



**RETURN BIDS TO:**

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Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC

11 Laurier St./ 11 rue, Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Scientific, Medical and Photographic Division / Division  
de l'équipement scientifique, des produits  
photographiques et pharmaceutiques  
11 Laurier St./ 11 rue, Laurier  
6B1, Place du Portage  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> Laboratory Supplies	
<b>Solicitation No. - N° de l'invitation</b> E60PV-16LS00/B	<b>Date</b> 2017-01-11
<b>Client Reference No. - N° de référence du client</b> E60PV-16LS00	<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> pv890.E60PV-16LS00	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PV-890-72019	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale	
2016-12-05	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-02-07</b>	
<b>Time Zone</b> Fuseau horaire Eastern Standard Time EST	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Hennessey, Lisa	<b>Buyer Id - Id de l'acheteur</b> pv890
<b>Telephone No. - N° de téléphone</b> (613) 462-1026 ( )	<b>FAX No. - N° de FAX</b> (819) 956-3814
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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**This amendment (002) is raised for the following reasons:**

- 1. To change the noon rate date identified in the Exchange Rate Fluctuation Adjustment;**
- 2. To remove some products from the Electronic Product Offering Template (EPOT);**
- 3. To provide bidders with further instruction related to discontinued products; and**
- 4. To answer Offeror questions.**

1. Part 6, paragraph 6.25.3 is changed as follows,:

Replace : January 16, 2017  
With : February 7, 2017

2. The Electronic Product Offering Template is changed as follows:

Delete:

Category	PWGSC ID	MANUFACTURER (MFR)	MFR Part Number	Item Description
bottles, containers, & supplies	P-196	ThermoFisher Scientific	<a href="#">B7815-15</a>	GPI thread 15-425 Screw Cap, PP, PTFE/PE foam liner, 100/case
culture supplies	P-397	Thermo Scientific	<a href="#">439454</a>	Clear Flat-Bottom Immuno Nonsterile 96-Well Plates, polystyrene, 400µL, pinchbar, 60/case
dehydrated culture media	P-480	Becton Dickinson	<a href="#">271170</a>	BD Difco™ BG Sulfa Agar Brilliant Green Selective isolation of Salmonella, 500 g
dehydrated culture media	P-532	ThermoFisher Scientific	<a href="#">SR0142E</a>	Listeria Primary Selective Enrichment Supplement (UVMI), 50g/vial, 10 vials/pk
dna & rna related supplies	P-559	MO Bio Laboratories	<a href="#">12855-100</a>	PowerLyzer® PowerSoil® DNA Isolation Kit, 100 preps
dna & rna related supplies	P-560	MO Bio Laboratories	<a href="#">12866-25</a>	RNA PowerSoil® Total RNA Isolation Kit, 25 preps
dna & rna related supplies	P-561	MO Bio Laboratories	<a href="#">12888-100</a>	PowerSoil® DNA Isolation Kit, 100 preps
dna & rna related supplies	P-562	MO Bio Laboratories	<a href="#">12888-50</a>	PowerSoil® DNA Isolation Kit, 50 preps
dna & rna related supplies	P-563	MO Bio Laboratories	<a href="#">12988-10</a>	PowerMax® Soil DNA Isolation Kit, 10 preps

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electrodes & supplies	P-587	ThermoFisher Scientific	<a href="#">910001</a>	Orion™ pH Electrode Storage Solution, 1 pint (475mL) Bottle
filtration supplies	P-686	ThermoFisher Scientific	<a href="#">595-4520</a>	Nalgene™ Rapid-Flow™ sterile Disposable Bottle Top Filters, 0.2 micron PES membrane, 500 mL, fits 45 mm bottle neck, 12/case
gloves	P-753	Medicom Medical Supplies	<a href="#">2705853</a>	Fisherbrand™ Latex-free Nitrile Gloves, size: L, 100/pk
instruments & supplies	P-827	Feather Safety Razor Co	<a href="#">NO.10</a>	Graham Field Stainless-Steel Blades for Dissecting Knife Handles, #10, 1.562 in., 100/pk
instruments & supplies	P-831	Feather Safety Razor Co	<a href="#">NO11</a>	Graham Field Stainless-Steel Blades for Dissecting Knife Handles, #11, sterile, 100/pk
meters & supplies	P-892	Fisher Scientific	<a href="#">15077941</a>	Fisher Scientific™ Traceable™ Sentry™ Thermometer with Bottle, ±1oC accuracy, -50o to 70oC
pans & trays	P-940	ThermoFisher Scientific	<a href="#">6900-0020</a>	Nalgene™ Large Polypropylene Sterilizing Pans, 20 L pan
pipetting supplies	P-1016	Drummond Scientific Co	<a href="#">4-000-051</a>	EZ Grip Tissue Culture Nosepiece, self-locking TC filter, 5/pk
pipetting supplies	P-1054	Eppendorf	<a href="#">030089448</a>	Eppendorf Combitips advanced®, 2.5 mL, Eppendorf Quality™, green, 100 pcs. (4 bags × 25 pcs.)/pk
pipetting supplies	P-1062	Eppendorf	<a href="#">0030089634</a>	Eppendorf Combitips advanced®, 0.5 mL, Eppendorf Biopur®, violet, individually wrapped, 100 pcs/pk
pipetting supplies	P-1079	Eppendorf	<a href="#">3120000070</a>	Eppendorf Research® plus, single-channel, variable, incl. epT.I.P.S.® sample bag, 0.5 – 5 mL, violet
pipetting supplies	P-1096	Fisher Scientific	<a href="#">022491245</a>	ep Dualfilter T.I.P.S.®, PCR clean/Sterile (sterile and pyrogen-free), 20 – 300 µL, 55 mm, orange, 960 tips (10 racks × 96 tips)

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pipetting supplies	P-1099	Fisher Scientific	<a href="#">02-707-511</a>	Fisherbrand™ Redi-Tip™ Pipette Tips: General Purpose, natural, non-sterile, autoclavable, 101-1000µL, 2.75", 1000/pk, 5pk/case
surface protectors	P-1340	ThermoFisher Scientific	<a href="#">1420630</a>	Thermo Scientific™ Nalgene™ Versi-Dry™ Surface Protectors; absorbent fiber with PE backing, 20" x 300' roll, 2 rolls/case
tubes & supplies	P-1478	Corning	<a href="#">MTC-150-C</a>	Axygen® 1.5mL MaxyClear Snaplock Microcentrifuge Tube, Polypropylene, Clear, Nonsterile, 500 Tubes/Pack, 10 Packs/Case
tubes & supplies	P-1494	Eppendorf	<a href="#">022431048</a>	DNA LoBind Tubes, DNA LoBind, 2.0 mL, PCR clean, 250 tubes (5 bags x 50 tubes)/pk
tubes & supplies	P-1548	Fisher Scientific	<a href="#">1495935AA</a>	Fisherbrand™ Disposable Borosilicate Glass Tubes with Threaded End, With marking spot; O.D. x L: 16 x 100mm, 1000/case
vials & supplies	P-1627	Fisher Scientific	<a href="#">14-961-27</a>	Fisherbrand™ Disposable Borosilicate Glass Tubes with Plain End, 13x100mm 1000/cs
vials & supplies	P-1629	Kimble Chase	<a href="#">73802-15415</a>	Caps with PTFE-Faced Rubber Liners, GPI Finish: 15-415, 500/case

3. To provide Bidders with further instruction related to discontinued products.

In the event an Original Product has been discontinued by the manufacturer, bidders must accompany their Offer with a letter from the manufacturer confirming that the product has been discontinued and stating what is the manufacturer's recommended replacement product. Bidders may offer the manufacturer's recommended replacement product as a Similar Product, as well as any other products which could be considered similar. This is consistent with Part 6, paragraph 6.28.4, Product Deletions.

