

**ENTERPRISE PERIMETER SECURITY SOLUTION  
INVITATION TO QUALIFY (EPS-ITQ)**

**AMENDMENT NO. 001**

This ITQ Amendment No. 1 is raised to;

- 1- Make administrative changes to the ITQ;
- 2- Revise Annex B of the ITQ; and
- 3- Answer questions received during ITQ Question Period.

1. At Page 1 of the **Enterprise Perimeter Security Solution (EPS) Invitation to Qualify (ITQ)** document;

At '**Closing Date**' **REVISE** as follows;

**DELETE:** the previous closing date in its entirety and;

**INSERT:** the following in its place:

May 25<sup>th</sup>, 2017 - 02:00 PM EST

2. At **PART 4 RESPONSE PREPARATION INSTRUCTIONS**, at **Section 4.5 'ITQ Reference Project Forms – Annex B (Mandatory at ITQ closing)'** **REVISE** as follows;

**INSERT:** the following new paragraph;

**4.5.8** For the Team Certification, Attachment A to Annex B, outlined in 4.5.6 b) above, Respondents are advised that this certification is limited to either Mandatory Requirement #1, B.1, found in Annex B of the ITQ, or Mandatory Requirement #4, B.4 found in Annex B of the ITQ. In order to fulfill the objective this of this ITQ, which is to qualify Respondents who have experience in designing and implementing an Enterprise Perimeter Security Solution, Respondents must be able to rely on their own experience for either Mandatory Requirement #1 or Mandatory Requirement #4. Respondents who attempt to qualify using a Team Certification for both Mandatory Requirement #1 and Mandatory Requirement #4 will be disqualified. For Mandatory Requirements #2, #3 and #5, Respondents can leverage a Team Certification as they deem required.

3. At **Annex B** of the ITQ '**REFERENCE PROJECT FORMS**', **REVISE** as follows:

**DELETE:** The previous version in its entirety; and

**INSERT:** The new version attached hereto this amendment

**4. Publish Canada's responses to Industry questions received during the question period.**

Question	Answer
1 - Could you please send a soft version (word document) of the attachment so that we can begin filling out the required information.	The requested Word documents have been provided in this ITQ Amendment.
2 - Would SSC please provide Annex A, Annex B, Attachment A to Annex B, Annex C in word format?	Please refer to Canada's answer to Q.1.
3 - Would SSC please accept soft copies on DVD?	Yes. Canada will accept DVD's or CD-ROMs for soft copies.
4 - The requirement dictates the Respondent shall provide 2 references, including one Federal government client which meets the stated requirements. We respectfully request that this requirement be expanded to ask for a Public Sector reference, which could be either a Provincial or Federal government client.	Please refer to the revised Annex B included in this ITQ amendment.
5 - The requirement is stating that the respondent must have an existing facility; however the required form is requesting the project reference.	Please refer to the revised Annex B included in this ITQ amendment.
6 - Would the Crown please revise the form to reflect the requirement?	Please refer to the revised Annex B included in this ITQ amendment.
7 - The requirement is stating that the respondent must demonstrate they have OEM certified resources, however the required form is requesting the project reference.	Please refer to the revised Annex B included in this ITQ amendment.
8 - Would the Crown please revise the form to reflect the requirement? Also please confirm how may resources are required for this requirement.	Please refer to the revised Annex B included in this ITQ amendment.
9 - PG 26 mandatory experience:- Our understanding of this statement is: the respondent must have provided 24x7x365 technical service desk support for at least 12 continuous months in the last 5 years and be capable of providing bilingual support if required in the future. Please confirm.	Canada confirms. The Respondent must demonstrate the capability of providing bilingual support as this will be a mandatory requirement in the resulting contract.
10 - Is it required to have two references for B.2 or B.3 or B.4	No. Please refer to the revised Annex B included in this ITQ amendment.
11 - In B.5 is it required to identify the individuals and their certifications, or, to provide a project reference upon which the individual(s) worked? If projects, are multiple project references required?	The Respondent is required to demonstrate to Canada that they the requirements outlined in Mandatory Requirement B.5. OEM certified resources must be in place and available at the time of contract award. Identifying the specific OEM resources themselves, and/or the Respondents business process for securing OEM resources during the RFP phase, would be examples of responses for this requirement. Please see updates to Annex B included in this ITQ amendment.
12 - With regards to Mandatory Experience Requirement #1, the requirement asks for two distinct clients, including one Canadian federal government client where the respondent has successfully developed, implemented and integrated an Enterprise Perimeter Security Solution	See answer to Q4.

<p>which included at least two of the four security functions in scope. We request that SSC modifies this requirement to include provincial or municipal government client references to demonstrate capability for qualification. Our experience and research on BuyandSell.ca indicate that only one project reference would be able to comply with the criteria of the requirement.</p>	
<p>13 - Annex B.2 addresses the existing facility and lab/datacentre. We understand SSC's intent to ensure that respondents have a physical office in the NCR with a functional lab environment to develop, test, and demonstrate solutions. Since this lab is required to be in place prior to bid submission (a future state), it is unclear how it can be assessed on a pass/fail basis using reference projects (a prior state). Please confirm whether SSC intends:</p> <ul style="list-style-type: none"> <li>a) that Respondents have an existing physical office located within 50 km of the NCR;</li> <li>b) Respondent's physical facility must contain a physical or virtual IT lab environment suitable for the development, testing, and demonstration of IT solutions; and/or</li> <li>c) these facilities must be in place at the time of ITQ closing.</li> </ul>	<p>Please refer to the revised Annex B included in this ITQ amendment.</p>
<p>14 - Annex B.3 addresses the Help Desk. SSC has issued several requirements with Help Desk components, and has defined a Service Desk as including "an IVR system that enables choice of language". We request additional clarification regarding the required help desk services. Please confirm whether:</p> <ul style="list-style-type: none"> <li>a) an Integrated Voice Response (IVR) component is required for the Help Desk; and</li> <li>b) any required IVR function must enable choice of language.</li> </ul>	<p>This ITQ requires that Respondents demonstrate experience in providing a help desk. Specific help desk requirements will be discussing with Qualified Respondents during the next phase of this Procurement process.</p>
<p>15 - If an OEM signs a teaming agreement as per 'Attachment to A To Annex B To the ITQ Team certification' is the OEM liable as per the contractual terms stipulated with in the upcoming RFP? Does the Bidder itself have to be certified by the OEM?</p>	<p>No. The Bidder will be responsible for the terms of conditions of Canada in the resulting RFP. RFP requirements will be reviewed with Qualified Respondents during the next phase of this Procurement process.</p>
<p>16 - As per Pg. 30 - 'Attachment to A To Annex B To the ITQ Team certification' Can Canada please outline how it would pursue liability against members of the team? Would the crown pursue all members of the team? Liability is typically covered in the Joint Venture definition with the SACC or Supply Manual.</p>	<p>Canada will not outline at this time as this is the ITQ phase of the procurement process. There is no liability to pursue as Canada is merely qualifying respondents for the next phase of the procurement process, not soliciting bids.</p>
<p>17 - Can Canada please define 'Teaming Agreement' within the SACC manual.</p> <ul style="list-style-type: none"> <li>a. Is Canada introducing a new term for this ITQ and all future competitive procurements?</li> <li>b. Is Canada adding this term into the SACC Manual?</li> </ul>	<p>The requirements outlined in Attachment A to Annex B of the ITQ define the requirements of the 'Teaming Agreement'. This is an attachment included for this procurement process only. Canada is not introducing a new term for all future competitive requirements or proposing amendments to SACC manual.</p>
<p>18 - If SACC , ID 2003, Subsection 17 applies, will Canada please remove 'Attachment to A To Annex B To the ITQ</p>	<p>Canada disagrees. As this is the first stage of the procurement process, the Invitation to Qualify</p>

