#### **RETURN BIDS TO:**

# RETOURNER LES SOUMISSIONS À:

Bid Receiving Shared Services Canada | Services partagés Canada 180 Kent Street Ottawa, Ontario K1G 4A8 13<sup>th</sup> Floor

## AMENDMENT REQUEST FOR PROPOSAL

#### **DEMANDE DE PROPOSITION**

Proposal To: Shared Services Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction

listed herein and on any attached sheets at the price(s) set out thereof.

Proposition aux: Services partagés Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées Instructions : See Herein ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexées, au(x) prix indiqué(s)

#### Comments - Commentaires

### This document contains a Security Requirement

Vendor/Firm Name and address Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Shared Services Canada – SA Authority
Procurement Operations
180 Kent Street
Ottawa, Ontario
K1G 4A8

Title – Sujet Professional Services - Platform Analyst & Business System Analyst			
1 Tolessional Gervices - Flationii Ana	Date	Oysic	an Analyst
Solicitation No. – N° de l'invitation			
10052461	may 0, 2011		
AMENDMENT			
1			
Buy & Sell Reference No. – N° de refere PW-17-00775921	nce de SEAG		
File No. – N° de dossier TBIPS Supply Arrangement EN578-05-5605			t
Solicitation Closes – L'invitation prend fin at – à 2:00 PM			Time Zone Fuseau horaire Daylight Saving Time DST
on – le 29-May-2017			
F.O.B F.A.B.	_		
·	Other-Autre: $\Box$		
Address Inquiries to : - Adresser toutes questions à: Buyer Id - Id de l'acheteur			
John Hawkins		•	
		FA	XX No. – N° de FAX
613-854-7761			
Destination – of Goods, Services, and Construction: Destination – des biens, services et construction :			
See Herein			

Instructions: Voir aux présentes

Delivery required - Livraison exigée	Delivered Offered – Livraison proposée		
See Herein			
Vendor/firm Name and address			
Raison sociale et adresse du fourniss	Raison sociale et adresse du fournisseur/de l'entrepreneur		
Facsimile No. – N° de télécopieur			
Telephone No. – N° de téléphone			
Name and title of person authorized to sign on behalf of Vendor/firm			
(type or print)-	J		
Nom et titre de la personne autorisée à signer au nom du fournisseur/de			
l'entrepreneur (taper ou écrire en caractères d'imprimerie)			
Signature	Date		
Olynatale	Date		

The amended RFP document posted with these Questions and Answers contains all changes resulting from the Q & As.

Any vendor intending on responding to this RFP and would like a copy of the RFP document in Word format can contact the Contracting Authority at john.hawkins@canada.ca.

### Q&A

QUESTION	QUESTION	ANSWER
1	In reference to above subject RFP, we have a question regarding: Point Rated Requirements - I.7 Platform Analyst (Level 3) Total Score indicates 150 points  We calculate 242 points with a Min score of 169 (70%) Please could you confirm the correct Maximum and Minimum Scores	The numbers have been corrected in the attached.
2	Corporate Criteria M.1, item b) states that "work billed for the resource category must include at least 60% of the associated tasks from the tasks identified in the statement of work in Annex B".  Are Bidders expected to state that 60% of the tasks have been met as long as this can be confirmed by the required reference contact? Or are Bidders required to demonstrate which of the tasks have been performed?  If Bidders are required to demonstrate the tasks, how should this be presented in the response template?	Bidders are expected to state that 60% of the tasks have been met as long as this can be confirmed by the required reference contact.  It is important that the contact information supplied be as accurate as possible. If the contact person cannot be reached within 5 days, an alternate contact from the same customer may be supplied as stated in Part 3 – 3.2 (iii)
3	Sections 2.2 (Part 2 – page 7) and 3.1 a) (Part 3 – page 8) contain conflicting instructions on how/where to submit proposals. Would the client please confirm that proposals emailed (to John Hawkins) will be accepted?	The preferred method of delivery is via e-mail to john.hawkins@canada.ca.

Mandatory M.1 does not include a column for Bidders to provide the Technical Authority contact information required under M.1 e), point 3. We would like to request clarification on where the client would like us to provide these details.	Please use the Client Organization / Project Name column to include Client Contact Name, Title, address and best way to reach the contact (phone # and/or email address).
Rated Criteria R.1, item a) v. asks Bidders to list the TBIPS Categories that were billed under the identified contract. We would like to request that this be amended to include TBIPS "and equivalent" Categories.	The requirement is restricted to exact TBIPS categories only.
As per M.3 requirement for the Business System Analyst "The proposed resource must demonstrate a minimum of three (3) projects in which the resource brought a project to approval through a complete Government of Canada governance process" this task is usually done by the Senior Project Manager or Project Executive and not a BSA. A Business System Analyst or BA would create and document the governance process. Would the client be willing to remove this criterion or amending it where the resource has experience documenting a governance process.	Business Systems Analyst M.3 is hereby removed and all other criteria in the table renumbered.
As per R.1 requirement for the Platform Analyst, the proposed resource must clearly demonstrate experience as a Platform Analyst on IM/IT projects in each of the following:  a. Preparing assessment(s) on the current state of the technical design, and detailing technical requirements.  b. Developing detailed requirements and strategies to meet business, functional and application requirements.  c. Working with Rational Databases Oracle or SQL Server d. Providing application analysis, design, development, testing, monitoring, or capacity planning e. Performing at least 70% of the	There is no change. As a level 3 analyst, they must have technical expertise to assess and develop technical requirements, designs and use strategies (different ways) to solve client problems.
	for Bidders to provide the Technical Authority contact information required under M.1 e), point 3. We would like to request clarification on where the client would like us to provide these details.  Rated Criteria R.1, item a) v. asks Bidders to list the TBIPS Categories that were billed under the identified contract. We would like to request that this be amended to include TBIPS "and equivalent" Categories.  As per M.3 requirement for the Business System Analyst "The proposed resource must demonstrate a minimum of three (3) projects in which the resource brought a project to approval through a complete Government of Canada governance process" this task is usually done by the Senior Project Manager or Project Executive and not a BSA. A Business System Analyst or BA would create and document the governance process. Would the client be willing to remove this criterion or amending it where the resource has experience documenting a governance process.  As per R.1 requirement for the Platform Analyst, the proposed resource must clearly demonstrate experience as a Platform Analyst on IM/IT projects in each of the following: a. Preparing assessment(s) on the current state of the technical design, and detailing technical requirements. b. Developing detailed requirements and strategies to meet business, functional and application requirements. c. Working with Rational Databases Oracle or SQL Server d. Providing application analysis, design, development, testing,

	associated tasks listed in the	
	Statement of Work	
	Tasks A and B are typically performed by	
	an application architect or technical	
	architect and not by a platform analyst.	
	Would the client be willing to remove tasks	
	A and B and amend it where the platform	
	analyst has experience designing and	
	documenting in detail all system	
	components, interfaces and operational	
	environment and producing operational	
	systems including all forms, manuals,	
	programs, data files and procedures	
8	Rated Criteria R.10 for the Platform	This requirement will not be
	Analyst, Level 3 asks for experience with	removed.
	Application Software Development and/or	
	Application Software Architecture.	The Analyst will be evaluating
		existing procedures and methods,
	This experience is more closely related to	and identifying and documenting
	Software Development and does not relate	application sub-systems, they
	to the tasks in the SOW for this category,	should have some experience with
	and we would like to ask if the client would	application software development
	remove this criteria.	or application software
		architecture within the last 5 years.
9	It is our understanding that the following	For the purposes of this RFP the
	eight (8) resources are to be provided by	Part 4, 4.2 e) states that
	Bidders upon bid submission for	"Mandatory and rated criteria for
	evaluation:	each category are contained in
		Appendix C to Annex B".
	☐ 2 x Platform Analysts, Level 3	
	2 x Platform Analysts, Level 2	They are the same ones that will be
	2 x Business Systems Analysts,	used after the contract is awarded.
	Level 3	
	2 x Business Systems Analysts,	
	Level 2	
	20.012	
	However, it is unclear which Mandatory	
	and Point-Rated Requirements within	
	Appendix C to Annex B are to be submitted	
	by Bidders for evaluation as there are some	
	conflicting statements throughout the	
	document (ie. on Pg. 59 pf 77, in reference	
	to the Platform Analyst L1/L2 Mandatory	
	Requirement, the following statement is	
	provided, "The following mandatory	
		1