4. Offeror Questions and Answers

**Q8. I noticed that Instruments are not included in the EPOT. Will there be a separate tender for those items?**

A8. Yes, the strategy for Laboratory Equipment is currently being reviewed.

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**Q9. Since Chemicals is being solicited separately, as per Q5, would you please remove the products manufactured by MO Bio Laboratories (lines 567-572) from this basket and add it to the Chemicals basket?**

Q9. The following products have been removed from the Original Products list:

Category	PWGSC ID	MANUFACTURER (MFR)	MFR Part Number	Item Description
dna & rna related supplies	P-559	MO Bio Laboratories	<del>12855-100</del>	PowerLyzer® PowerSoil® DNA Isolation Kit, 100 preps
dna & rna related supplies	P-560	MO Bio Laboratories	<del>12866-25</del>	RNA PowerSoil® Total RNA Isolation Kit, 25 preps
dna & rna related supplies	P-561	MO Bio Laboratories	<del>12888-100</del>	PowerSoil® DNA Isolation Kit, 100 preps
dna & rna related supplies	P-562	MO Bio Laboratories	<del>12888-50</del>	PowerSoil® DNA Isolation Kit, 50 preps
dna & rna related supplies	P-563	MO Bio Laboratories	<del>12988-10</del>	PowerMax® Soil DNA Isolation Kit, 10 preps

**Q10. a) Our products are not included in the Original Products list, are we still able to offer our customers NMSO pricing; and b) does this mean that Federal Identified Users can no longer purchase from us?**

A10. a) If you do not have an NMSO you should offer the Government of Canada your best available pricing.  
b) The Laboratory Supplies commodity is not mandatory, therefore, Government of Canada purchasers may choose whichever method of procurement that will provide them with best value. (Please refer to amendment 001, Q and A number 2).

**Q11. In the Original Products worksheet, can we propose items from different manufacturer?**

A11. No, you may only propose the exact items in the Original Products worksheet. If you can offer a product which you believe to be identical, even though it has a different manufacturer, you may only offer it through the Similar Products worksheet. The RFSO portions which address this specifically are:

- Part 4, 4.2 Mandatory Technical Criteria, list item (g)
- Part 4, 4.3, Point-Rated Technical Criteria, R2, Original Product Offering, list item (a)
- Appendix 2, Section I: Original Products, Column F
- Appendix 2, Section II: Supplier Offer and Ordering Information
- Appendix 2, paragraph 2.6, Similar Products Offering Instructions

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**Q12. If, after NMSO issuance, a client has a requirement for items not listed in the Electronic Product Offering, can they purchase it through the standing offer?**

A12. Only the items listed in the Electronic Product Offering may be offered through this standing offer. *(Please refer to Part 6, paragraph 6.26 and 6.26.2)*

**Q13. If a requirement has two separate products, will that be considered one requirement?**

A13. If a client has a requirement which contains multiple products then it is one requirement.

**Q14. The exchange rate adjustment will be based on the noon rate as published by the Bank of Canada on January 16, 2017. Since you extended the solicitation, will you be changing this date?**

A14. Yes, the date is changed to February 7, 2017.

**Q15. In reference to Part 4, paragraph 4.2, Mandatory Technical Criteria, it states that you are assessing that 'no Original Products are also being identified as being a similar item for any Original Product(s)', and that 'all proposed goods identified as being original item are the exact item and not a similar item. Are these two items in disagreement?**

A15. There is no disagreement. You may only offer the exact item for any Original Product, see Q and A number 11. You may not also offer an item from the Original Products list as being a similar item to another Original Product. For example, PWGSC ID number P-83, may not also offered as a similar item to PWGSC ID numbers P-92 and P-99.

