



Request for Proposal (RFP): 01B46-16-098

FOR THE PROVISION OF Janitorial Services

**FOR
Fredericton Research and Development Centre
850 Lincoln Road, Fredericton, NB, E3B 4Z7**

**Tenders must be received by: 2:00 PM, Eastern
Standard Time**

on March 13, 2017 at the following address:

Agriculture and Agri-Food Canada

Corporate Management Branch
Assets Team – Eastern Service Centre
TENDER RECEIVING UNIT
2001 Robert-Bourassa Blvd, Suite 671-TEN
Montreal, QC
H3A 3N2

Note: Tenders received at a location other than this one will be rejected.



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GENERAL INFORMATION

1.0 PROJECT SUMMARY

The Fredericton Research and Development Centre of Agriculture and Agri-Food Canada requires the services of a contractor to provide janitorial services for the Centre's buildings as specified in Appendix B (Statement of Work).

2.0 SECURITY REQUIREMENTS

Reliability Security Clearance

Before Contract award, the Security requirements must be met.

The bidder should submit evidence of security requirements with their bid submission. Refer to Part 2, Article 4.2 and Part 3, Article 3.0 for additional information.

Until the security screenings of the Contractor's personnel required by this Contract have been completed satisfactorily by Industrial Security Division (ISD), Contractor personnel **MAY NOT HAVE ACCESS** to sensitive (CLASSIFIED/DESIGNATED) information or assets, and **MAY NOT ENTER** sites where such information or assets are kept, without an escort provided by the department or agency for which the Work is being performed.

3.0 INTERPRETATION

In the Request for proposal "RFP",

- 3.1 "Canada", "Crown", "Her Majesty", "the Government" or "Agriculture and Agri-Food Canada" or "AAFC" means Her Majesty the Queen in right of Canada, as represented by the Minister of Agriculture and Agri-Food;
- 3.2 "Contract" or "Resulting Contract" means the written agreement between Agriculture and Agri-Food Canada and a contractor, comprising the General Conditions (set out in Appendix A of this RFP) and any supplemental general conditions specified in this RFP and every other document specified or referred to in any of them as forming part of the Contract, all as amended by agreement of the Parties from time to time;
- 3.3 "Contracting Authority or authorized representative" means the AAFC official, identified in Part 3, Article 5.0 of this RFP, responsible for the management of the Contract. Any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor is not to perform Work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from any government personnel other than the aforementioned AAFC official;
- 3.4 "Contractor", means the person or entity whose name appears on the signature page of the Contract and who is to supply goods or services to Canada under the Contract;



- 3.5 “Minister” means the Minister of Agriculture and Agri-Food or anyone authorized to act on his/her behalf;
- 3.6 “Project Authority or authorized representative” means the AAFC official, identified in Part 3, Article 6.0 of this RFP, responsible for all matters concerning a) the technical content of the Work under the Contract; b) any proposed changes to the scope of the Work, but any resulting change can only be confirmed by a Contract amendment issued by the Contracting Authority; c) inspection and acceptance of all Work performed as detailed in the Statement of Work, and; review and inspection of all invoices submitted;
- 3.7 “Proposal” means an offer, submitted in response to a request from a Contracting Authority, that constitutes a solution to the problem, requirement or objective in the request;
- 3.8. “Bidder” means a person or entity submitting a Proposal in response to this RFP;
- 3.9 “Work” means the whole of the activities, services, materials, equipment, software, matters and things required to be done, delivered or performed by the Contractor in accordance with the terms of this RFP.



PART 1: BIDDER INSTRUCTIONS, INFORMATION AND CONDITIONS

1.0 CONTRACTUAL CAPACITY

- 1.1 The Bidder must have the legal capacity to enter into legally binding contracts. If the Bidder is a sole proprietorship, a partnership or a corporate body, the Bidder shall provide a statement indicating the laws under which it is registered or incorporated together with the registered or corporate name and place of business and the country where the controlling interest/ownership of the organization is located as per Appendix E of this RFP.

2.0 ACCEPTANCE OF TERMS AND CONDITIONS

- 2.1 Agriculture and Agri-Food Canada will only consider Proposals which accept Agriculture and Agri-Food Canada's terms and conditions.
- 2.2 The General Conditions attached in Appendix A and those set out in Part 3 of this RFP shall form part of any Resulting Contract.

3.0 INCURRING COST

- 3.1 The cost to prepare the Proposal will not be reimbursed by Agriculture and Agri-Food Canada.
- 3.2 No cost incurred before receipt of a signed Contract or specified written authorization from the Contracting Authority can be charged to any Resulting Contract.

4.0 ENQUIRIES - SOLICITATION STAGE

- 4.1 All enquiries or issues concerning this solicitation must be submitted in writing to the Contracting Authority named at Part 3, section 5 of the RFP. It is the responsibility of the Bidder to obtain clarification of the requirements contained herein, if necessary prior to submitting a proposal.
- 4.2 Enquiries and issues must be received by the Contracting Authority **no later than two (2) business days prior to the solicitation closing date** specified herein to allow sufficient time to provide a response. Enquiries or issues received after that time may not be able to be answered prior to the solicitation closing date.
- 4.3 To ensure consistency and quality of information provided to Bidders, the Contracting Authority will provide, simultaneously to all Bidders any information with respect to **significant** enquiries received and the replies to such enquiries without revealing the sources of the enquiries.
- 4.4 All enquiries and other communications with government officials throughout the solicitation period are to be directed **ONLY** to the Contracting Authority named at Part 3, section 5 of the RFP. Noncompliance with this condition during the proposal solicitation period may (for that reason alone) result in disqualification of a Proposal.



- 4.5 Meetings will not be held with individual bidders prior to the closing date/time of this RFP, unless otherwise specified.
- 4.6 Bidders shall not place any conditions or make any assumptions that attempt to limit or otherwise modify the scope of Work pursuant to the Statement of Work (Appendix B)

5.0 RIGHTS OF CANADA

- 5.1 Canada reserves the right to:
 - 1. Accept any Proposal in whole or in part, without prior negotiation;
 - 2. Reject any or all Proposals received in response to this RFP;
 - 3. Cancel and/or re-issue this RFP at any time;
 - 4. Ask the Bidder to substantiate any claim made in the Proposal;
 - 5. Enter into negotiations with one or more Bidders on any or all aspects of their Proposals;
 - 6. Award one or more Contracts;
 - 7. Retain all Proposals submitted in response to this RFP.

6.0 SUBSTANTIATION OF PROFESSIONAL SERVICES RATES

- 6.1 In Canada's experience, bidders will from time to time propose prices at the time of bidding that they later refuse to honour, on the basis that these prices do not allow them to recover their own costs and/or make a profit. When evaluating the prices for professional services bid, Canada may, but will have no obligation to, require price support for any prices proposed. Examples of price support that Canada would consider satisfactory include:
 - 1. documentation (such as billing records) that shows that the Bidder has recently provided and invoiced another customer (with whom the Bidder deals at arm's length) for services similar to the services that would be provided under a resulting contract, and the fees charged are equal to or less than the price offered to Canada (to protect the privacy of the customer, the Bidder may black out the customer's name and personal information on the invoice submitted to Canada);
 - 2. a signed contract between the Bidder and an individual qualified (based on the qualifications described in this bid solicitation) to provide services under a resulting contract where the amount payable under that contract by the Bidder to the resource is equal to or less than the price bid;
 - 3. a signed contract with a subcontractor who will perform the work under any resulting contract, which provides that the required services will be provided at a price that is equal to or less than the price bid; or
 - 4. details regarding the salary paid to and benefits provided to the individuals employed by the Bidder to provide services, where the amount of compensation, when converted to a per diem or hourly rate (as applicable), is equal to or less than the rate bid for that resource category.

Once Canada requests substantiation of the prices bid, it is the sole responsibility of the Bidder to submit information (either the information described in the



examples above, or other information that demonstrates that it will be able to recover its own costs based on the prices it has proposed) that will allow Canada to determine whether it can rely, with confidence, on the Bidder's ability to provide the required services at the prices bid, while, at a minimum, recovering its own costs. Where Canada determines that the information provided by the Bidder does not demonstrate the Bidder's ability to recover its own costs in providing the prices bid, Canada may, at their sole discretion declare the bid non-compliant.

7.0 MANDATORY CLAUSES

7.1 Where the words “**must**”, “**shall**” or “**will**” appear in this RFP, the clause is to be considered as a mandatory requirement.

8.0 DEBRIEFING

8.1 After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority. The debriefing may be in writing, by telephone or in person at the discretion of the Contracting Authority.

9.0 OFFICE OF THE PROCUREMENT OMBUDSMAN

If you have issues or concerns regarding the solicitation, you have the option of raising them with the department or with the Office of the Procurement Ombudsman (OPO). The Office of the Procurement Ombudsman was established by the Government of Canada to provide an independent avenue for suppliers to raise complaints regarding the award of contracts under \$25,000 for goods and under \$100,000 for services. You have the option of raising issues or concerns regarding the solicitation, or the award resulting from it, with the OPO by contacting them by telephone at 1-866-734-5169 or by e-mail at boa.opo@boa.opo.gc.ca. You can also obtain more information on the OPO services available to you at their website at www.opo-boa.gc.ca.

10.0 MANDATORY SITE VISIT

It is mandatory that the Bidder or a representative of the Bidder visit the work site. Arrangements have been made for site visit to be held on February 21, 2017 at 11:00 AM (local time) at the Fredericton Research and Development Centre located at 850 Lincoln Road, Fredericton, NB, E3B 4Z7.

Bidders will be requested to sign an attendance form in order to confirm their presence.

Bidders who do not attend or send a representative will not be given an alternative appointment and their bids will be rejected as non-compliant. Any clarifications or changes to the bid solicitation resulting from the site visit will be included as an amendment to the bid solicitation.



PART 2: PROPOSAL PREPARATION INSTRUCTIONS & EVALUATION PROCEDURES

1.0 APPLICABLE LAWS

- 1.1 The Contract shall be interpreted and governed, and the relations between the parties, determined by the laws in force in the Province of New Brunswick.
- 1.2 In their bid submission, bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their proposal, by deleting the Canadian province specified in the previous paragraph and inserting the Canadian province or territory of their choice. If no change is made, the bidder acknowledges the applicable law specified is acceptable to the Bidder.

2.0 SUBMISSION OF PROPOSAL

- 2.1 Proposals must be submitted in hard copy as described in Article 3.0.

Due to the nature of this RFP electronic transmission of proposal by such means as electronic mail or facsimile to the Department of Agriculture and Agri-Food is not considered to be practical and therefore will not be accepted.
- 2.2 The proposal **MUST** be delivered to and received by the Contracting Unit no later than the **date indicated on the cover page of this RFP**. The outside of the envelope containing the proposal should include the RFP number found on the cover page of the RFP.
- 2.4 The onus for submitting proposals on time at the specified location rests with the Bidder. It is the Bidder's responsibility to ensure correct delivery of their proposal to the Contracting Authority.
- 2.5 The Bidders are advised that, due to security measures for building visitors, arrangements should be made in advance with the Contracting Authority for any planned in-person delivery of a proposal. Failure to do so may result in late receipt of a proposal.
- 2.6 Proposals submitted in response to this RFP will not be returned.

3.0 PROPOSAL PREPARATION INSTRUCTIONS

- 3.1 The proposal **must** be structured in **THREE SEPARATE ENVELOPES** as indicated below:

Section 1	Technical Proposal (with no reference to price)	2 original hard copies
Section 2	Financial Proposal	1 original hard copy
Section 3	Certifications	1 original hard copy



- 3.2 The Bidder may **submit a proposal in either official language**.
- 3.3 Each copy of the proposal is to include the Bidder's legal entity name, the name of the Bidder's contact, address, telephone number, facsimile number, email address and the RFP Number.

4.0 PREPARATION OF TECHNICAL PROPOSAL (Section 1)

- 4.1 In the Technical Proposal, the Bidder should demonstrate its understanding of the requirements of the **Statement of Work Appendix "B"**, as well as demonstrate how the Bidder will meet the requirements of the **Evaluation Procedures and Criteria Appendix "D"**.

4.2 Security Requirements

4.2.1 Security Profile Verification

The issuance of a contract is subject to a successful security screening by the Government of Canada security services.

Because of legal and ethics issues, the Bidder is not obligated to complete the "Personnel Screening Consent and Authorization Form" (tbs/sct 330-23e), available at <http://www.tbs-sct.gc.ca/tbsf-fsct/330-23-eng.asp> for each proposed employee at this point in time of the RFP process.

However, once the technical evaluation team will have evaluated the received proposals and will have identified the acceptable proposal, this requirement will become a mandatory requirement. Successful clearance by AAFC's Security Services is a mandatory condition before AAFC can award the contract.

Beyond the above mentioned issues, The Bidder have however the option to complete the form at their sole discretion at this point and provide the forms with their proposal.

Should a Bidder decide to complete the required information, *the initiative will only accelerate the transmission of the required documents by 2 or 3 weeks*. Whichever option the Bidder chooses, the decision has no bearing or influence on the technical team evaluation.

5.0 PREPARATION OF FINANCIAL PROPOSAL (Section 2)

The bidder must complete the tables provided in **Appendix C** which will form the financial proposal.

The price of the proposal will be evaluated in CANADIAN DOLLARS excluding applicable taxes but including FOB destination for goods and services, customs duties and excise tax.

Prices shall not appear in any area of the proposal except in the Financial Proposal.



- 5.1 The Bidder may revise his/her tender by facsimile, or email, provided it is received before the RFP Closing Time. Any change resulting in an increase in the RFP price must be supported by a suitable increase in the security deposit.

However, any indication of price modification shall not reveal the amount of the original or the revised total price. Price modifications should only include the amount of the increase or decrease of the bid. Any indication of the old or the new total price will get the Proposal discarded automatically.

6.0 CERTIFICATION REQUIREMENTS (Section 3)

In order to be awarded a contract, the certifications attached in **Appendix “E”** will be required. The certifications should be submitted with the proposal. Canada may declare a bid non-responsive if the certifications are not submitted or completed as required. Where Canada intends to reject a proposal pursuant to this paragraph, the Contracting Authority will so inform the Bidder and provide the Bidder with a time frame within which to meet the requirement. Failure to comply with the request of the Contracting Authority and meet the requirement within that time frame period will render the proposal non-responsive.

Compliance with the certifications the Bidder provides to Canada is subject to verification by Canada. The Contracting Authority shall have the right to ask for additional information to verify that the Bidder is compliant with the applicable certifications before and after award of a contract. Any certification made by the Bidder that is determined to be untrue, whether made knowingly or unknowingly, or any failure to comply with the certifications or comply with the request of the Contracting Authority for additional information, will render the bid non-responsive.

7.0 EVALUATION PROCEDURES

- 7.1 Proposals will be evaluated in accordance with the Evaluation Procedures and Criteria specified in **Appendix D**. Proposals received will be compared separately against the evaluation criteria identified therein for the total requirement described in this RFP and in conjunction with the accompanying Statement of Work in **Appendix B**.
- 7.2 An evaluation team composed of representatives of the Department of Agriculture and Agri-Food Canada will evaluate the Proposals on behalf of Canada.
- 7.3 The evaluation team reserves the right, but is not obligated, to perform any of the following tasks:
- a) seek clarification or verification from bidders regarding any or all information provided by them with respect to the bid solicitation;
 - b) contact any or all references supplied by bidders to verify and validate any information submitted by them;
 - c) request, before award of any contract, specific information with respect to bidders' legal status;



- d) verify any information provided by bidders through independent research, use of any government resources or by contacting third parties;
- e) interview, at the sole costs of bidders, any bidder and/or any or all of the resources proposed by bidders to fulfill the requirement of the bid solicitation.

8.0 REQUESTS FOR PROPOSAL AMENDMENT(S)

- 8.1 Any modifications to this RFP will be made through an amendment which will be posted publicly via Buyandsell.gc.ca.



PART 3: RESULTING CONTRACT TERMS AND CONDITIONS

Upon a Contract being awarded pursuant to RFP # 01B46-16-098, the following Terms and Conditions shall form part of the Resulting Contract:

1.0 GENERAL CONDITIONS

1.1 The General Conditions attached in **Appendix A** shall form part of any Resulting Contract.

2.0 REQUIREMENT

2.1 The contractor will provide the services identified in **Appendix B**, Statement of Work.

2.2 The Contractor shall maintain, for the duration of the Contract, a designated single point of contact, hereafter referred to as a Contractor Representative, dedicated to managing the Contract.

3.0 SECURITY REQUIREMENT

Personnel Clearance (Reliability)

3.1 The Contractor/Offeror must, at all times during the performance of the Contract, hold a valid Designated Organization Screening (DOS), granted or approved by AAFC.

3.2 The Contractor/Offeror personnel requiring access to **PROTECTED** information, assets or sensitive work site(s) must EACH hold a valid **RELIABILITY STATUS**, granted or approved by AAFC .

3.3 The Contractor/Offeror **MUST NOT** remove any **PROTECTED** information or assets from the identified work site(s), and the Contractor/Offeror must ensure that its personnel are made aware of and comply with this restriction.

3.4 Subcontracts which contain security requirements are NOT to be awarded without the prior written permission of AAFC.

4.0 CONTRACT PERIOD

4.1 The Contract shall have a duration of one year: From May 1, 2017 to April 30, 2018.

4.2 The Contractor grants to Canada the irrevocable option to extend the duration of the Contract by up to four (4) additional 1 year periods under the same terms and conditions.

4.2.1 Canada may exercise this option at any time by sending a notice to the Contractor at least 30 days prior to the Contract expiry date.



4.2.2 The Contractor agrees that, during the extended period of the Contract resulting from Canada's exercise of its option, the cost will be in accordance with the provisions in Appendix C of the Contract.

4.2.3 The option may only be exercised by the Contracting Authority and will be evidenced for administration purposes only, through a written Contract amendment.

5.0 CONTRACTING AUTHORITY

5.1 The Contracting Authority is:

Jean-François Lemay
Procurement officer
Agriculture and Agri-Food Canada
2001 Robert-Bourassa, Room 671-TEN,
Montréal, Qc H3A 3N2
Tel.: 514-315-6196
Fax: 514-283-1918
E-mail: jean-francois.lemay@agr.gc.ca

5.2 The Contracting Authority (or authorized representative) is responsible for the management of the Contract. Any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor is not to perform Work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from any government personnel other than the aforementioned officer.

6.0 PROJECT AUTHORITY

6.1 The Project Authority for the Contract is:

The contact information for the Project Authority will be provided at time of contract award.

6.2 The Project Authority, or authorized representative, is responsible for:

1. All matters concerning the technical content of the Work under the Contract;
2. Defining any proposed changes to the scope of the Work, but any resulting change can only be confirmed by a Contract amendment issued by the Contracting Authority;
3. Inspection and acceptance of all Work performed as detailed in the Statement of Work and;
4. Review and approve all invoices submitted.

7.0 PRIORITY OF DOCUMENTS

7.1 The documents specified below form part of and are incorporated into the Contract. If there is a discrepancy between the wordings of any documents which appear on the list, the wording of the document which first appears on the



list shall prevail over the wording of any document which subsequently appears on the list:

1. The article of agreement;
2. The Statement of Work, Appendix B hereof;
3. The General Conditions, Appendix A hereof;
4. Certification Requirements, Appendix E
5. Request for Proposal number 01B46-16-098;
6. Contractor's Proposal dated *(to be inserted at contract award)*.

8.0 BASIS FOR CANADA'S OWNERSHIP OF INTELLECTUAL PROPERTY

In this section of the RFP,

- 8.1 "Material" means anything that is created or developed by the Contractor as part of the Work under the Contract, and in which copyright subsists, but does not include computer programs and related software documentation.
- 8.2 Agriculture and Agri-Food Canada has determined that any intellectual property arising from the performance of the Work under the Contract will vest in Canada, on the following grounds:

Pursuant to 6.5 of the Treasury Board Policy on Title to Intellectual Property Arising under Crown Procurement Contracts, Canada has opted to own the intellectual property rights in any Material subject to copyright that is created or developed as part of the Work, with the exception of computer software or any documentation pertaining to such software.

9.0 REPLACEMENT OF PERSONNEL

- 9.1 The Contractor will provide the services of the personnel named in the Contractor's Proposal to perform the Work, unless the Contractor is unable to do so for reasons which are beyond its control.
- 9.2 Should the Contractor at any time be unable to provide their services, the Contractor will contact the Project Authority immediately. In such case, the Contractor is responsible to provide replacement Contractor or personnel who shall be of similar skills and experience as stated in **the Appendix D, Evaluation Procedures and Criteria**.
- 9.3 The Contractor shall propose replacement personnel for the Project Authority's review within 5 working days (resume and references). The Contractor shall submit, in writing, to the Project Authority the reasons for the removal of personnel from the Work; the name of the proposed replacement person(s); and the qualifications and experience of the proposed replacement person(s). The Project Authority reserves the right to interview any personnel proposed to be assigned to the Work.
- 9.4 Personnel assigned pursuant to the requirements will be capable of performing the Work at a reasonable level of competence. Should any assigned personnel be deemed unsuitable by the Project Authority the Contractor shall provide an



- immediate replacement of suitable ability that is acceptable to the Project Authority.
- 9.5 The Contractor shall supply competent back-up personnel so that in the event of unforeseen sickness, accident, or any cause which renders a specific individual unavailable, such individuals can be replaced within five (5) working days by a person of like abilities and qualifications.
- 9.6 The resources assigned for the Contract will be measured regularly for quality of services rendered. The measurement will be based on the quality and timeliness of the deliverables specified in the Statement of Work. In the event that quality and deliverables are not produced as and when requested, in any given month, the Crown has the right to request that the Contractor replace the assigned resources immediately, in accordance with Contract clauses included in or referenced in the RFP.
- 9.7 In no event shall the Contractor allow performance of the Work by unauthorized and/or unqualified personnel, whether initially named resources or replacement personnel. In addition, acceptance of any replacements by the Project Authority shall not relieve the Contractor from responsibility for failure to meet the requirements of the Contract.

10.0 DAMAGE TO OR LOSS OF CROWN PROPERTY

- 10.1 The Contractor shall reimburse Canada any cost or expenses due to the damage to or loss of Crown-owned property resulting from the Contract or the carrying out thereof, or shall, upon reasonable notice, promptly repair such damage or substitute such loss to Canada's satisfaction.

11.0 BASIS OF PAYMENT

11.1 Regular Services

For the services provided, Agriculture and Agri-Food Canada will pay the Contractor in accordance with Appendix C (Financial proposal) for Work performed pursuant to the Contract.

11.2 "As and when required" Services

For the services provided, Agriculture and Agri-Food Canada will pay the Contractor in accordance with Appendix C (Financial proposal) for Work performed pursuant to the Contract.

12.0 METHOD OF PAYMENT

Payment will be made **no more than once per month**, following the submission of all invoicing documentation as specified in Article 15.0, in accordance with the terms herein this contract and acceptance by the Departmental Representative.

13.0 DIRECT DEPOSIT



The Contractor agrees to receive payment through direct deposit to a financial institution.

Government of Canada considers privacy and security of utmost importance in the issuance of payments. Any information you provide to the Government of Canada in support of Direct Deposit is protected under the Government of Canada *Privacy Act and Access to Information Act (R.S.C., 1985, c. A-1)*.

Additional information is available at:

www.tpsgc-pwgsc.gc.ca/recgen/txt/depot-deposit-eng.html

14.0 INVOICING INSTRUCTIONS

- 14.1 Payment will only be made pursuant to the general conditions specified in the Appendix A and upon submission of a satisfactory invoice duly supported by specified release documents and other documents called for under the Contract.
- 14.2 One (1) original of the invoice together with attachments, shall be forwarded to the Project Authority at the address noted in Article 6.0 hereof.

15.0 MANDATORY CERTIFICATIONS

- 15.1 Compliance with the certifications the Contractor has provided Canada is a condition of the Contract and subject to verification by Canada during the entire period of the Contract. In the event that the Contractor does not comply with any certification or that it is determined that any certification made by the Contractor is untrue, whether made knowingly or unknowingly, the Minister shall have the right, pursuant to the default provisions of the Contract, to terminate the Contract for default.

16.0 NON-PERMANENT RESIDENT *(the non-applicable clause will be deleted at contract award)*

16.1 (CANADIAN CONTRACTOR)

The Contractor must comply with Canadian immigration requirements applicable to foreign nationals entering Canada to work temporarily in fulfillment of the Contract. If the Contractor wishes to hire a foreign national to work in Canada to fulfill the Contract, the Contractor should immediately contact the nearest Service Canada regional office to enquire about Citizenship and Immigration Canada's requirements to issue a temporary work permit to a foreign national. The Contractor is responsible for all costs incurred as a result of non-compliance with immigration requirements.

16.2 (FOREIGN CONTRACTOR)

The Contractor must comply with Canadian immigration legislation applicable to foreign nationals entering Canada to work temporarily in fulfillment of the Contract. If the Contractor wishes to hire a foreign national to work in Canada to fulfill the Contract, the Contractor should immediately contact the nearest Canadian Embassy, Consulate or High Commission in the Contractor's country to obtain instructions, information on Citizenship and Immigration Canada's requirements and any required documents. The Contractor is responsible to



ensure that foreign nationals have the required information, documents and authorizations before performing any work under the Contract in Canada. The Contractor is responsible for all costs incurred as a result of non-compliance with immigration requirements.

17.0 INSURANCE REQUIREMENTS

17.1 The Contractor is responsible for deciding if insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any insurance acquired or maintained by the Contractor is at its own expense and for its own benefit and protection. It does not release the Contractor from or reduce its liability under the Contract.

18.0 FEDERAL CONTRACTORS PROGRAM FOR EMPLOYMENT EQUITY - DEFAULT BY THE CONTRACTOR

18.1 The Contractor understands and agrees that, when an Agreement to Implement Employment Equity (AIEE) exists between the Contractor and HRSDC-Labour, the AIEE must remain valid during the entire period of the Contract. If the AIEE becomes invalid, the name of the Contractor will be added to the "FCP Limited Eligibility to Bid" list. The imposition of such a sanction by HRSDC will constitute the Contractor in default as per the terms of the Contract.

APPENDIX A

GENERAL CONDITIONS

GC1. INTERPRETATION

1.1 In the contract,

1.1 "Applicable Taxes" means the Goods and Services Tax (GST), the Harmonized Sales Tax (HST), and any provincial tax, by law, payable by Canada such as, the Quebec Sales Tax (QST) as of April 1, 2013;

1.2 "Canada", "Crown", "Her Majesty" or "the Government" means Her Majesty the Queen in right of Canada; "Contractor" means the person, entity or entities named in the Contract to supply goods, services or both to Canada;

1.3 "Minister" means the Minister of Agriculture and Agri-Food Canada or anyone authorized;

1.4 "Party" means Canada, the Contractor, or any other signatory to the contract and "Parties" means all of them;

1.5 "Work" unless otherwise expressed in the Contract, means everything that is necessary to be done, furnished or delivered by the Contractor to perform the Contractor's obligations under the Contract.

GC2. Powers of Canada

All rights, remedies and discretions granted or acquired by Canada under the Contract or by law are cumulative, not exclusive.

GC3. General Conditions

The Contractor is an independent contractor engaged by Canada to perform the Work. Nothing in the Contract is intended to create a partnership, a joint venture or an agency between Canada and the other Party or Parties. The Contractor must not represent itself as an agent or representative of Canada to anyone. Neither the Contractor nor any of its personnel is engaged as an employee or agent of Canada. The Contractor is responsible for all deductions and remittances required by law in relation to its employees.

GC4. Conduct of the Work

4.1 The Contractor represents and warrants that:

- (a) It is competent to perform the Work;
- (b) It has the necessary qualifications, including knowledge, skill and experience, to perform the Work, together with the ability to use those qualifications effectively for that purpose; and
- (c) It has the necessary personnel and resources to perform the Work.

4.2 Except for government property specifically provided for in the Contract, the Contractor shall supply everything necessary for the performance of the Work, including all the resources, facilities, labor and supervision, management, services, equipment, materials, drawings, technical data, technical assistance, engineering services, inspection and quality assurance procedures, and planning necessary to perform the Work.

4.3 The Contractor shall:

- (a) Carry out the Work in a diligent and efficient manner;
- (b) Apply as a minimum, such quality assurance tests, inspections and controls consistent with those in general usage in the trade and that are reasonably calculated to ensure the degree of quality required by the Contract; and
- (c) Ensure that the Work:
 - (1) is of proper quality, material and workmanship;
 - (2) Is in full conformity with the Statement of Work; and
 - (3) Meets all other requirements of the Contract.

4.4 Notwithstanding acceptance of the Work or any part thereof, the Contractor warrants that the Work shall be of such quality as to clearly demonstrate that the Contractor has performed the Work in accordance with the undertaking in subsection 4.3.

GC5. Inspection and Acceptance

5.1 The Work will be subject to inspection by Canada. Should any part of the Work whether it be a report, document, good or service not be in accordance with the Contract or not be done to the satisfaction of the Canada, as submitted, Canada will have the right to reject it or require its correction at the sole expense of the Contractor before making payment.

5.2 The Contractor will be in default of the Contract if the Work is rejected by Canada or if he fails to correct the Work within a reasonable delay.

GC6. Amendments and Waivers

6.1 No design change, modification to the Work, or amendment to the Contract shall be binding unless it is incorporated into the Contract by written amendment or design change memorandum executed by the authorized representatives of Canada and of the Contractor.

6.2 While the Contractor may discuss any proposed changes or modifications to the scope of the Work with the representatives of Canada, Canada shall not be liable for the cost of any such change or modification until it has been incorporated into the Contract in accordance with subsection 6.1.

6.3 No waiver shall be valid, binding or affect the rights of the Parties unless it is made in writing by, in the case of a waiver by Canada, the Contracting Authority and, in the case of a waiver by the Contractor, the authorized representative of the Contractor.

6.4 The waiver by a Party of a breach of any term or condition of the Contract shall not prevent the enforcement of that term or condition by that Party in the case of a subsequent breach, and shall not be deemed or construed to be a waiver of any subsequent breach.

GC7. Time of the Essence

It is essential that the Work be performed within or at the time stated in the Contract.

GC8. Excusable delay

8.1 Any delay by the Contractor in performing the Contractor's obligations under the Contract which occurs without any fault or neglect on the part of the Contractor its subcontractors, agents or employees or is caused by an event beyond the control of the Contractor, and which could not have been avoided by the Contractor without incurring unreasonable cost through the use of work-around plans including alternative sources or other means, constitutes an excusable delay.

8.2 The Contractor shall give notice to the Minister immediately after the occurrence of the event that causes the excusable delay. The notice shall state the cause and circumstances of the delay and indicate the portion of the Work affected by the delay. When requested to do so by the Minister, the Contractor shall deliver a description, in a form satisfactory to the Minister, of work-around plans including alternative sources and any other means that the Contractor will utilize to overcome the delay and Endeavour to prevent any further delay. Upon approval in writing by the Minister of the work-around plans, the Contractor shall implement the work around plans and use all reasonable means to recover any time lost as a result of the excusable delay.

8.3 Unless the Contractor complies with the notice requirements set forth in the Contract, any delay that might have constituted an excusable delay shall be deemed not to be an excusable delay.

8.4 If an excusable delay has continued for thirty (30) days or more, Canada may, by giving notice in writing to the Contractor, terminate the Contract. In such a case, the Parties agree that neither will make any claim against the other for damages, costs, expected profits or any other loss arising out of the termination or the event that contributed to the excusable delay. The Contractor agrees to repay immediately to Canada the portion of any advance payment that is unliquidated at the date of the termination.

8.5 Unless Canada has caused the delay by failing to meet an obligation under the Contract, Canada will not be responsible for any cost incurred by the contractor or any subcontractors or agents as a result of an excusable delay.

8.6 If the Contract is terminated under this section, Canada may require the Contractor to deliver to Canada, in the manner and to the extent directed by Canada, any completed parts of the Work not delivered and accepted before the termination and anything that the Contractor has acquired or produced specifically to perform the Contract. Canada will pay the Contractor:

- (a) The value, of all completed parts of the Work delivered to and accepted by Canada, based on the Contract price, including the proportionate part of the Contractor's profit or fee included in the Contract price; and
- (b) The cost to the Contractor that Canada considers reasonable in respect of anything else delivered to and accepted by Canada.

8.7 The total amount paid by Canada under the Contract to the date of termination and any amounts payable under this subsection must not exceed the Contract price.

GC9. Termination of convenience

9.1 Notwithstanding anything in the Contract, the Minister may, by giving notice to the Contractor, terminate or suspend the Contract immediately with respect to all or any part or parts of the Work not completed.

9.2 All Work completed by the Contractor to the satisfaction of Canada before the giving of such notice shall be paid for by Canada in accordance with the provisions of the Contract and, for all Work not completed before the giving of such notice, Canada shall pay the Contractor's costs as determined under the provisions of the Contract in an amount representing a fair and reasonable fee in respect of such Work.

9.3 In addition to the amount which the Contractor shall be paid under section GC9.2, the Contractor shall be reimbursed for the Contractor's cost of and incidental to the cancellation of obligations incurred by the Contractor pursuant to such notice and obligations incurred by or to which the Contractor is subject with respect to the Work.

9.4 The Contractor shall have no claim for damages, compensation, loss of profit, allowance or otherwise by reason of or directly or indirectly arising out of any action taken or notice given by Canada under the provisions of section GC9 except as expressly provided therein.

9.5 Upon termination of the Contract under section GC9.1, Canada may require the Contractor to deliver and transfer title to Canada, in the manner and to the extent directed by Canada, any finished Work which has not been delivered prior to such termination and any material, goods or Work-in-progress which the Contractor specifically acquired or produced for the fulfillment of the Contract.

GC10. Termination due to Default of Contractor

10.1 Canada may by notice to the Contractor, terminate the whole or any part of the Contract:

- a) If the Contractor fails to perform any of the Contractor's obligations under the Contract or in Canada's view, so fails to make progress so as to endanger performance of the Contract in accordance with its terms;
- b) To the extent permitted under law, if the Contractor becomes bankrupt or insolvent, or a receiving order is made against the Contractor, or an assignment is made for the benefit of creditors, or if an order is made or resolution passed for the winding up of the Contractor, or if the Contractor takes the benefit of a statute relating to bankrupt or insolvent debtors.; or
- c) If the Contractor makes a false declaration under GC 37 or GC 38 or fails to comply with the terms set out in GC 16.3 or GC 39.

10.2 Upon termination of the Contract under section GC10, the Contractor shall deliver to Canada any finished Work which has not been delivered and accepted prior to such termination, together with materials and Work-in-progress relating specifically to the Contract and all materials, texts and other documents supplied to the Contractor in relation to the Contract.

10.3 Subject to the deduction of any claim which Canada may have against the Contractor arising under the Contract or out of termination, payment will be made by Canada to the Contractor for the value of all finished Work delivered and accepted by Canada, such value to be determined in accordance with the rate(s) specified in the Contract, or, where no rate is specified, on a proportional basis.

10.4 If the contract is terminated pursuant to GC 10.1(c), in addition to any other remedies that may be available against the Contractor, the Contractor will immediately return any advance payments.

GC11. Suspension of Work

11.1 The Minister may at any time, by written notice, order the Contractor to suspend or stop the Work or part of the Work under the Contract. The Contractor must immediately comply with any such order in a way that minimizes the cost of doing so.

GC12. Extension of Contract

- 12.1 Where the Minister determines that additional work of the same nature as the Work described in this Contract is required, the Contractor shall do such work and where required the term of the Contract shall be extended accordingly and confirmed in writing between the parties.
- 12.2 Payment for the work described in subsection 1 shall be calculated and paid on the same basis as in section GC12 and where required prorated.
- 12.3 Where the Minister has determined that the Contractor shall be paid expenses related to the Work described in section GC12.1, the type of expenses and amounts shall be confirmed in writing between the parties.

TERMS OF PAYMENT

GC13. Method of Payment

- 13.1 Payment in the case of progress payments:
- a) Payment by Canada to the Contractor for the Work shall be made within thirty (30) days following the date on which a claim for progress payment is received according to the terms of the Contract; and
 - b) If the Minister has any objection to the form of the claim for payment or the substantiating documentation, shall, within fifteen (15) days of its receipt, notify the Contractor in writing of the nature of the objection.
- 13.2 Payment in the case of payment on completion:
- a) Payment by Canada to the Contractor for the Work shall be made within thirty (30) days following the date on which the Work is completed or on which a claim for payment and substantiating documentation are received according to the terms of the Contract, whichever date is the later;
 - b) If the Minister has any objection to the form of the claim for payment or the substantiating documentation, shall, within fifteen (15) days of its receipt, notify the Contractor in writing of the nature of the objection.

GC14. Basis of Payment

- 14.1 A claim in the form of an itemized account certified by the Contractor with respect to the accuracy of its contents shall be submitted to the Minister.
- 14.2 Travel and other expenses, where allowed by the Contract, shall be paid in accordance with Treasury Board Guidelines and Directives, certified by the Contractor as to the accuracy of such claim.

GC15. Interest on Overdue Accounts

- 15.1 For the purposes of this clause:
- (a) "Average Rate" means the simple arithmetic mean of the bank rates in effect at 4:00 p.m. Eastern Standard Time each day during the calendar month which immediately precedes the calendar month in which payment is made;
 - (b) "Bank rate" means the rate of interest established from time to time by the Bank of Canada as the minimum rate at which the Bank of Canada makes short term advances to members of the Canadian Payments Association;
 - (c) "Date of payment" means the date of the negotiable instrument drawn by the Receiver General for Canada and given for payment of an amount due and payable;
 - (d) an amount is "due and payable" when it is due and payable by Canada to the Contractor in accordance with the terms of the Contract; and
 - (e) An amount becomes "overdue" when it is unpaid on the first day following the day upon which it is due and payable.
- 15.2 Canada shall be liable to pay to the Contractor simple interest at the Average Bank of Canada discount rate from the previous month plus 3 percent per annum on any amount that is overdue from the date such amount becomes overdue until the day prior to the date of payment, inclusive. The Contractor is not required to provide notice to Canada for interest to be payable.

15.3 Canada shall not be liable to pay interest in accordance with this clause if Canada is not responsible for the delay in paying the Contractor.

15.4 Canada shall not be liable to pay interest on overdue advance payments.

GC16. Records to be kept by Contractor

16.1 The Contractor must keep proper accounts and records of the cost of performing the Work and of all expenditures or commitments made by the Contractor in connection with the Work, including all invoices, receipts and vouchers. The Contractor must retain records, including bills of lading and other evidence of transportation or delivery, for all deliveries made under the Contract.

16.2 If the Contract includes payment for time spent by the Contractor, its employees, representatives, agents or subcontractors performing the Work, the Contractor must keep a record of the actual time spent each day by each individual performing any part of the Work.

16.3 Unless Canada has consented in writing to its disposal, the Contractor must retain all the information described in this section for six (6) years after it receives the final payment under the Contract, or until the settlement of all outstanding claims and disputes, whichever is later. During this time, the Contractor must make this information available for audit, inspection and examination by the representatives of Canada, who may make copies and take extracts. The Contractor must provide all reasonably required facilities for any audit and inspection and must furnish all the information as the representatives of Canada may from time to time require to perform a complete audit of the Contract.

16.4 The amount claimed under the Contract, calculated in accordance with the Basis of Payment provision in the Articles of Agreement, is subject to government audit both before and after payment is made. If an audit is performed after payment, the Contractor agrees to repay any overpayment immediately on demand by Canada. Canada may hold back, deduct and set off any credits owing and unpaid under this section from any money that Canada owes to the Contractor at any time (including under other Contracts). If Canada does not choose to exercise this right at any given time, Canada does not lose this right.

GC17. Invoice Submission

17.1 Invoices must be submitted in the Contractor's name. The Contractor must submit invoices for each delivery or shipment; invoices must only apply to the Contract. Each invoice must indicate whether it covers partial or final delivery.

17.2 Invoices must show:

- (a) the date, the name and address of the client department, item or reference numbers, deliverable and/or description of the Work, contract number, Client Reference Number (CRN), Procurement Business Number (PBN), and financial code(s);
- (b) details of expenditures (such as item, quantity, unit of issue, unit price, fixed time labour rates and level of effort, subcontracts, as applicable) in accordance with the Basis of Payment, exclusive of Applicable Taxes;
- (c) deduction for holdback, if applicable;
- (d) the extension of the totals, if applicable; and
- (e) if applicable, the method of shipment together with date, case numbers and part or reference numbers, shipment charges and any other additional charges.

17.3 Applicable Taxes must be specified on all invoices as a separate item along with corresponding registration numbers from the tax authorities. All items that are zero-rated, exempt or to which Applicable Taxes do not apply, must be identified as such on all invoices.

17.4 By submitting an invoice, the Contractor certifies that the invoice is consistent with the Work delivered and is in accordance with the Contract.

GC18. Right of Set off

Without restricting any right of set off given by law, the Minister may set off against any amount payable to the Contractor under the Contract, any amount payable to Canada by the Contractor under the Contract or under any other current contract. Canada may, when making a payment pursuant to the Contract, deduct from the amount payable to the Contractor any such amount payable to Canada by the Contractor which, by virtue of the right of set off, may be retained by Canada.

GC19. Assignment

19.1 The Contract shall not be assigned in whole or in part by the Contractor without the prior written consent of Canada and an assignment made without that consent is void and of no effect.

19.2 An assignment of the Contract does not relieve the Contractor from any obligation under the Contract or impose any liability upon Canada.

GC20. Subcontracting

20.1 The Contractor must obtain the consent in writing of the Minister before subcontracting.

20.2 Subcontracting does not relieve the Contractor from any of its obligations under the Contract or impose any liability upon Canada to a subcontractor.

20.3 In any subcontract, the Contractor will bind the subcontractor by the same conditions by which the contractor is bound under the Contract.

GC21. Indemnification

21.1 The Contractor shall indemnify and save harmless Canada from and against all claims, losses, damages, costs, expenses, actions and other proceedings, made, sustained, brought, prosecuted, threatened to be brought or prosecuted, in any manner based upon, occasioned by or attributable to any injury to or death of a person or damage to or loss of property arising from any willful or negligent act, omission or delay on the part of the Contractor, the Contractor's servants, subcontractors or agents in performing the Work or as a result of the Work.

21.2 The Contractor's liability to indemnify or reimburse Canada under the Contract shall not affect or prejudice Canada from exercising any other rights under law.

GC22. Confidentiality

The Contractor shall treat as confidential, during as well as after performance of the Work, any information to which the Contractor becomes privy as a result of acting under the Contract. The Contractor shall use its best efforts to ensure that its servants, employees, agents, subcontractors or assigned observe the same standards of confidentiality.

GC23. Indemnification - Copyright

The Contractor shall indemnify Canada from and against all costs, charges, expenses, claims, actions, suits and proceedings for the infringement or alleged infringement of any copyright resulting from the performance of the Contractor's obligations under the Contract, and in respect of the use of or disposal by Canada of anything furnished pursuant to the Contract.

GC24. Indemnification - Inventions, etc.

The Contractor shall indemnify Canada from and against all costs, charges, expenses, claims, actions, suits and proceedings for the use of the invention claimed in a patent, or infringement or alleged infringement of any patent or any registered industrial design resulting from the performance of the Contractor's obligations under the Contract, and in respect of the use of or disposal by Canada of anything furnished pursuant to the Contract.

GC25. Ownership of Copyright

25.1 Anything that is created or developed by the Contractor as part of the Work under the Contract in which copyright subsists belongs to Canada. The Contractor must incorporate the copyright symbol and either of the following notices, as appropriate:

© HER MAJESTY THE QUEEN IN RIGHT OF CANADA (year)

or

© SA MAJESTÉ LA REINE DU CHEF DU CANADA (année).

25.2 At the request of the Minister, the Contractor must provide to Canada, at the completion of the Work or at such other time as the Minister may require a written permanent waiver of Moral Rights, in a form acceptable to the Minister, from every author that contributed to the Work. If the Contractor is an author, the Contractor permanently waives the Contractor's Moral Rights.

GC26. Taxes

26.1 Municipal Taxes

Municipal Taxes do not apply.

26.2 Federal government departments and agencies are required to pay Applicable Taxes.

26.3 Applicable Taxes will be paid by Canada as provided in the Invoice Submission section. It is the sole responsibility of the Contractor to charge Applicable Taxes at the correct rate in accordance with applicable legislation. The Contractor agrees to remit to appropriate tax authorities any amounts of Applicable Taxes paid or due.

26.4 The Contractor is not entitled to use Canada's exemptions from any tax, such as provincial sales taxes, unless otherwise specified by law. The Contractor must pay applicable provincial sales tax, ancillary taxes, and any commodity tax, on taxable goods or services used or consumed in the performance of the Contract (in accordance with applicable legislation), including for material incorporated into real property.

26.5 In those cases where Applicable Taxes, customs duties, and excise taxes are included in the Contract Price, the Contract Price will be adjusted to reflect any increase, or decrease, of Applicable Taxes, customs duties, and excise taxes that will have occurred between bid submission and contract award. However, there will be no adjustment for any change to increase the Contract Price if public notice of the change was given before bid submission date in sufficient detail to have permitted the Contractor to calculate the effect of the change.

26.6 Tax Withholding of 15 Percent

Pursuant to the *Income Tax Act*, 1985, c. 1 (5th Supp.) and the Income Tax Regulations, Canada must withhold 15 percent of the amount to be paid to the Contractor in respect of services provided in Canada if the Contractor is a non-resident, unless the Contractor obtains a valid waiver. The amount withheld will be held on account for the Contractor in respect to any tax liability which may be owed to Canada.

GC27. International Sanctions

27.1 Persons in Canada, and Canadians outside of Canada, are bound by economic sanctions imposed by Canada. As a result, the Government of Canada cannot accept delivery of goods or services that originate, either directly or indirectly, from the countries or persons subject to economic sanctions.

Details on existing sanctions can be found at:
<http://www.international.gc.ca/sanctions/index.aspx?lang=eng>

27.2 The Contractor must not supply to the Government of Canada any goods or services which are subject to economic sanctions.

27.3 The Contractor must comply with changes to the regulations imposed during the period of the Contract. The Contractor must immediately advise Canada if it is unable to perform the Work as a result of the imposition of economic sanctions against a country or person or the addition of a good or service to the list of sanctioned goods or services. If the Parties cannot agree on a work around plan, the Contract will be terminated for convenience in accordance with section GC9.

GC28. T1204 Government Service Contract Payment

28.1 Pursuant to regulations made pursuant to paragraph 221 (1)(d) of the *Income Tax Act*, payments made by departments and agencies to Contractors under applicable services Contracts (including Contracts involving a mix of goods and services) must be reported on a T1204 Government Service Contract Payment. To enable client departments and agencies to comply with this requirement, Contractors are required to provide information as to their legal name and status, business number, and/or Social Insurance Number or other supplier information as applicable, along with a certification as to the completeness and accuracy of the information.

GC29. Successors and Assigns

The Contract shall enure to the benefit of and be binding upon the parties hereto and their lawful heirs, executors, administrators, successors and assigns as the case may be.

GC30. Conflict of Interest and Values and Ethics Codes for the Public Service

The Contractor acknowledges that individuals who are subject to the provisions of the *Conflict of Interest Act*, 2006, c. 9, s. 2, the Conflict of Interest Code for Members of the House of Commons, any applicable federal values and ethics code

or any applicable federal policy on conflict of interest and post-employment shall not derive any direct benefit resulting from the Contract unless the provision or receipt of such benefit is in compliance with such legislation and codes.

GC31. No Bribe

The Contractor declares that no bribe, gift, benefit, or other inducement has been or will be paid, given, promised or offered directly or indirectly to any official or employee of Canada or to a member of the family of such a person, with a view to influencing the entering into the Contract or the administration of the Contract.

GC32. Errors

Notwithstanding any other provision contained in this Contract, no amount shall be paid to the Contractor based on the cost of Work incurred to remedy errors or omissions for which the Contractor or his servants, agents or subcontractors are responsible, and such errors or omissions shall be remedied at the Contractor's cost, or, at the option of Canada, the Contract may be terminated and in that event the Contractor shall receive payment only as determined under section GC10.

GC33. Performance

The failure of Canada to require performance by the Contractor of any provision of this Contract shall not affect the right of Canada thereafter to enforce such provision, nor shall the waiver by Canada of any breach of any term of the Contract be taken or held to be a waiver of any further breach of the same or any other term or condition.

GC34. Gender

Whenever the singular or masculine is used throughout this Contract, it shall be construed as including the plural, feminine, or both whenever the context and/or the parties hereto so require.

GC35. Survival

All the Parties' obligations of confidentiality, representations and warranties set out in the Contract as well as any other the provisions, which by the nature of the rights or obligations might reasonably be expected to survive, will survive the expiry or termination of the Contract.

GC36. Severability

If any provision of the Contract is declared by a court of competent jurisdiction to be invalid, illegal or unenforceable, that provision will be removed from the Contract without affecting any other provision of the Contract.

GC37. Contingency Fees

The Contractor certifies that it has not, directly or indirectly, paid or agreed to pay and agrees that it will not, directly or indirectly, pay a contingency fee for the solicitation, negotiation or obtaining of the Contract to any person, other than an employee of the Contractor acting in the normal course of the employee's duties. In this section, "contingency fee" means any payment or other compensation that depends or is calculated based on a degree of success in soliciting, negotiating or obtaining the Contract and "person" includes any individual who is required to file a return with the registrar pursuant to section 5 of the *Lobbying Act*, 1985, c. 44 (4th Supplement).

GC38. Integrity Provisions

The Ineligibility and Suspension Policy (the "Policy") and all related Directives (2016-04-04) are incorporated into, and form a binding part of the Contract. The Contractor must comply with the provisions of the Policy and Directives, which can be found on Public Works and Government Services Canada's website at [Ineligibility and Suspension Policy](#).

GC39. Public Disclosure

39.1 The Contractor consents, in the case of a contract that has a value in excess of \$10,000, to the public disclosure of basic information - other than information described in any of paragraphs 20 (1)(a) to (d) of the *Access to Information Act* - relating to the contract.

39.2 The contractor consents, in the case of a contract with a former public servant in receipt of a Public Servant Superannuation (PSSA) pension, that the contractor's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports described in 39.1.

GC40. Notice

Any notice under the Contract must be in writing and may be delivered by hand, courier, mail, facsimile or other electronic method that provides a paper record of the text of the notice. It must be sent to the Party for whom it is intended at the address stated in the Contract. Any notice will be effective on the day it is received at that address. Any notice to Canada must be delivered to the Minister.

GC41. Accuracy

The Contractor represents and warrants that the information submitted with its bid is accurate and complete. The Contractor acknowledges that the Minister has relied upon such information in entering into this Contract. This information may be verified in such manner as the Minister may reasonably require.

GC42. Dispute Resolution Services

The parties understand that the Procurement Ombudsman appointed pursuant to subsection 22.1 (1) of the *Department of Public Works and Government Services Act* will, on request of a party, provide a proposal for an alternative dispute resolution process to resolve any dispute arising between the parties respecting the interpretation or application of a term or condition of this contract. The parties may consent to participate in the proposed alternative dispute resolution process and to bear the cost of such process. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by email at boa.opo@boa.opo.gc.ca

GC43. Contract Administration

The parties understand that the Procurement Ombudsman appointed pursuant to Subsection 22.1 (1) of the *Department of Public Works and Government Services Act* will review a complaint filed by the contractor respecting administration of this contract if the requirements of Subsection 22.2 (1) of the *Department of Public Works and Government Services Act* and Section 15 and 16 of the *Procurement Ombudsman Regulations* have been met, and the interpretation and application of the terms and conditions and the scope of the work of this contract are not in dispute. The Office of the Procurement Ombudsman may be contacted by telephone at 1-866-734-5169 or by email at boa.opo@boa.opo.gc.ca

GC44. Entire Agreement

The Contract constitutes the entire agreement between the Parties relative to the subject procurement and supersedes all previous negotiations, communications and other agreements, whether written or oral, unless they are incorporated by reference in the Contract. There are no terms, covenants, representations, statements or conditions relative to the subject procurement binding on the Parties other than those contained in the Contract.

APPENDIX B STATEMENT OF WORK

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Part A - General

1. AREAS TO BE MAINTAINED

The Contractor shall provide the required housekeeping services, in accordance with the requirements and instructions set out in the contract for the buildings as listed in table A (below).

Table A (Total Estimated Floor Area Requiring Cleaning is 7000 Sq. m)

Bldg. No.	Approx. Area Included in contract	Brief Description of Area	Flooring types
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	Various see estimated below
2	65 m ²	Office, general work area, hallway and washroom	Painted concrete and sheet vinyl in washroom
3	40 m ²	Washroom and offices	Painted concrete
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	Vinyl tile and concrete. Sheet vinyl washroom
11	200 m ²	Offices, washrooms and kitchen/lunchroom	Painted concrete and terrazzo tile washroom
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	Hardwood floors throughout with some carpet
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	Painted concrete
73	13 m ²	Chemical storage vestibule area (supervised access)	Acid resistant epoxy (anti-slip surface)
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	Painted concrete with terrazzo tile washroom
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	Painted concrete and vinyl tile

2. CLEANING OPERATIONS

Unless stated otherwise for specific spaces or buildings, the cleaning operations are to be performed on a schedule consisting of a day shift and an evening shift, 5 days a week as follows:

Monday through Friday
Day shift - 7:00 am to 3:00pm
Evening shift - 3:00 pm to 11:00pm

When a statutory holiday falls on a weekday (Monday to Friday) the operations will resume on the following working day. Statutory holidays can be found at the following URL:

When a public holiday falls on a weekend, it is moved to the next business day.

The Contractor must provide the following staff to perform the Routine Cleaning Operations as detailed by the specifications of this contract.

1 Site Manager
1 Daytime Cleaner
1 Evening Working Supervisor
2 Evening Cleaners

2.1 Emergency Cleaning:

The Contact person assigned by the Contractor must be prepared to respond to Emergency calls 24 hours a day, 7 days a week, and be on-site within an hour of notification when there is no cleaning staff on site to respond to the emergency.

3. AREAS EXCLUDED FROM CLEANING OPERATIONS

The maintenance of grounds, parking lots, roads and greenhouses are not covered by this contract. Any building not stipulated in this specification must be excluded from the contract. The following areas are excluded from the Cleaning Operations:

- Unoccupied basements, except where indicated on floor plans.
- greenhouses, cold rooms (coolers) and unheated areas
- All storage areas indicated as such on the floor plans
- Dark rooms, transformer, mechanical, electrical and boiler rooms, garages and attics, tool rooms and carpenter shops.

4. ITEMS EXCLUDED FROM CLEANING OPERATIONS

4.1 In Laboratories:

Under no circumstances should the following items be touched: sinks, counters, benches, workstations, desks, whiteboards, chalkboards, incubators, and cabinets, waste containers bearing biohazard stickers, refrigerators and tools.

4.2 Other items:

The computers and electronic equipment, facsimiles, photocopiers and shredding machines, tools and other machinery, personal items on work stations, desks, washrooms and showers, papers and books left on tables, artwork, paintings, inside display cases and cabinets, coffee and soda machines; utensils and dishes, inside kitchen appliances and cupboards; washers and dryers.

The above items will be found throughout the buildings. Some items may be cleaned upon request; the cost will be added to the Contractor monthly invoice as per the hourly rate define in the Financial Proposal Appendix C.

5. CONTRACTOR'S PERSONNEL

All personnel assigned to the contract must have the capability of communicating in one of two Canadian Official Languages.

5.1 Roles & Responsibilities:

The Contractor must assign qualified personnel to the awarded contract. The Project Authority may ask the Contractor to replace any of its employees not meeting the requirements of this contract, for reasons of incompetence, unacceptable behaviour or safety risk

- All personnel assigned to the awarded contract must be given WHMIS training.
- All personnel with exception to the Site Manger are required to swipe their access card at the beginning of their shift and again at the end of their work shift.

Site Manager

The Site Manager must have authority to carry out directions provided by the Facilities Manager whether such directions involve changes to the specifications or not.

- Responsible for janitorial staffing
- Training of cleaning staff
- Acts as liaison between Contractor and AAFC
- Scheduling work to be completed
- Inspecting work carried out by the cleaning staff
- Be on call 24 – 7 (contact person)

The Site Manager must meet with the Facilities Manager as needed and upon request to discuss issues and/or the work necessary to complete as per the statement of work.

Daytime Cleaner

The Daytime Cleaner must have authority to carry out directions provided by the Facilities Manager within the confines of the Contract.

- Reports to the Site Manager
- Communicates with the evening supervisor either verbally or in writing to promote an efficient flow of work.
- Responsible for executing the daytime cleaning tasks.
- Will carry a cellular device such that he/she can be reached by the Facilities Manager during regular working hours.

Evening Working Supervisor

The Evening Working Supervisor must have authority to carry out directions provided by the Facilities Manager within the confines of the Contract.

- Reports to the Site Manager
- Sets priorities and directs the evening shift and executes tasks along with the evening cleaners.
- Communicates with the Daytime Cleaner either verbally or in writing to promote an efficient flow of work.
- Responsible for the execution of the evening cleaning tasks.

Evening Cleaners (2 such)

- Reports to the Evening Supervisor
- Executes cleaning tasks under the direction of the Evening Working Supervisor
- At least one evening cleaner will specialize in vinyl tile floor maintenance, stripping, waxing, and spray buffing and will be assigned such work.

5.2 Absenteeism:

If designated employees are unable to work for whatever reason, the Contractor is required to replace that employee without delay and at its own expense.

Any substitute employee must have the experience and skills required for the position in question and the required security clearance. The Contractor must provide the substitute employee with all information regarding the position and shall provide the necessary and required training.

5.3 Safety guidelines

The Contractor and his employees must:

- Learn to recognize chemical hazards as specified by WHMIS. Proof of WHMIS training is required.
- NOT touch items that are marked with these signs and symbols.
- NOT touch red or orange refuse bags as they contain hazardous waste.
- Use good personal hygiene. Wash hands after touching walls or items in laboratories.
- NOT eat or drink in the laboratories.

Cleaning staff shall have sufficient "Wet Floor" signage and it shall be posted in a highly visible area each time floors are mopped to warn of potential slipping hazards.

In the event of an accident in a laboratory (i.e. a cut or a spill) the incident will be reported immediately to the Site Manager.

In the event that cleaning staff detects a smell of gas or other unusual odour, they are to report these immediately to the Facilities Manager or to the Facilities Designate who is on call.

6. MATERIALS PROVIDED BY AAFC

If the Contractor requires electricity and water for purposes of rendering services or for maintaining the cleanliness of the premises, it may use the services available on site such as they exist and it must ensure that all equipment required for providing the services are sufficient for the needs. All electrical and water services which require additional installations must be at the Contractor's expense. The Contractor must ensure that the provision of electrical and water services required for the performance of services must cause no prejudice or damage to existing installations.

6.1 Materials AAFC will supply:

- Toilet tissue
- Paper hand towel
- Hand soap
- De-icing compound (for snow and ice removal)

6.2 AAFC Material Procurement Procedure:

The Contractor must produce and maintain a detailed inventory of items required for the services to be provided and will provide, to the Facilities Manager or his/her designate a list of materials needed to maintain or replenish its inventory.

The Facilities Manager will advise the Contractor of the date and time the items can be picked-up;

- the Contractor will sign for having received the materials and;
- The Contractor must transport material directly from supply area to work site storage.



7. MATERIALS PROVIDED BY THE CONTRACTOR

AAFC will not provide assistance in the procurement of any equipment, materials and products to be supplied by the Contractor.

The Contractor must supply and maintain all equipment, products, and materials required to carry out all work in the specifications of this contract and must abide by the Health and Safety codes and Industry Accepted Safe Work Practices in so doing.

Upon request, the Contractor must submit to AAFC for approval, a list of products, materials and equipment needed and when possible, must use green products and practices whenever such products exist. Only products, materials and equipment approved by AAFC will be allowed for use at the Center.

The products used at the Center must be classified and labelled according to WHMIS and the Contractor must maintain accurate product labelling and an up to date MSDS binder at each location where chemical products are stored.

The Contractor will keep washroom scrubbing rags/cloths separate from those used for cleaning other areas of the building. The following protocol is required or some other means of providing reasonable assurance this requirement is followed

- Use white rags/cloths are used to clean washrooms.
- Use coloured cloths to clean all other areas.

8. USE OF AAFC UTILITIES

- Where individual space is equipped with light switches, lights are to be turned on when entering the space and turned off immediately upon exit.
- Burnt lights must be reported to the Facilities Manager by the Daytime Cleaner.
- Burnt lights noticed during the evening shift must be logged and reported to the Facilities Manager by the Daytime Cleaner during the next scheduled work day.
- The Contractor is liable for the condition and maintenance of the equipment (extension cords, vacuums, buffers, etc). The Facilities Manager has the right to inspect all equipment and reject the use of equipment that is deemed unsafe for operation.
- No cleaning staff is to change settings on thermostats.
- The electrical and mechanical rooms are off limits to the Contractor and its employees
- If water is spilled during cleaning operation it is to be cleaned up immediately, including in Janitor's closets and designated space. No equipment stored in these spaces should be leaking or dripping.

8.1 Designated space for the use of the Contractor

AAFC will provide the Contractor with a stock room and janitor's closets and designated areas for the duration of this contract.

The Contractor is not permitted to use the space provided for personal use, as a business address or mailing address. This space must be respected and kept clean. The Contractor will be liable for any damages to the space during the term of the contract.

AAFC will not be responsible for damage or loss of Contractor's equipment, supplies, materials or personal belongings.

8.2 Security of office space and building perimeter

Before the end of the evening shift, the site manager will have one of the evening staff assigned with the task for making sure that all exterior doors and windows are secured for the building 1 laboratory complex.

In the course of cleaning work, all interior office doors will be left in the state they were found unless specifically requested to change the state; that is, if office doors are left open, unlocked or locked by AAFC staff, they are to remain as found once cleaning has been completed.

9. COMMUNICATION

The Contractor must establish an open line of communication that is effective in keeping a good rapport for all involved in the contract.

9.1 Cell phones:

The Contractor must equip each of the Site Manager and the Daytime Cleaner with a cell phone equipped with voicemail so that they can be contacted at anytime.

9.2 Logbook:

The Contractor must keep and maintain a record keeping logbook to keep track of and register requests, complaints, tasks and comments as may be required. This book will be kept in the building 1 ground level janitor closet and be used by AAFC employees and the Contractor.

The Contractor will record all activities other than daily routine activities.

The Facilities Manager will record activities observed in any given day that may require action and/or complimentary comments for services provided outside of the norm.

10.2.2 The Site Manager is responsible for assuring the log book is maintained by the cleaning staff. The logbook and must report complaints and requests received by the Facilities Manager.

10.2.3 The Site Manager will be responsible for keeping the logbook up-to-date and use it as a means to communicate with staff. The logbook must be available at all times for all cleaning staff and to the Facilities Manager to make entries.

10.2.4 Entries made in the log book will include the time and date of the entry along with the name of the person making the entry.

9.3 Meetings:

Upon request of the Facilities Manager, the Contractor and all cleaning staff must attend, in person, regularly scheduled meetings to discuss the Cleaning Operations or other activities required as follows:

The meetings will be scheduled by the Facilities Manager.

Minutes of the meeting will be accurately kept by the Facilities Manager and will be distributed to each person in attendance.

The logbook and inspection sheets must be presented at the meeting.

The focus of the meetings will be on prevention and problem-solving.

10. SNOW REMOVAL

The Contractor is responsible for snow removal within 2 meters of all exterior doors which are included in the cleaning routine including overhead doors and equipment room doors (therefore all functional emergency exits).

In the case of the west stairwell emergency exit in building 1, the walkway will be cleared such that it meets the provincial walkway (approximately 1 m x 6m). Staff entrances shall be given priority and must be cleared daily before 8:00am and maintained clear throughout the day.

Equipment such as shovels, scoops, ice chippers, etc. required for snow removal will be supplied Contractor.

11. WINDOW CLEANING

11.1 Interior

Remove dirt, fingerprints and streaks that affect appearance or transparency with a suitable cleaning product. This applies to all interior glass that is within reach without exceeding 3 rungs on a ladder (higher areas are excluded). Do not use any abrasive cleaners.

11.2 Interior and Exterior Sub-Contracted

The Contractor will sub-contract all high rise window cleaning to a contractor who specializes in this type of work. The sub-contractor will provide a site specific hazard assessment prior to commencing work and they will be properly trained and use industry accepted work practices and personal protective equipment.

Remove dirt, cobwebs, fingerprints and streaks that affect appearance or transparency with a suitable cleaning product. Do not use any abrasive cleaners.

12. RECYCLING

12.1 Paper and Cardboard

All paper and cardboard, unless marked otherwise, must be recycled and should not be thrown in the garbage by the Contractor.

Cardboard containers should be flattened and placed in designated recycling dumpster at the rear/courtyard section of building 1

All paper with exception to the personal paper recycling receptacles at personal workstations must be collected in central blue containers provided by AAFC (3 such throughout building 1).

The Contractor will be responsible for keeping the collection areas clean and tidy.

12.2 Plastics

All recyclable bins for plastics throughout the buildings will be emptied into the central 'plastics' recycle bin on the ground floor of building 1 daily. The central bin will be emptied by others.

All 'refundable' containers will be collected and removed from the site by the contractor.



Clear plastic bags must be used in all bins, containers or recycling centres used to recycle plastics. These recycling containers must be spot cleaned daily.

13. GENERAL REQUIREMENTS

Janitorial personnel must report all building maintenance and mechanical deficiencies observed during the execution of Cleaning Operations to the Facilities Manager.

Non Routine Cleaning Operations must be documented in the logbook.

All Cleaning Operations will be inspected by the Facilities Manager and in the presence of the Site Manager if requested.

The Contractor shall submit a copy of each employee's regular hours of work schedule and provide updates to the Project Authority as changes are made throughout the duration of the contract.

The Contractor shall submit a one year schedule for all work including and which exceeds a frequency of one month as detailed in Part B 'Cleaning Tasks and Frequencies'. This schedule will be provided within 2 weeks of the award of the contract. The schedule must be posted in the janitor closet in each building and shall only contain items relevant to the respective building. Copies of each schedule will be provided to the Facilities Manager along with any schedule changes.

Part B – Cleaning Tasks and Frequencies

For the following tables “D” signifies daytime shift and “E” signifies evening shift

Twice Daily Cleaning Tasks	Building Number									
	1	2	3	8	11	23	73	74*	75	72*
Washrooms										
scrub and disinfect floors	D & E									
clean and disinfect toilet seats, bowls, urinals, and wash basins	D & E									
remove waste paper	D & E									
replenish soap dispensers, toilet papers, and paper towel dispensers	D & E									

Daily Cleaning Tasks	Building Number									
	1	2	3	8	11	23	73	74*	75	72*
General										
emergency maintenance cleaning (as required)	D	D	D	D	D	D	D	D	D	D
wash & disinfect water dispensers and drinking fountains	E	D	D	D	D	D		D	D	D
clean counters (excluding laboratory benches)	D	D		D	D	D			D	
empty waste paper baskets & containers	E	D	D	D	D	D		D	D	D
central recycle stations to be emptied and taken to central location	E	D	D	D	D	D		D	D	D
dry garbage to be removed from building and placed in dumpster	E	D	D	D	D	D		D	D	D
clean and polish mirrors	E	D	D	D	D	D		D	D	D

Entrances Lobbies, Vestibules & Foyers	1	2	3	8	11	23	73	74	75	72
sweep and wash floors and vacuum or wash carpet runners	E	D	D	D	D	D		D	D	
remove salt, sand & water from floors	D	D	D	D	D	D		D	D	
spot clean walls (including wood walls in hallways)	E	D	D	D	D	D		D	D	
spot clean walls glass doors, side glass, and glass partitions in hallways (inside and out)	E								D	
monitor areas daily and to be kept free of litter, salt, sand, and water	D	D	D	D	D	D	D	D	D	D
Stairs	1	2	3	8	11	23	73	74	75	72
sweep and wash stairs and landings	E				D	D				
Offices, Library, Laboratories, Meeting & Conference Rooms	1	2	3	8	11	23	73	74	75	72
spot clean carpets and rugs	E					D				
vacuum carpets and rugs	E					D				
spot clean walls	D	D	D	D	D	D		D	D	D
dust sweep and wash floors	E	D	D	D	D	D		D	D	D
remove spots from floors	E	D	D	D	D	D		D	D	D
vacuum floors	E					E				
Washrooms & Showers	1	2	3	8	11	23	73	74	75	72
scrub and disinfect floors	E	D	D	D	D	D		D	D	D
clean and disinfect toilet seats, bowls, urinals, and wash basins	E	D	D	D	D	D		D	D	D



Washrooms Toilet Rooms and Showers	1	2	3	8	11	23	73	74	75	72
Disinfect body contact points such as water taps, receptacles, dispensers, door plates, flush valves, etc.	E	D	D	D	D	D		D	D	D
dust and clean flush tanks, dispensers, receptacles, mirrors, shelves and exposed piping	E	D	D	D	D	D		D	D	D
empty, wash, disinfect sanitary napkin receptacles/cans and replace bags	E	D	D	D	D	D		D	D	D
remove waste paper	E	D	D	D	D	D		D	D	D
replenish soap dispensers, toilet papers, and paper towel dispensers	E	D	D	D	D	D		D	D	D
scrub and disinfect shower stall walls and floors	D			D	D	D		D	D	
Corridors and Halls	1	2	3	8	11	23	73	74	75	72
sweep floors (use sweeping compound)	E	D	D	D	D	D			D	
wash floors	E	D	D	D	D	D			D	
spot clean floors	D	D	D	D	D	D			D	
spot clean walls	D	D	D	D	D	D			D	
Kitchenette, Cafeteria Table/Sitting Area	1	2	3	8	11	23	73	74	75	72
sweep floors	E				D	D			D	
spot clean floors	D				D	D			D	
wash floors	E				D	D			D	
spot clean walls	D				D	D			D	
spot clean glass partitions	D									
clean and disinfect lunchroom kitchen counter sinks and faucets	E			D	D	D			D	



Elevators	1	2	3	8	11	23	73	74	75	72
Clean and disinfect control panels and body contact areas.	E									
Wash floors in cabins/cars	E									
Entrance Areas	1	2	3	8	11	23	73	74	75	72
sweep and clean steps and walkways	D					E			D	
empty ash trays	D	D	D	D	D	E		D	D	
empty garbage containers	D				D	E			D	D

Twice Weekly Cleaning Tasks	Building Number									
	1	2	3	8	11	23	73	74	75	72
Entrances Lobbies, Vestibules & Foyers	1	2	3	8	11	23	73	74	75	72
wash and spray buff floors	E									
wash and polish glass doors and side glass (inside and out) - glass partitions in hallways	E					D			D	
Offices, Library, Laboratories, Meeting & Conference Rooms	1	2	3	8	11	23	73	74	75	72
dust and damp wipe horizontal furniture	E	D	D	D	D	E		D	D	
Washrooms Toilet Rooms and Showers	1	2	3	8	11	23	73	74	75	72
damp wash toilet partitions	E	D		D	D			D	D	D
wash and disinfect walls, floor drains and floor drain covers	E	D	D	D	D	E		D	D	D

Weekly Cleaning Tasks	Building Number									
	1	2	3	8	11	23	73	74	75	72
General	1	2	3	8	11	23	73	74	75	72
dust notice boards	E	D	D	D	D	D			D	
spot clean display areas	E									
dust and damp wipe radiators	E	D	D	D	D	D				
clean and polish door kick plates & latches	E					D			D	
clean window sills	E	D	D	D	D	E		D	D	
windows & hallway glass partitions	E								D	
empty waste paper baskets & containers	E	D	D	D	D	D		D	D	D
sweep and wash floors	E	D	D	D	D	D		D	D	D
Stairs	1	2	3	8	11	23	73	74	75	72
wipe and polish hand rails	E				D	D				
Offices, Library, Laboratories, Meeting Conference Rooms and Cafeteria tables/sitting area	1	2	3	8	11	23	73	74	75	72
spray buff floors (lab floors to be washed only)	E			D					D	
dust & damp wipe vertical furniture and workstations	E	D	D	D	D	E		D	D	
dust exposed areas of bookcases	E					E			D	
dust exposed ends of books	E					E			D	
Entrances Lobbies, Vestibules & Foyers	1	2	3	8	11	23	73	74	75	72
clean door frames	E	D	D	D	D			D	D	

Elevators	1	2	3	8	11	23	73	74	75	72
Clean and vacuum door track sill plates in each car and on each landing.	E									
Wash interior car walls, polish metal surfaces and doors.	E									
Spray buff floors	E									
Corridors and Halls	1	2	3	8	11	23	73	74	75	72
spray buff floors	E									

Twice Monthly Cleaning Tasks	Building Number									
General	1	2	3	8	11	23	73	74	75	72
dust and wipe high ledges, tops of cabinets, partitions, doors, exposed pipes, etc.	E	D	D	D	D	E			D	
Offices, Library, Laboratories, Meeting Conference Rooms	1	2	3	8	11	23	73	74	75	72
clean and polish glass doors on bookcases	E					E			D	
Washrooms Toilet Rooms and Showers	1	2	3	8	11	23	73	74	75	72
Waste receptacles to be washed and disinfected	E	D	D	D	D	D		D	D	D
descale toilet bowls and urinals	E	D	D	D	D	D		D	D	D

Monthly Cleaning Tasks	Building Number									
	1	2	3	8	11	23	73	74	75	72
General										
wash radiators	D	D		D	D	D				
Clean ventilation grills and diffusers ; vacuum ceiling and wall diffusers and air intake grills	E	D				E		D	D	
vacuum door grills	E	D	D	D	D	D		D	D	
clean pictures murals and clocks	E	D	D	D	D	D			D	
dust and wash waste paper baskets & containers (other than washrooms)	E	D	D	D	D	E		D	D	
sweep all floors in general work areas as noted on building plans.				E					E	
Entrances Lobbies, Vestibules & Foyers										
clean & vacuum foot grills, recessed pans and mats	E									
Offices, Library, Laboratories, Meeting & Conference Rooms										
vacuum upholstered furniture	E				D	E				
polish furniture	E	D	D	D	D	E			D	



Every 3 Month Cleaning Tasks	Building Number									
Cleaning Tasks Every Three Months	1	2	3	8	11	23	73	74	75	72
thoroughly clean the interior of appliances (non-laboratory appliances only)	E		D	D	D	D			D	
vacuum venetian blinds	E					E			D	
vacuum draperies and/or vertical blinds	E					E				
sweep and wash all floors in general work areas as noted on building plans.				E					E	

Every 6 Month Cleaning Tasks	Building Number									
General	1	2	3	8	11	23	73	74	75	72
wash interior of display areas	D									
wash ceiling and wall diffusers, and air intake grills	E	D			D	E		D	D	
Entrances Lobbies, Vestibules & Foyers	1	2	3	8	11	23	73	74	75	72
wash walls including wood walls in hallways	D					E			D	
Stairs	1	2	3	8	11	23	73	74	75	72
strip/seal stairway	E									
Offices, Library, Meeting & Conference Rooms, Corridors and Halls, Cafeteria Table/Sitting Area and Elevators.	1	2	3	8	11	23	73	74	75	72
Shampoo and steam clean carpets and rugs	E					E				
wax floors	E		E	E	E	E			E	

Washrooms, Showers	1	2	3	8	11	23	73	74	75	72
reseal terrazzo, ceramic tile	E				E	E		E	E	
Washrooms Toilet Rooms and Showers	1	2	3	8	11	23	73	74	75	72
wash and disinfect ceilings	E	D	D	D	D	D		D	D	D
remove insects and debris from light fixtures (maximum 3.1 metre above floor)	E	D	D	D	D	D		D	D	
Cafeteria Table/Sitting Area	1	2	3	8	11	23	73	74	75	72
wash walls	E			D	D	D			D	

Annual Cleaning Tasks	Building Number									
	1	2	3	8	11	23	73	74	75	72
General	1	2	3	8	11	23	73	74	75	72
wash door grills	D	D	D	D	D	E	D	D	D	
wash Venetian blinds	E					E				
wash light fixtures (maximum 3.1 metre above floor)	E	D	D	D	D	E		D	D	
Offices, Library, Meeting & Conference Rooms, Corridors and Halls, Cafeteria Table/Sitting Area and Elevators.	1	2	3	8	11	23	73	74	75	72
wash walls	D	D	D	D	D	E			D	
Strip, wax and polish (refinish) all tiled floor surfaces	E		E	E	E	E			E	
Windows	1	2	3	8	11	23	73	74	75	72
Wash all windows (inside and out including high rise windows)	D	D	D	D	D	D			D	

***Note: buildings 72 and 74 are only cleaned certain months of the year.**

Part C – Guidelines for Quality Standards

After a cleaning, there will be no litter, dust, dirt, foreign bodies or cobwebs, including in the corners, behind or under the radiators, under the furniture or behind the doors.

After a cleaning, there will be no more spots, marks, streaks, water stains, splatters or cleaning product residue on any horizontal or vertical surface.

All furniture and equipment moved during the cleaning process are to be put back in their place.

Marks or scratches made by a machine on a vertical or horizontal surface are not tolerated. The Contractor is liable for damages, and repairs should be done to the satisfaction of AAFC.

Floors: sweeping

- ✓ There must be no more dust, litter or other material in the corners, behind or under the portable heaters, under the furniture or behind the doors.
- ✓ There must be no layers of dust or dirt in places where the dust pan was used.

Floors: damp mopping or washing

- ✓ All areas must be clean and free of surface stains, streaks and loose mop strands.
- ✓ The water, cleaning product and mop head must be reasonably clean when the floor is washed with a damp mop. Change the water and cleaning product often to avoid a muddy appearance or a ripple effect on the floor (which is not acceptable).
- ✓ Care must be taken not to let water or cleaning product seep under furniture or cabinets.

Floors: polishing

- ✓ All floor surfaces must look glossy and clean.
- ✓ No scratches or spots shall remain on the surface of floors.
- ✓ After the floor is swept, no visible dust or dirt shall remain.
- ✓ There must be no marks or splashes left by the equipment on vertical surfaces.

Floors: scrubbing or stripping

- ✓ Floors must have a clean, smooth look.
- ✓ After scouring, no accumulation of wax or protective coatings shall remain on the floor.
- ✓ No visible stains or dirt shall remain after the scheduled polishing.
- ✓ The corners, baseboards and wall edges must be properly washed so that no residue remains on these surfaces before applying wax or sealant.
- ✓ All furniture (except furniture attached to the floor) must be moved in order to clean the entire surface of the floor. Computer cables are glued to desks or other vertical surfaces with tape, so as not to interfere when possible.
- ✓ No traces of water, splatters or marks shall be left on vertical surfaces by the equipment.
- ✓ Burnishing floors is not allowed in the buildings under this contract (low speed spray buffing only)

Floors: sealant or protective coating/polish

- ✓ There must be no streaks, mop marks, missed spots or other evidence of incorrect application of cleaning products.
- ✓ Floors must look clean, shiny and smooth, including in the corners and under furniture.
- ✓ There must be no trace of sealant or wax on vertical surfaces.

Carpeting: vacuuming



- ✓ There must be no dust, dirt or other debris, including under the carpet runners.
- ✓ Carpets runners must be clean.
- ✓ Any stray strands must have been cut.

Carpeting: stain removal

- ✓ Spills must be cleaned as soon as possible after being noticed or reported.
- ✓ Carpets must not be discoloured due to misuse of cleaning products.
- ✓ A stain removal product must be used, if necessary.

Carpeting: steam cleaning or shampooing

- ✓ The carpeting must smell good and look clean.
- ✓ No water stains or cleaning pad marks shall remain on the carpets.
- ✓ Stains that are impossible to remove by conventional means, damage to carpeted areas or peeling carpet should be reported to the Property and Facility Officer.
- ✓ Use Scotch Gard, if necessary.
- ✓ There must be no water stains, splatters or marks left by the machines.

Entrance mats, doormat grids and rubber mats

- ✓ The Contractor must maintain the entrance mats in the best way possible by following the guidelines below:
 - Keep the mats dry and free of salt or sand.
 - Prevent the dirt and water from accumulating on the floor underneath the mats.
 - Put the entrance mats, rubber mats and doormat grids back in their place.

Baseboards, walls, doors and partitions

- ✓ No fingerprints, condensation, spots, splatters, dust, cobwebs or litter shall remain on surfaces.
- ✓ There must be no fingerprints or marks on metal accessories, leaving a clean and bright surface; a suitable cleaning product should be used to avoid damaging surfaces. The Contractor is liable for damages, and repairs should be done to the satisfaction of AAFC.

Drinking fountains

- ✓ No spots, marks, traces of water or residue shall be visible on porcelain surfaces, metal or enamel.
- ✓ All drinking fountains must be disinfected with an appropriate cleaning product.
- ✓ The spigot must be sparkling clean.

Glass (glass doors, partitions, window frames, mirrors and sidelights)

- ✓ There must be no streaks, fingerprints or other unwanted marks on glass surfaces.
- ✓ All frames must be cleaned and polished, if applicable.
- ✓ There must be no water marks or splatters beside the glass.
- ✓ The surfaces must be shiny and clean.

Metal embellishments (metal accessories)

- ✓ All surfaces must be clean and well-polished with an appropriate cleaning product.
- ✓ There must be no streaks, fingerprints or other unwanted marks on the metal surfaces.
- ✓ There must be no water marks or splatters beside the metal parts.
- ✓ Polished surfaces must smooth and shiny.

Containers (garbage bins, sanitary napkin receptacles and boxes)

- ✓ The containers must be clean and odourless.
- ✓ Plastic bags must be clean, intact and the right size.
- ✓ There must be no spots, dirt or dust on the outer surfaces of the garbage bins.



- ✓ The washroom garbage bins must be disinfected and the exterior polished, when applicable.
- ✓ The garbage bins must always be put back in their place after they are emptied.
- ✓ Bin liners must be replaced and not just emptied.

Dispensers (paper and hand soap)

- ✓ The paper products must be the right size and properly inserted.
- ✓ The dispensers must be closed and locked properly, if necessary.
- ✓ There must be no streaks, fingerprints, other marks or stains on the surface of the dispensers.
- ✓ There must be no water marks or splatters on surfaces near the dispensers.
- ✓ Dispensers must be disinfected and their outer surfaces polished, if necessary.
- ✓ Hand soap dispensers must be cleaned and at least half full at all times.

Countertops and backsplashes

- ✓ No splashes, streaks, water marks, dirt, soap residue or debris shall be visible on surfaces and facings.

Sinks, washbasins, toilets, urinals and showers

- ✓ These items lavabos disinfected and odorless.
- ✓ No traces of soap residue, grime or dirt shall remain on the surface of the items or on the surrounding surfaces.
- ✓ There must be no sign of mold, streaks, spots, water marks, cleaning product residue, litter or sand on the exterior and interior surfaces of these items.
- ✓ There must be no trash or dirt in the drains.
- ✓ No discoloration (yellow marks) shall be visible on the porcelain finishes.

Note: The washrooms and kitchens are an extremely important part of the cleaning service. For this reason, AAFC will be particularly demanding regarding their level of cleanliness.

Ventilation openings, air diffusers, and intake and exhaust grills

- ✓ The elements of the air circulation system and the metal surfaces surrounding them must be clean and unobstructed.
- ✓ Any obstacles that would interfere with the air flow must immediately be report to the Project Authority.
- ✓ All surfaces around these elements must be clean.

Appliances

- ✓ These include 'food only' refrigerators, microwave ovens.
- ✓ These items will be disinfected regularly and odorless.
- ✓ Appliances will be emptied by Canada prior to carrying out this work.

Furniture

- ✓ These numerous items are considered part of the vertical and horizontal surfaces and are therefore maintained as such.
- ✓ Furniture must always be put back in its place.
- ✓ Glass surfaces of desks and tables must be clean, and free of fingerprints, stains or other unwanted marks.
- ✓ There must be no dust on the seats.
- ✓ All photo frames, plaques and so on are to be dusted.
- ✓ Light fixtures:
 - There must be no bugs or dust on the light fixtures. No dirt shall remain on the furniture or floor beneath the light fixtures.
 - When washed, there must be no streaks or water marks on the furniture or the floors.
 - The diffusers must be put safely back in their place.



Spaces reserved for the Contractor and maintenance areas

- ✓ All the floors must be clean.
- ✓ There must be no dust or stains on the accessories and walls.
- ✓ Buckets and carts must be emptied and odourless when they are not being used.
- ✓ No old papers, garbage or empty containers shall be left lying around the maintenance areas.

Part D- Inspections

The Contractor is responsible for completing at least one formal inspection per month. Quality standards compliance will be verified by through periodic inspections. These inspections will include a walk-through of all buildings under this contract each month. AAFC is not required to attend these inspections however AAFC reserves the right to attend. Inspections will be followed up with a written report within one week of the inspection.

Part E – Glossary of Terms

“All types of flooring” includes vinyl composition tile (VCT), cushion tile, ceramic tile, “battleship” linoleum, linoleum, marmoleum, terrazzo, slate, rubber, hardwood, painted concrete, epoxy concrete and commercial carpeting.

- **Polish:** Remove scuff marks and restore sheen.
- **Spray Buff:** buffing of waxed floors with a low speed (under 400 RPM) machine with suitable pads and spray buff solution. The solution is intended to both clean and polish the floor to restore the finish to a glossy appearance.
- **Shampoo Carpeting:** Use a polisher equipped with a cleaning product and a suitable buffer after thoroughly vacuuming to remove dust, dirt and stains. Then apply an anti-static product and, in the case of rooms A, B and C, also apply a stain removal product. The carpet runners must be clean and there must be no dirt or dust on the carpet or around and under the carpet runners. Put the furniture back in its place. Mats must look clean, feel clean and smell good.
- **Clean/Cleaning:** Remove dirt, litter, spills, stains, fingerprints and other foreign matter on horizontal and vertical surfaces with the appropriate accessories, tools and equipment. Synonyms: mop, sweep, wash.
- **Cleaning ventilation grills and diffusers:** Remove dust and dirt using a vacuum cleaner equipped with a rigid extension and a brush or wipe with a damp sponge, then dry with a clean cloth.
- **Litter:** Paperclips, pieces of paper, mop strings, pins, staples, gum and other items discarded on floors, carpets, furniture and other horizontal surfaces. Synonym: waste.
- **High Rise Windows:** This applies to all interior and exterior glass on all buildings that is exceeding 3 rungs on a ladder. The interior centre sky light windows on the third floor are excluded due to inadequate accessibility.
- **Drinking fountains:** Porcelain, metal or enamel surfaces must be clean and stain free and disinfected every day. There must be no spots, marks or streaks around the fountain. Salt deposits and oxidation stains should be eliminated from the spigot using a mild detergent, so that there is no smell after cleaning.
- **Dust/Dusting:** Remove dust, dirt, debris and other foreign matter using a dust suppressant product or electrostatic mop.
- **Material/Equipment:** Refers to the tools necessary for the performance of work.
- **Dusting high surfaces:** Remove dust on horizontal and vertical surfaces that are more than 1.5 metres high with a damp cloth or antistatic duster. It may be necessary to climb to achieve this, but never to a height exceeding four (4) metres.
- **Regular dusting:** Remove dust on horizontal and vertical surfaces that are less than 1.5 metres high with a damp cloth or antistatic duster.



- **Accessories / Maintenance products:** Items required to replace the missing products in washrooms, plastic garbage and recycling bags as well as supplies needed to clean up the building. Synonym: paper towels, hand soap, etc.
- **Metal polishing:** Remove smudges, marks and stains on metallic surfaces using a suitable cleaning product, according to the manufacturer's instructions, and ensure that there is no greasy residue. Restore the metal's shiny appearance and leave no fingerprints or streaks.
- **Scheduled cleaning:** Cleaning work to be done on a monthly quarterly or annual basis and including the requested cleaning in advance or according to the schedule.
- **Scouring:** Remove the top layer of wax using a low-speed polisher equipped with an abrasive buff and suitable soap solution after moving the furniture; scrubbing the floors and corners; washing the baseboards; and neutralizing and rinsing the floors. If necessary, once the floor is completely dry, apply two coats of wax or sealant. When the wax is dry, put the furniture back in its place. No dirt or stains should be visible after this work is completed. Water and other cleaning products must not seep under the furniture, cabinets and appliances bolted to the floor. Care must be taken not to hit or splash the furniture. The floors must be shiny and clean. The chairs, wastebaskets, and so on, must not be placed on desks or tables while cleaning but rather set aside and then put back in their place.
- **Protective coating / water-based sealant:** Solvent applied to a clean and cleared floor. Apply two coats; the second layer is applied in the direction opposite to the first after having verified that it is completely dry. Apply two coats of wax on top.
- **Routine Cleaning:** Tasks that are completed at a frequency of less than one month as outlined in Part B 'Cleaning Tasks and Frequencies'
- **Non Routine Cleaning:** Tasks that are completed at a frequency of one month or more as outlined in Part B 'Cleaning Tasks and Frequencies'
- **Stain remover for carpeting:** Determine the type of stain and remove it with the appropriate stain remover according to the instructions on the commercially-purchased product. No discoloration shall appear on the carpet fibers.
- **Steam cleaning:** Use a water jet spray with suitable detergent to remove dust, dirt and carpet stains. Then, apply an anti-static product. Carpets runners must be clean and there must be no dust or dirt around or beneath them. All furniture and equipment moved during the cleaning operation must be returned to its original location when the carpet is dry. Mats must look clean, feel clean and smell good.
- **Stain removal:** Remove fingerprints, smudges and stains or other foreign bodies from horizontal and vertical surfaces using a cloth dampened with glass cleaner or solvent, whichever is most appropriate.
- **Stairwells:** Vertical structure which includes stairs, risers, railings, ramps, landings, baseboards, walls, doors and glass partitions.
- **Strip:** Remove coats of finish on floors using a low-speed polisher with abrasive buffers and the appropriate cleaning solution and after moving the furniture; scouring the floor, corners and baseboards (if necessary); neutralizing and rinsing the floor; washing the baseboards; rinsing the floor again; when the floor is dry, applying two water-based sealant layers; if necessary, when the sealant is dry, applying two coats



of wax; and when the wax is dry, putting the furniture back in its place. When the work is completed, no trace of sealant or wax shall remain. There must be no water marks, splashes or machine marks on the walls, baseboards or other surfaces. No streaks, mop strings, marks, missed spots or any other signs of negligence in the cleaning shall be visible. The floor must look clean and shiny, including in corners and under furniture bolted to the floor. The chairs, wastebaskets, and so on, must not be placed on desks or tables while cleaning but set aside and then put back in their place.

- **Supplies/Accessories:** Items necessary for cleaning buildings. Synonyms: solvents, cleaning products, mops, cloths, brooms and other cleaning products.
- **Sweep:** Remove dust, dirt and debris from the floor, the stairs and landings with a dust suppressant, if necessary, and a broom of the right size.
- **Vacuum:** Remove litter, dust and dirt on the floors and other surfaces with a vacuum cleaner equipped with appropriate accessories to clean hard-to-reach places.
- **Wash:** Apply a solvent at full strength or diluted with water using a cloth or sponge. Scrub and rinse without leaving residue on the surfaces. No abrasive cleaner is to be used. *** The Laboratory floors in building 1 are to be washed with water only.*
- **Wash floors, stairs, landings, etc.:** Apply a neutral detergent at full strength or diluted with water using a mop, a cloth, or any other accessory to remove and rinse surfaces, being careful not to leave any soap residue or streaks.
- **Wax:** Apply a product manufactured specifically for the purpose of protecting and finishing a floor which creates a no-slip surface, and adds an attractive shine.
- **Emergency Cleaning** may be requested with little advance notice. It is intended to address building related incidents such as plumbing leaks or other problems. It is not intended for larger scale work where there are restoration or Hazmat requirements.



Part F – Statement of Work Checklist

Within two weeks of award of the contract the Contractor representative will meet with the AAFC Project Authority to confirm that arrangements have been made per this Statement of Work per the following:

Item	Description	Notes	Complete
1	WHMIS Training (Completed per Appendix B; 5.3)	*	
2	MSDS Binders in Place, product labelling, etc. (Completed per Appendix B; 7.)		
3	Employee Schedules provided (daily work hours per Appendix B; 13.)	*	
4	Employee Roster Provided (per Appendix B; 2.)	*	
5	Work Schedules provided (Appendix B; 13.)		
6	Employees made aware of lighting protocols (Appendix B; 8.)	*	
7	Employees made aware of perimeter security protocols (Appendix B; 8.1)	*	
8	Employees made aware of office door protocols (Appendix B; 8.1)	*	
9	Communication protocols established absenteeism. (Appendix B; 5.2)	*	
10	Communication protocols established for problems encountered (Appendix B; 9.)		
11	Snow removal protocols discussed (Appendix B; 10.)	*	

- * The Contractor will assure that each time a new employee starts working at the Center these items will be addressed.

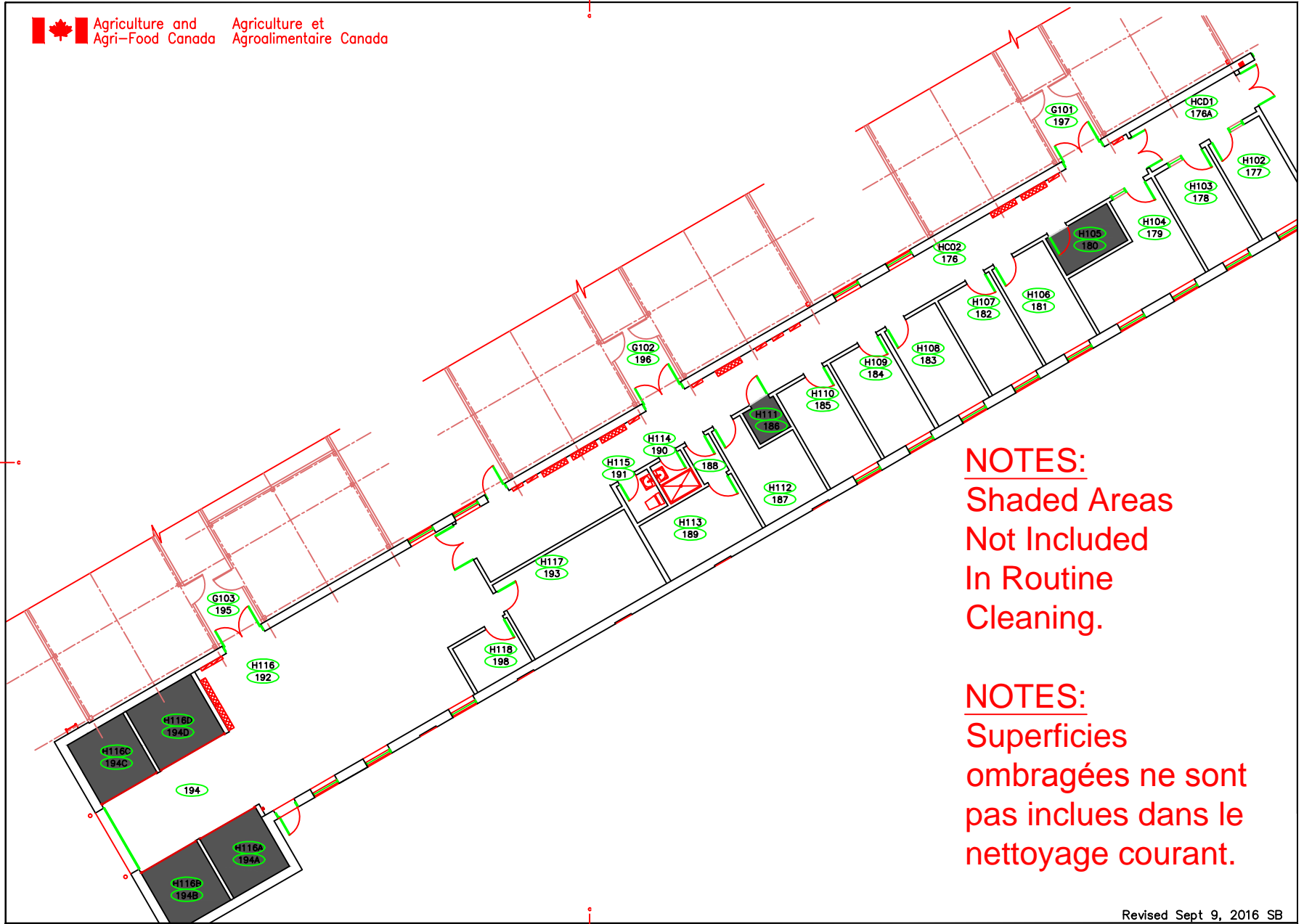
Part G – Floor Plans



Building / bâtiment 1

Headerhouse / pavillon de serre

 Agriculture and Agri-Food Canada
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NOTES:
Shaded Areas
Not Included
In Routine
Cleaning.

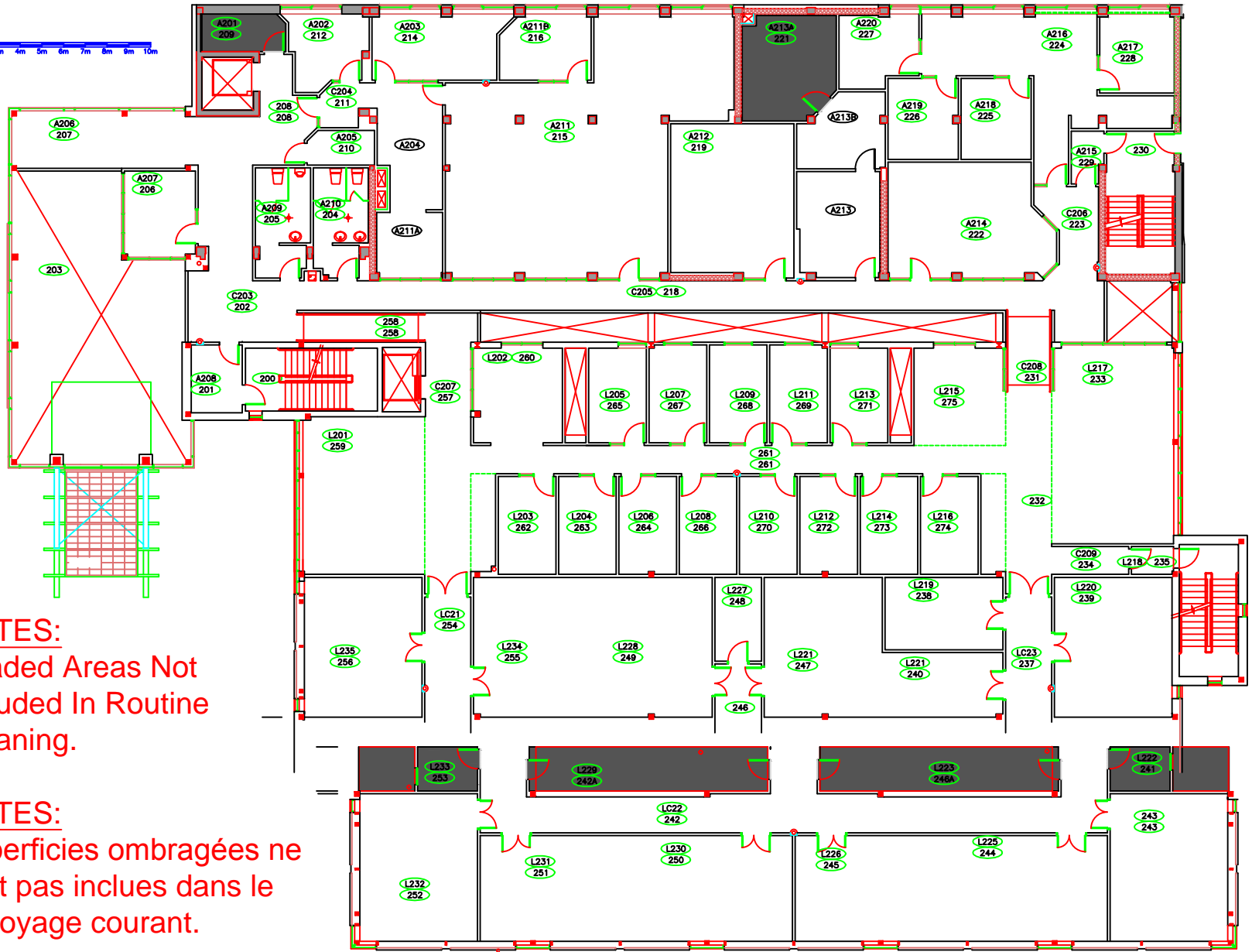
NOTES:
Superficies
ombragées ne sont
pas incluses dans le
nettoyage courant.

Building / bâtiment 1

Floor / plancher 2

 Agriculture and Agri-Food Canada
Agriculture et Agroalimentaire Canada

0m 1m 2m 3m 4m 5m 6m 7m 8m 9m 10m



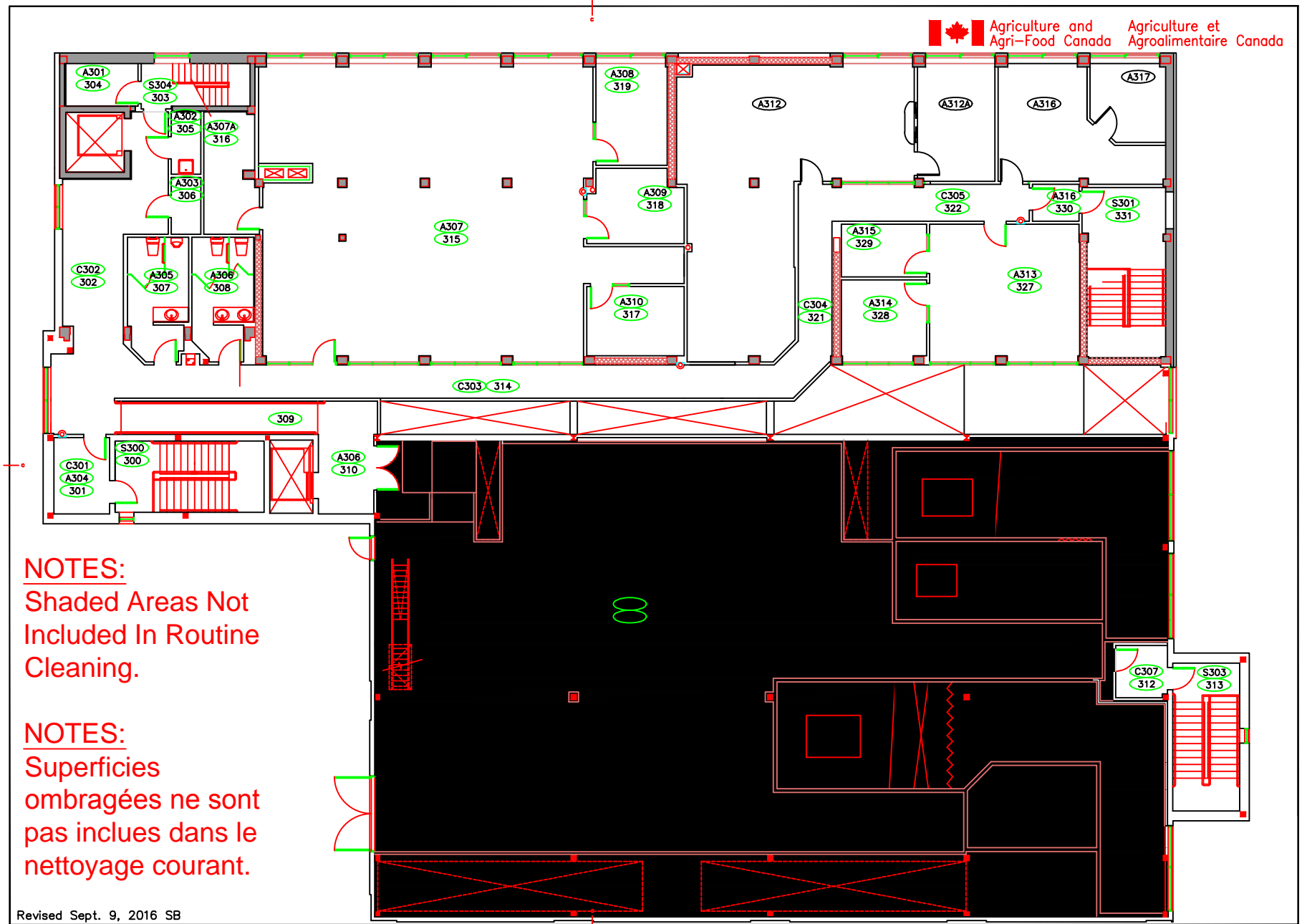
NOTES:
Shaded Areas Not
Included In Routine
Cleaning.

NOTES:
Superficiés ombragées ne
sont pas inclus dans le
nettoyage courant.

Building / bâtiment 1

Floor / plancher 3

 Agriculture and Agri-Food Canada
Agriculture et Agroalimentaire Canada



NOTES:
Shaded Areas Not
Included In Routine
Cleaning.

NOTES:
Superficies
ombragées ne sont
pas incluses dans le
nettoyage courant.

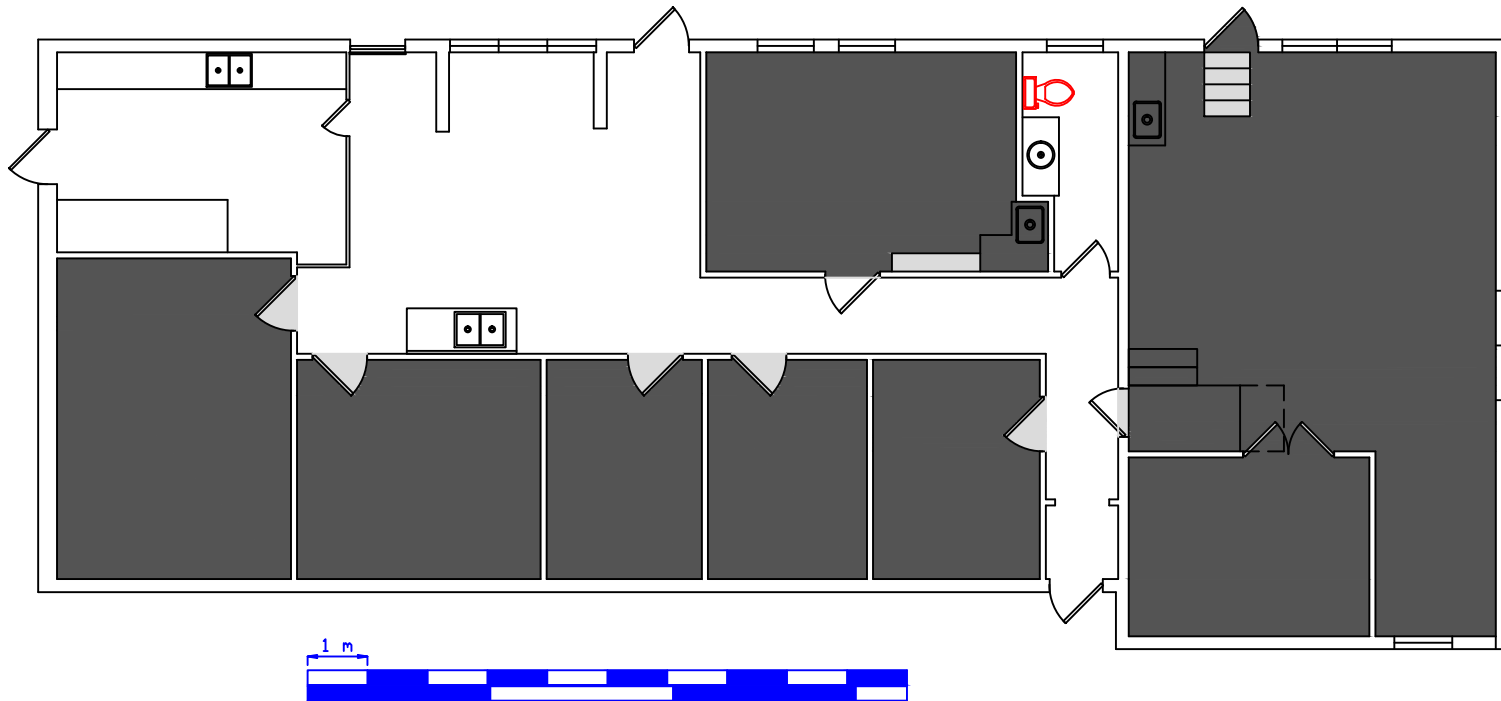
Building / bâtiment 2 Ground Floor / rez-de-chaussée

NOTES:

Shaded Areas Not Included In Routine Cleaning.

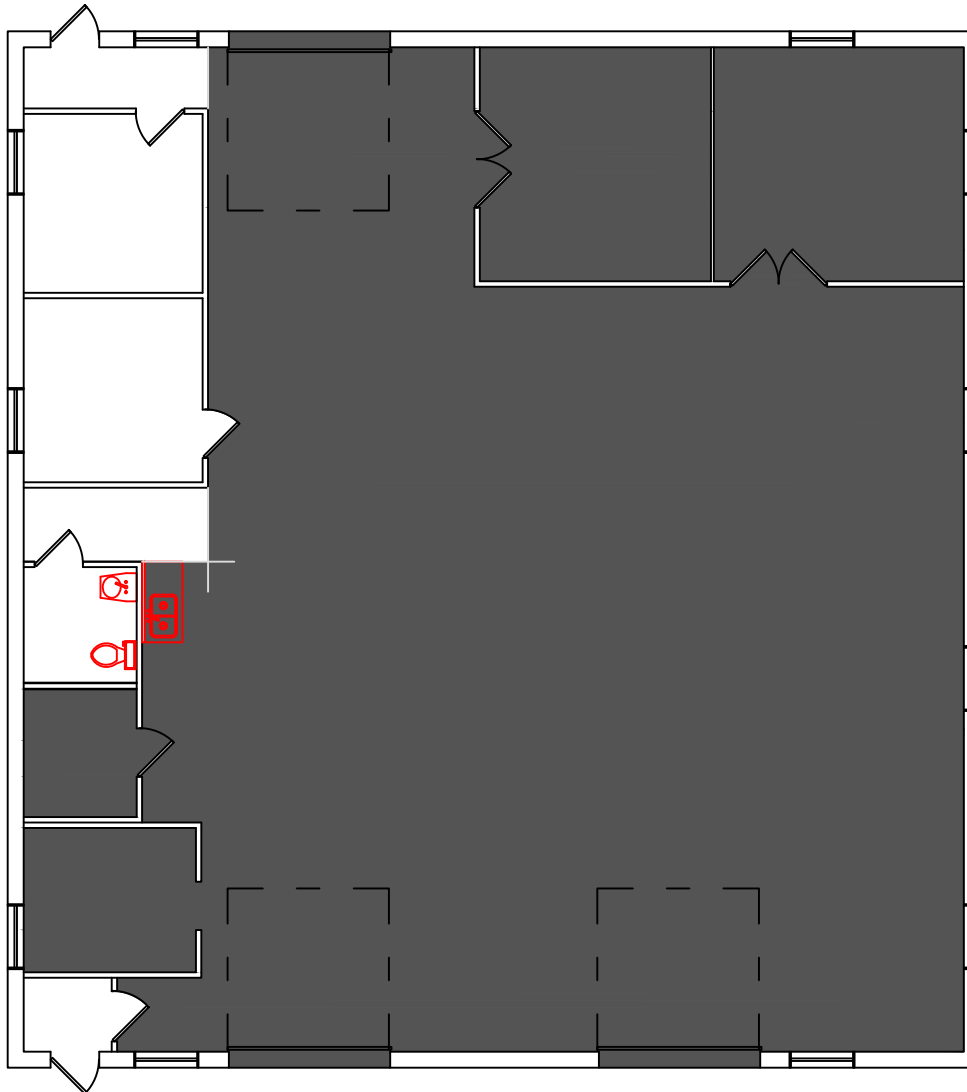
NOTES:

Superficies ombragées ne sont pas incluses dans le nettoyage courant.



Building / bâtiment 3 Ground Floor / rez-de-chaussée

 Agriculture and Agri-Food Canada
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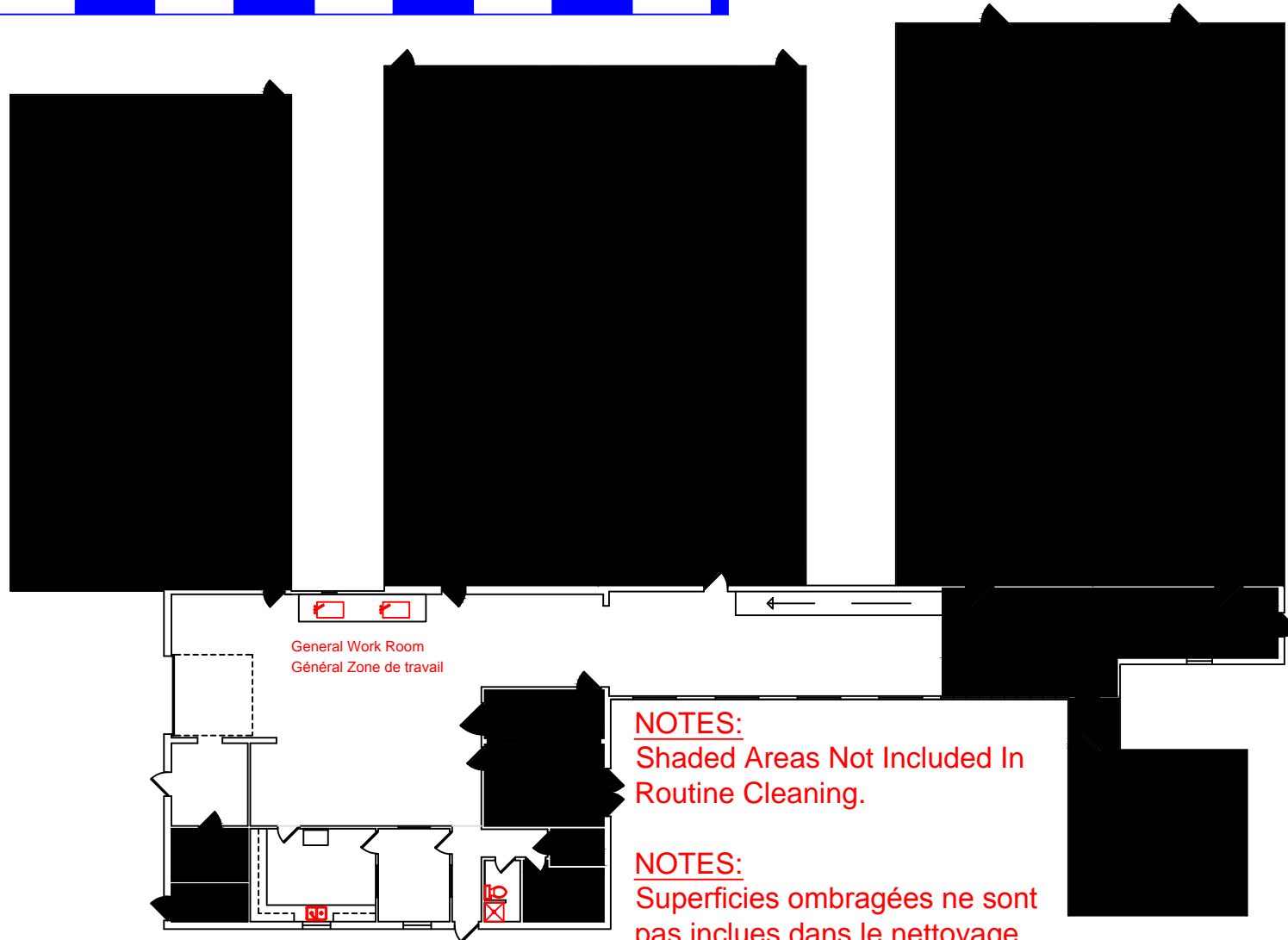


NOTES:
Shaded Areas
Not Included In
Routine Cleaning.

NOTES:
Superficies
ombragées ne
sont pas incluses
dans le nettoyage
courant.



Building / bâtiment 8 Ground Floor / rez-de-chaussée



NOTES:
Shaded Areas Not Included In Routine Cleaning.

NOTES:
Superficies ombragées ne sont pas incluses dans le nettoyage courant.

Building / bâtiment 11

Floor / plancher 0



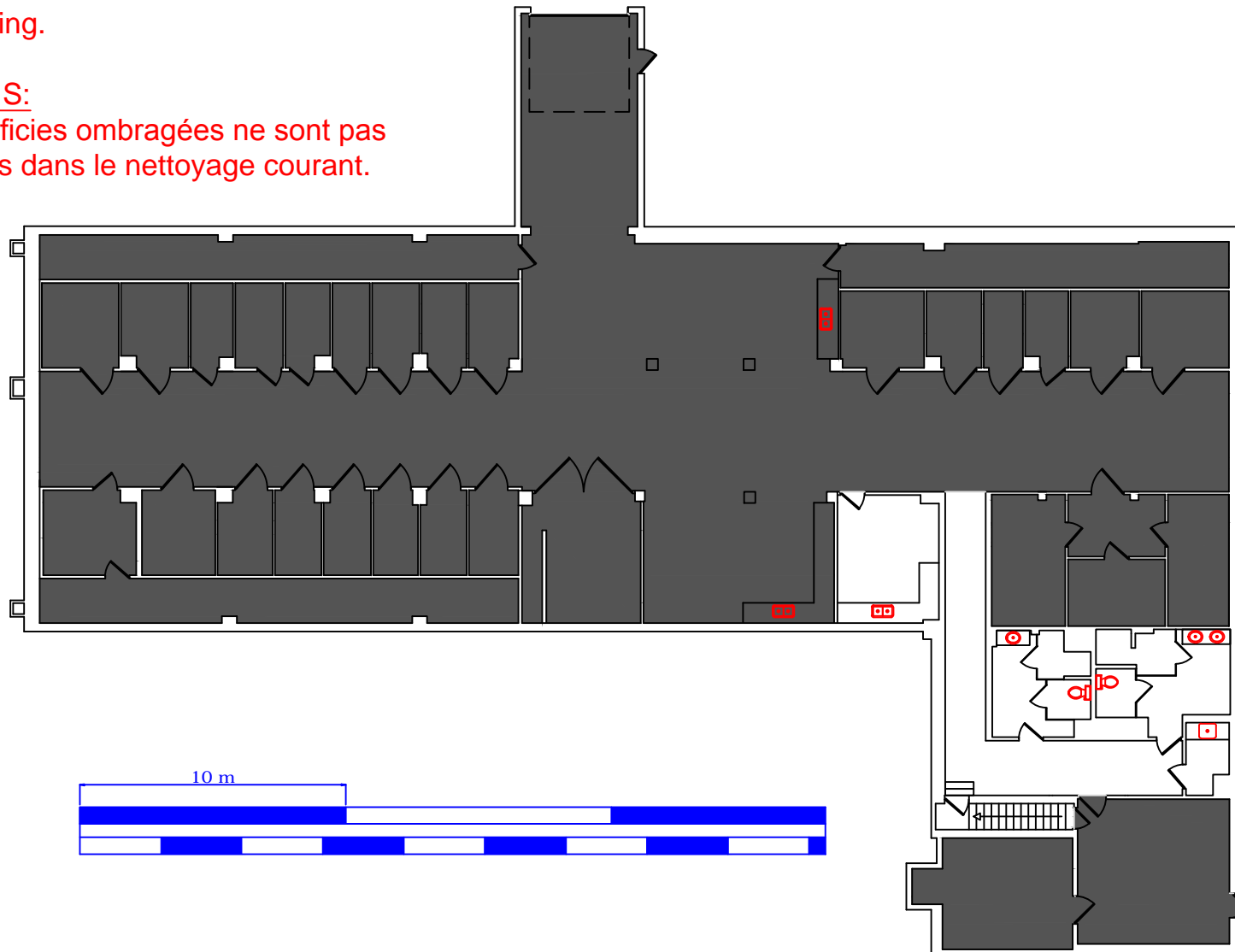
Agriculture and Agri-Food Canada / Agriculture et Agroalimentaire Canada

NOTES:

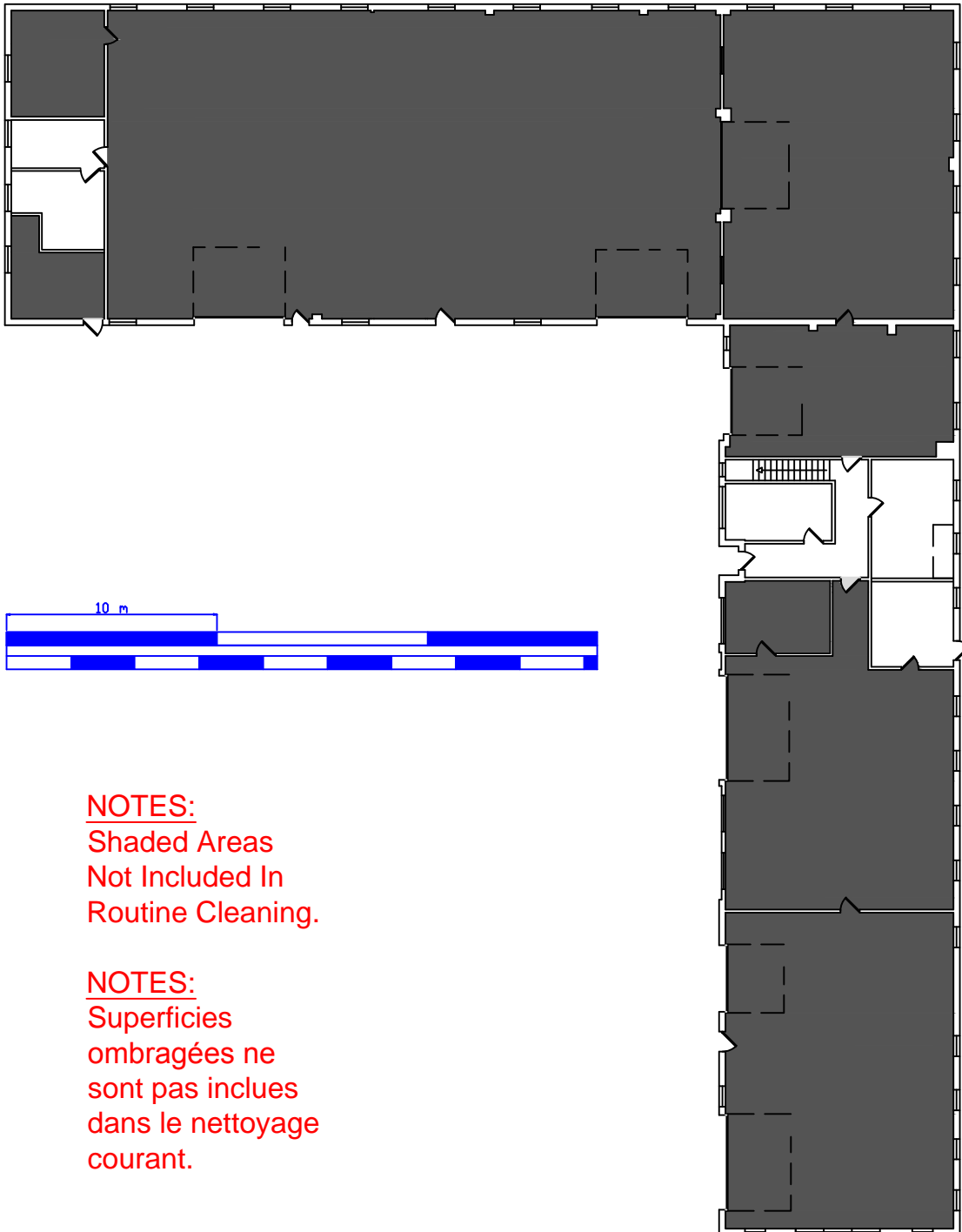
Shaded Areas Not Included In Routine Cleaning.

NOTES:

Superficiés ombragées ne sont pas incluses dans le nettoyage courant.



Revised: Sept. 9, 2016 SB



NOTES:
Shaded Areas
Not Included In
Routine Cleaning.

NOTES:
Superficies
ombragées ne
sont pas incluses
dans le nettoyage
courant.

Building / bâtiment 23 Floor / plancher 1

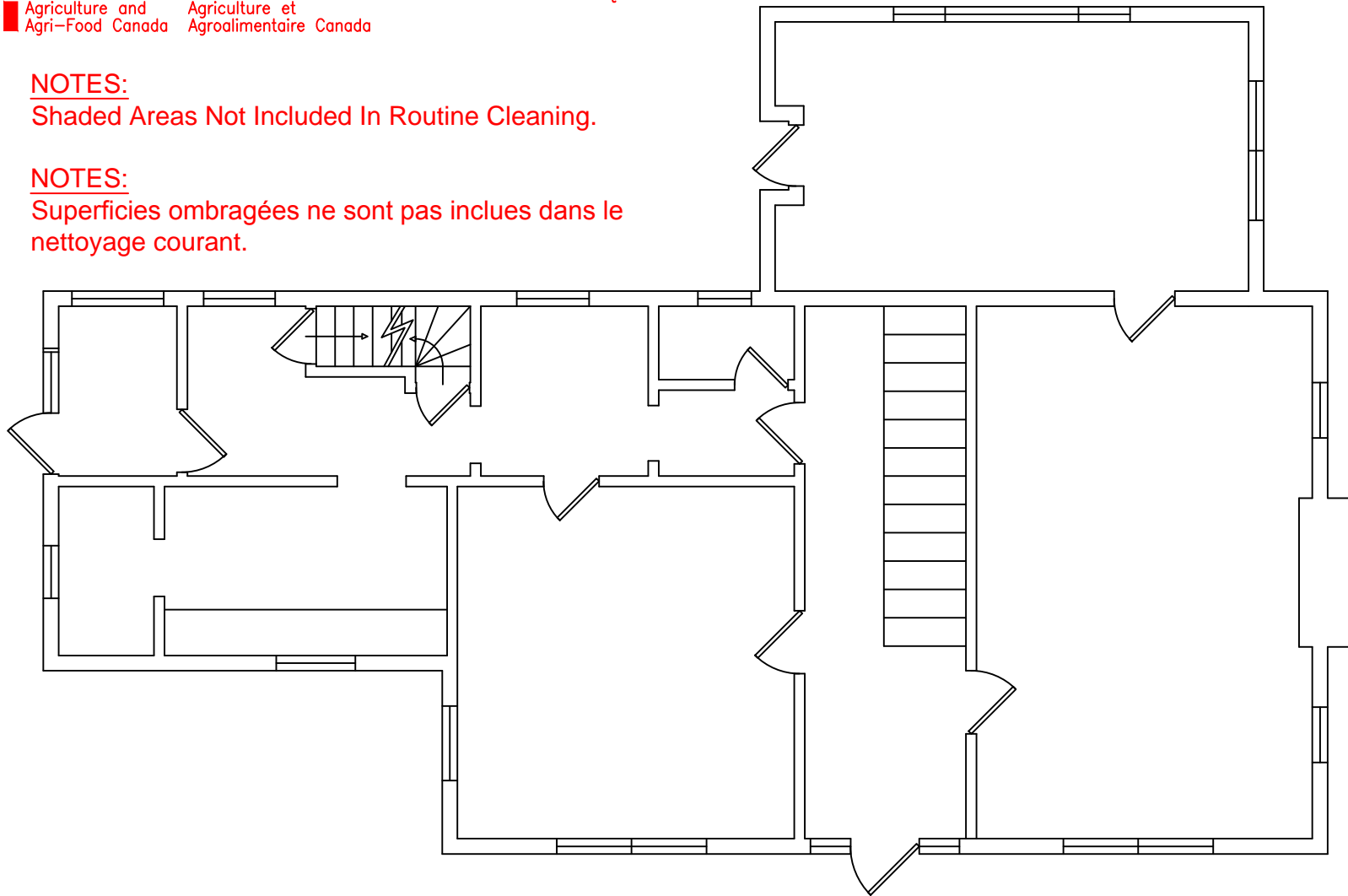
 Agriculture and Agri-Food Canada
Agriculture et Agroalimentaire Canada

NOTES:

Shaded Areas Not Included In Routine Cleaning.

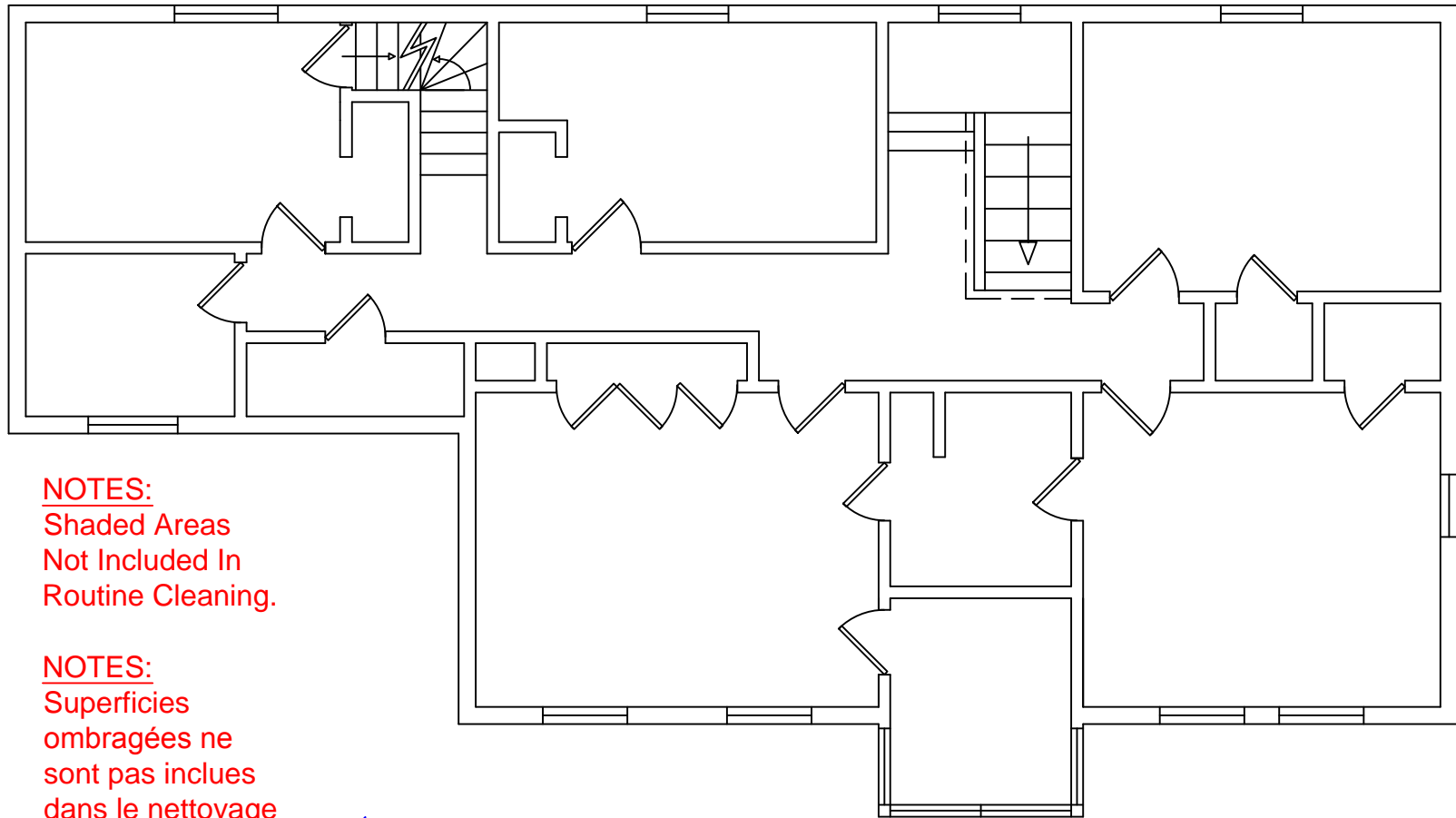
NOTES:

Superficies ombragées ne sont pas incluses dans le nettoyage courant.



Building / bâtiment 23

Floor / plancher 2



NOTES:
Shaded Areas
Not Included In
Routine Cleaning.

NOTES:
Superficies
ombragées ne
sont pas incluses
dans le nettoyage
courant.

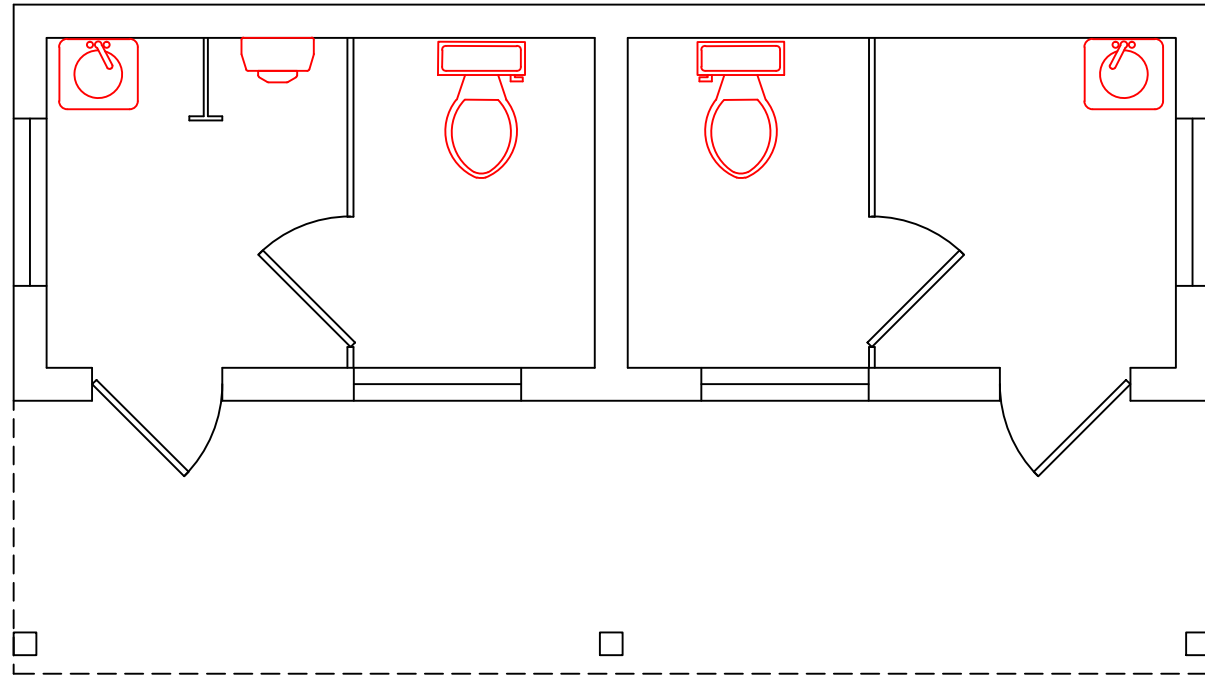


Building / bâtiment 72

Ground Floor / rez-de-chaussée

NOTES:
Shaded Areas Not Included In Routine Cleaning.

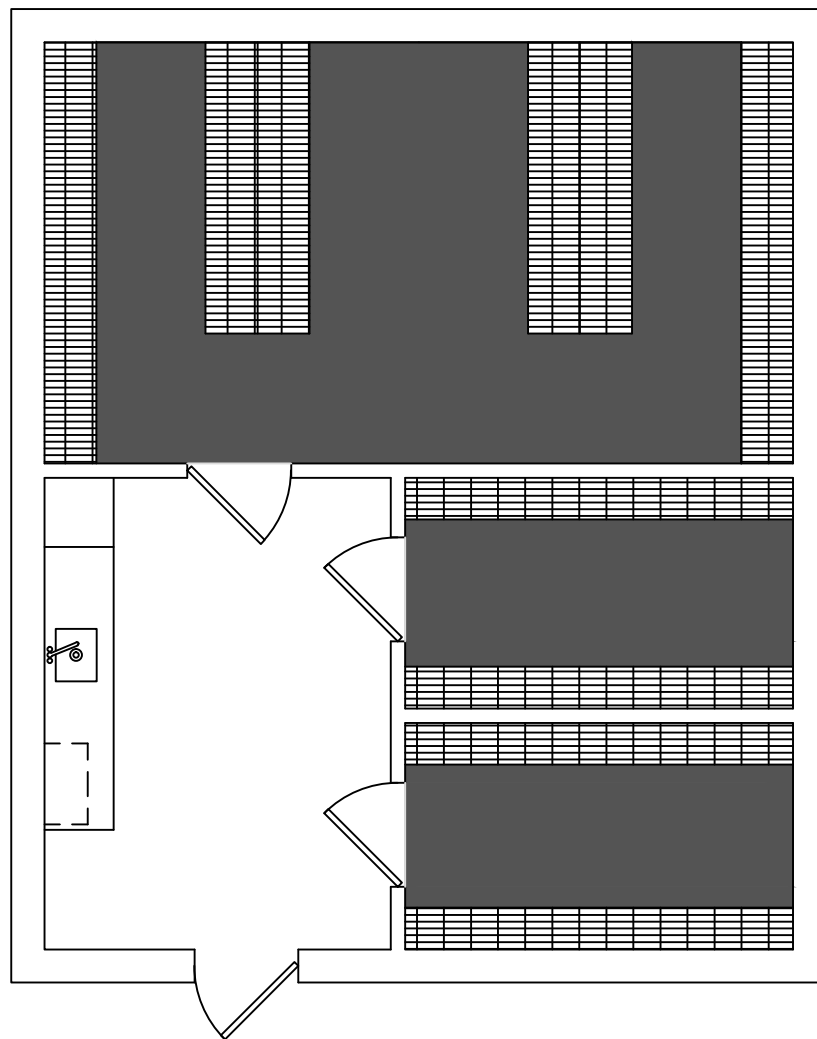
NOTES:
Superficies ombragées ne sont pas incluses dans le nettoyage courant.



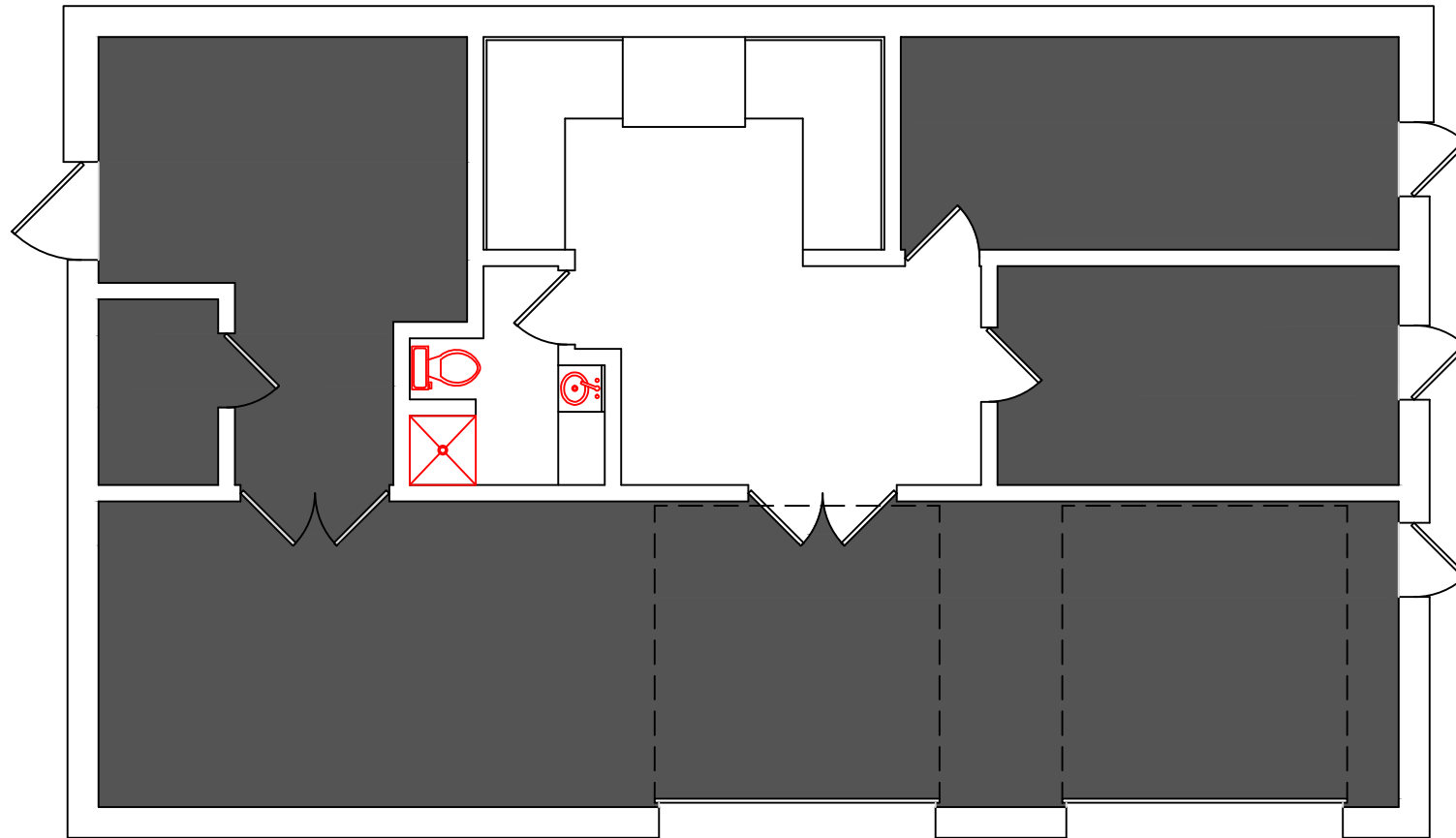
Building / bâtiment 73 Ground Floor / rez-de-chaussée

NOTES:
Shaded Areas
Not Included In
Routine Cleaning.

NOTES:
Superficies
ombragées ne
sont pas incluses
dans le nettoyage
courant.



Building / bâtiment 74 Ground Floor / rez-de-chaussée



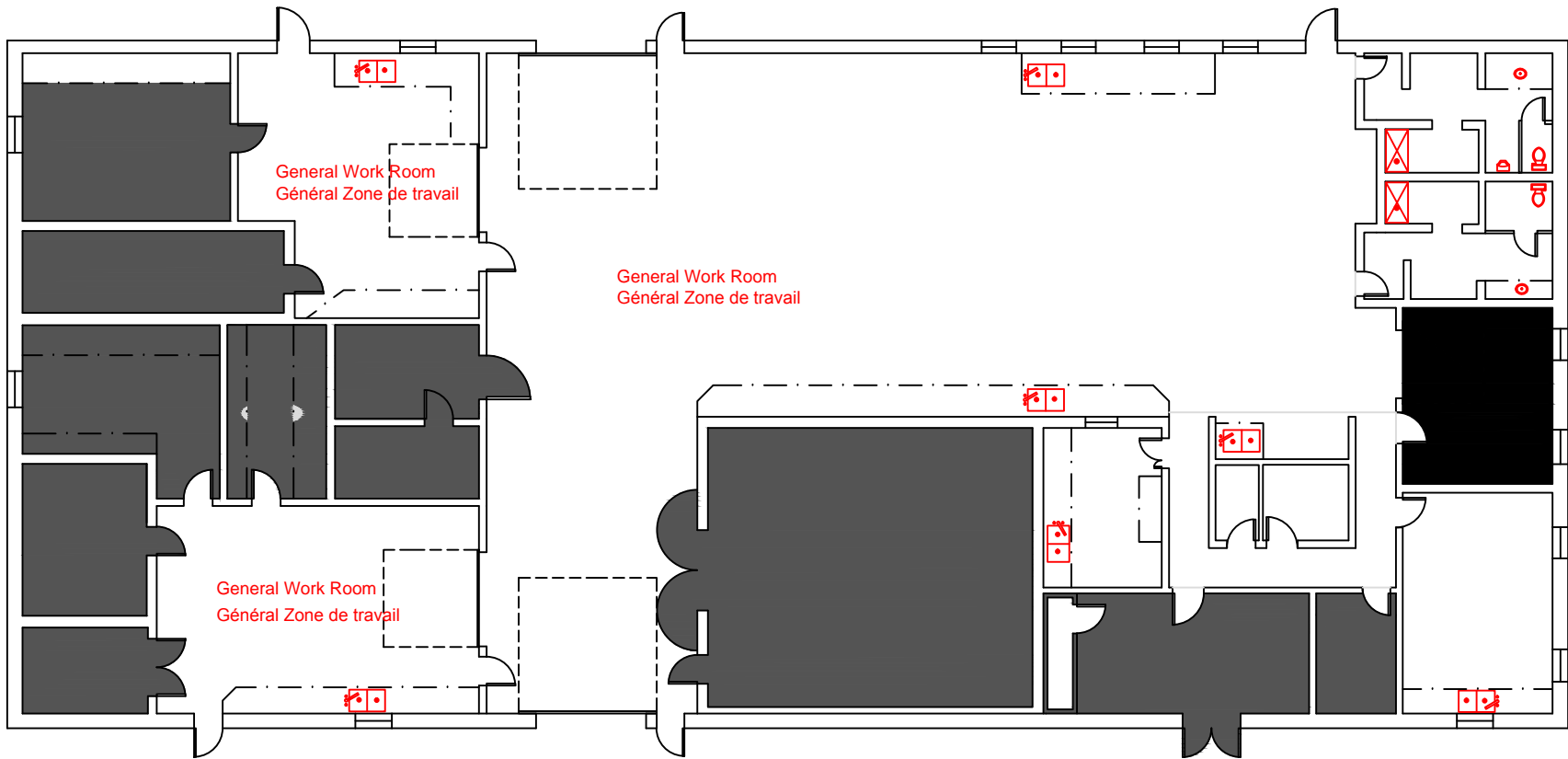
NOTES:
Shaded Areas
Not Included In
Routine Cleaning.

NOTES:
Superficies
ombragées ne
sont pas incluses
dans le nettoyage
courant.



Building / bâtiment 75

Ground Floor / rez-de-chaussée



NOTES:
Shaded Areas Not Included In Routine Cleaning.

NOTES:
Superficies ombragées ne sont pas incluses dans le nettoyage courant.



APPENDIX C FINANCIAL PROPOSAL

2.1 Initial contract period: From May 1, 2017 to April 30, 2018

2.1.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$



75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$
TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$

2.1.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.1.3 Contract Adjustment - Cost per square meter

$$\frac{\$ \text{_____}}{\text{Total bid price (column D)}} \div \frac{7,000 \text{ m}^2}{\text{Total area to maintain}} = \frac{\text{_____} \$ \div 12}{\text{Cost per square meter}} = \frac{\$ \text{_____}}{\text{Cost per square meter per month}} / \text{m}^2$$



2.2 Optional Year #1: From May 1, 2018 to April 30, 2019

2.2.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.2.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.2.3 Contract Adjustment - Cost per square meter

$$\frac{\$ \text{_____}}{\text{Total bid price (column D)}} \div \frac{\mathbf{7,000 \text{ m}^2}}{\text{Total area to maintain}} = \frac{\text{_____} \$}{\text{Cost per square meter}} \div 12 = \frac{\$ \text{_____}}{\text{Cost per square meter per month}} / \text{m}^2$$



2.3 Optional Year #2: From May 1, 2019 to April 30, 2020

2.3.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.3.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.3.3 Contract Adjustment - Cost per square meter

$$\begin{array}{ccccccc}
 \$ \underline{\hspace{2cm}} & \div & \underline{7,000 \text{ m}^2} & = & \underline{\hspace{2cm}} & \div & 12 \\
 \text{Total bid price (column D)} & & \text{Total area to maintain} & & \text{Cost per square meter} & & \text{Cost per square meter per month} \\
 & & & & & & \text{Cost per square meter per month}
 \end{array}$$



2.4 Optional Year #3: From May 1, 2020 to April 30, 2021

2.4.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.4.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.4.3 Contract Adjustment - Cost per square meter

$$\frac{\$ \text{_____}}{\text{Total bid price (column D)}} \div \frac{7,000 \text{ m}^2}{\text{Total area to maintain}} = \frac{\text{_____} \$ \div 12}{\text{Cost per square meter}} = \frac{\$ \text{_____}}{\text{Cost per square meter per month}} / \text{m}^2$$



2.5 Optional Year #4: From May 1, 2021 to April 30, 2022

2.5.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.5.2 For **additional workload** described in Appendix B – Statement of Work, Articles 6.0 – **“As and when requested” cleaning** of Part C.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.5.3 Contract Adjustment - Cost per square meter

$$\frac{\$ \text{_____}}{\text{Total bid price (column D)}} \div \frac{\mathbf{7,000 \text{ m}^2}}{\text{Total area to maintain}} = \frac{\text{_____} \$ \div 12}{\text{Cost per square meter}} = \frac{\$ \text{_____}}{\text{Cost per square meter per month}} / \text{m}^2$$



5 YEARS GRAND TOTAL for regular work:

(Total cost of year 1 + Total cost of option year #1 + Total cost of option year #2 + Total cost of option year #3 + Total cost of option year #4)

All prices to exclude taxes

.....

Signed at: _____ this _____ day of _____ 2016.
(City and Province)

Name and address of vendor/Company: (including Postal Code)

Name of bidder: _____

Bidder's Position: _____

Bidder's Signature: _____



APPENDIX D EVALUATION PROCEDURES & CRITERIA

TECHNICAL PROPOSAL

It is essential that the elements contained in the Proposal be stated in a clear manner and in sufficient depth to allow for evaluation by the evaluation team.

1.0 METHOD OF SELECTION – HIGHEST COMBINED SCORE OF TECHNICAL MERIT AND PRICE (ONCE MANDATORY REQUIREMENTS AND TECHNICAL REQUIREMENTS HAVE BEEN MET)

- 1.1 The evaluation process is designed to identify the most qualified contractor to provide services as stipulated in the Statement of Work (Appendix B).
- 1.2 This section comprises the detailed Proposal requirements that will be used to evaluate Bidders' responses to the RFP.
- 1.3 To be considered Compliant, a Proposal Must:
 - 1- Meet all the mandatory requirements specified in section 2.0 below;
 - 2- Achieve a total minimum score of 70% (70 points) in each technical point rated requirements as set out in section 3.0 below.
- 1.4 The price of the Proposal will be evaluated in CANADIAN DOLLARS, Applicable Taxes excluded, FOB destination for goods/services, Customs Duties and Excise Taxes included.
- 1.5 Failure of a Proposal to provide information in sufficient detail and depth to permit evaluation against the identified criteria may render a Proposal non-responsive. **All Bidders are advised that only listing experience without providing any supporting data to describe where and how such experience was obtained will not be considered to be “demonstrated” for the purpose of the evaluation. All professional experience must be fully demonstrated in the Proposal (i.e., dates, number of years and months of experience).**
- 1.6 The Bidders acknowledge and agree that Canada is not responsible to search for, and therefore evaluate, information that is not properly referenced or is not otherwise provided in accordance with the Proposal Preparation Instructions in Part 2, Article 3.0.
- 1.7 Bidders shall not place any conditions or make any assumptions that attempt to limit or otherwise modify the scope of Work pursuant to the Statement of Work (Appendix B).

2.0 MANDATORY REQUIREMENTS

Failure to comply with any of the mandatory requirements will render the Proposal non-compliant and the Proposal will receive no further consideration.



Mandatory requirement #1 – WHMIS training

The Bidder must provide proof that all their personnel affected to this Contract have been trained in the proper handling of chemicals, proper cleaning procedures and the proper use and maintenance of any cleaning equipment in use in accordance with WHMIS procedures and regulations and manufacturer specifications.

Mandatory requirement #2 – Site Visit

Attend the Mandatory Site Visit in accordance with Part 1 – Bidder Instructions, Section 10.

Mandatory requirement #3 – Hours of cleaning

AAFC requires at least thirty (30) hours of cleaning service per 24 hour period between Monday and Friday. The bidder's Financial Proposal must reflect this requirement by indicating a total of at least 600 hours in every column "B" of Appendix F.

3.0 POINT RATED REQUIREMENTS

Points will be awarded based on the degree to which the information/material demonstrates the Bidder's capability to perform and successfully carry-out the requirement described in this Request for Proposal.

It is suggested that these criteria be addressed in sufficient depth in the proposal. Items not addressed will be given a score of zero. Proposals will be evaluated solely on their content. Information referred to, but not provided as a paper copy (such as information on an Internet website) will not be evaluated as it could be changed after the closing date.

A minimum of 70 % per criteria is requested to be compliant with the proposal.

Pont Rated Requirement No. 1

Manager Experience (100 points max. / 70 points minimum)

The proposed manager should have relevant experience in similar types of janitorial operations.

To demonstrate this experience, the proponent is to provide details of one (1) similar contract currently or previously managed by the proponent's firm within the last 5 years as follows:

1. Name and location of organization for whom work was done;
(maximum 5 POINTS)
2. Type of operating environment, i.e. factory, office, care/medical facility etc.;



(maximum 25 POINTS)

3. Number of employees under manager responsibility;
(maximum 25 POINTS)
4. Type(s) and extent of service provided;
(maximum 25 POINTS)
5. Square footage of area for which service is / was provided;
(maximum 15 POINTS)
6. Name and phone number of Client's Contract Manager.
(maximum 5 POINTS)

Pont Rated Requirement No. 2

On Site Supervisor Experience (100 points max. / 70 points minimum)

The proposed on site supervisor should have relevant experience in similar types of janitorial operations.

To demonstrate this experience, the proponent is to provide details of one (1) similar contract currently or previously managed by the proponent's firm within the last 5 years as follows:

1. Name and location of organization for whom work was done;
(maximum 5 POINTS)
2. Type of operating environment, i.e. factory, office, care/medical facility etc.;
(maximum 25 POINTS)
3. Number of employees under manager responsibility;
(maximum 25 POINTS)
4. Type(s) and extent of service provided;
(maximum 25 POINTS)
5. Square footage of area for which service is / was provided;
(maximum 15 POINTS)
6. Name and phone number of Client's Contract Manager.
(maximum 5 POINTS)

Pont Rated Requirement No. 3

Quality Control system (100 points max. / 70 points minimum)

The bidder should have a suitable quality control system in place. To demonstrate this, the proponent is to provide details on the following:



1. Inspection, reporting and follow up procedures;
 (maximum 30 POINTS)
2. Forms used for quality control;
 (maximum 15 POINTS)
3. Complaints/Service Calls management system;
 (maximum 30 POINTS)
4. How absenteeism is covered.
 (maximum 25 POINTS)

4.0 FINANCIAL PROPOSAL

- 4.1 The Bidder must complete and sign Appendix F Financial Proposal. **The rates submitted in the offer shall be in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded FOB destination, Canadian custom duties and excise taxes included.**

5.0 BEST VALUE SELECTION PROCESS

The rating of each proposal will be made in accordance with a “Best Value Selection” process as described below,

60 % will be allocated to the financial bid and 40 % to the technical bid.

The proposals that score the highest total number of rating points (technical and financial) will be recommended for the award of a contract.

An **example** is as follows:

- a. Technical = worth 70% of overall score
 Pass Mark = 70% for each criterion
- b. Financial = worth 30 %of overall score

At Selection Stage, the proposal with the highest technical score (assuming higher than pass mark) receives a full 70 %. All lower scoring proposals that passed are then prorated accordingly.

In similar fashion, the lowest priced proposal for the financial portion that achieved a pass mark receives a full 30 % for the first price component. All higher priced proposals are again prorated.

The total of all two components are then added to provide the overall score; the proposal with the highest overall score will be awarded a contract.



EXAMPLE: Assuming these four (4) bids met the Mandatory Criteria and where point rated against their Technical content. All were above 70 % for each criterion.

	<u>BID #1</u>	<u>BID #2</u>	<u>BID #3</u>	<u>BID #4</u>
Tech. score =	64 points	62 points	57 points	56 points
Price =	\$23,750	\$17,000	\$19,250	\$14,750

Calculations:

Bid 1

Full marks for best technical				=	70 %
Price	$\frac{14,750}{23,750}$	X	30 %	=	18.63 %
					TOTAL 88.63 %

Bid 2

Technical	$\frac{62}{64}$	X	70 %	=	67.81 %
Price	$\frac{\$14,750}{\$17,000}$	X	30 %	=	26.03 %
					TOTAL 93.84 %

Bid 3

Technical	$\frac{57}{64}$	X	70 %	=	62.34 %
Price	$\frac{\$14,750}{\$19,250}$	X	30 %	=	22.99 %
					TOTAL 85.33 %

Bid 4

Technical	$\frac{56}{64}$	X	70 %	=	61.25 %
Price 1	Full marks for lowest price			=	30 %
					TOTAL 91.25 %

The winner with the highest combined score would be Bid #2



APPENDIX E CERTIFICATION REQUIREMENTS

The following certification requirements apply to this Request for Proposal (RFP) document. Bidders should include, with their proposal, a signed copy of this certification below.

A) LEGAL ENTITY AND CORPORATE NAME

Please certify that the Bidder is a legal entity that can be bound by the contract and sued in court and indicate **i)** whether the Bidder is a corporation, partnership or sole proprietorship, **ii)** the laws under which the Bidder was registered or formed, **iii)** together with the registered or corporate name. Also identify **iv)** the country where the controlling interest/ownership (name if applicable) of the Bidder is located.

- i) _____
- ii) _____
- iii) _____
- iv) _____

Any resulting Contract may be executed under the following:

Corporate full legal name: _____
 Place of business (complete address): _____
 Contact person: _____
 Phone: _____
 Email: _____
 GST number: _____

Name

Signature

Date



B) EDUCATION/EXPERIENCE CERTIFICATION

We certify that all statements made with regard to the education and the experience of individuals proposed for completing the subject Work are accurate and factual, and we are aware that the Minister reserves the right to verify any information provided in this regard and that untrue statements may result in the proposal being declared **non-responsive** or in other action which the Minister may consider appropriate.

Name

Signature

Date

C) PRICE/RATE CERTIFICATION

"We hereby certify that the price quoted have been computed in accordance with generally accepted accounting principles applicable to all like services rendered and sold by us, that such prices are not in excess of the lowest prices charged anyone else, including our most favoured customer for like quality and quantity so the services, does not include an element of profit on the sale in excess of that normally obtained by us on the sale of services of like quality and quantity, and does not include any provision for discounts or commissions to selling agents".

Name

Signature

Date



D) VALIDITY OF PROPOSAL

It is requested that proposals submitted in response to this Request for Proposal be:

- valid in all aspects, including price, for not less than one hundred and twenty (120) days from the closing date of this RFP; and,
- signed by an authorized representative of the Bidder in the space provided on the RFP; and,
- provide the name and telephone number of a representative who may be contacted for clarification or other matters relating to the Bidder's proposal.

Name

Signature

Date

E) AVAILABILITY AND STATUS OF PERSONNEL

The Bidder certifies that, should it be authorized to provide services under any contract resulting from this RFP, the employees proposed in its proposal will be available to commence performance of the work within a reasonable time from contract award, or within the time specified herein.

If the Bidder has proposed any person in fulfilment of this requirement who is not an employee of the Bidder, the Bidder hereby certifies that it has written permission from such person to propose the services of such person in relation to the work to be performed in fulfilment of this requirement and to submit such person's résumé to the Contracting Authority.

During the proposal evaluation, the Bidder MUST upon the request of the Contracting Authority provide a copy of such written permission, in relation to any or all non-employees proposed. The Bidder agrees that failure to comply with such a request may lead to disqualification of the Bidder's proposal from further consideration.

Name

Signature

Date



F) FORMER PUBLIC SERVANT – STATUS AND DISLCOSURE

Contracts with former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts with FPS, bidders must provide the information required below.

Definitions

For the purposes of this clause, "former public servant" is any former member of a department as defined in the Financial Administration Act, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- a. an individual;
- b. an individual who has incorporated;
- c. a partnership made of former public servants; or
- d. a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means, a pension or annual allowance paid under the Public Service Superannuation Act (PSSA), R.S., 1985, c.P-36, and any increases paid pursuant to the Supplementary Retirement Benefits Act, R.S., 1985, c.S-24 as it affects the PSSA. It does not include pensions payable pursuant to the Canadian Forces Superannuation Act, R.S., 1985, c.C-17, the Defence Services Pension Continuation Act, 1970, c.D-3, the Royal Canadian Mounted Police Pension Continuation Act, 1970, c.R-10, and the Royal Canadian Mounted Police Superannuation Act, R.S., 1985, c.R-11, the Members of Parliament Retiring Allowances Act, R.S., 1985, c.M-5, and that portion of pension payable to the Canada Pension Plan Act, R.S., 1985, c.C-8.

Former Public Servant in Receipt of a Pension

As per the above definitions, is the Bidder a FPS in receipt of a pension? Yes () No ()

If so, the Bidder must provide the following information, for all FPS in receipt of a pension, as applicable:

- a. name of former public servant;
- b. date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure report.

Work Force Reduction Program



Is the Bidder a FPS who received a lump sum payment pursuant to the terms of a work force reduction program? Yes () No ()

If so, the Bidder must provide the following information:

- a. name of former public servant;
- b. conditions of the lump sum payment incentive;
- c. date of termination of employment;
- d. amount of lump sum payment;
- e. rate of pay on which lump sum payment is based;
- f. period of lump sum payment including start date, end date and number of weeks;
- g. number and amount (professional fees) of other contracts subject to the restrictions of a work force reduction program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including the Goods and Services Tax or Harmonized Sales Tax.

Name

Signature

Date

G) JOINT VENTURES

1.0 In the event of a proposal submitted by a contractual joint venture, the proposal shall be signed by either all members of the joint venture or a statement shall be provided to the effect that the signatory represents all parties of the joint venture. The following will be completed if applicable:

- 1. The Bidder represents that the bidding entity is/is not (delete as applicable) a joint venture in accordance with the definition in paragraph 3.
- 2. A Bidder that is a joint venture represents the following additional information:
 - (a) Type of joint venture (mark applicable choice):
 - _____ Incorporated joint venture
 - _____ Limited partnership joint venture
 - _____ Partnership joint venture
 - _____ Contractual joint venture
 - _____ Other
 - (b) Composition (names and addresses of all members of the joint venture)



3. Definition of joint venture

A joint venture is an association of two or more parties who combine their money, property, knowledge, skills, time or other resources in a joint business enterprise agreeing to share the profits and the losses and each having some degree of control over the enterprise. Joint ventures may be carried on in a variety of legal forms divided into three categories:

- (a) The incorporated joint venture;
- (b) The partnership venture;
- (c) The contractual joint venture where the parties combine their resources in the furtherance of a single business enterprise without actual partnership or corporate designation.

4. The joint venture team arrangement is to be distinguished from other types of Contractor arrangements, such as:

- (a) Prime Contractor, in which, for example, the purchasing agency contracts directly with a Contractor (prime) who acts as the system assembler and integrator, with major components, assemblies and subsystems normally subcontracted;
- (b) Associated Contractor, in which for example, the purchasing agency contracts directly with each of the major component suppliers and performs the integration tasks or awards a separate contract for this purpose.

5. If the Contract is awarded to an unincorporated joint venture, all members of the joint venture shall be jointly and severally responsible for the performance of the Contract.

Name

Signature

Date



H) FEDERAL CONTRACTORS PROGRAM

Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from Human Resources and Skills Development Canada - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

Canada will also have the right to terminate the Contract for default if a Contractor, or any member of the Contractor if the Contractor is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list during the period of the Contract.

The Bidder must provide the Contracting Authority with a completed Federal Contractors Program for Employment Equity – Certification (below), before contract award. If the Bidder is a Joint Venture, the Bidder must provide the Contracting Authority with a completed annex Federal Contractors Program for Employment Equity-Certification, for each member of the Joint Venture.

PROGRAM FOR EMPLOYMENT EQUITY - CERTIFICATION

I, the Bidder, by submitting the present information to the Contracting Authority, certify that the information provided is true as of the date indicated below. The certifications provided to Canada are subject to verification at all times. I understand that Canada will declare a bid non-responsive, or will declare a contractor in default, if a certification is found to be untrue, whether during the bid evaluation period or during the contract period. Canada will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply with such request by Canada will also render the bid non-responsive or will constitute a default under the Contract.

For further information on the Federal Contractors Program for Employment Equity visit HRSDC-Labour's website.

Date: _____(YYYY/MM/DD) (If left blank, the date will be deemed to be the bid solicitation closing date.)

Complete both A and B.

A. Check only one of the following:

- A1. The Bidder certifies having no work force in Canada.
- A2. The Bidder certifies being a public sector employer.
- A3. The Bidder certifies being a federally regulated employer being subject to the Employment Equity Act.
- A4. The Bidder certifies having a combined work force in Canada of less than 100 employees (combined work force includes: permanent full-time, permanent part-time and temporary employees [temporary employees only includes those who have worked 12 weeks or more during a calendar year and who are not full-time students]).
- A5. The Bidder has a combined workforce in Canada of 100 or more employees; and



() A5.1. The Bidder certifies already having a valid and current Agreement to Implement Employment Equity (AIEE) in place with HRSDC-Labour.

OR

() A5.2. The Bidder certifies having submitted the Agreement to Implement Employment Equity (LAB1168) to HRSDC-Labour. As this is a condition to contract award, proceed to completing the form Agreement to Implement Employment Equity (LAB1168), duly signing it, and transmit it to HRSDC-Labour.

B. Check only one of the following:

() B1. The Bidder is not a Joint Venture.

OR

() B2. The Bidder is a Joint Venture and each member of the Joint Venture must provide the Contracting Authority with a completed annex Federal Contractors Program for Employment Equity - Certification. (Refer to the Joint Venture section of the Standard Instructions)

Name

Signature

Date

D) INTEGRITY PROVISIONS

1. Ineligibility and Suspension Policy (the "Policy"), and all related Directives (2016-04-04), are incorporated by reference into, and form a binding part of the procurement process. The Supplier must comply with the Policy and Directives, which can be found at [Ineligibility and Suspension Policy](#).
2. Under the Policy, charges and convictions of certain offences against a Supplier, its affiliates or first tier subcontractors, and other circumstances, will or may result in a determination by Public Works and Government Services Canada (PWGSC) that the Supplier is ineligible to enter, or is suspended from entering into a contract with Canada. The list of ineligible and suspended Suppliers is contained in PWGSC's Integrity Database. The Policy describes how enquiries can be made regarding the ineligibility or suspension of Suppliers.
3. In addition to all other information required in the procurement process, the Supplier must provide the following:
 - a. by the time stated in the Policy, all information required by the Policy described under the heading "Information to be Provided when Bidding, Contracting or Entering into a Real Property Agreement"; and
 - b. with its bid / quote / proposal, a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates and its proposed first tier subcontractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the Policy. The list of foreign criminal charges and convictions must be submitted using an Integrity Declaration Form, which can be found at [Declaration form for procurement](#).



4. Subject to subsection 5, by submitting a bid / quote / proposal in response a request by AAFC, the Supplier certifies that:
 - a. it has read and understands the [Ineligibility and Suspension Policy](#);
 - b. it understands that certain domestic and foreign criminal charges and convictions, and other circumstances, as described in the Policy, will or may result in a determination of ineligibility or suspension under the Policy;
 - c. it is aware that Canada may request additional information, certifications, and validations from the Supplier or a third party for purposes of making a determination of ineligibility or suspension;
 - d. it has provided with its bid / quote / proposal a complete list of all foreign criminal charges and convictions pertaining to itself, its affiliates and its proposed first tier subcontractors that, to the best of its knowledge and belief, may be similar to one of the listed offences in the Policy;
 - e. none of the domestic criminal offences, and other circumstances, described in the Policy that will or may result in a determination of ineligibility or suspension, apply to it, its affiliates and its proposed first tier subcontractors; and
 - f. it is not aware of a determination of ineligibility or suspension issued by PWGSC that applies to it.
5. Where a Supplier is unable to provide any of the certifications required by subsection 4, it must submit with its bid/ quote / proposal a completed Integrity Declaration Form, which can be found at [Declaration form for procurement](#).
6. Canada will declare non-responsive any bid / quote / proposal in respect of which the information requested is incomplete or inaccurate, or in respect of which the information contained in a certification or declaration is found by Canada to be false or misleading in any respect. If Canada establishes after award of the Contract that the Supplier provided a false or misleading certification or declaration, Canada may terminate the Contract for default. Pursuant to the Policy, Canada may also determine the Supplier to be ineligible for award of a contract for providing a false or misleading certification or declaration.

Certification:

I _____ (Suppliers name) understand that any information I submit in order for the department to confirm my eligibility to receive a contract may be shared and used by AAFC and /or PSPC as part of the validation process, and the results of verification may be publicly disseminated. Moreover, I am aware that any erroneous or missing information could result in the cancellation of my bid as well as a determination of ineligibility/suspension.

Name

Signature

Date