



National Defence

Défense nationale

National Defence Headquarters
Ottawa, Ontario
K1A 0K2

Quartier général de la Défense nationale
Ottawa (Ontario)
K1A 0K2

REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

RETURN BIDS TO: RETOURNER LES SOUMISSIONS À :

Bid Receiving – PWGSC / Réception des
soumissions - TPSGC
11 Laurier St. / 11 rue Laurier
Place du Portage, Phase III
Core OB2 / Noyau OB2
Gatineau
Québec
K1A 0S5

Proposal To: National Defence Canada

We hereby offer to sell to Her Majesty the Queen in
right of Canada, in accordance with the terms and
conditions set out herein, referred to herein or attached
hereto, the goods and services listed herein and on any
attached sheets at the price(s) set out therefore.

Proposition à : Défense nationale Canada

Nous offrons par la présente de vendre à Sa Majesté
la Reine du chef du Canada, aux conditions énoncées
ou incluses par référence dans la présente et aux
annexes ci-jointes, les biens et services énumérés ici
et sur toute feuille ci-annexée, au(x) prix indiqué(s).

Title/Titre Army NDT Program Roll-Out Training Items Programme de lancement pour l'entraînement des articles de l'armée NTD	Solicitation No – N° de l'invitation W8486-173481/000/QE
Date of Solicitation – Date de l'invitation 2016-12-19	
Address Enquiries to – Adresser toutes questions à Department of National Defence 101 Colonel By Drive Ottawa, ON K1A 0K2 Valerie Bleskie, DLP 7-1-3-1	
Telephone No. – N° de téléphone 819-939-6477	FAX No – N° de fax 819-994-7659
Destination Department of National Defence C/O QETE Warehouse Ramp 8, Room C-1113 45 Blvd. Sacre Coeur Gatineau, Quebec J8X-1C6	

Instructions:

Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

Instructions: Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

Solicitation Closes – L'invitation prend fin At – à: 02:00 P.M. On - le : 2017-01-30

Delivery required - Livraison exigée	Delivery offered - Livraison proposée
See Herein	
Vendor Name and Address - Raison sociale et adresse du fournisseur	
Name and title of person authorized to sign on behalf of vendor (type or print) - Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)	
Name/Nom _____	Title/Titre _____
Signature _____	Date _____

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PART 1 - GENERAL INFORMATION

1.1 Requirement - Bid

The requirement is detailed under Annex "A", Requirement and Pricing Table.

1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.3 Trade Agreements

The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2016-04-04) Standard Instructions – Goods and Services – Competitive Requirements, are incorporated by reference into and form part of the bid solicitation, with the following modifications:

- a) Section 02, Procurement Business Number is deleted in its entirety.
- b) Section 20, Further Information is deleted in its entirety.

Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days

Insert: 90 days

2.1.1 SACC Manual Clauses

SACC Manual Clause B3000T (2006-06-16), Equivalent Products

2.1.2 Substitute Products - Samples (Department of National Defence)

If the Bidder offers a substitute product, Canada reserves the right to request a sample from the Bidder in order to determine its equivalency in form, fit, function, quality and performance to the item specified in the bid solicitation.

The Bidder must, upon request from the Contracting Authority, provide a sample to the Technical Authority, transportation charges prepaid, and without charge to Canada, within fourteen (14) calendar days from the date of request. The sample submitted by the Bidder will remain the property of Canada and will not be considered as part of the deliverables in any resulting contract. If the sample does not

meet the requirements of the bid solicitation or the Bidder fails to comply with the request of the Contracting Authority, the bid will be declared non-responsive.

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

2.3 Improvement of Requirement During Solicitation Period

Should bidders consider that the specifications or Statement of Work contained in the bid solicitation could be improved technically or technologically, bidders are invited to make suggestions, in writing, to the Contracting Authority named in the bid solicitation. Bidders must clearly outline the suggested improvement as well as the reason for the suggestion. Suggestions that do not restrict the level of competition nor favour a particular bidder will be given consideration provided they are submitted to the Contracting Authority at least 20 days before the bid closing date. Canada will have the right to accept or reject any or all suggestions

2.4 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than 10 calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.5 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that Bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid three (3) hard copies

Section II: Financial Bid One (1) hard copy

Section III: Certifications three (3) hard copies

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

3.1.2 Electronic Payment of Invoices – Bid

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex "B" Electronic Payment Instruments, to identify which ones are accepted.

If Annex "B" Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.

3.1.3 Exchange Rate Fluctuation

SACC Manual clause C3011T, (2013-11-06), Exchange Rate Fluctuation

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Financial Evaluation

SACC Manual Clause A0222T (2014-06-26), Evaluation of Price – Canadian / Foreign Bidders

4.2 Basis of Selection – Multiple Items

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price on an item by item basis will be recommended for award of a contract.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.1.1 Integrity Provisions – Required Documentation

In accordance with the Ineligibility and Suspension Policy (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

5.1.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the Employment and Social Development Canada (ESDC) - Labour's website (http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969#afed).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

There is no security requirement applicable to the Contract.

6.2 Requirement – Contract

The Contractor must provide the items detailed under the Requirement and Pricing Table at Annex "A".

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

2010A (2016-04-04), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract, with the following modifications:

a. Definition of Minister is modified as follows:

"Canada", "Crown", "Her Majesty" or "the Government" means Her Majesty the Queen in right of Canada as represented by the Minister of National Defence and any other person duly authorized to act on behalf of that minister or, if applicable, an appropriate minister to whom the Minister of National Defence has delegated his or her powers, duties or functions and any other person duly authorized to act on behalf of that minister.

6.4 Delivery Date

All the deliverables must be received on or before 31 March 2017.

6.4.1 Shipping Instructions – Free on Board Destination and Delivery Duty Paid

Goods must be consigned and delivered to the destination specified in the contract:

Incoterms 2000 "DDP Delivered Duty Paid" Gatineau Quebec, Canada.

6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Valerie Bleskie, DLP 7-1-3-1
Department of National Defence
Directorate of Land Procurement
101 Colonel By Drive
Ottawa, ON
K1A 0K2
Telephone: 819-939-6477
Facsimile: 819-994-7659
E-mail address: Valerie.Bleskie@forces.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 Technical Authority

The Technical Authority for the Contract is:

Name: _____
Title: _____
Organization: _____
Address: _____
Telephone: _____
Facsimile: _____
E-mail address: _____

The Technical Authority named above is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Contractor's Representative

Name: _____
Title: _____
Organization: _____
Address: _____
Telephone: _____
Facsimile: _____
E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment – Firm Price, Firm Unit Price(s) or Firm Lot Price(s)

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm unit price(s), as specified in Annex "A" for a total cost of \$ _____ (*insert the amount at contract award*). Customs duties are included, and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.6.2 Limitation of Price

SACC Manual clause C6000C (2011-05-16), Limitation of Price

6.6.3 Multiple Payments

SACC Manual Clause H1001C (2008-05-12), Multiple Payments

6.6.4 SACC Manual Clauses

SACC Manual Clause C2000C (2007-11-30), Taxes – Foreign-based Contractor

6.6.5 Electronic Payment of Invoices – Contract

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Direct Deposit (Domestic and International);

- b. Electronic Data Interchange (EDI);
- c. Wire Transfer (International (Only));
- d. Large Value Transfer System (LVTS) (Over \$25M)

6.7 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
 - a. The original and one copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

6.8 Certifications

6.8.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing additional information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in _____. *(Insert the name of the province or territory as specified by the Bidder in its bid, if applicable)*

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2016-04-04), General Conditions – Goods (Medium Complexity);
- (c) Annex "A", Requirement and Pricing Table;
- (d) the Contractor's bid dated _____.

6.11 Defence Contract

SACC Manual clause A9006C (2012-07-16), Defence Contract

6.12 Insurance

SACC Manual clause G1005C (2016-01-28), Insurance – No Specific Requirement

6.13 SACC Manual Clauses

SACC Manual clause B1501C (2006-06-16), Electrical Equipment
SACC Manual clause B7500C (2006-06-16), Excess Goods
SACC Manual clause D2000C (2007-11-30), Marking
SACC Manual clause D2001C (2007-11-30), Labelling
SACC Manual clause D2025C (2013-11-06), Wood Packaging Materials
SACC Manual clause D5545C (2010-08-16), ISO 9001:2008 – Quality Management Systems – Requirements (Quality Assurance Code C)
SACC Manual clause D6010C (2007-11-30), Palletization

SACC Manual clause D9002C (2007-11-30), Incomplete Assemblies

6.14 Packaging Requirement using Specification D-LM-008-036/SF-000

The Contractor must prepare item number(s) 1 to 21 for delivery in accordance with the latest issue of the Canadian Forces Packaging Specification *D-LM-008-036/SF-000*, DND Minimum Requirements for Manufacturer's Standard Pack.

The Contractor must package item number(s) 1 to 21 in quantities of 1 by package.

6.15 Inspection and Acceptance

The Technical Authority is the Inspection Authority. All reports, deliverable items, documents, goods and all services rendered under the Contract are subject to inspection by the Inspection Authority or representative. Should any report, document, good or service not be in accordance with the requirements of the Statement of Work and to the satisfaction of the Inspection Authority, as submitted, the Inspection Authority will have the right to reject it or require its correction at the sole expense of the Contractor before recommending payment.

6.16 Condition of Material - Contract

The Contractor must provide material that is new production of current manufacture supplied by the principal manufacturer or its accredited agent. The material must conform to the latest issue of the applicable drawing, specification and part number, as applicable, that was in effect on the bid closing date.

