



RETURN BIDS TO:

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Bid Receiving - PWGSC / Réception des soumissions
- TPSGC

11 Laurier St./ 11 rue, Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Scientific, Medical and Photographic Division / Division
de l'équipement scientifique, des produits
photographiques et pharmaceutiques
11 Laurier St./ 11 rue, Laurier
6B1, Place du Portage
Gatineau, Québec K1A 0S5

Title - Sujet Laboratory Supplies	
Solicitation No. - N° de l'invitation E60PV-16LS00/B	Date 2017-01-30
Client Reference No. - N° de référence du client E60PV-16LS00	Amendment No. - N° modif. 005
File No. - N° de dossier pv890.E60PV-16LS00	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$PV-890-72019	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale	
2016-12-05	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-02-07	
Time Zone Fuseau horaire Eastern Standard Time EST	
Address Enquiries to: - Adresser toutes questions à: Hennessey, Lisa	Buyer Id - Id de l'acheteur pv890
Telephone No. - N° de téléphone (613) 462-1026 ()	FAX No. - N° de FAX (819) 956-3814
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

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Amendment (005) is raised for the following reasons:

- 1. To update the list of manufacturers who have responded to the Environmental Considerations questions**
- 2. To update the removed products from the Electronic Product Offering Template**
- 3. To correct an error in the calculation shown in ERA worksheet and the RFSO document**
- 4. To answer Offeror questions**

1. To update the list of manufacturers who have responded to the Environmental Considerations questions

As per Part 5, Certification, paragraph 5.2.1.1 Environmental Considerations, the list of manufacturers who have provided the answers are the following:

- Agilent Technology
- AirClean Systems
- Beckman Coulter
- Biodex Medical
- Brady Worldwide Inc
- Brandtech Scientific
- Cardinal Health
- Cargille-Sacher Laboratories
- Dow Corning
- Eppendorf
- Feather Safety Razor Co.
- Fisher Scientific
- GE Healthcare Life Sciences
- Globe Scientific
- Greiner Bio-One North America, Inc.
- Hamilton Company
- Henke Sass Wolf
- Labconco
- Labplas
- Nasco
- Omega Bio-tek
- Promega Corporation
- Puritan Medical Products
- Quanta Biosciences
- Sartorius
- Starplex Scientific
- Thermo Scientific
- Weber Scientific
- West Penetone
- Wheaton Industries

2. The Electronic Product Offering Template is changed as follows:

Insert:

Category	PWGSC ID	MANUFACTURER (MFR)	MFR Part Number	Item Description
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pipetting supplies	P-1062	Eppendorf	0030089634	Eppendorf Combitips advanced®, 0.5 mL, Eppendorf Biopur®, violet, individually wrapped, 100 pcs/pk
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Delete:

Category	PWGSC ID	MANUFACTURER (MFR)	MFR Part Number	Item Description
pipetting supplies	P-1065	Eppendorf	0030089677	Eppendorf Combitips advanced®, 10 mL, Eppendorf Biopur®, orange, individually wrapped, 100 pcs/pk

3. In the ERA worksheet, column heading 8, replace "0.02" with "0.05".

At Part 6, clause 6.25, paragraph 6, remove "Qty", quantity of units from the Adjustment equation.

4. Offeror Questions and Answers

Q25 P-920 – Part number provided 89094-682 = Pipetting Reservoir, however the hyperlink attached to the EPOT on that line/part number is sending us to PN 89404-468 = Compound Microscope and this item does match the description provided in the EPOT. Could you please confirm which item was the intended?

A25 Please refer to Appendix 2, Section I: Original Products, Columns C and D, where it states,

"These hyperlinks have been provided as a courtesy only and Canada is not responsible for broken links or missing technical data."

Since this hyperlink is bringing you to the wrong product, all part numbers listed in the EPOT are the correct products, therefore, the correct product is part number 89094-682.

Q26 Would it be acceptable to provide a signature from the highest ranking Canadian official on the written declaration if a CEO or CFO is not located within Canada?

A26 We will consider this as acceptable if the letter states that this is the highest ranking official located within Canada and has the legal authority to make these statements on behalf of the company.

Q27 Could you please confirm that a hard copy is required for the financial portion of this tender as indicated on page 9, PART 3 – OFFER PREPARATION?

A27 It is not mandatory that you submit a hard copy with the Offer, however, you will be accepting any associated risks with this decision. For example, if the data is inaccessible or incomplete, or if the media is unreadable, you will not be provided with an opportunity to correct this after the solicitation closing date.

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Please note that all Offers are held at the Bid Receiving Unit until solicitation closing and PWGSC will not be verifying readability of your soft copies prior to the closing date and time.