**Q16. Can multiple volume options also be offered as a similar item?**

A16. You may offer different volume options if it is something that you would reasonably offer a client as a substitute product. For example, a 2-oz bag and a 69-oz bag could not be considered substitutes for each other, therefore, do not offer it in your similar product offering. However, you may offer a client a 250 foot roll of laboratory film as a substitute for a 125 foot roll, so in this example, you could put it in your similar products offering.

**Q17. Canada purchases large volumes of products through our current Laboratory Supplies NMSO, yet they aren't represented in this list. Can we have them added?**

A17. Each product selected for the EPOT was extracted from data of recurring consumable supplies the Government of Canada ordered through call-ups. Other products with lower frequencies or volumes included in the EPOT are product additions requested by the participating provinces and territories prior to publishing the RFSO. Although we are deleting items from the EPOT based on manufacturer requests, we are not adding any new items during the solicitation period.

**Q18. As per section 1.2, a list of provinces and territories that have shown interest in making call-ups against a Standing Offer are indicated but it is a partial list of our current Canada wide clients. How do our clients who are not on the list and wish to purchase our manufactured products (no substitutes) do so with the issue of a new NMSO.**

A18. Only the provinces and territories who have elected to enter into an agreement with Public Works and Government Services Canada prior to publishing this RFSO are

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included in this NMSO. Any other provincial or territorial clients you may have will continue to purchase in accordance with their current methods and policy.

If your clients are Federal Identified Users, then please refer to Q and A number 2.

**Q19 In the document, it states that there will be a maximum of five (5) standing offers made by the Canadian Government, does this mean that only 5 companies total would be eligible to receive a standing offer?**

A19 While more than 5 companies may be eligible, only the Offerors with the 5 highest evaluated scores will be issued an NMSO and will be authorized to accept and fill call-ups against this standing offer. It does not impact a supplier's ability to compete for any requirement solicited through GETS or the ability to fulfill other contracts being awarded by the client, such as Local Purchase Orders.

**Q20 Amongst the list of products in the Original Products list, our company is not mentioned despite having sold some products nationally. Does that list only provide the names of the manufacturers, or distributors as well?**

Q20 The products are identified by their manufacturer not by their distributor.

**Q21 A requirement for business in one of the clauses (item 6.5) states that hours of business must be between 8am ATL time and 5pm BC time. This is a very difficult requirement to uphold, so are those business hours absolutely necessary in order to be considered for an NMSO?**

A21 This is a National Master Standing Offers and as such, it is a requirement of this standing offer that Offerors provide service during the normal working hours for all Government of Canada locations. As a whole, your company must provide hours of business between the hours specified. Therefore, if you have regional offices, each office would only need to provide service for the working hours of their region of responsibility, which would be from 8am to 5pm.

**Q22 In item 6.51.2, Prepaid Transportation Costs, it says that the transport costs must be shown as a separate item on the invoice and that contractors must provide a bill of lading. If our transport method is via courier, does Canada require a breakdown of each item by their weight and associated shipping charge?**

A22 You only need to show one line item for transport costs for the entire invoice. The cost of this line item must be the same as the actual charges incurred for delivery and supported by the certified bill of lading or any other documentation provided to you by the courier which shows the cost of delivery and is acceptable to the Authorized User.

**Q23 The requirement of bilingualism related to service and labelling is mentioned throughout the document. Does this imply that all documentation submitted to apply for the NMSO and if accepted, any further documentation, communication and service must be in both French and English?**

A23 When providing service to the client you must be able to provide service in the language of work for the region. Product labelling must adhere to any relevant legislation in effect on a federal and provincial level.

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When communicating directly with the Standing Offer Authority, you may communicate, including submitting your Offer for evaluation, in whichever of the two official languages you prefer, either English or French.

**Q24 Would you please provide the provincial and territorial organizations authorized to purchase from this standing offer?**

A24 We can only provide you with the names of the provinces and territories who have signed an agreement with Public Works and Government Services Canada (PWGSC). The individual provinces and territories will authorize users as per their internal policy. PWGSC will not be responsible for maintaining a list of provincial/territorial authorized users.