<p>Team certification'? Attachment A seeks to identify partnerships without holding any of the partners to performance and clauses of the resulting contract. Given the nature of this project (security, time constraints, and complexity) , we feel that a vital element of its success lies in having the respondent, whether individual, corporation, or joint venture, be completely and wholly liable to the resulting terms and conditions. As such we request that attachment A be removed, and respondents and joint ventures defined as they usually are within Crown procurement vehicles according to the SACC manual.</p>	<p>(ITQ), there will be no resulting contract as a result of this ITQ. As stated in the ITQ under section 1.2.3, "The objective of the ITQ is to qualify Respondents who have experience in designing and implementing an Enterprise Perimeter Security Solution." At this stage, Canada is merely obtaining Qualified Respondents for the next phase of the procurement, not awarding a contract. During the RFP phase of this procurement process, a contract will result after an evaluation of the bids received.</p>
<p>19 - Can Canada please confirm if the bidder does NOT have OEM certified resources at the date of contract award? Or after the contract award?</p>	<p>As will be indicated in the RFP which will be shared with Qualified Respondents, OEM resources will need to be available on the date of contract award.</p>
<p>20 - We agree that "there is a strong correlation between the success of an initiative and a Contractor with well-established relationships with its team members (joint venture partners, partners, parent organization, affiliated organization, any subsidiary organization and major tier-one subcontractors)." Government of Canada has addressed this successfully within its definition of a Joint Venture. Partnerships outside of a Joint Venture are 'softer', less secure, more unpredictable relationships. Why would Canada redefine a Joint Venture, when everything Canada is looking for is covered within a defined JV?</p>	<p>Please refer to answer to Q.18. Canada is not redefining a Joint-Venture (JV) for this ITQ.</p>
<p>21 - M1: Our understanding is that a Canadian Federal Gov't client, includes non-SSC Departments and Agencies (as defined on Canada.ca, <a href="https://www.canada.ca/en/government/dept.html#C">https://www.canada.ca/en/government/dept.html#C</a>). Please confirm.</p>	<p>Please refer to the revised Annex B attached to this ITQ amendment.</p>
<p>22 - Pg. 30 - 'Attachment A to Annex B to the ITQ Team Certification', Section (i) - All of the Respondent's team members identified in its proposal have a signed teaming agreement or signed Contract in respect of the services to be provided under any contract resulting from this ITQ, prior to the bid closing date. Currently, Canada's definition of a bidding team is defined by a 'Joint Venture' as per 'SACC manual, ID 2003 Sub-section 17 – Joint Venture'. Under the definition within this ITQ, does the teaming Agreement apply shared liability as per current definition of a Joint Venture within the SACC manual?</p>	<p>Please see Canada's answer to Q.16, Q.18 and Q.20. In addition, Canada's SACC manual definition of the bidding team will apply to the RFP which is expected to be issued under this procurement process.</p>
<p>23 - As per Pg. 30 - 'Attachment A to Annex B to the ITQ Team certification' What happens if the partnership fails or dissolves? This is typically addressed in Joint Venture Definitions within SACC and or the Supply Manual.</p>	<p>As this is the ITQ phase of procurement process, the failure of a partnership, which was established to the meet ITQ mandatory requirements and the qualify for the next phase of the procurement process, would impact the Respondents ability to submit a bid on the resulting RFP.</p>
<p>24 - Through the SACC manual, ID 2003, sub-section 4, the crown identifies a respondent as being a person, entity or joint venture. Sub-section 17 then goes on to define a joint venture as being an association of two or more parties who combine resources to submit a bid. It also outlines that bidders who form a joint venture must</p>	<p>Please see Canada's answer to Q.16, Q.18, Q.20 and Q.22.</p>

<p>indicate clearly that it is a joint venture, and that such a joint venture will be jointly and severally or solitarily liable for the performance of any resulting contract. Stating the above; are we to assume that Canada is keeping the current definition of a Joint Venture as defined by SACC, ID 2003, Subsection 17? Or is Canada changing this definition on current and future bids with the definition stated within this ITQ – pg. 30 ‘Attachment A to Annex B to the ITQ Team certification’?</p>	
<p>25 - Pg. 30 - ‘Attachment to A To Annex B To the ITQ Team certification’, Canada states “Contractor with well-established relationships with its team members (joint venture partners, partners, parent organization, affiliated organization, any subsidiary organization and major tier-one subcontractors)”. We were looking for a definition in the SACC manual of ‘Major Tier-One Subcontractors’.</p> <ul style="list-style-type: none"> <li>a. Is Canada introducing a new definition for this and all future contracts?</li> <li>b. Will this be added to the SACC Manual?</li> </ul>	<p>Please see Canada's answer to Q.16, Q.18, Q.20 and Q.22.</p>
<p>26 - As per Pg. 30 - ‘Attachment to A To Annex B To the ITQ Team certification’. Well established relationships between team members are well defined as a Joint Venture.</p> <ul style="list-style-type: none"> <li>- Is there a specific reason why the Gov’t of Canada would deviate from its current definition of a Joint Venture and allow for ambiguous and higher risk partnerships, given the importance and visibility of this initiative?</li> <li>- Partnerships can be more easily dissolved than a Joint Venture as defined by Canada regulations. Would it be possible for the Gov’t of Canada to remove ‘Attachment A to Annex B to the ITQ Team Certification’ and utilize the current Joint Venture Definition?</li> </ul>	<p>Please see Canada's answer to Q.16, Q.18, Q.20 and Q.22.</p>
<p>27 - As per mandatory question for Reference Number 5 – :</p> <ul style="list-style-type: none"> <li>a. Do the OEM certified resources need to be full time employees of the Bidder?</li> <li>b. Do they need to be employed and available for the duration of the contract?</li> <li>c. Or can we provide OEM certified consultants and contractors?</li> </ul>	<p>OEM resources do not need to be full time employees of the Bidder. As will be defined later in the procurement process, OEM resources must be available at the time of contract award.</p>
<p>28 - Joint Ventures as defined by Canada in the SACC manual ensure that if a joint venture fails in the course of the bidding process, or subsequent contract phase, the bid or contract will be set-aside by Canada. As team member relationships described within Attachment A to Annex B are not defined in the SACC manual,</p> <ul style="list-style-type: none"> <li>a. What will Canada do in the event that a teaming agreement changes in the course of the bidding process?</li> <li>b. What prevents a systems integrator from qualifying for the ITQ with one OEM, but entering the RFP phase with another OEM?</li> </ul>	<p>Please see Canada's answer to Q.16, Q.18, Q.20 and Q.22.</p>
<p>29 - Reference, Annex B.2, ITQ Reference Project Form, and Mandatory Requirement #2.</p> <ul style="list-style-type: none"> <li>a. Canada’s requires that the Respondent confirm availability of an existing facility (lab / data center)</li> </ul>	<p>Please refer to the revised Annex B attached to this ITQ amendment.</p>

<p>within 50 kilometers of the National Capital Region, or commit to having a facility available in place at the time of the Request for Proposal (RFP) bid submission for the purpose of performing proof of bid validation and verification testing as part of the bid evaluation at the bidders expense. Requiring ITQ Respondents to supply a 'Reference Project' and a 'Customer Organization' in response to this requirement seems out of place.</p> <p>b. Will Canada please amend Mandatory Experience Requirement #2, asking only that the Respondents confirm the following: that the facility is located on the Respondents own premise, the civic address of its facility to confirm it is within a 50km radius of Ottawa, and a contact name and phone number from the Respondents own organization if Canada wishes to confirm the existence of these facilities at the time of RFP submission?</p>	
<p>30 - Reference Mandatory Requirement #2. Seeing as Respondents are also permitted to qualify through this ITQ without identifying the actual location on their lab facility, will Canada amend its ITQ and require that any Respondent who has not provided a complete response to Requirement #2 be required to do so prior to bid submission?</p>	<p>No. A complete response to Mandatory Requirement #2 (B.2) is required as a part of the ITQ submission.</p>
<p>31 - Reference 'ATTACHMENT A TO ANNEX B TO THE ITQ TEAM CERTIFICATION':- If a Respondent qualifies in response to this ITQ as part of a team certification, can Canada confirm that any individual team members can only then be represented collectively as one qualified Bidder in response to Canada's subsequent RFP?</p>	<p>Please see Canada's answer to Q.22.</p>
<p>32 - Page 22 &amp; 30, Signature lines:- Is an electronic signature (image of signature) acceptable for these forms or do you require an original blue ink signature?</p>	<p>Electronic signatures are acceptable.</p>
<p>33 - In response to Mandatory Experience Requirement #1, will Canada amend its requirement and permit both distinct reference customers to be non-Canadian government clients?</p>	<p>Please see Canada's answer to Q.4.</p>

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**

Following is a summary of Amendments issued to date to this Invitation to Qualify (ITQ)

Document Tracking	Date	Description
Amendment No. 001	May 11th, 2017	Revise enquires and comments period date.

## ANNEX B: ITQ REFERENCE PROJECT FORMS

Considering that the Enterprise Perimeter Security Solution will be critical to Canada's operation in supporting the internal operations of the Government of Canada, SSC has defined minimum past experience criteria for Respondents to qualify.

The Respondent's ITQ mandatory criteria are detailed in this Annex B, ITQ Reference Project Forms, Annexes B.1 to B.5 inclusive.

