

SOFCOM ACAN

FIRE OPERATIONS COURSE

TRADE AGREEMENT: Agreement on Internal Trade

TENDERING PROCEDURES: Generally only one firm has been invited to bid

ATTACHMENT: None

NON-COMPETITIVE PROCUREMENT STRATEGY: Only one person or firm is capable of performing the contract

COMPREHENSIVE LAND CLAIM AGREEMENT: No

VENDOR NAME AND ADDRESS:

GRA Canada, Inc.,
155 Queen Street, Suite 1302
Ottawa, Ontario Canada
K1P 6L1

NATURE OF REQUIREMENTS:

ADVANCE CONTRACT AWARD NOTICE

DND File Number: W6399-17JD58/SF
Contracting Officer: Stephanie Way
Telephone Number: (613) 945-2788
Fax Number: (613) 990-5005
Email Address: Stephanie.way@forces.gc.ca

The Department of National Defence (DND) requires a training course to train Canadian Armed Forces (CAF) personnel in the fundamentals of tactical fire survival operations. The purpose is for specialized instruction in the conduct of combat and rescue operations in environments where fire and/or fire-related hazards exist.

The proposed contract will also include an option to purchase additional courses up to one (1) year from contract award. The purpose of this Advance Contract Award Notice (ACAN) is to signal the government's intention to award a contract for Fire Operations Course to GRA, Inc.

Before awarding a contract, however, the government would like to provide other suppliers with the opportunity to demonstrate that they are capable of satisfying the requirements set out in this Notice, by submitting a proposal for the specified training during the 15 calendar day posting period.

If other potential suppliers submit a statement of capabilities during the 15 calendar day posting period that meet the requirements set out in the ACAN, the government will proceed to a full tendering process on either the government's electronic tendering service or through traditional means, in order to award the contract.

If no other supplier submits, on or before the closing date, a statement of capabilities meeting the requirements set out in the ACAN, a contract will be awarded to the pre-selected supplier.

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REQUIREMENT

The Contractor shall deliver the following:

See attached Annex "A" Statement of Work.

JUSTIFICATION FOR THE PRE-SELECTED SUPPLIER

The fire Operators Course (FOC) is the first and only certifying training program that introduces the fundamentals of fire rescue into security operations. GRA is the only vendor with a training program that includes Close Quarter Battle (CQB) training and practical applications based on real-world hostage rescue scenarios within a burning structure.

INQUIRIES AND SUBMISSION OF STATEMENTS OF CAPABILITIES ***INQUIRIES AND SUBMISSION OF STATEMENTS OF CAPABILITIES***

Suppliers who consider themselves fully qualified and available to meet the specified requirements may submit a statement of capabilities, in writing, to the Contracting Authority identified in this Notice on or before the closing date of this Notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

The closing date for accepting statements of capabilities is **February 8, 2017**, 2:00 p.m. EST.

Inquiries and statements of capabilities are to be directed to:

Stephanie Way
Procurement Authority DLP 6-2-1-1, Directorate Land Procurement
Department of National Defence / Government of Canada

101 Colonel By Drive
CANSOFCOM DFD
Ottawa, Ontario K1A 0K2
Canada

Telephone: 613-945-2788
Facsimile: 613-990-5005
E-mail address: Stephanie.Way@forces.gc.ca

DELIVERY DATE: ABOVE-MENTIONED

You are hereby notified that the government intends to negotiate with one firm only as identified above. Should you have any questions concerning this requirement, contact the contracting officer identified above.

An Advance Contract Award Notice (ACAN) allows departments and agencies to post a notice, for no less than fifteen (15) calendar days, indicating to the supplier community that it intends to award a good, service or construction contract to a pre-identified contractor. If no other supplier submits, on or before the closing date, a Statement of Capabilities that meets the requirements set out in the ACAN, the contracting authority may then proceed with the award. However, should a Statement of Capabilities be

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found to meet the requirements set out in the ACAN, the contracting authority will then proceed to a full tendering process.

Suppliers who consider themselves fully qualified and available to provide the services/goods described herein, may submit a statement of capabilities in writing to the contact person identified in this Notice on or before the closing date of this Notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

The Department of National Defence file number, the contracting officer's name and the closing date of the ACAN must appear on the outside of the envelope in block letters or, in the case of a facsimile transmission, on the covering page.

The Crown retains the right to negotiate with suppliers on any procurement.

Documents may be submitted in either official language of Canada.

Stephanie Way, DLP 6-2-1-1
101 Colonel By Drive
CANSOFCOM DFD
Ottawa, Ontario K1A 0K2
Canada
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STATEMENT OF WORK FIRE OPERATIONS COURSE

1.0 BACKGROUND

The Department of National Defence (DND) requires a training course to train Canadian Armed Forces (CAF) personnel in the fundamentals of tactical fire survival operations.

2.0 PURPOSE

The objective is to secure the services of a Contractor to provide range and training facilities, and specialized instruction in the conduct of combat and rescue operations in environments where fire and/or fire-related hazards exist.

3.0 REQUIREMENTS

3.1 Tasks

3.1.1 The Contractor must provide the following:

- a) Contractor instructional staff to deliver theoretical and practical training on the fundamentals of fire rescue in combat operations;
- b) Access to live-burn training facilities, related training equipment, accessories and services required for the support of the overall training requirement indicated in this Statement of Work (SOW).

3.2 Constraints

3.2.1 The following constraints apply to the overall requirement:

- a) The Contractor must ensure that DND has exclusive use of the facilities for the duration of the training event;
- b) The facilities must be within one (1) hour driving range of a civilian hospital with appropriate trauma response capabilities able to address injury types (i.e. fall, burn, blast, etc.) that may be sustained through this type of training. The hospital must be at a minimum Level 2 capable (as per the American Trauma Society – 24 hour immediate coverage for general surgery, coverage for specialty surgery and critical care; refer to www.amtrauma.org/?page=traumalevels).
- c) The Contractor must meet all federal, state and local legal requirements required for live-burn facilities. All corresponding permits must be valid and current during the training period.
- d) The Contractor must have proof of required experience (Curriculum Vitae or resume, copies of applicable certifications and qualifications) for all members of the training staff (para 4.3.1(a)) and a copy of the 911 medical response plan (para 4.4.3) available for DND review upon request.

4.0 DELIVERABLES

The Contractor must provide DND with the following facilities and services:

4.1 Training Facilities

4.1.1 The Contractor must provide the following types of training facilities:

- a) Live-Burn Building: Minimum one (1), meeting the following requirements:
 - i. Multi-story;
 - ii. Exterior windows suitable for ingress/egress;
 - iii. Multiple interior floors, rooms and configurations suitable for Close Quarter Battle (CQB) and fire rescue training;
- b) Elevator System: Minimum one (1), meeting the following requirements:
 - i. Must include an elevator shaft suitable for fire rescue, climbing, ingress and egress training;
 - ii. Must include an elevator car suitable for fire rescue training, ingress and egress;
 - iii. Elevator system must be powered, functional and feature a remote operating system;
- c) Linear and/or Tubular Target Structures: Minimum one (1), meeting the following requirements:
 - i. Must be suitable for fire rescue, CQB, ingress and egress training;
 - ii. Structures can include buses, trains, ships or aircraft;
- d) Classroom: Minimum one (1), meeting the following requirements:
 - i. Capable of seating up to 12 CAF personnel;
 - ii. Must be equipped with standard tables, chairs, whiteboards (preferably smart boards) and wired to support electronic projection of materials;

4.1.2 All facilities to be used for CQB training must support the use of 9mm and 5.56mm Simunition.

4.1.3 The Contractor must be responsible for clean-up of all training facilities after use by DND.

4.2 Training

The Contractor must provide six (6) days training, for up to 12 CAF personnel, on the conduct of combat and rescue operations in a fire-hazard environment. The training must, at minimum, include the following:

4.2.1 Theoretical instruction on fire behaviour;

- 4.2.2 The assessment of various structures to determine fire conditions;
- 4.2.3 Exposure to operations inside a burning structure;
- 4.2.4 Identification and confinement of fires in various types of structures;
- 4.2.5 Techniques for locating and evacuating hostages from burning structures, where their location is potentially unknown;
- 4.2.6 Self-evacuation and extraction techniques for individuals and teams from burning structures;
- 4.2.7 The application of CQB inside a burning structure;
- 4.2.8 Use of survival equipment required for conduct of combat and rescue operations inside burning structures;
- 4.2.9 The application of assaults and CQB on burning and/or smoke-filled structures including tubular and linear targets.

4.3 **Contractor Staff**

4.3.1 The Contractor must provide DND with the following staff:

a) Training

- i) It is essential that the Contractor's training cadre contains expertise and first-hand experience in both Military Special Operations and Rescue Company Firefighting. As such, the cadre must include current (or former) Special Operations Forces members, and current (or former) Rescue Company Firefighters;
- ii) All Contractor training staff must be qualified in complex terrain and technical rescue operations;
- iii) The Contractor must maintain a minimum 1:2 instructor to student ratio at all times;

b) Safety: The Contractor must provide safety staff to support, as required, all practical training specified within this SOW;

c) Support: The Contractor must provide support staff to liaise and coordinate with the DND Liaison Officer (LO), as required.

4.4 **Miscellaneous Equipment and Services**

4.4.1 Survival Equipment: The Contractor must provide all survival and rescue equipment necessary for the conduct of all practical training within this SOW.

4.4.2 Potable Water: Contractor must have potable water available at all times for use of DND personnel throughout the facility, accessible in areas where training is being conducted.

4.4.3 Medical Services: The Contractor must have its own emergency medical response plan (i.e. 911 or equivalent) in place for all activity referenced in this SOW.

5.0 DND SUPPORT TO THE CONTRACTOR

5.1 Liaison: DND will provide a Liaison Officer (LO) to coordinate with the Contractor-provided Training and Support Staff when and as required.

5.2 CAF Members: All CAF course participants will meet the following:

- a) Proficiency in urban climbing techniques;
- b) Proficiency in CQB;
- c) Provide own individual military Personal Protective Equipment and weapons, irrespective of Contractor-provided survival equipment;
- d) Provide own equipment required for the conduct of urban climbing operations.

6.0 LANGUAGE

6.1 All training, deliverables, reference materials and meetings must be delivered/conducted in English.