



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À :**

**Parks Canada Agency
Bid Receiving Unit
111 Water Street East
Cornwall, Ontario K6H 6S3**

Fax : 1-877-558-2349

AMENDMENT #1

Proposal to: Parks Canada Agency

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred or attached hereto, the supplies and services listed herein or on any attached sheets at the price(s) set out therefore.

Proposition à : l'Agence Parcs Canada

Nous offrons par la présente de vendre à sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les articles et les services énumérés ici et sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Title-Sujet Operation of Cross Country Ski Trails	
Solicitation No. - N° de l'invitation 5P300-16-5491	Date December 16, 2016
GETS Reference No. – N° de référence de SEAG	
Client Reference No. – N° de référence du client	
Solicitation Closes L'invitation prend fin – at – à 2 :00 pm on – le December 22, 2016	Time Zone Fuseau horaire - Eastern Daylight Time (EDT)
Address Inquiries to: - Adresser toute demande de renseignements à : Cindy Dionne	
Telephone No. - No de téléphone (613) 938-5967	Fax No. – N° de FAX:
Destination of Goods, Services, and Construction: Destinations des biens, services et construction : Gros Morne National Park P.O. Box 130 Rocky Harbour, NL A0K 4N0	
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur :	
Telephone No. - N° de telephone :	
Name and title of person authorized to sign on behalf of the Vendor/Firm (type or print) Nom et titre de la personne autorisée a signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
_____	_____
Name/Nom	Title/Titre

Amendment #1

1) Replace Clause 4.1.1 Technical Evaluation by version below.

2) Annex A – Statement of Work:

Replace section 1.0 Introduction of the statement of work by the following:

1.0. INTRODUCTION

The cross country ski trails are located within Gros Morne National Park of Canada. There are **30 kilometers** of trail that requires grooming and two back country ski huts that need to be maintained. Parks Canada does not have the resources to provide the service at the level it requires, therefore, we are looking to the private sector to provide this service.

3) Solicitation close date has been amended from December 20, 2016 to **December 22, 2016 at 2:00 pm (EST)**

All other terms and conditions remain the same.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

Bidder must provide proof of experience in the operation of grooming cross country ski trails, references required.

4.1.1.2 Point Rated Technical Criteria

	Point Rated Technical Criteria (R)	Total Points Available	Total Minimum Points
R1	Knowledge The proposal will be assessed for knowledge and understanding of: <ol style="list-style-type: none"> Maintenance and repair procedures for groomers(20) Grooming styles (i.e Classic and Skate) (10) 	30	18
R2	Qualification and Experience The proposal must clearly outline the qualification and experience of the person, and in the case of a team, the proposed team members as well as the contribution each will be making to the project. Specifically, the proposal should outline the person or team members: <ol style="list-style-type: none"> Training attained(5) Experience in grooming techniques (10) Experience in providing trail maintenance (5) Experience in operating various pieces of grooming equipment (10) 	30	18
R3	Reservation mechanism Outline the approach and mechanism used for the reservation system used for the backcountry huts (20)	20	12
R4	Quality of technical proposal Overall quality of the proposal <ol style="list-style-type: none"> Proposal is clear and well-written Proposal is realistic and feasible given the timeline and budget 	10	6
	Total	90	54

4.2 Basis of Selection

SACC Manual Clause A0027T (2012-07-16), Basis of Selection- Highest Combined Rating of Technical Merit and Price

- To be declared responsive, a bid must:
 - comply with all the requirements of the bid solicitation; and
 - meet all mandatory criteria; and
 - obtain the required minimum points specified for each criterion for the technical evaluation, and
 - obtain the required minimum of 54 points overall for the technical evaluation criteria which are subject to point rating. The rating is performed on a scale of 90 points.
- Bids not meeting a, b, c and d will be declared non-responsive.
- The selection will be based on the highest responsive combined rating of technical merit and price. The ratio will be 60 % for the technical merit and 40 % for the price.
- To establish the technical merit score, the overall technical score for each responsive bid will be determined as follows: total number of points obtained / maximum number of points available multiplied by the ratio of 60 %.
- To establish the pricing score, each responsive bid will be prorated against the lowest evaluated price and the ratio of 40 %.

6. For each responsive bid, the technical merit score and the pricing score will be added to determine its combined rating.
7. Neither the responsive bid obtaining the highest technical score nor the one with the lowest evaluated price will necessarily be accepted. The responsive bid with the highest combined rating of technical merit and price will be recommended for award of a contract.

The table below illustrates an example where all three bids are responsive and the selection of the contractor is determined by a 60/40 ratio of technical merit and price, respectively. The total available points equals 135 and the lowest evaluated price is \$45,000 (45).

Basis of Selection - Highest Combined Rating Technical Merit (60%) and Price (40%)

		Bidder 1	Bidder 2	Bidder 3
Overall Technical Score		115/135	89/135	92/135
Bid Evaluated Price		\$55,000.00	\$50,000.00	\$45,000.00
Calculations	Technical Merit Score	$115/135 \times 60 = 51.11$	$89/135 \times 60 = 39.56$	$92/135 \times 60 = 40.89$
	Pricing Score	$45/55 \times 40 = 32.73$	$45/50 \times 40 = 36.00$	$45/45 \times 40 = 40.00$
Combined Rating		83.84	75.56	80.89
Overall Rating		1st	3rd	2nd