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Room 1650, 635 8th Ave. S.W.  
Calgary  
Alberta  
T2P 3M3  
Bid Fax: (403) 292-5786

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of the  
Offer remain the same.

Ce document est par la présente révisé; sauf indication  
contraire, les modalités de l'offre demeurent les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Public Works and Government Services  
Canada/Travaux publics et Services gouvernementaux  
Canada  
Room 1650, 635 8th Ave. S.W.  
Calgary  
Alberta  
T2P 3M3

<b>Title - Sujet</b> LED Traffic Advisors		
<b>Solicitation No. - N° de l'invitation</b> M5000-174894/A		<b>Date</b> 2017-03-17
<b>Client Reference No. - N° de référence du client</b> M5000-174894		<b>Amendment No. - N° modif.</b> 003
<b>File No. - N° de dossier</b> CAL-6-39084 (141)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$CAL-141-6564		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2017-02-24
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-03-31</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Mountain Daylight Saving Time MDT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Major, Andrea		<b>Buyer Id - Id de l'acheteur</b> cal141
<b>Telephone No. - N° de téléphone</b> (403) 612-6224 ( )		<b>FAX No. - N° de FAX</b> (403) 292-5786
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> See Herein		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

**Title:** LED traffic advisors

This amendment is to answer the following questions and amend a mandatory requirement:

**Question 1:** This requirement specifies the overall physical "length must be between 30 to 35 inches". Article 1.1.4 specifies a "product requiring external electronic flashers will not be accepted". Article 1.2 requires the unit must consist of 8 individual modules, each module to have a minimum of 6 LEDs per colour. The combination of these requirements significantly limits the selection of products in the marketplace for the RCMP to consider.

Would the buyer consider a submission that of a product that is between 30 to 37.5 inches and meets all other minimum requirements of the bid?

**Answer 1:** No deviation will be permitted, due to vehicle size, 30-35 inches is the only allowable range.

**Question 2:** Most manufactures do not offer the circular style amp connector on production model units as this is a potential failure point. Individual light heads are replaceable with weatherproof connections. Will a bid be accepted without meeting this requirement?

**Answer 2:** No. We are looking for the ability to remove and replace the unit without cutting the cable or removing the whole unit.

Regarding mandatory requirements 1.2-1.2.5

**Question 3:** Currently RCMP configuration is designed for the amber lights in position 2-4 and 5-7 to flash on the 3 position slide switch. What is the requirement for the amber/red amber/blue DUO. Will an 8 lamp LED Traffic Advisor with Red/Blue flashing ends and 6 Amber inner modules be acceptable?

**Answer 3:** No. Our Division has reserved the option to allow for future lighting expansions and the proposed option will not be acceptable.

**Question 4:** Regarding mandatory requirement 3.4: "The Offeror must provide proof the manufacturer has distributed Traffic Advisors in Canada for a minimum of five years."

This seems to be limiting the opportunity to only current suppliers and is not giving the opportunity for a valid new market entrant to participate in the bidding process. We request that requirement 3.4 be removed from the requirements.

**Answer 4:** RCMP has a requirement for proven reliability, durability and consistency of supply to ensure operational requirements are met. A track record of proven experience, at a minimum of five (5) years is required to ensure officer, community and public safety.

Solicitation No. - N° de l'invitation  
M5000-174894/A  
Client Ref. No. - N° de réf. du client  
M5000-174894

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
CAL-6-39084

Buyer ID - Id de l'acheteur  
cal141  
CCC No./N° CCC - FMS No./N° VME

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**Question 5:** Mandatory Requirement 1.1.4 specifies a “product requiring external electronic flashers will not be accepted”. Does this mean the traffic advisor **MUST** have an internal electronic flasher within the traffic advisor?

**Answer 5:** Please see the amendment to mandatory requirement 1.1.4 below:

On page 16 of 26, Annex “A” – Requirement and Minimum Mandatory Criteria, Article 1.1.4

**DELETE:** in its entirety

**INSERT:**

An internal electronic flasher OR external electronic flasher will be accepted. An external electronic flasher must be a maximum of: 6 inches length, 2 inches height, 4 inches width.

Offerors are requested to declare which option they are providing here\_\_\_\_\_.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**