Q28 In reference to 5.1.1, Integrity Provisions – Declaration of Convicted Offences, could you please advise if this section/certificate is applicable to this RFSO and if there is anything specifically needed from the Offeror at time of bid?

A28 As per the Ineligibility and Suspension Policy, section 4, Application, paragraph (a), it states that "...the policy applies to any procurement, standing offer, supply arrangement, contract, real property transaction, real property agreement or other instrument that incorporates the policy by reference..."

Whether or not an Offeror must provide any additional documentation with the Offer is dependent upon the Offeror's circumstances. It is recommended that the appropriate person within your organization consult the policy to determine if documentation must be submitted with the Offer to be given further consideration in the procurement process.

Q29 In reference to 3.1.2, Exchange Rate Fluctuation Risk Mitigation, if the exchange rate adjustment falls within ±5% will the previous pegged rate continue as the baseline until the next 6 month period evaluation period and so on?

A29 As per, 6.25, Exchange Rate Fluctuation Adjustment, the exchange rate adjustment will be based on the noon rate as published by the Bank of Canada on February 7, 2017.

Q30 (a) Can you please provide an example of how the columns provided below should look within the ERA section of the EPOT file?

(b) Could you please indicate the calculation to be used to derive the new adjusted Standing Offer sell price?

(c) Will the written approval be at the Offeror level, or will it be to the end user level? Please indicate scope of approval(s).

(d) Could the government provide an example or a reference to formula(s) acceptable for calculating FCC Foreign Currency Component of an item?

A30 (a) Please see example below. Note, this is based upon the example provided in the EPOT and is not an actual product.

Category: calibration supplies
Manufacturer (MFR): Best Widgets
MFR Part Number: BW-0021
Packaging Option: #1
Offered Price: \$10.00

As per, clause 6.25, paragraph 1, Best Widgets imports 18% of the raw materials needed to manufacture the widget from the United States of America. As a result of other directly related costs associated with importing the raw materials, the percentage of the cost directly affected by exchange rate fluctuation increases by 2%. Therefore, the portion of the price or rate (FCC) that will be directly affected by the exchange rate fluctuation is 20%, or \$2.00 Canadian dollars

As per, clause 6.25, paragraph 2, the foreign currency is US.

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Therefore,

1	3	4	5
PWGSC ID	Packaging Option	Foreign Currency Component (FCC) per unit (\$ CAN)	Foreign Currency
Example	1	2.00	USD

(b) Refer to clause 6.25, paragraph 6 for the calculation.

In continuing with the example at A30 and pretending that the noon rate published by the Bank of Canada on February 7, 2017 will be 1.2901, and the noon rate published on September 30, 2017 will be 1.3405.

$i_0 = 1.2901$
 $i_1 = 1.3405$

The table would be completed as shown.

1	3	6	7	8	9
PWGSC ID	Packaging Option	Initial Exchange Rate (i_0)	Exchange Rate for Adjustments (i_1)	% Change $(i_1 - i_0) / i_0$ > 0.02 (+/-)	Adjustment = FCC X $(i_1 - i_0) / i_0$
Example	1	1.2901	1.3405	0.04	0.078133478

Since this is less than a 5% change, the offered price will stay the same.

Note there is an error in the table, column 8, it should say the following:

"% Change (% Change $(i_1 - i_0) / i_0 > 0.05$ (+/-)

If, we were to change i_1 to 1.2286 instead, the calculation would be as follows:

1	3	6	7	8	9
PWGSC ID	Packaging Option	Initial Exchange Rate (i_0)	Exchange Rate for Adjustments (i_1)	% Change $(i_1 - i_0) / i_0$ > 0.02 (+/-)	Adjustment = FCC X $(i_1 - i_0) / i_0$
Example	1	1.2901	1.2286	- 0.05	-0.095341446

and the offered price would be change from \$10.00 to \$9.90

In the next adjustment period, March 31, 2018, the i_0 will remain the Bank of Canada noon rate as of February 7, 2017.

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- (c) Please refer to clause 6.25, paragraphs 3 and 4.
- (d) Please refer to clause 6.25, paragraph 1 and the sample provided at (a) above.

Q31 As this standing offer will cover the entire country, and the # of Business Days Guaranteed Delivery for Regularly Stocked Items to deliver will vary, please advise how Canada would like the Offeror to respond in order to comply for all Provinces.

A31 It is recommended that you use the largest number of business days guaranteed since all smaller durations will fall within it. This number will also be recorded at Part 6, paragraph 6.48, therefore, inserting a smaller duration than what you can guarantee may open you to a default of contract and result in a set aside of your standing offer should you be successful.