



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Informatics Professional Services - EL
Division/Services professionnels en informatique -
division EL
4C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet EFM Systems Integration	
Solicitation No. - N° de l'invitation F1686-150029/A	Amendment No. - N° modif. 005
Client Reference No. - N° de référence du client F1686-150029	Date 2016-12-16
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-615-30604	
File No. - N° de dossier 615el.F1686-150029	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-01-09	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Ghaddab, Nabil	Buyer Id - Id de l'acheteur 615el
Telephone No. - N° de téléphone (819) 956-5419 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This Solicitation amendment is raised to answer questions received from Bidders and to modify the Solicitation.

QUESTIONS AND CORRESPONDENT ANSWERS:

QUESTION 1

Given the difficulty in reaching clients to confirm references over the holiday period, would the crown please grant an extension to January 10th, 2017?

ANSWER 1

Canada has revised the question and the RFP has been amended accordingly. See RFP modification below.

QUESTION 2

In regards to criteria C.M2 and C.R1, would the crown consider changing the maximum number of years from 5 to 8? The amount of billable days required combined with the 8 categories to score maximum points for CR.1 is extremely restrictive using contract references within the past 5 years.

ANSWER 2

Canada has reviewed the question and the RFP will remain unchanged.

QUESTION 3

The total number of billable days requested by Canada in response to C.M2 and C.R1 is 10,560 days. This amounts to 1320 billable days in 8 contracts ($10,560/8 = 1320$ days per contract). A full year's work for a consultant is usually 220 days. Therefore, Bidders would need to have 8 contracts where they placed 6 resources in similar categories for a full year, without any breaks, to arrive at the maximum number of required billable days ($1320/220=6$).

Demonstrating that we have placed 6 resources for 220 days in 8 contracts does not accurately measure bidders' ability to place and retain similar resources on contract. We would like to reiterate that bidders are not able to control usage on a contract to ensure that resources are working for a full year, or to guarantee the use of certain categories over others. Clients decide when to issue TAs, what categories to issue them under, and how long to issue them for. Additionally, it is very rare for TAs to be issued for a full year as they are an "as-and-when requested" requisition. Resources can be on and off of the contract to match the needs of the client under a TA-based model. Bidders still need to perform extensive work to locate and place the resources in the first place and retain them for the length of the TA, even if the TA is not for a full year.

There is little difference between demonstrating 10,560 days across 8 contracts or 10 contracts if the same work was done by the Bidder to achieve the same end result (placing similar resources for 10,560 days). In fact, if a bidder proves that they have managed more contracts to meet this requirement, they have done more work to secure, successfully present, and retain resources on those contracts and are thus more qualified to provide the services to DFO. Allowing bidders to demonstrate experience with 10 contracts in C.M2 and C.R1 ensures that Canada will receive a higher value-for-money proposition as it enables more experienced bidders to bid.

Please consider allowing bidders to use a maximum of 10 contracts to respond to C.M2 and C.R1.

ANSWER 3

Canada has reviewed the question and the RFP will remain unchanged.

QUESTION 4

It is our understanding that the Crown would like to use **C.M1** to ensure DFO will receive proposals from vendors who can adequately fulfill DFO's expected staffing requirements. It is also our understanding that there will be three (3) contracts valued at over \$4M each for the duration of the contract. With this in mind, would the Crown consider changing **C.M1** to say;

“To be accepted, all three (3) contract must:

1. have been awarded within the past 5 years of the Initial Solicitation Closing Date**
2. average between the three contracts must total \$4,000,000.00 in value; and
3. A minimum of one (out of the three proposed contracts) must have been completed for the development of technical specifications, design, development and implementation of an enterprise application on the Java 2 Enterprise Edition (version 1.3 or more recent) platform.”

ANSWER 4

Canada has reviewed the question and the RFP will remain unchanged.

QUESTION 5

For C.M1 the Crown is requesting a signed letter from vendor's clients for each contract referenced. It is very difficult this time of year to get in touch with our clients and then ask them to take the time to sign a letter as most are already off for the holidays or very busy with wrapping up projects before the holidays. Would the Crown please reconsider this requirement and accept a signed contract (referencing a contract award date, the value of the contract and a contract serial number or other unique contract identifier), that shows that the Bidder is providing or has provided such services under a contract, along with the contact information of the client representative?

ANSWER 5

Canada has revised the question and the RFP has been amended accordingly. See RFP modification below.

RFP AMENDMENT:

1. At page 1 of the RFP

DELETE: Solicitation closes at 02:00 PM on 2017-01-03

INSERT: Solicitation closes at 02:00 PM on 2017-01-09

2. At Corporate Mandatory Requirement C.M1 of Attachment B – Bid Evaluation Criteria of Part 3 of the RFP:

DELETE: C.M1 in its entirety; and

INSERT: C.M1, as follows:

Criteria	Mandatory Criteria	Bidder's response	
		Met Y/N	Demonstrated Experience (Bidders to insert data)
C.M1	<p>The Bidder must have been awarded at least 3 Informatics Professional Services* contracts.</p> <p>To be accepted, each contract must have:</p> <ol style="list-style-type: none"> 1. been awarded within the past 5 years of the Initial Solicitation Closing Date** 2. a minimum value of \$1,000,000.00; and 3. A minimum of one (out of the three proposed Contracts) must have been completed for the development of enterprise application(s) on the Java 2 Enterprise Edition (version 1.3 or more recent) platform. <p>The following definitions apply to the evaluation of bids:</p> <p>*Informatics Professional Services are professional services provided by the Bidder in support of an information technology or information management contract.</p> <p>**Initial Solicitation Closing Date is December 19, 2016.</p>		

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED