

The purpose of this amendment is to answer questions posed by suppliers

1. Regarding Annex E: It is understood that the various cost categories need to be filled out by the Government Organization and the Bidder. If your partner is DRDC, is it necessary to have their costs represented in this table or does this only apply to those federal/provincial/municipal organizations that are external to DRDC?
  - a. Annex E needs to be filled out for all partners that will be: contributing cash or in-kind co-investment; or will be using funds from the contract. This applies to DRDC if it is a partner in proposal.
  - b. Defence Research and Development Canada (DRDC) can a partner but can neither be the bidder nor the Lead Government Department in any proposal for this CFP.
2. What opportunities exist to leverage planned DRDC/DND exercises or trials in the North to support data collection and technical demonstrations to be conducted in support of the proposed work? How would the leveraging of these exercises or trials be captured in the Detailed Budget Table?
  - a. A Bidder may propose to leverage planned DRDC/DND exercises or trials in the North; however, this would depend on operational constraints and be subject to negotiation with DRDC/DND. DRDC/DND will not provide services as part of the Contract and performance of the work is solely the responsibility of the Contractor. It is suggested that Bidders propose an alternative to support data collection or technical demonstrations if access to the DRDC/DND exercises or trials cannot be granted.
3. Can I submit a proposal as an individual and then transfer it to my startup company once it is registered
  - a. For Stream A projects no partnerships are required
  - b. For Stream B projects would need to partner with a Government Department
  - c. If the legal name of a company has changed, we can make adjustments to the proposal and/or contract as required.
4. Would it be possible for me to make the bid past the mentioned deadline?
  - a. No, all bids must be received by the date and time posted on [buyandsell.gc.ca/tenders](http://buyandsell.gc.ca/tenders).
5. A University plans to submit proposal(s) to the Defence Research and Development Canada (DRDC) Innovation Call For Proposals (CFP) (W7714-16DRDC/B). I just wanted to confirm with you that this is subject to the 65% - 30% - 2% indirect cost policy (per <https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/section/10/40>).
  - a. Yes, the cost guidelines for R&D contracts do apply to this CFP. Please note, that those are maximum values.
6. Annex A, Project Parameters(page 31) – Does the maximum prices in the table include taxes (example Studies ≤ 250k)? My initial thought was that 250k would be before taxes, but Section 4.2.4 (Evaluation of Price) states “The price...; including applicable taxes” of the (page 10). Thanks in advance.
  - a. The prices in the table do include taxes.
7. We were wondering if the certifications are required at the submission of the proposal for this contest (stream A and B). If so, can you tell us where it should be added?
  - a. The only certification required at the time of submission is the Canadian Content attestation which is on the online page. All other certificates are required prior to contract award.
8. Regarding the DRDC CFP I have heard conflicting accounts as to what is due January 11<sup>th</sup>. Is the full proposal due on the 11<sup>th</sup> or only a one pager describing the project?
  - a. The full proposal is due at the date and time of closure on [buyandsell.gc.ca/tenders](http://buyandsell.gc.ca/tenders).

9. The explicit exclusion of: “data fusion, integration and higher level manipulation” appears to be inconsistent with many of the challenges. In particular, with the Sensor and Information Mix challenge. It is our belief that the exclusion should be reversed/modified.
  - a. This exclusion will not be reversed/modified.
10. Can a bidder identify more than one S&T Challenge in its proposal?
  - a. Bidders must identify one primary S&T challenge and must demonstrate that the proposal meets this primary challenge. Bidders may identify a secondary S&T challenge, however, if the proposal does not meet the primary S&T Challenge the proposal will not be considered under the secondary S&T Challenge. If the proposal meets the primary S&T Challenge and is placed in the Pool of Pre-Qualified Proposals, the identification of the secondary S&T challenge may be considered at the proposal selection stage.
11. Clarification on DRDC partnerships for Stream “A” ADSA CFP
  - DRDC “partnership” is limited to supporting the execution of a contract should the bid be successful, by providing, where available and appropriate and on a best effort basis, DRDC resources that the bidder has explicitly asked for in their proposal(s). Such resources may include government furnished equipment (GFE), government furnished information (GFI) and/or data that already exists, facilities, software and/or algorithms, and associated subject matter expertise (SME) support and assistance after contract award. Where DRDC resources are requested, the viability of the proposed work must be addressed in the event the DRDC is unable to meet the request.
  - DRDC’s ability to provide the requested support in the identified timeframe will be addressed during the contract negotiation phase for successful bids.
  - DRDC personnel are not available to assist bidders in the development of their proposals.
  - Further, DRDC may provide an S&T requirements expert during and after contract negotiation to maintain and continue alignment of the successful bids’ idea / concept / demonstration / pilot with S&T challenges. This would occur irrespective of whether the bidder included or asked for DRDC “partnership.”
  - In the case of any DRDC SME support being provided, the intent is that of a support role, and not in the role of being an ‘innovator’ on behalf of the bidder.