

Questions from potential Offerors:

Q1. Annex_h2 says:

“You must provide MSRP and offer a discount for every CLIN in order for your Financial Offer to be deemed responsive. Your Financial offer will be deemed Non-Responsive if submitted as it stands currently.”

In annex_h2 there are some sections that we do not have products for such as dual VHF / UHF mobile.

If these CLINs are not completed does this make a response non-compliant?

A1.A) The quoted text in this question was actually changed to the following text through Amendment 2 to the RFSO:

“A blank price is not acceptable for a particular CLIN. A zero dollar value for a CLIN is acceptable only if the mandated functionality of that CLIN is already included in another non-zero dollar value CLIN. The zero value CLIN must include a clear reference to the non-zero value CLIN with which it is associated. Your Financial offer will be deemed Non-Responsive if submitted as it stands currently”

B) RCMP is aware that not all vendors might have all the frequency permutation for their dual band Subscriber Units (SU) and as a result won't be able to provide pricing for all CLIN items.

To compensate for this eventuality, the RCMP designed the rated scoring matrix in such a way as to take into account responses with a full range of frequency permutations and responses that do not have a full range of frequency permutations.

To make it fair for all competitors, all dual band SU scores are divided by the fixed number of frequency permutations, regardless of the number of permutations submitted by any given competitor.

This was designed to allow for a fair opportunity to all potential competitors to present their best value proposal even if they did not have products in all frequency permutation categories, yet at the same time being fair to those competitors that do present products in all the frequency iterations.

The RCMP is concerned that by deeming responses non-compliant due to lack of product(s) in certain frequency permutations categories, we will severely limit healthy and fair competition amongst potential bidders and result in decreased competitions in said stream.

As such, the RCMP wants to keep the responses that do not propose products in all possible frequency permutations as compliant, in both the technical and financial evaluations of the offers.

Please be advised that this applies to the dual band stream only.