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11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Electrical & Electronics Products Division  
11 Laurier St./11, rue Laurier  
7B3, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> LED Lanterns	
<b>Solicitation No. - N° de l'invitation</b> F7047-160038/A	<b>Date</b> 2017-04-07
<b>Client Reference No. - N° de référence du client</b> F7047-160038	<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> hn329.F7047-160038	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-329-72683	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale 2017-03-14	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-05-03</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Dumaresq, Steve	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>Telephone No. - N° de téléphone</b> (819) 420-0341 ( )	<b>Buyer Id - Id de l'acheteur</b> hn329
<b>FAX No. - N° de FAX</b> (819) 953-4944	
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

**This Amendment 002 is raised for the following:**

**Question:**

Regarding Annex B requirement, 3.4.4.8, The lantern shall be capable of being manually or automatically turned off without disassembling the housing or uninstalling the unit.  
What exactly does “automatic” refer to? Is this to be based on a date and time for seasonal applications or?

**Answer:**

The sentence in second paragraph of question 2 seems to end abruptly. The answer below is provided with the assumption that the sentence could be complete by: “... or is it based on some other interpretation?” If this assumption is incorrect, the offeror is invited to reframe the question.

The intent of automatic in section 3.4.4.8 is two-fold. It is used in the context of

1. changing the state of a switch, and
2. a calendar function.

This dual use of the term in a single section may have caused confusion.

To clarify: in section 3.4.4.8 automatic is used in the context of changing a switch’s state without direct operator contact. As the second note below 3.4.4.8 suggests, a temporary magnetic field or other means of dry contact would be considered automatic. Not having to open or remove some type cover to access and manually toggle a switch is considered automatic.

To remove confusion with automatic and the provision of a calendar function a new section, section 3.4.4.10, and a new line in table 4: Mandatory requirement, are added to the performance specification (Annex B).

**Section 3—Performance specification**

3.4.4.10 Lanterns shall have a calendar function that is user configurable.

With the addition of section 3.4.4.10, is the addition of a line in table 4 of section 5 of performance specification.

**Section 5—Summary of requirements**

**Table 4: Mandatory requirements**

	Ref	Item Description	Requirement or Value	Proof of Compliance	Comments
M	3.4.4.10	User configurable calendar function	Provided	State	

A new line is also added to a table in the section Verification cross-reference of the evaluation framework.

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#### Verification cross-reference

Compliance Code	Spec Ref	Item Description	Requirement or Value	Proof of Compliance	Compliant (Y/N)	Bidder's Proposal Reference / Comments
M	3.4.4.10	User configurable calendar function	Provided	State		

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#### Question:

In the points scoring matrix (evaluation matrix) the first potential point of 2.1.4, in Corporate Experience, it states "1) For every category of lantern developed = 1 pt."

Do the categories refer to (for example) 1.5 nm being a single category, or the 1.5 type A and B constituting 2 categories? Basically, what comprises a category? I am assuming that the types A and B would each be individual categories.

#### Answer:

The rated item is intended to assess a manufacturer's breadth of experience. The list of qualifying types of lanterns is:

1. Omnidirectional beacons that are not self-contained,
2. Omnidirectional self-contained beacons,
3. Rotating beacons,
4. Range lights, and
5. Sector lights.

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#### Question:

In Annex A1, SOW, section 2.2 under "Quantities", I see this table.

**Table 2: Description of usage types**

Type	Insolation	Duty cycle	Usage
Usage type A	Typical	12.5%	year round
	Limited	12.5%	seasonal
Usage type B	Typical	30%	year round
	Limited	12.5%	year round
	Typical	30%	seasonal
	Limited	30%	seasonal
Not included	All	> 30%	—
	Limited	30%	year round

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This table states that NONE of the “type A” categories will ever use a 30% flash character (Q 1 second flash). I wanted to confirm if this was correct or an error.

**Answer:**

Table 2 of section 2.2 of the statement of work summarizes the conditions under which the lanterns are qualified and is not in error. Lanterns in usage type A would not use a 30% duty cycle such as QF.