

# Advance Contract Award Notice (ACAN) # 16-0333

Advance Contract Award Notice (ACAN) for Provision of Supply, Demand, Trade and Price Data and Forecasts and In-depth Analyses of Global Crude Oil, Petroleum Products, LNG and Natural Gas Liquids (NGLs), and for North American Natural Gas and Electricity

## Objective:

Provision of supply, demand, trade and price data and forecasts and in-depth analyses of global crude oil, petroleum products, LNG and NGLs, and for North American natural gas and electricity

## Background:

The National Energy Board (NEB) has identified a requirement for supply, demand, trade and price data and forecasts along with in-depth insights and authoritative analysis on changing energy market dynamics of global crude oil, refined and product markets, NGL markets and LNG. The same requirement exists of North American natural gas supply and markets and of continental electric power markets. This data, analyses and forecasts would allow the NEB to continue with its data-processing work, energy modelling and publishing of estimates in the Energy Futures report, preparation of annual crude oil and natural gas deliverability outlooks, and to perform other analyses for publication and for internal NEB use.

## Purpose of the ACAN

The purpose of this ACAN is to provide public notice indicating to the supplier community that NEB intends to award a contract for these services to IHS Inc. Before awarding the contract however, the government would like to allow other potential suppliers to signal their interest in bidding and demonstrate they are capable of satisfying the requirements by submitting a Statement of Capabilities within the 15 calendar day posting period.

If no other potential supplier submits a Statement of Capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

## Definition of the requirement

National Energy Board requires access for a minimum one year period to market analyses, market intelligence, and price forecasts for global crude oil, petroleum products and NGLs, and for North American natural gas and electricity

## Criteria for assessment of the Statement of Capabilities (Minimum Essential Requirements)

Any interested supplier must demonstrate by way of a statement of capabilities, ability to provide a service that has, but is not limited to, the following characteristics:

### Crude Oil Markets – Global and North America

This service provides access to a combination of regularly updated datasets and outlooks, including supply, production, price, infrastructure, and economics. The service focuses on produced streams, production forecasts, trade by crude type and stream as well as crude grade prices and market spreads at both the regional and sub-regional levels.

### Refined and Product Markets – Global and North America

## Advance Contract Award Notice (ACAN) # 16-0333

This service provides in-depth insights and authoritative analysis on the changing dynamics across refined product markets and the refining industry at both the global and North American level. Detailed data and analysis covers demand by major product (gasoline, naphtha, diesel/gasoil, jet/kerosene, and heavy fuel oil), utilization rates, new refinery projects and potential capacity rationalization, inter-regional trade by major product and outlooks for product prices and refinery margins.

### NGL Markets – Global and North America

This service provides supply, demand, trade and price forecasts along with in-depth insight on NGLs including ethane, propane, normal & isobutane, and natural gasoline. The service includes both long-term annual and short-term monthly outlooks.

### North American Power, Gas, Coal and Renewables

This service provides a fully integrated view of North America's interdependent energy markets. The service includes a continental view of the driving forces affecting the power industry, including the growth and cost-competitiveness of renewables, coal demand-supply analysis, market dynamics, investment, emerging regulatory trends and technology change. This service also provides detailed forecasts and analysis of wholesale natural gas markets for the United States and Canada. Demand, supply, gas and power prices, dispatch, environmental commodity prices, and capital costs are provided monthly, with midweek market updates. The service provides current and crucial market intelligence and insights.

### Global LNG

This service provides global LNG supply-demand balances, global term and spot liquefied natural gas price outlooks, shipping capacity and fleet utilization outlooks, gas inventory stock levels and movements, projected netbacks to key hubs, and insights into the evolution of the spot trade in LNG.

### Commercial Plays and Basins North America

This service examines the drivers of domestic resource play development and provides regularly updated analyses, robust and consistent forecasting, and insight into value creation and operator performance. Commercial development of domestic tight oil and shale gas resource plays has revived North American oil and gas supply. Consideration of the detailed drivers of this resurgence is required in order to fully understand its implications. Well productivity and economic returns differ significantly, both across and within resource plays as well as by operator. Coverage includes granular analyses of drilling activity, production forecasts, and economic and operational benchmarking at the play and corporate level.

### Long-term Planning and Energy Scenarios

This service examines the key forces that will shape the global business environment in the years ahead. At the foundation of the service are distinct scenarios that provide a qualitative narrative and quantitative analysis addressing possible futures for macroeconomic growth and policy, geopolitics, trade, security and technology. The service helps to develop a clear and resilient long-term strategic outlook as a foundation for making decisions, test specific actions

## Advance Contract Award Notice (ACAN) # 16-0333

against alternative futures using the alternative scenarios, identify risks and opportunities for strategic advantage, and monitor potential changes in global trends and energy markets.

Applicability of the trade agreement(s) to the procurement

This procurement is subject to the following trade agreement(s):

1. NAFTA;
2. WTO-AGP

Justification for the Pre-Identified Supplier

The NEB has used services of the identified service provider in the past and has found that their systems and data are directly compatible with that of the NEB's requirements

Government Contracts Regulations Exception(s)

The following exception(s) to the Government Contracts Regulations is invoked for this procurement under subsection 6(d) - "only one person is capable of performing the work".

Period of the proposed contract or delivery date

The proposed contract is for a period of one year from date of Contract award.

Cost estimate of the proposed contract

The estimated value of the contract is \$ 170,674 (CAD) (GST exempt).

Name and address of the pre-identified supplier

IHS Inc.  
Sunlife Plaza East Tower  
112 4th Avenue SW, Suite 800  
Calgary, AB, Canada T2P 0H3

Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully capable of providing the services described in the ACAN may submit a Statement of Capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The Statement of Capabilities must clearly demonstrate how the supplier meets the advertised requirements.

Closing date for a submission of a statement of capabilities

The closing date and time for accepting statements of capabilities is February 16, 2017 at 02 PM MDT.

Inquiries and submission of statements of capabilities

Inquiries and statements of capabilities are to be directed to:

Papa Thierno Ndiaye  
Procurement Technical Analyst,  
National Energy Board  
Suite 210, 517 – 10<sup>th</sup> Avenue, SW  
Calgary, AB T2R 0A8  
Email: [Papathierno.Ndiaye@neb-one.gc.ca](mailto:Papathierno.Ndiaye@neb-one.gc.ca)