



**RETURN BIDS TO:
RETOURNER LES BIDS A:**

Bid Receiving/Réception des sousmissions

Markos Vennos
Senior Procurement Officer/Agent
d'approvisionnement principal
markos.vennos@rcmp-grc.gc.ca

**SOLICITATION
AMENDMENT**

**MODIFICATION DE
L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments: - Commentaries:

THIS DOCUMENT DOES NOT CONTAIN A
SECURITY REQUIREMENT

LE PRÉSENT DOCUMENT NE COMPORTE
AUCUNE EXIGENCE EN MATIÈRE DE
SÉCURITÉ

Title – Sujet Rectifiers, Converters, Inverters, Power/ Redresseurs, convertisseurs, onduleurs, composants électriques		Date January 17, 2017
Solicitation No. – N° de l'invitation 201704465/A		Amendment No. – N° de la modification 002
Client Reference No. - No. De Référence du Client 201704465		
Solicitation Closes – L'invitation prend fin		
At / à:	14:00	EST (Eastern Standard Time) HNE (heure normale de l'Est)
On / le:	January 20, 2017	
F.O.B. – F.A.B Destination	GST – TPS See herein	Duty – Droits See herein
Address Inquiries to – Adresser toute demande de renseignements à Markos Vennos, Senior Procurement Officer / Agent d'approvisionnement principal		
Telephone No. – No. de téléphone 613-843-4545	Facsimile No. – No. de télécopieur 613-825-0082	

Delivery Required – Delivery exigée See herein	Delivery Offered – Delivery proposée
Vendor/Firm Name, Address and Representative – Raison sociale, adresse et représentant du fournisseur/de l'entrepreneur:	
Telephone No. – No. de téléphone	Facsimile No. – No. de télécopieur
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date



Questions and Answers - Series 001

Q1: Your expectations as to demonstration (documentation or information) with respect to “Section I: Technical Bid”

Given the very specific content of the Statement of Requirement I, which expressly identifies the precise part numbers (from the manufacturer Alpha) necessary to meet the requirement (i.e. part numbers 030-773-20-047, 010-582-20-040, 747-095-20-082 and 030-773-20), is it useful to submit any technical documentation for the purpose of responding to the request indicated at article 3.1 of the REQUEST FOR PROPOSAL (so as to demonstrate that the said parts are indeed compliant with the Statement of Requirement) ?

Allow me to explain: our bid submission for these parts implies demonstrating that we indeed provide the parts with the part numbers that you have indicated at Annex A. However, we do not have any details as to whether they truly meet the technical requirements for their use during your project, since no such technical requirement is indicated in your bid solicitation. I think this makes it unnecessary to do what seems nevertheless required at the bottom of page 6 of your REQUEST FOR PROPOSAL:

“In their technical bid, bidders should demonstrate their understanding of the requirements contained in the bid solicitation and explain how they will meet these requirements. Bidders should demonstrate their capability in a thorough, concise and clear manner for carrying out the work.”

In this context, can you explain what you expect in this regard?

A1: We will provide only the specific part numbers so as to ensure the compatibility, proper operation and expertise of our existing system. Our entire system is designed based on these parts.

That said, it is not necessary to provide any technical documentation because implicitly the part numbers have their own technical specifications. Our Statement of Requirement is to acquire the specific parts and if you are able to provide us with them, you are therefore meeting our requirements.

In other words, you should show us that you understand that no substitute parts will be accepted and that you are able to provide us with the specific parts as requested in our Statement of Requirement. Therefore, you may consider the part numbers to be our technical requirements.

Q2: Date of awarding the contract, date of signing a contract, date of issuing a call-up for the initial quantity: **delivery deadlines.**

The bid solicitation notes, for the initial quantity, a delivery date of March 31, 2017.

However, you asked that our bid be valid for a period of 120 days from the deadline for submitting the bids, i.e. on January 13, suggesting that the contract could only have been entered into on May 13 or even later, i.e. well after the first delivery date of March 31, 2017.

In this context, could you specify the date on which the contract would be awarded and signed, the date on which the purchase order would be issued and, finally, the delivery deadline applicable as of each of these deadlines, as appropriate?

A2: We will evaluate bids as quickly as possible in order to ensure supplier lead time is taken into account. All components must be received on or before March 31, 2017.

Q3: The bid solicitation notes that our financial bid must exclude the “applicable taxes” (see article 3.1.2), but Annex A rather notes “a firm price for EACH item (GST/HST added)”, not to mention the QST.



We are a supplier from Quebec. How would you like us to address the matter of the QST?

A3: Canadian suppliers should not include taxes of any kind in their financial proposal. Taxes will automatically be calculated in any resulting contract(s).

Q4: Specifically, we were wondering if we are expected to simply print your document REQUEST FOR PROPOSALS and to write, by hand, all the required information, such as our coordinates and signature (on the first page), and all the data from Annex 1, for one or more requirements on which we intend to bid.

A4: Yes, this would be a satisfactory means of submitting your bid.

Q5: It is noted on the bid solicitation that the applicable law will be that of the Province of Ontario. But it is also written that we may choose to use instead the law of another Canadian province. Indeed, we would like it to be the laws in force in the Province of Quebec instead.

My question is how we should indicate our choice of the applicable law (i.e. that of the Province of Quebec). Could we respond to the bid solicitation by printing the REQUEST FOR PROPOSALS, and by filling out the document with our information, and with respect to the clause of the applicable law (article 2.4), simply had to strike out the indication "Ontario" included at article 2.4 of the document, and write in its place the word "Quebec".

A5: Yes, this would be acceptable.

Q6: Error in the English description of a product of Requirement I. I submit to you that the English version of the document REQUEST FOR PROPOSALS seemed to me to contain an error.

Indeed, in its Annex A, you indicated at items 1.2, 2.2, 3.2 and 4.2 that you required Cordex "CXR" modules. In the French version, you indicate rather that you need CXRCs. The correct ones are the CXRCs. The CXRXs simply do not exist.

A6: Indeed, there is a typographical error in the English version. The correct term should be CXRC and not CXRX. Thank you for having noticed it and we regret the confusion.

Q7: Annex A of the REQUEST FOR PROPOSAL indicates, at items 1.4, 2.4, 3.4 and 4.4 your Requirement for the Rectifier Power Cords, by erroneously indicating a part number "030-773-20". After verifying with the manufacturer, we discovered that this part number does not exist. The number written does not correspond to a power cord, but rather it is the part number for the 19 in. shelf, the number of which the "list of options" of the manufacturer was allegedly removed (the last 3 numbers "047"), leaving only the first 8 numbers of the product code of the 19 in. shelf. indicated on the lines in question of Annex A.

The power cord that you seem to be looking for could instead be the following code: 877-735-20-000, and its description in English would be "AC Line Cord w/o plug, 3C #12AWG, 3 metres".

Please note, for the above product, it is indeed indicated "**w/o plug**", which means that the plug comes without a connector. If that is indeed what you are looking for, then the code that I am indicating to you seems to be the correct product, subject to your verifications. If not, let me know, so that I can find you the correct product since it is definitely not the part number currently indicated at Annex 1, at items 1.4, 2.4, 3.4 and 4.4.

A7: The correct part number for the power cord is: 877-735-20-000 and its description: AC Line Cord w/o plug, 3C# 12AWG, 3metres. Line Cords to power the Rectifier Shelves - 2pcs/system. There was an error in the part number.

Q8: Finally, unless I am mistaken, I do not believe that the document REQUEST FOR PROPOSAL indicates categorically total quantity of the equipment required as part of REQUIREMENT 1: SITE RECTIFIERS must be



sent in one single shipment. Could the equipment possibly be delivered one at a time or rather in “sets” containing only 1 shelf, 5 modules CXRC, 1 set of sensors and 2 power cords at the same time?

We assume that you would like to have the entirety of the initial quantity in one single shipment, and, if appropriate, the entirety of the “optional quantities 1” in another single shipment, and so on.

Clearly, the multiplication of the number of deliveries would significantly increase our delivery costs for Iqaluit, which we should consider in our eventual offer.

A8: What is important for us is to respect the deadline for receipt of the items, which is March 31, 2017. That being said, ideally it would be preferable to receive all of the components in one single shipment. Separating them may result in additional charges. Therefore, it is the responsibility of the bidder to determine the manner in which the items will be shipped and to assess the delivery costs as long as ALL are received before March 31, 2017.

Solicitation Amendments – Series 002

002.1 Under Annex A (English Version Only), Requirement 1 “SITE RECTIFIERS”, Items 1.2, 2.2, 3.2 and 4.2:

Delete: CXRX

Insert: CXRC

002.2 Under Annex A (English and French Versions), Requirement 1 “SITE RECTIFIERS”, Items 1.4, 2.4, 3.4 and 4.4:

Delete:

Rectifier Power Cords

Part: 030-773-20

Insert:

AC Line Cord w/o plug, 3C# 12AWG, 3metres. Line Cords to power the Rectifier Shelves - 2pcs/system

Part: 877-735-20-000

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED