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11 Laurier St. / 11, rue Laurier
Place du Portage , Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Science Procurement Directorate/Direction de
l'acquisition de travaux scientifiques
11 Laurier St. / 11, rue Laurier
11C1, Place du Portage
Gatineau, Québec K1A 0S5

Title - Sujet Mercury Global - SDT	
Solicitation No. - N° de l'invitation W8474-15MG22/D	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client	Date 2016-12-06
GETS Reference No. - N° de référence de SEAG PW-\$\$ST-006-30555	
File No. - N° de dossier 006st.W8474-15MG22	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-01-31	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Thorsley, Mark	Buyer Id - Id de l'acheteur 006st
Telephone No. - N° de téléphone (873) 469-4447 ()	FAX No. - N° de FAX (819) 997-2229
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is raised to address the following:

- To respond to questions received during the solicitation period; and
- To revise the solicitation accordingly, as applicable.

Questions and Answers

- Q9 Attachment 1 – SDT Bid Evaluation Plan, Figure 5-1: Included in the figure is a decision block as part of the Technical Evaluation that states “Meet Minimum Technical Rated Evaluation Criteria Score ($\geq 75\%$).” This is a critical element of the Bid Evaluation Process as it can render a bid non-responsive if the minimum score is not met. Nowhere does it state how the 75% is calculated, nor is there any mention in the rated criteria of the 75% minimum scoring required. Please provide specifics on the applicability of the 75% scoring, and if it indeed is applied, how it is calculated.
- A9 Attachment 1 – SDT Bid Evaluation Plan, Figure 5-1 has been modified as per item 1 below
- Q10 Our company would like to make the Government of Canada aware of the substantial increase in price that the recent change to support multicarrier transmission capability in X-band adds to the project. For the Medium terminals, moving from a single carrier to a multiple carrier feed increases the terminal cost by 40%. For the Heavy type terminals, the cost increases approximately by 20%. As can be seen, the specification change represents a dramatic cost increase that poses a challenge given the tight budget ceiling of CAD 17.5 M. Another important factor to consider is that most of the cost of materials is in USD currency, which is making every day more difficult to stay within the budget due to the currency exchange fluctuation. Knowing this market segment thoroughly, we believe that no company can provide a full compliant solution within the CAD 17.5M, if you keep the multi-carrier requirements as mandatory. Respectfully, we ask to reconsider the multicarrier capability requirement for X band in the RFQ document.
- A10 Due to the substantial increase in cost to support multi-carrier transmission capability and in consideration of the maximum funding available for acquisition of the Acquisition segment; multi-carrier will no longer a mandatory requirement. Annex A – Statement of Work has been modified as per items 2 and 3 below.
- Q11 Can you please justify what are the operational requirements for the users with regards to the multi-carrier and why the last minute change from the draft documentation?
- A11 See Q10
- Q12 If you do decide to keep the multi-carrier mandatory requirements and you receive only one compliant bid, we believe that this requirement was added at the last minute in order to insure a specific company to be selected.
- A12 Significant steps have been taken to always ensure a fair, transparent and open competition. This was a technical decision with a retraction due to price and not competition. See Q10.
- Q13 In regards to the subject solicitation, there is a requirement to provide a Certificate of Compliance to the ACQ & ISS Statements of Work (SOWs). Can you please let us know if there is format or template for this certificate? Also should the Certificates be included in Section III: Certifications, in our RFP response?

A13 There is no set format for the Certificates of Compliance. The Bidder must clearly indicate that it commits to meeting all requirements of the ACQ & ISS SOWs. These certificates do not need to be included in Section III: Certifications.

Solicitation Revisions

1. At Attachment 1, Bid Evaluation Plan, Figure 5-1, page 11:

DELETE: Meet Minimum Technical Rated Evaluation Criteria Score ($\geq 75\%$)

INSERT: Meet Minimum ISS Rated Evaluation Criteria Score
2. At Annex A, Acquisition Statement of Work, para A.3.4.4.c., page A-25:

DELETE: The Medium and Heavy SDT must support multi-carrier operation.

INSERT: The Medium and Heavy SDT may support multi-carrier operation.
3. At Annex A, Acquisition Statement of Work, DID ACQ-DT-003 10.2.i.1 page A-48:

DELETE: "The link analysis must consider single carrier operation with Light SDTs and multi-carrier operation for Medium and Heavy SDTs, where the maximum-linear EIRP (dBW) is defined in MIL-STD-188-164B and the minimum IER throughput is defined in section A.3.2.a.2 in the SOW."

INSERT: "The link analysis must consider single carrier operation with Light SDTs and may consider multi-carrier operation for Medium and Heavy SDTs, where the maximum-linear EIRP (dBW) is defined in MIL-STD-188-164B and the minimum IER throughput is defined in section A.3.2.a.2 in the SOW."

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME