



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

11 Laurier St./11, rue Laurier

Gatineau, Québec K1A 0S5

Bid Fax: (613) 997-9776

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

THIS REQUIREMENT CONTAINS A SECURITY  
REQUIREMENT / DOCUMENT CONTIENT DES  
EXIGENCES RELATIVES À LA SÉCURITÉ

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Health Services Project Division (XF)/Division des  
projets de services de santé (XF)  
Place du Portage, Phase III, 12C1  
11 Laurier St./11 rue, Laurier  
Gatineau  
Gatineau  
K1A 0S5

<b>Title - Sujet</b> HEALTH CARE PROVIDERS	
<b>Solicitation No. - N° de l'invitation</b> W3931-13KM01/D	<b>Amendment No. - N° modif.</b> 007
<b>Client Reference No. - N° de référence du client</b> W3931-13KM01	<b>Date</b> 2017-02-15
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$XF-010-30704	
<b>File No. - N° de dossier</b> 010xf.W3931-13KM01	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-03-03</b>	
<b>Time Zone</b> Fuseau horaire Eastern Standard Time EST	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> O'Sullivan, Patrick	<b>Buyer Id - Id de l'acheteur</b> 010xf
<b>Telephone No. - N° de téléphone</b> (819) 420-2233 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**PLEASE REFER TO THE ATTACHMENT TO VIEW SOLICITATION  
W3931-13KM01/D AMENDMENT 007**

**HEALTH CARE PROVIDERS  
FOR THE DEPARTMENT OF NATIONAL DEFENCE, ROYAL CANADIAN MOUNTED POLICE AND  
VETERANS AFFAIRS CANADA**

**SOLICITATION NO. W3931-13KM01/D  
AMENDMENT 007**

This amendment contains the following sections:

1. Questions and Answers (Set 6)
2. Modifications to Solicitation

**Section 1: Questions and Answers (Set 6)**

Note: Questions are numerically sequenced upon arrival at PWGSC. A question and its answer will be provided via BuyandSell as the response becomes available. Potential bidders are therefore advised that questions and answers may be issued via BuyandSell out of sequence. The following questions have been received. In accordance with Article 13 under 2003 Standard Instructions - Goods or Services - Competitive Requirements (2016-04-04) which has been incorporated into the RFP in accordance with Article 2.1 of Part 2 of the RFP, the questions and corresponding answers are provided to all potential bidders as set out below:

- Q28. The RFP document states a methodology for a way to increase rates based on market conditions. Can you please tell us how often this mechanism has been used in the past and likelihood of DND accepting a rate increase?
- A28. The new Rate Increase process is unique to this RFP and is to be used on an exceptional basis. All rate increase proposals submitted to Canada will be considered in accordance with RFP Annex B appendix 1 – Rate Increase Proposal. The likelihood of a proposal being accepted will be based on the analysis of business case provided.
- Q29. There are specific steps in the financial evaluation that make reference to “Financial Mandatory Criteria”. Can you please indicate what the Financial Mandatory Criteria are and what would constitute the Criteria not being met and what would be included in a Financial Bid Revision?
- A29. The Financial Mandatory Criteria can be found at Article 3.3 Section II: Financial Bid which then refers to the pricing schedules at Attachments 2 to Part 4. Please see the NOTES section at the base of each stream at Attachments 2 to Part 4 for additional instructions.

For a Financial Bid Revision, please see article 4.3.2.2 – Step 2 – Financial Evaluation of the Financial Mandatory Criteria.

- Q30. Would you please extend this bid for an additional month? This is a very large document and ensuring that everything is reviewed and the questions are answered properly is a large undertaking.
- A30. No. Canada has reviewed your request, the requirement remains unchanged.
- Q31. The bid states that each member of a Joint Venture must meet the Financial Capability. If a Joint Venture is naming one of the members of the Joint Venture as the lead that will take care of all financial burdens (paying HCPs, billing, etc.), do all members have to meet the Financial Capability?

A31. Yes, please see article 6.2 (b) of the solicitation.

Q32. Can we extend this by three weeks in order to ensure we are preparing a bid that meets all requirements?

A32. No. please see A30.

**Section 2: Modifications to Solicitation: Not applicable to this amendment.**

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**