ANNEX "A"

REQUIREMENT AND PRICING TABLE

DELIVERY DESTINATION:
Department of National Defence
C/O QETE Warehouse, 819-939-9083
Ramp 8, Room C-1113
45 Blvd. Sacre- Coeur
Gatineau, QC, J8X 1C6 Canada
ATTN: MWO Tardif

Item	NSN	Part Number	NSCM	Description	Quantity	Unit of Issue	FIRM UNIT PRICE: Delivered Duty Paid (DDP), Transportation & customs duties included, Applicable taxes extra
1	8145-01-658-0930	IM2620-X0000-BLACK	65442	Storm Case Size: 20 inch x 14 inch x 10 inch, Black, OR EQUIVALENT	10	EA	
2	4920-01-590-0962	XRP-3000	20772	Radiometer Photomet Ultraviolet / Visible Light Meter Kit, Contains one of each of the following Items: XR-1000 Readout , XDS-1000 Dual UV-A / Visible Sensor Detector, XCB-100 Water Resistant USB Cable with Adapter, XRB-100 Rubber Boot, OR EQUIVALENT	10	EA	
3	6530-01-610-6100	TRI-365HB	20772	Light, Ultraviolet, Specimen examining Tritan Black Light/ Whitelight, 120VAC, 3 UV LEDs, 1 White Light LED, 8ft Power Cord, OR EQUIVALENT	22	EA	

4	6635-01-369-6638	DA-400	26774	Magnetic Inspection Unit, Portable Parker Research, Magnetization Yoke, 120VAC, Weight 8.5 lbs, AC/ DC Magnetization, OR EQUIVALENT	22	EA	
5	6230-01-621-0307	Y-400	26774	Probe Light, Inspection Parker Research, Induction Light to be used on Contour Probe, OR EQUIVALENT	22	EA	
6	6230-01-621-0308	Y-34B	26774	Probe Light, Inspection Parker Research, Replacement bulb for Y400 induction light 12.0AC bulb, OR EQUIVALENT	40	EA	
7	6655-01-440-9095	25/ 10-0-10	03629	Indicator, Magnetic Variation R.B.Annis analogue gauss meter, Range -10 to +10 OR EQUIVALENT, NOTE: Must come with a certificate of calibration.	15	EA	
8	6655-01-658-1884	25/ 2-0-2	03629	Indicator, Magnetic Variation R.B.Annis analogue gauss meter, Range -2 to +2, OR EQUIVALENT NOTE: Must come with a certificate of calibration,	15	EA	
9	6635-01-367-2187	KSC-4-230	37676	Magnetic Inspection Unit, PortableMagnetic Particle Test Pieces with Artificial Defects, Miniature QQI with four circles per sheet, flaw depth 30% of Shim thickness, .002" thick .250, .006 flaw depth, OR EQUIVALENT	80	EA	

10	6635-01-367-2189	KSC-230	37676	Magnetic Inspection Unit, Portable Magnetic Particle Test Pieces with Artificial Defects, Standard QQI, flaw depth 30% of Shim thickness, .002" thick. 0.750 x 0.750 .500 .0006 flaw depth, OR EQUIVALENT	80	EA	
11	6230-01-620-2866	2010YW	65442	Flashlight Sabrelite 2010 LED Flashlight (Yellow), OR EQUIVALENT	15	EA	
12	5120-21-104-3673	K2	61554	Mirror, Inspection Ullman, Telescoping Inspection Mirror 2 1/8" x 3 1/2", OR EQUIVALENT	10	EA	
13	5120-01-018-0653	K-2R	11676	Mirror, Replacement Ullman, Replacement lens for K2 Mirror 2 1/8" x 3 1/2", OR EQUIVALENT	10	EA	
14	5120-01-621-4839	923	40474	Retrieving Tool, Magnetic Magnetic retriever w/ fixed head and nonslip solvent-resistant comfort grip. Telescoping Magnet 5 lb, OR EQUIVALENT	10	EA	
15	5210-00-362-5100	950-300	S3257	Rule, Machinist's 6" Stainless Steel Ruler, Graduated 64ths and mm front, Rear metric conversion, OR EQUIVALENT	10	EA	
16	4240-01-366-5153	UVS-30	20772	Specitacles, Industrial, OR EQUIVALENT	10	EA	
17	6650-00-964-9470	81-23-64	06175	Magnifier Folding Pocket Magn OR EQUIVALENT ifier,	10	EA	
18	6635-20-A09-0180	MK-1	039X1	MP/LP Flawed Specimen Kit, OR EQUIVALENT	2	KT	

19	6760-01-491-2060	1400	65442	<p>Manufacture No. Pelican 1400 Case With Foam, Black Inside 11.81"L x 8.87"W x 5.18"D Outside 13.37"L x 11.62W x 6.00"D, OR EQUIVALENT</p>	5	EA	
20	8115-01-539-0058	1450	65442	<p>Manufacture No. Pelican 1450 Case With Foam, Black Inside 14.66"L x 10.24"W x 6.12"D Outside 16.54"L x 13.03W x 6.84"D, OR EQUIVALENT</p>	5	EA	
21	5120-01-326-7276	TB-10	26774	<p>Test Bar, Weight LIF Parker Research, Weight Lift Test Bar - 10 lbs, OR EQUIVALENT</p>	30	EA	

ANNEX "B" to PART 3 OF THE BID SOLICITATION

ELECTRONIC PAYMENT INSTRUMENTS

The Bidder accepts any of the following Electronic Payment Instrument(s):

- Direct Deposit (Domestic and International);
- Electronic Data Interchange (EDI);
- Wire Transfer (International Only);
- Large Value Transfer System (LVTS) (Over \$25M)