



APPENDIX C FINANCIAL PROPOSAL

2.1 Initial contract period: From May 1, 2017 to April 30, 2018

2.1.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$



75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$
TOTAL	7000 m²		_____ Hrs	_____ \$	_____ \$

2.1.2 For **emergency cleaning** described in Appendix B – Statement of Work, Part E.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.1.3 Contract Adjustment - Cost per square meter

$$\begin{array}{ccccccc}
 \$ \underline{\hspace{2cm}} & \div & \underline{\mathbf{7,000\ m^2}} & = & \underline{\hspace{2cm}} & \div & 12 \\
 \text{Total bid price (column D)} & & \text{Total area to maintain} & & \text{Cost per square meter} & & \text{Cost per square meter per month} \\
 & & & & & & \text{Cost per square meter per month}
 \end{array}$$



2.2 Optional Year #1: From May 1, 2018 to April 30, 2019

2.2.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.2.2 For **emergency cleaning** described in Appendix B – Statement of Work, Part E.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.2.3 Contract Adjustment - Cost per square meter

$$\frac{\$ \text{_____}}{\text{Total bid price (column D)}} \div \frac{7,000 \text{ m}^2}{\text{Total area to maintain}} = \frac{\text{_____} \$ \div 12}{\text{Cost per square meter}} = \frac{\$ \text{_____}}{\text{Cost per square meter per month}} / \text{m}^2$$



2.3 Optional Year #2: From May 1, 2019 to April 30, 2020

2.3.1 For regular work under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.3.2 For **emergency cleaning** described in Appendix B – Statement of Work, Part E.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.3.3 Contract Adjustment - Cost per square meter

$$\begin{array}{ccccccc}
 \$ \underline{\hspace{2cm}} & \div & \underline{7,000 \text{ m}^2} & = & \underline{\hspace{2cm}} & \div & 12 \\
 \text{Total bid price (column D)} & & \text{Total area to maintain} & & \text{Cost per square meter} & & \text{Cost per square meter per month} \\
 & & & & & & \text{\$/m}^2
 \end{array}$$



2.4 Optional Year #3: From May 1, 2020 to April 30, 2021

2.4.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.4.2 For **emergency cleaning** described in Appendix B – Statement of Work, Part E.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.4.3 Contract Adjustment - Cost per square meter

$$\begin{aligned}
 & \$ \text{_____} \div \frac{7,000 \text{ m}^2}{\text{Total area to maintain}} = \frac{\text{_____} \$}{\text{Cost per square meter}} \div 12 = \frac{\$ \text{_____}}{\text{Cost per square meter per month}} / \text{m}^2
 \end{aligned}$$



2.5 Optional Year #4: From May 1, 2021 to April 30, 2022

2.5.1 For **regular work** under the contract described in Appendix B – Statement of Work, the Contractor shall be paid in accordance with the following for work performed under the Contract

Bldg.	A Approx. Area Included in contract	Brief Description of Area	B Monthly hours of work required	C Firm monthly cost	D Yearly Cost (‘C’ x 12)
1	5480 m ²	Main Complex Offices/Laboratory/Meeting Rooms	_____ Hrs	_____ \$	_____ \$
2	65 m ²	Office, general work area, hallway and washroom	_____ Hrs	_____ \$	_____ \$
3	40 m ²	Washroom and offices	_____ Hrs	_____ \$	_____ \$
8	255 m ²	Kitchen, office, hallway, washroom, and general work area	_____ Hrs	_____ \$	_____ \$
11	200 m ²	Offices, washrooms and kitchen/lunchroom	_____ Hrs	_____ \$	_____ \$
23	250 m ²	Offices, washrooms and kitchen/lunchroom, attic	_____ Hrs	_____ \$	_____ \$
72	14 m ²	Washrooms (picnic site seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
73	13 m ²	Chemical storage vestibule area (supervised access)	_____ Hrs	_____ \$	_____ \$
74	33 m ²	Preparation room/laboratory and washrooms (seasonal; May- November only)	_____ Hrs	_____ \$	_____ \$
75	650 m ²	Meeting room/kitchen, laboratory, washrooms, corridor, general work areas	_____ Hrs	_____ \$	_____ \$



TOTAL	7000 m ²		_____ Hrs	_____ \$	_____ \$
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2.5.2 For **emergency cleaning** described in Appendix B – Statement of Work, Part E.

		Supervisor	General Cleaner
a)	During Regular Work Hours Monday to Friday	\$ _____ / hr	\$ _____ / hr
b)	Outside Regular Work Hours Night Shift, Saturday & Sunday	\$ _____ / hr	N/A

2.5.3 Contract Adjustment - Cost per square meter

$$\frac{\$ \text{_____}}{\text{Total bid price (column D)}} \div \frac{\mathbf{7,000 \text{ m}^2}}{\text{Total area to maintain}} = \frac{\text{_____} \$ \div 12}{\text{Cost per square meter}} = \frac{\$ \text{_____}}{\text{Cost per square meter per month}} / \text{m}^2$$



5 YEARS TOTAL for regular work:

(Total cost of year 1 + Total cost of option year #1 + Total cost of option year #2 + Total cost of option year #3 + Total cost of option year #4)

All prices to exclude taxes

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Signed at: _____ this _____ day of _____ 2016.
(City and Province)

Name and address of vendor/Company: (including Postal Code)

Name of bidder: _____

Bidder's Position: _____

Bidder's Signature: _____