



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Training and Specialized Services Division/Division de
la formation et des services spécialisés
11 Laurier St. / 11, rue Laurier
10C1, Place du Portage
Gatineau, Québec K1A 0S5

Title - Sujet CAITS Training	
Solicitation No. - N° de l'invitation E60ZH-140001/B	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client E60ZH-140001	Date 2017-01-17
GETS Reference No. - N° de référence de SEAG PW-\$\$ZH-124-30670	
File No. - N° de dossier 124zh.E60ZH-140001	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-02-14	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Bouchard, Suzy	Buyer Id - Id de l'acheteur 124zh
Telephone No. - N° de téléphone (873) 469-3963 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

The purpose of this amendment is to:

- 1) provide answers to supplier's questions relating to this solicitation as detailed in Section A; and
- 2) amend the solicitation as per Section B.

SECTION A

Set 2 of Questions and Answers

Question 18

Where should the prices for private training be included because private courses are not on our website only public classes?

Answer 18

See instructions in Supply Arrangement section 7B. Prices for private courses will be determined in the bid solicitation.

Question 19

Travel and Living expenses – section 6.1 at page 26 – Canada will not accept any Travel and Living expenses and in section 12 at page 30, there are specific guidelines for travel and living expenses.

Answer 19

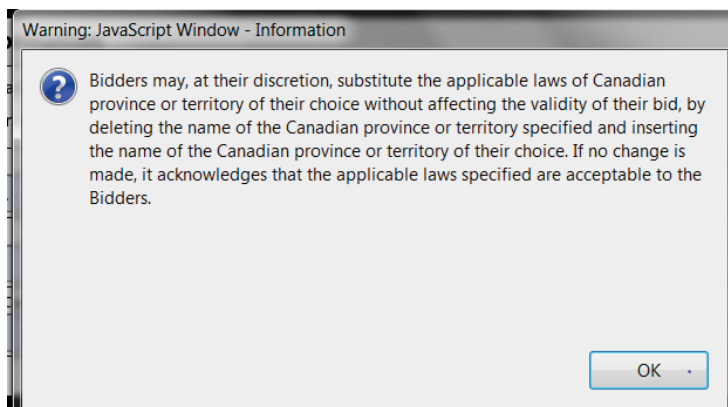
See question and answer number 14 of amendment 001. Guidelines will be used when applicable in bid solicitation.

Question 20

In section 9.0 Applicable Law at page 30 – Identified Ontario laws - does that mean they are the only applicable laws?

Answer 20

See Attachment 1 to Part 3 - Certifications and Additional Information:



Question 21

Would you be able to advise me if there is a specific PDF bid template that should be used for this process?

Réponse 21

Unfortunately no.

SECTION B

At **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**
In **Attachment 2 to Part 4 – response Form**

DELETE the title of Attachment 3 to Part 4: "Example of attachment 2 to Part 4.xls"
REPLACE by "Example of attachment 2 to Part 4"

The example is provided below

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED

The Bidder must complete this Response Form and include it in its bid.

SECTION 1 - Regions

For Classroom training, Bidders must identify the Regions and Metropolitan Areas where they can provide the services.

Regions and Metropolitan Areas

(click all that applies)

- Remote/Virtual Access
- National Capital
- Atlantic
- Quebec
- Ontario
- Pacific
- Toronto
- Vancouver
- Victoria
- Western
- Halifax
- Moncton
- Quebec
- Montreal
- Quebec City
- Calgary
- Edmonton
- Saskatoon
- Winnipeg

SECTION 2 - Applicable percentage Discount

Bidders must provide an applicable percentage discount to their entire list of training services, as per the table below.

Applicable Percentage Discount
10%
12.50%
15%
17.50%
20%
25% and over

Applicable Percentage Discount:
(minimum of 10% is required in order for a financial bid to be compliant)

Please specify if over 25%

The Bidder must complete this Response Template and include it in its bid.

SECTION 3 - Information on Training services

Instructions: Bidders must identify if they offer training services in the topics detailed below.

TOPICS	Yes/No	Brand (e.g: Apple, Microsoft, Cisco, Vmware, IBM etc.)	Keyword Search (any words that can help the Identified User search for specific training services (e.g: Word, Excel, iPad, Office etc.)	Classroom Training (yes/no)	Private Training (yes/no)	Authorized Vendor (yes/no)
Agile and Scrum	No					
Analytics and Data Management	Yes	AWS	Business Intelligence, databases, integration	Yes	No	No
		Cisco		Yes	Yes	Yes
		Red hat		Yes	Yes	Yes
		IBM		Yes	Yes	Yes
		EMC		Yes	Yes	Yes
		No Brand		Yes	Yes	N/A
Application Development	No					
Applications Operating Systems	No					
Big Data	No					
Business Analysis, Business Intelligence & Service Management	No					
Cloud Computing	Yes	AWS	Fundamentals, Hybrid cloud, private	Yes	No	No
		CompTIA		No	No	No
		Microsoft		Yes	Yes	Yes
Collaboration and Unified Communications	no					
Cybersecurity	Yes	No Brand		Yes	Yes	N/A
Data Center	no					
Databases	no					
Digital Forensics	no					
End User Training	Yes	Microsoft	Word, Excel, PowerPoint, Access, Projects, Visio, Outlook	Yes	Yes	Yes
Enterprise Architecture	no					
Enterprise Data Storage	no					

ERP / CRM	no				
Incident Response	no				
IT Policy and Governance	no				
IT service Management	no				
Leadership and Business Solutions	no				
Malware Analysis	Yes	No Brand	Yes	Yes	N/A
Middleware Training	no				
Multimedia Production	no				
Networking	no				
Project Management	no				
Storage Training	no				
System Administration Training	no				
Virtualization	no				

SECTION 4 - Various Percentage Discount

The Bidder may provide a different percentage discount on a specific topic, brand or other, based on the table below.

Topic, Brand or Other	%	Please specify if over 25%	Applicable Percentage Discount
Microsoft	0.2		10%
Red Hat	25% €	28.50%	12.50%
AWS	0.125		15%
Cybersecurity	0.15		17.50%
Malware Analysis	0.2		20%
Analytics and Data Management - No brand	25% a	30.00%	25% and over

EXAMPLE

Example of Attachment 2 to Part 4
Response Form

	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>

EXAMPLE