Walkley Building - 2200 Walkley Road	1	10	5	\$	\$	\$	\$	\$
Holland Armouries - 2100 Walkley Road	1	9	0	\$	\$	\$	\$	\$
Export Building - 110 O'Connor	1	25	0	\$	\$	\$	\$	\$

Building/Location	Digital Video Recorders	Fixed Cameras	PTZ Cameras	Unit Price Year 1	Unit Price Option Yr 1	Unit Price Option Yr 2	Unit Price Option Yr 3	Unit Price Option Yr 4
Albion Towers - 25 Nicholas	1	14	2	\$	\$	\$	\$	\$
Darcy McGee Building - 90 Sparkes Street	1	2	0	\$	\$	\$	\$	\$
Geomatic Building - 615 Booth Street	1	3	0	\$	\$	\$	\$	\$
Vanier Building - 222 Nepean Street	1	3	3	\$	\$	\$	\$	\$
Hotel de Ville Building - 105 Hotel de Ville	1	7	8	\$	\$	\$	\$	\$
455 De La Carriere	0	15	10	\$	\$	\$	\$	\$
Totals	23	201	105					
Outdoor Camera Count	126							
Total Cameras	432 (excluding DVR)							

FIRM LOT PRICE \$ _____

2) Equipment

All pricing must be firm, in Canadian dollars, Delivery Duty Paid (Ottawa, ON), Goods and Services Tax or the Harmonized Sales Tax extra, transportation costs to destination and all applicable Custom Duties and Excise Taxes included.

Manufacturer	Part Number	Item Description	Unit Price Year 1	Unit Price Opt Yr 1	Unit Price Opt Yr 2	Unit Price Opt Yr 3	Unit Price Opt Yr 4
Pelco	IMP519-1S	IP Sarix(TM) Professional Indoor Surface Mount Minidome, 5 MP, PoE, 24 V, 12 IPS, Day/Night, White Body, Clear Bubble	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	IME319-1S	IP Sarix(TM) Enhanced Surface Mount Minidome, 3 MP, PoE, 30 IPS, SureVision, White Body, Clear Bubble	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Bosch	KBD300A	Desktop pushbutton/joystick control keypad for PTZ	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Manufacturer	Part Number	Item Description	Unit Price Year 1	Unit Price Opt Yr 1	Unit Price Opt Yr 2	Unit Price Opt Yr 3	Unit Price Opt Yr 4
	F.01U.272.142	FLEXIDOME HD 1080p IP Vandal-Resistant Dome Camera with 3-9 mm SR Lens.	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	F.01U.301.229	FLEXIDOME Outdoor 5000 HD D/N H.264 Infrared Vandal-Resistant IP Dome Camera with 3-10mm F1.3 Lens.	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	F.01U.296.217	FLEXIDOME IP indoor 4000 HD D/N PoE IP Dome Camera with 3.3 to 10mm Lens.	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Axis							
	M3024-LVE	Compact, Day/Night Fixed Minidome Camera, Vandal-resistant, Outdoor-ready, Built-in IR Illumination. Max. HDTV 720p. Midspan Not Included.	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Manufacturer	Part Number	Item Description	Unit Price Year 1	Unit Price Opt Yr 1	Unit Price Opt Yr 2	Unit Price Opt Yr 3	Unit Price Opt Yr 4
	P1357-E	Outdoor, IP66-rated, 5MP, Day/Night, Fixed Network Camera with Vari-focal 2.8-8MM P-iris Lens, Remote Back Focus.	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	P3364	LVE 12mm - Light-sensitive, Day/Night Fixed Dome Network Camera in a Vandal-resistant, Outdoor Casing, Built-in, Automatically or Manually Adjustable IR Illumination, Vari-focal 3.3-12 MM P-iris Lens.	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
KBC							
	WES3-KT	PoE - Point-to-Point Wireless Kit - 5GHz, PoE version with 17dBi antennas	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	WES3-KT-9	Point-to-Point Wireless Kit- 5GHz version with 9dBi antennas	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	WES3-KT	Point-to-Point Wireless Kit- 5GHz version with 17dBi antennas	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Manufacturer	Part Number	Item Description	Unit Price Year 1	Unit Price Opt Yr 1	Unit Price Opt Yr 2	Unit Price Opt Yr 3	Unit Price Opt Yr 4
Sony							
	SNCXM63	FHD IP camera, IPELA ENGINE EX(TM) Exmor(TM) CMOS Sensor, SD Card Slot (SDHC), View-DR (90 dB WDR), 113º Horizontal Viewing Angle, XDNR, Visibility Enhancer (VE), Three-hinge Structure, Image Stabilizer, RJ45 Connector, IK10, PoE	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	SNCVM600	HD IP Camera Powered by IPELA ENGINE EX, Indoor, Minidome, 720p/60 fps, View-DR (130 db), xDNR, DEPA Advanced, Easy-zoom, Easy-focus, VBR/CBR, Edge Storage, PoE, DC 12 V and AC 24 V	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

FIRM LOT PRICE \$ _____

3) Material, Replacement parts, Sub-contracting and Mark-up.

Where the provision of a Task Authorization request entails the provision of equipment/materials and/or subcontracting, outside what is identified under '**2) Equipment,**' the Contractor will be paid the following firm mark-up rate including all overhead and profit, applied to the laid-down cost.

Mark-up Rate	Contract year 1 (Plus Option Yrs 1-4)
Equipment, material, replacement parts and subcontracting	<i>(value to be inserted at contract award)</i>

Definitions:

“Laid-down Cost” The cost incurred by a contractor to acquire a specific product for resale to the government of Canada. This includes the contractor's invoice price (less trade discounts) plus any applicable charges for incoming transportation, foreign exchange, customs duty and brokerage, but excludes the Goods and Services Tax and HST.

“Mark-up” The mark-up includes applicable purchasing expenses, internal handling, general and administrative expenses and profit.

4) Firm Service Call Rate

A) For Priority 1-4 repairs and Task Authorization requests, the Contractor will be paid an initial Firm Service Call Rate, including the first hour on-site productive labour as specified below. Calculated from the time the Contractor's technician arrives on-site.

Firm Service Call Rate (Including the first hour of on-site productive labour):

FIRM LOT PRICE \$_____

4.1) Labour – Firm Hourly Rates

B) The following labour rates will apply for Priority 1-4 repairs and Task Authorization requests, after the initial Firm Service Call Rate. The Contractor will be paid for the actual hours worked at the firm hourly rates and Labour categories detailed below. All additional chargeable time, over and above the first hour, will be rounded to the nearest quarter of hour and invoiced accordingly at the rate specified below.

Labour rates shall include all profit, overhead, fees and normal expenses incurred in providing the services. There shall be no travel time or travel and living expenses payable for any services rendered for this contract.

The bidder must submit a firm hourly rate for installation and testing during and outside normal working hours for each labour category required.

Labour Categories	Hourly Rate During	Hourly Rate Outside
_____	\$ _____	\$ _____
_____	\$ _____	\$ _____
_____	\$ _____	\$ _____
_____	\$ _____	\$ _____

4.2) Inflation Costs

For all Priority 1-4 repairs and Task Authorization requests made during the subsequent four (4) option years of any subsequent contract, the option to increase the **Firm Service Call Rate** and **Firm hourly labour rate** by **three (3) percent** annually, shall be granted upon written approval from the Contracting Authority within fifteen (15) calendar days before the expiry date of the Contract. The total labour cost against each Task Authorization request shall be established prior to issuance.

ALL REMAINING CLAUSES AND CONDITIONS ARE UNCHANGED