



## AMENDMENT 003

The objective of Amendment 003 is to bring the following changes/additions to the Request for Proposals (RFP):

- A. Questions and Answers 6 to 8
  - B. Changes to the RFP
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### A. Questions and Answers

#### Question #6

referring to Section 4.1.1.1, Mandatory Technical Criteria, M3, p.9

The solicitation states:

The Bidder, for each Product Category offered, **MUST** submit two (2) technical or marketing reports, each report pertaining to at least two products in the identified product category managed by the Bidder's proposed Primary Resource.

When read literally, this indicates that the bidder must submit two separate technical or marketing reports. Each report must cover at least *two* products in the identified product category. Technical and marketing reports in the energy efficiency field are typically written around an individual end-use product, such as water heaters or washing machines. This mandatory requirement indicates that reports must include *two* separate products (e.g. a single report on, say both washers *and* dryers or both televisions *and* set top boxes).

Will reports covering a *single* product be considered in compliance with this requirement?

**RESPONSE:** Yes

#### Question #7

referring to Section 4.1.1.2, Point Rated Technical Criteria, R1, p10

The solicitation states the following:

1. A minimum of **4 points** is required to be applicable to the rulemaking process and/or evidence of participation in the **Appliance, Lighting and Electronics Product Categories**.

We interpret this language in two ways: (1) A minimum of 4 points are required under R1 when bidding under the Appliance, Lighting, and Electronics categories, otherwise the bidder will receive a score of 0 points for R1; or (2) A minimum of 4 points are required under R1 when bidding under the Appliance, Lighting, and Electronics categories, otherwise the bidder's *entire proposal* will be considered non-compliant.

Could you clarify whether interpretation 1 or 2 is correct and clarify the intent of this specific 4-point requirement?

**Response:** Yes, see Amendment below

#### Question #8

referring to Section 4.1.1.2, Point Rated Technical Criteria, R1, p10

The solicitation states:

The Bidder shall provide proof of participation of the Bidder's, or the proposed Primary Resource's, participation in the U.S. Department of Energy's Appliance and Equipment Standards rulemaking processes related to the product category in the past 5 years."



Would NRCan allot points to bidders with experience that falls into either of the two following exceptions: (1) participation in rulemaking processes at the U.S. state level (e.g. Title 20 rulemakings through the California Energy Commission); (2) participation in rulemakings at the U.S. Department of Energy that occurred *longer* than 5 years ago?

**Response: No**

**B. Changes to the RFP**

**Change 1:**

**Insert:**

Section 4.1.1.1, Mandatory Technical Criteria, M3, p.9

The Bidder, for each Product Category offered, **MUST** submit two (2) technical or marketing reports, pertaining to at least two products in the identified product category managed by the Bidder's proposed Primary Resource.

**Delete:**

Section 4.1.1.1, Mandatory Technical Criteria, M3, p.9

The Bidder, for each Product Category offered, **MUST** submit two (2) technical or marketing reports, each report pertaining to at least two products in the identified product category managed by the Bidder's proposed Primary Resource.

**Change 2**

**Insert:**

Section 4.1.1.2, Point Rated Technical Criteria, R1, p10

A minimum of **4 points** is required in the **Appliance, Lighting and Electronics Product Categories.**

**Delete:**

A minimum of **4 points** is required to be applicable to the rulemarking process and/or evidence of participation in the **Appliance, Lighting and Electronics Product Categories.**

***ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED***