

**RETURN BIDS TO :**

Shared Services Canada / Services partagés  
Canada

C/O Andrew Nimmo (Contracting Authority)

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180 Kent St.,13th Floor,

Ottawa, ON, K1G 4A8

**REQUEST FOR PROPOSAL  
DEMANDE DE PROPOSITION****Proposal To: Shared Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out thereof.

**Proposition aux: Services partagés Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexées, au(x) prix indiqué(s)

<b>Title – Sujet</b> <b>Enterprise Vulnerability Management Solution</b>	
<b>Solicitation No. – N° de l'invitation</b> 15-010876/A	<b>Amendment No. – N° de modif.</b> 003
<b>Client Reference No. – N° référence du client</b> 15-010876/A	<b>Date</b> 2017-01-13
<b>File No. – N° de dossier</b> 019eo-2015119/A	
<b>Solicitation Closes – L'invitation prend fin at – à 02 :00 PM</b> <b>on – le 2017-02-06</b>	<b>Time Zone</b> <b>Fuseau horaire</b>  Eastern daylight standard time EDST  Heure normale de l'Est HNE
<b>F.O.B. - F.A.B.</b> Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
<b>Address Inquiries to :- Adresser toutes questions à:</b> Nimmo, Andrew	<b>Buyer Id – Id de l'acheteur</b> 019eo
<b>Telephone No. – N° de téléphone :</b> 613-668-5697	<b>FAX No. – N° de FAX</b> Not applicable
<b>Delivery required - Livraison exigée</b> See Herein	<b>Delivered Offered – Livraison proposée</b>
<b>Destination – of Goods, Services, and Construction:</b> <b>Destination – des biens, services et construction :</b> See Herein	

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File No. - N° du dossier

CCC No./N° CCC - FMS No/ N° VME

**Comments - Commentaires**

This document contains a Security  
Requirement

**Vendor/firm Name and address**

**Raison sociale et adresse du fournisseur/de l'entrepreneur**

**Facsimile No. – N° de télécopieur**

**Telephone No. – N° de téléphone**

**Name and title of person authorized to sign on behalf of Vendor/firm**

(type or print)-

**Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur  
(taper ou écrire en caractères d'imprimerie)**

**Signature**

**Date**

## **AMENDMENT # 001**

This amendment is raised to:

- 1) Respond to the questions from bidders relating to the content of the RFP, as set out in Appendix 001;
  - 2) Amend the Request for Proposal (RFP), as set out in Appendix 002;
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## **Appendix 003**

### **Question 8**

Do we have to provide details of training instructor and professional services resource with our bid submission? The requirements are included in the SOW but not in the grids.....

### **Answer 8**

The bidder doesn't have to provide the names and details of the professional services at the time of submission. However professional services used within the contract must meet the security clearance requirements within the SRCL.

### **Question 9**

Based on the recent volatility of the Canadian dollar, the 6-month bid validity period included in the RFP, and the 'up to five year' duration of the resulting contract, would SSC accept proposals with pricing expressed in US dollars?

### **Answer 9**

RFP is revised to accept submissions in both Canadian and US Dollars. SACC Clause C3010T will be inserted which offers bidders a choice to mitigate their risk by having Canada assume the risks and benefits of exchange rate fluctuations. The total price paid by Canada will be adjusted up or down based on currency fluctuations. The Bank of Canada Rate that will be used to evaluate USD bids will be 1.3329 Please refer to Appendix 002

### **Question 10**

Annex B – Appendix B Option 1 - Can the Crown confirm that this is for the same configuration as the core contract requirement (Appendix A – Line item 1) with the exception that only 1 year of support of Maintenance and Support is required.

### **Answer 10**

One (1) year of support and maintenance must be included for the initial year, thus the Crown expects to receive the first year of support and maintenance included within the contract. The Crown will be renewing the support and maintenance yearly but the bidder is expected to provide a quote within the bid towards the cost of yearly renewals.

### **Question 11**

7.1.2 – (only 1 year subscription of threat feeds requested but initial contract period is 2 years)?

### **Answer 11**

One (1) year of threat feeds must be included for the initial year, thus the Crown expects to receive the first year of threat feeds included within the contract. The Crown will be renewing the threat feeds yearly, if the threat feeds are not already included within the yearly support and maintenance renewals. The bidder is expected to provide a quote within the bid towards the cost of yearly threat feed renewals.

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## **Appendix 002**

AMENDMENT TO THE REQUEST FOR PROPOSAL (RFP)

### **1.0 AT PART 3 - BID PREPARATION INSTRUCTIONS 3.3 Section II: Financial Bid**

**Insert** 5) Pricing: Bidders may submit their financial bids in US Dollars (USD) or Canadian Dollars (CAD), but must identify their currency within Annex B Pricing Sheets

### **2.0 At Part 7 Resulting Contract Section 7.7.3**

**Insert** Exchange Rate Fluctuation Risk Mitigation  
C3010T (2014-11-27) Exchange Rate Fluctuation Risk Mitigation

**3.0 Delete** Form 3 and 4 Revised January 11, 2017

**Insert** Form 3 and 4 Revised January 13, 2017

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