



Advance Contract Award Notice (ACAN) # 84084-16-0290

Advance Contract Award Notice (ACAN) for Provision of Market Analyses, Market Intelligence, and Price Forecasts for Global Crude Oil and Petroleum Products and Natural Gas Liquids (NGLs), and for North American Natural Gas and Electricity

Objective:

Provision of market analyses, market intelligence, and price forecasts for global crude oil and petroleum products and NGLs, and for North American natural gas and electricity

Background:

The National Energy Board (NEB) has identified a requirement for information, analyses and perspectives on North American energy market and supply, international oil and petroleum products and NGLs, as well as pricing forecasts for gas, oil, NGLs and electricity. This data, analyses and forecasts would allow the NEB to continue with its data-processing work, energy modelling and publishing of estimates in the Energy Futures report, and to perform other analyses for publication and for internal NEB use.

Purpose of the ACAN

The purpose of this ACAN is to provide public notice indicating to the supplier community that NEB intends to award a contract for these services to PIRA Energy Group. Before awarding the contract however, the government would like to allow other potential suppliers to signal their interest in bidding and demonstrate they are capable of satisfying the requirements by submitting a Statement of Capabilities within the 15 calendar day posting period.

If no other potential supplier submits a Statement of Capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

Definition of the requirement

National Energy Board requires access for a minimum one year period to market analyses, market intelligence, and price forecasts for global crude oil, petroleum products and NGLs, and for North American natural gas and electricity

Criteria for assessment of the Statement of Capabilities (Minimum Essential Requirements)

Any interested supplier must demonstrate by way of a statement of capabilities, ability to provide a service that has, but is not limited, to the following characteristics:

Global Crude Oil & Petroleum Products

- Monthly World Oil Market Forecast
- US Department of Energy (DOE) Weekly Analysis
- Monthly North American Midcontinent Oil Forecast
- Monthly European Oil Market Forecast
- Monthly Asia-Pacific Oil Market Forecast
- Latin American Oil Market Report
- Tight Oil Operator Review



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- Japan Weekly Oil Analysis
- China Quarterly Oil Demand Monitor
- India Quarterly Oil Demand Monitor
- Monthly World Petroleum Product Demand Monitor
- Quarterly World Petroleum Product Yield Monitor
- Quarterly Iraq Oil Monitor
- Quarterly Fracking Policy Monitor
- Oil Market Slideshow - monthly PowerPoint slide-show presenting extensive graphs, charts, and data on global oil markets.
- Current News & Analysis (brief and timely assessments or data presentations covering topics that are of near-term market relevance)
- Semiannual U.S. Refinery Turnaround Schedule
- Global Oil Special Reports (concise, analytical views of new developments and trends in the global oil market)
- Oil Bulletins (short, timely reports of immediate importance and relate to breaking market developments)
- OPEC Logs (updates on latest developments at current OPEC meeting)
- Global Political Risk Alerts
- Weekly Political Risk Scorecard
- Global political risk strategy papers and special reports
- Global political risk Annual Country Stability Rankings
- Periodic political risk conference calls with country experts
- Online oil price forecast that includes: 1) short- and long-term price forecasts for 34 worldwide crudes and 92 worldwide petroleum products; and 2) a utility that allows users to define, analyse and store up to 100 custom price spreads in the form of multi-variable equations that use the service's forecast prices.
- Weekly U.S. Oil Rig Monitor
- DOE Weekly Petroleum Data Portal
- Commitments of Traders Data for NYMEX, ICE and CBOT
- Miscellaneous charts and data tables tracking global and regional oil markets (supply, demand, stocks, flows, etc.), updated on a monthly basis or as new data become available
- A tool for charting refining margins covering major global refining centres (U.S., Europe and Asia)
- Phone and email access to oil market analysts for clarification questions on reports and quick turnaround research
- Private oil briefing upon request at a mutually agreeable date and time at NEB's office.

North American Natural Gas Retainer Service

- Regional Gas Market Forecasts
- North American Gas Forecast Monthly
- North American Gas Trade Monthly - covers Canada, LNG and Mexico
- North American Gas Regional Monthly
- Weekly Gas Market Update
- N.A. Gas Current News and Analysis: New Markets for Marcellus/Utica Production
- U.S. Natural Gas Daily Update - L48 Production and Demand by Sector
- Weekly U.S Gas Rig Monitor
- Quarterly Fracking Policy Monitor
- Gas Producers Quarterly Earnings Call
- Special Reports - focus on industry topics



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- Monthly NGL Supply and Demand Balances
- Weekly U.S. Propane Stocks Report with commentary on developments
- Online natural gas price forecasts including: 1) short- and long-term price forecasts for 20 regional gas prices throughout the United States and Canada. 2) a utility that allows users to define, analyze and store up to 100 custom price spread scenarios.
- Miscellaneous charts and data tables tracking North American gas markets (supply, demand, storage, drilling, etc.), updated on a monthly basis or as new data become available
- Phone and email access to natural gas analysts for clarification questions on reports and quick turnaround research
- Private natural gas briefing upon request at a mutually agreeable date and time

North American Electricity Retainer Service

- Monthly Eastern Grid/ERCOT Electricity Market Forecast
- Monthly Western Grid Electricity Market Forecast
- Monthly U.S. Coal Market Forecast
- Monthly U.S. Coal Stockpile Estimates
- Western Grid Electric Load Estimates (WECC)
- Eastern Grid and ERCOT Electric Load Estimates
- New Generation Capacity Database
- Online electricity price forecasts including: 1) short- and long-term price forecasts for Eastern and Western grid power points in the United States and Canada. 2) a utility that allows users to define, analyze and store up to 100 custom price spread scenarios
- Eastern Grid and ERCOT Supply/Demand Balances Data
- Western Grid Supply/Demand Balances Data
- New Generation Capacity Database
- Private electricity briefing upon request at a mutually agreeable date and time
- Phone and email access to electricity analysts for clarification questions on reports and quick turnaround research

NGL Service

- Monthly NGL Market Developments slide show updating the current NGL market outlook
- Monthly NGL Price Forecasts (for U.S./European stocks and price forecasts)
- Monthly U.S. NGL Supply and Demand Balances
- Weekly U.S. Propane Stocks Report with commentary on developments
- Global LPG Weekly Scorecard
- Online Access with weekly updates to content
- Phone and Email Access to NGL market analysts for clarification questions on reports and quick turnaround research

Additional Services

- Weekly Economic Recap (analyses key regional and global economic data and events of the past week and the week ahead)
- Weekly Financial Stress Monitor
- Periodic world and regional macroeconomic slide shows (world economy, U.S. economy, U.S. regions, Canada/Mexico/North America, Europe, and Asia)
- Currencies charting tool for comparing five key currencies versus the U.S. dollar and for demonstrating the "real oil buying power" of those currencies
- Air travel charting tool that provides the latest available revenue passenger miles data for total



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- system and international air travel for the U.S. and Europe
- Weekly Global Equity Markets Monitor
- Online feature of the latest tracking information from the National Hurricane Centre for storms that threaten oil and gas production facilities in the Gulf of Mexico
- Weather-impact maps for Baltic and Black seas' ice and wind conditions
- Temperature maps for U.S., Europe, the former Soviet Union, and East Asia
- Discounts on multi-client studies and other add-on retainer services
- Four invitations (available to current licensed users only) to an Annual Retainer Client Seminar and Excel spreadsheets of world energy forecasts by region and energy source through 2030. Seminar presentations (audio and visual) will be available online.

Applicability of the trade agreement(s) to the procurement

This procurement is subject to the following trade agreement(s):

1. NAFTA;
2. WTO-GPA
3. AIT

Justification for the Pre-Identified Supplier

PIRA has a network of clients including producing companies and countries, OPEC, energy consuming countries, pipelines and various energy associations. As a result, PIRA is privy to commercially sensitive information regarding these energy commodities and the politics of energy. PIRA uses their contacts and information to provide market analysis and forecasts that no other company can provide.

Government Contracts Regulations Exception(s)

The following exception(s) to the Government Contracts Regulations is invoked for this procurement under subsection 6(d) - "only one person is capable of performing the work".

Period of the proposed contract or delivery date

The proposed contract is for a period of one year from date of Contract award.

Cost estimate of the proposed contract

The estimated value of the contract is \$ 117,500 (USD) (GST exempt).

Name and address of the pre-identified supplier

PIRA Energy Group
3 Park Avenue, 26th Floor
New York, New York 10016-5989
USA

Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully capable of providing the services described in the ACAN may submit a Statement of Capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The Statement of Capabilities must clearly demonstrate how the supplier meets the advertised requirements.

**National Energy
Board**



**Office national
de l'énergie**

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Closing date for a submission of a statement of capabilities

The closing date and time for accepting statements of capabilities is February 6th, 2017 at 14:00hrs MST.

Inquiries and submission of statements of capabilities

Inquiries and statements of capabilities are to be directed to:

Owuor Okiro
Procurement Technical Analyst,
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