	category criteria are provided for	
	information purposes only which will be	
	used to evaluate resources at the Task	
	Solicitation (TS) stage.")	
	Could the Crown please clarify which	
	resource Mandatory and Rated	
	Requirements are to be used in response to	
	this RFP?	
10	In reference to Corporate Mandatory	Contracts must occur within the
	requirement M.1, would the Crown consider	past 5 years.
	amending the requirement item (a) from	
	"contracts must occur within the past five	
	(5) years prior to the RFP closing date" to	
	"contracts must occur within the past <u>ten</u>	
	(10) years prior to the RFP closing date"?	
11	Can you please confirm our understanding	To clarify M.3 should read as
	of Corporate Mandatory Criteria M3 on	follows:
	page 20 of 77 of the RFP: "The Bidder must	
	demonstrate its experience providing	The Bidder must demonstrate its
	professional services Contractors to	experience providing professional
	support data centre operations. The Bidder	services Contractors to support
	must provide three (3) client organizations,	data centre operations. The Bidder
	where the Bidder provided at least 20	must provide three (3) client
	resources for infrastructure solutions to	organizations, where the Bidder
	assist with the day-to-day operations of the	provided at least 20 resources <i>for a</i>
	infrastructure as well as in the design,	minimum total of 60 resources for
	testing, and deployment of new	infrastructure solutions to assist
	technologies.". We understand that	with the day-to-day operations of
	e e	1
	Bidders must have provided a total of 20	the infrastructure as well as in the
	resources amongst all 3 organizations. Can	design, testing, and deployment of
	you please confirm?	new technologies.
		To be considered reference project
		To be considered, reference project
		information must include:
		Client Organization
		Name
		Client Contact Name
		and title
		<ul><li>Client contact Phone #</li></ul>
		<ul> <li>Client Contact email</li> </ul>
		address
		<ul> <li>Project start and end</li> </ul>
		dates (yy/mo)
		(5,5,)
12	There is no mention of the number of	Confirmed. One or multiple
L		1

		T
	contracts that can be used to demonstrate the provision of the 20 resources. Can you confirm that one or multiple contracts can be used as long as 3 organizations are demonstrated?	contracts can be used as long as 3 organizations are demonstrated.
13	R.1, Pg. 22 of 77 of the RFP, could the Crown please kindly provide a copy of the "Table 3 contained in PART 2 of APPENDIX C TO ANNEX B" that is referenced in this requirement?	The reference should be Table 1 contained in Attachment 2 to Part 4.
14	Platform Analyst (Level 3) Page 62  R.2: - Please clarify that 30 points will be awarded for 4 or more projects.	Yes, the table has been corrected.
15	Platform Analyst (Level 1 / Level 3) Page 65 R.1: - Please clarify that 20 points will be awarded for 4 or more projects.	Platform Analyst (Level 1 / Level 2)  R.1 Yes, the table has been corrected.
	R.2: - Please clarify that 20 points will be awarded for 4 or more projects.	R.2 I believe the questioner made an error here. Does not match the grid table.
16	Business System Analyst (Level 1 / Level 2) Page 68 R.1: - Please clarify that 20 points will be awarded for 4 or more projects.	R.1 Yes, the table has been corrected.
	R.2: - Please clarify that the Bidder may receive up to 6 points for each project (Max 3) that clearly and fully demonstrated criterion as indicated. There seems to be a typo in this sentence, "nine (6) points".	R.2 Yes, the Bidder may receive up to 6 points for each project (Max 3) that clearly and fully demonstrated criterion as indicated. Table has been corrected.
17	Certain Rated Criteria, in both level 3 categories, are asking for:  ☐ Experience within the last 5 years, with maximum points being awarded for 'greater than or equal to (≥)' 5 years of experience.  ☐ Experience within the last 7 years, with maximum points being awarded for	The timeframes proposed are accepted and the tables have been amended to reflect the change.

	'greater than or equal to (≥)' 7 years of experience.	
	Since it's unlikely that resources will not have breaks between projects, we would like to request that the timeframes for experience be extend as follows:  Five (5) years' experience within the last seven (7) years,  Seven (7) years' experience within the last nine (9) years.	
18	Can you please provide an extension of 2 weeks to allow for vendors to review Q&As that have not been posted yet so they can plan their response accordingly?	Required period for this RFP is 20 days (it was originally posted for 40 days) and there are still 20 days left. SSC will not be entertaining any extension.