



RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving Public Works and Government
Services Canada/Réception des soumissions Travaux
publics et Services gouvernementaux Canada
Room 100,
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6
Bid Fax: (204) 983-0338

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Western Region
Room 100
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6

Title - Sujet Laboratory Equipment, Various	
Solicitation No. - N° de l'invitation A7100-163583/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client A7100-163583	Date 2017-01-27
GETS Reference No. - N° de référence de SEAG PW-\$WPG-016-10117	
File No. - N° de dossier WPG-6-39202 (016)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-02-22	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Hall, Marlene	Buyer Id - Id de l'acheteur wpg016
Telephone No. - N° de téléphone (204) 230-0147 ()	FAX No. - N° de FAX (204) 983-7796
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Wills Transfer Ltd. 3100 Swansea Crescent Ottawa, ON. K1G 3W4 c/o Claudette Weedmark	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This **amendment # 003** is raised to provide the Bidder's Conference Minutes and Canada's response to questions and issues brought forward.

1) Bidder's Conference Minutes

Date: January 25, 2017 at 1:00 A.M CST
Location: Web-ex

The following are the minutes as a result of the Bidder's Conference.

A) Attendance:

Laura Andrews	ATS Scientific Inc.
Gilles Groulx	ATS Scientific Inc.
Rosa Vommaro	VWR
Andrée Lamoureux	VWR
Laurent Hebert	Canalytical Instrumentation Services Inc
Santino Cicciarella	INAC/CHARS - Project Authority
Shaveta Dhir	INAC/CHARS - Observer
Marlene Hall (Contracting Authority)	PSPC - Host
Tanis Parobec (Procurement Assistant)	PSPC - Minutes

B) Opening remarks and introductions

- Introductions were made;
- Review of Request for Proposal and amendments;
- Question and answer period

The following information will form part of the solicitation and should be considered when preparing response submissions:

2) The following are questions and issues submitted.

- Q1. Amendment 2 states delivery is requested by March 31, 2017. Does this mean it's a mandatory delivery date or a desired delivery date?
- A1. Delivery is preferred by March 31, 2017 but will be accepted after March 31, 2017. Bidder is to provide its' best delivery date that could be offered.
- Q2. Explain what is meant by "cross-reference" in the Compliance Matrix Instructions.
- A2. In the "comments" column beside each specification listed in the Compliance Matrix, cross-reference where, in your supporting literature, the product offered demonstrates compliance with the specification. Provide the page number and paragraph where the information that

supports the specification can be found. Hi-lighting the supporting information in your literature and notating the compliance matrix specification # would be very helpful.

- Q3. The RFP states "installation, if required, will be negotiated with the Contractor under a separate contract". This will affect the total package price because normally training and installation comes with the product. Recommend including training and installation in the Basis of Payment.
- A3. Training is not included in this solicitation as it is unknown at this time where the training will take place (Ottawa, Montreal or Cambridge Bay), or how many people will require the training. Installation is to be negotiated under a separate contract because the facility in Cambridge Bay is still under construction, and future installation dates cannot be forecasted at this time. It is understood, as a result, there may be cost implications by not including the training and installation at this time.
- Q4. Our policy warranty begins when we ship the products from our plant.
- A4. Canada's terms and conditions are FOB Destination. Although the final delivery point for the products is in Cambridge Bay, Nu., Canada understands the warranty will begin when the goods are received in good order and accepted by Canada in Ottawa. ON.

3) Compliance Matrix – MINIMUM MANDATORY PERFORMANCE SPECIFICATIONS

STREAM 3 – ANALYZER and INCUBATOR

Delete: Delete in its entirety
Insert: Replace with the following:

STREAM 3 – INCUBATOR

<p><u>Completion and submission of Mandatory Performance Specification is required to be considered responsive and for your offer to be given further consideration.</u></p> <p>a. Bidder must cross reference where in their technical offer, the performance specification is located.</p> <p>b. Provide the specification being offered which meets or exceeds <u>and cross-reference as to where the supporting documentation is found within your proposal.</u> If there is insufficient space in the table, assign SIR # (Supplementary Information Reference) and provide the appropriate details on a separate page in your offer. Where published supporting documentation is not available in the form of brochures, technical data sheets etc., prepare a written narrative complete with a detailed explanation of how its offer demonstrates compliance.</p>		
<p><u>All work and materials herein specified must meet and maintain minimum Canadian and Provincial certification(s) and approval(s) as applicable by Industry Standards.</u></p>		
Item	Specifications	Bidder Response: indicate how they meet the specifications addressed below/ cross-reference where this technical specification is indicated in their bid documentation
17	37°C stackable dry incubator	
17.1	Dry incubation	
17.2	Min. 170 L (6 cu. ft.) chamber volume	
17.3	Temperature range includes 5°C above ambient to 105°C	
17.4	2 shelves	
17.5	Exterior dimensions: 640 mm W x 740 mm D x 960 mm H ± 50 mm for all dimensions (25" W x 36" D x 29" H ± 2")	
17.6	Connects to NEMA 5-15P 120V/60Hz/15A receptacle	
17.7	Convection system	
17.8	Capable of operating 24h/day	
17.9	Manual (English language): <ul style="list-style-type: none"> • Installation, Operation/User Manual • Service Manual 	

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Client Ref. No. - N° de réf. du client
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Amd. No. - N° de la modif.
003
File No. - N° du dossier
WPG-6-39202

Buyer ID - Id de l'acheteur
wpg016
CCC No./N° CCC - FMS No./N° VME

4) ANNEX "B" – BASIS OF PAYMENT

Delete: Item 16 – Direct Analyzer (DMA) with autosampler

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME