



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Frigate Life Extension (FELEX) Project / Bureau de
projet de prolongation de la vie des frégates (BP
FELEX)
455 Blvd de la Carrière
Gatineau
Quebec
K1A 0K2

Title - Sujet HCCS IN-SERVICE SUPPORT	
Solicitation No. - N° de l'invitation W8482-168150/B	Amendment No. - N° modif. 014
Client Reference No. - N° de référence du client W8482-168150	Date 2017-05-05
GETS Reference No. - N° de référence de SEAG PW-\$\$FX-008-25939	
File No. - N° de dossier 008fx.W8482-168150	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-06-30	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Fortin, Marie-Andrée	Buyer Id - Id de l'acheteur 008fx
Telephone No. - N° de téléphone (819) 939-3234 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Request For Information
One-on-One Sessions
In-Service Support of the *Halifax*-class Combat Systems
Amendment no. 014

1. Purpose

The Invitation to Qualify (ITQ) for the HCCS procurement was cancelled after Canada received feedback that made it evident that the process was not going to have a successful result. The purpose of the upcoming One-on-One sessions from 23 May – 16 June 2017, with interested suppliers is twofold:

- a. Lessons Learned - To receive industry feedback on the ITQ process and to ascertain the reasons why this process was not successful. These lessons learned will help to inform future procurements while assisting the HCCS procurement team with the formulation of next steps for HCCS.
- b. Optimized Tailored Support Solutions - To obtain industry's perspective on what the optimal approach might be for supporting the systems identified in the HCCS ITQ. For context, "Optimal" should be outcomes that support the four objectives of the sustainment initiative (performance, flexibility, value for money, economic benefits).

Canada will meet with suppliers who are pre-registered for the HCCS ISS One-on-One sessions to give Industry an opportunity to share their perspective on the HCCS ITQ process and provide additional information in response to questions posed by Canada. The questions are included in *Annex A – Questions to Industry*.

2. One-on-One Session Details:

- Various dates and times will be available from 23 May – 16 June 2017.
- The One-on-One sessions will be held at 455 de la Carrière, Gatineau, Quebec.
- Should an interested supplier be unable to attend a One-on-One session in person, teleconference services will be available.
- Each One-on-One session will be a maximum 120 minutes in duration.
- Each One-on-One session will involve representatives of Canada, a fairness monitor and representative(s) from one supplier.
- Please arrive 15 minutes prior to the start of your One-on-One session to obtain your visitor passes and meet your building escort at the reception area.
- Please email any material you wish to present to the Contracting Authority in advance of your One-on-One session.
- Suppliers may provide comments or questions by submitting their information, in writing, to the Contracting Authority.

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3. Registration Details:

Registration for the One-on-One sessions must be made through the PSPC Contracting Authority, Marie-Andrée Fortin, at marie-andree.fortin@tpsgc-pwgsc.gc.ca and **MUST** include the following information:

- Number of people to attend the One-on-One sessions;
- Name and title of each participant;
- Point of contact email and phone number;

Interested suppliers are encouraged to register no later than **15 May 2017**.

4. Notes to Interested Suppliers

By participating in the One-on-One sessions, attendees agree to be bound by the following terms:

- This is not a bid solicitation and a contract will not result from this request.
- Suppliers are advised that any information submitted to Canada in response to this Industry Consultation may be used by Canada to develop future procurement strategies.
- Canada is not bound to accept any Expression of Interest.
- This Industry Consultation does not create an obligation for Canada to issue a subsequent RFP, and does not bind Canada legally or otherwise, to enter into any agreement or to accept any suggestions from suppliers. Canada reserves the right to accept or reject any or all comments received.
- Participation in this Industry Consultation is not a condition or prerequisite for participation in any subsequent RFP(s).
- Suppliers participating in this Industry Consultation should identify any submitted information that is to be considered as either company confidential or proprietary.
- Media cannot participate in the One-on-One sessions.
- A third-party Fairness Monitor will participate in the entire engagement process.
- Attendees are responsible for their own transportation, accommodation, meals and parking for the One-on-One sessions.
- Canada will not be responsible for any costs associated with attendance at the One-on-One sessions.
- All enquiries and other communications related to this Industry Consultation must be directed exclusively to the PSPC Contracting Authority by email as indicated below.

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5. Communication with Industry

Canada will document Industry engagement consultations concerns/issues, questions, suggestions, together with their responses. During the engagement process, the PSPC Contracting Authority may choose to communicate with registered suppliers through direct email rather than posting additional notices on Government Electronic Tendering Service. PSPC will post on the Government Electronic Tendering Service new information provided by Canada during the One-on-One sessions.

6. PSPC Contracting Authority

Name: Marie-Andrée Fortin
Title: Supply Team Leader
Public Services and Procurement Canada (PSPC)
Acquisitions Branch
Address: 455, De la Carrière Blvd
Telephone: 819-939-3234
E-mail: marie-andree.fortin@tpsgc-pwgsc.gc.ca

7. Language:

Documents will be available in both official languages.

Annex A – Questions to Industry

Lessons Learned

1. From your perspective, why was the HCCS ITQ unsuccessful? What changed from Industry Consultations in December 2016 when Industry indicated it would support a single prime approach for the HCCS?
2. What can Canada and Industry do to make the single prime approach work for the HCCS?
3. Requiring OEM letters as part of the ITQ process was seen by Canada as a mechanism to demonstrate that a single prime for support of all HCCS systems was a feasible outcome for this procurement. Canada wished to avoid the risk scenario where the HCCS ITQ process was not used, and Canada proceeded directly to the RFP stage, only to find out that the eventual prime was unable to establish the necessary contractual relationships with all OEMs. Do you agree with this risk scenario? Should Canada proceed with the HCCS RFP without an ITQ process?
4. Canada has indicated that a transfer of intellectual property was not obligated under this support arrangement during Industry Consultations in December 2016. Was Intellectual Property an issue? If so, what was the issue? How can Canada mitigate the risk?

Optimized Tailored Support Solutions

5. Canada seeks support solutions that perform well (e.g. system availability), are flexible (e.g. responsive to changes in operational programs and/or available funding), provide value for money as well as economic benefit to Canada. What do you believe is the best solution for meeting these objectives for the HCCS equipment?
6. The premise behind the single prime approach for HCCS was that efficiencies and innovation brought through this arrangement would be more than enough to offset the overhead structure that might exist across various tiers of the support solution. Do you believe this is a realistic outcome for a single prime HCCS support solution? Can you support your answer with examples or illustrations to facilitate Canada's understanding of your point of view?