The following definitions apply to the ITQ Reference Project Forms only:

<b>Service</b>	<b>ITQ Definition</b>
Customer Site	A unique civic address location where the service is provided to a customer other than the Respondent.
Enterprise Perimeter Security Solution	The integrated set of security capabilities and supporting components that will be requested as part of this procurement process.
Enterprise	Large, disperse organization with over 10,000 users.
Secure Web Gateway	One of the required security components required as part of the Enterprise Perimeter Security Solution. This part of the solution will provide web filtering to prevent access to unacceptable/illegal Web sites and Web sites known to contain malicious threats or viruses.
SSL/TLS Decryption	One of the required security components required as part of the Enterprise Perimeter Security Solution. This part of the solution will provide visibility into encrypted traffic by decrypting the SSL/TLS flows.
Intrusion Detection and Prevention	One of the required security components required as part of the Enterprise Perimeter Security Solution. This part of the solution will be used to analyze the decrypted and normal traffic for intrusion attempts and to protect the network.
Advanced Threat Detection	One of the required security components required as part of the Enterprise Perimeter Security Solution. This part of the solution will be leveraged to evaluate and determine progressive and highly sophisticated advanced threats by 'detonating' applicable file contents within an isolated 'sandbox' environment.
Sandbox capability	One of the required security components required as part of the Enterprise Perimeter Security Solution. The isolated environment that will provide the ability to detonate files.
Enterprise Security solutions	An individual security solution comprised of one of the requested security capabilities or other acceptable security solution.

<b>Annex B.1: ITQ Reference Project Form</b>	
<b>Respondent</b>	
<b>Name</b>	
<b>Address</b>	
<b>Mandatory Experience Requirement # 1</b>	
<p>The Respondent must have successfully developed, implemented and integrated an Enterprise Perimeter Security Solution for two distinct clients, including one Canadian government (federal, provincial, municipal) client, over a period of at least 12 continuous months in the last 5 years leading up to the ITQ closing date where the Enterprise Perimeter Security Solution included at least two of the following security functions:</p> <ul style="list-style-type: none"> <li>a. Secure Web Gateway,</li> <li>b. SSL/TLS Decryption,</li> <li>c. Intrusion Detection and Prevention, or</li> <li>d. Advanced Threat Detection with Sandbox capability.</li> </ul> <p>If the Respondent has submitted a Team Certification, as outlined in Part 4 'Response Preparation Instructions' and Attachment A to Annex B of the ITQ, this certification cannot be applied to this requirement as well as Mandatory Requirement # 4 (B.4). Respondents who attempt to do so will be disqualified.</p>	
<b>Reference Project for Mandatory Experience Requirement # 1</b>	
<b>Entity under contract to Customer Organization to perform the reference project</b>	
<b>Project Name</b>	
<b>Project Duration (including start date, completion of implementation and end date, if applicable)</b>	
<b>General Project Description (e.g. work performed, experienced gained)</b>	
<b>Demonstrate, using specific detailed examples, how the project specified meets all of the requirement statements stipulated under the Mandatory Experience Requirement #1.</b>	
<b>Name of customer Organization</b>	
<b>Customer Organization Primary Contact Name</b>	
<b>Customer Organization Primary Contact Telephone</b>	
<b>Customer Organization Primary Contact Email</b>	
<b>Customer Organization Backup Contact Name</b>	
<b>Customer Organization Backup Contact Telephone</b>	
<b>Customer Organization Backup Contact Email</b>	

<b>Annex B.2: ITQ Reference Project Form</b>	
<b>Respondent</b>	
<b>Name</b>	
<b>Address</b>	
<b>Mandatory Experience Requirement # 2</b>	
<p>The Respondent must have an existing facility (lab / data center) within 50 kilometers of the National Capital Region, or commitment to have a facility available in place at the time of the Request for Proposal (RFP) bid submission, that must be able to support the installation and running of the proposed Enterprise Perimeter Security Solution for the purpose of performing proof of bid validation and verification testing as part of the bid evaluation at the bidders expense. This facility may continue to be used during the implementation phase of the subsequent contract.</p>	
<b>Reference for Mandatory Experience Requirement #2</b>	
<b>Demonstrate, using specific detailed examples, how the Respondent meets all of the requirement statements stipulated under the Mandatory Experience Requirement #2.</b>	
<b>Location of the Respondents existing facility (lab / data center).</b>	
<b>If an existing facility is not presently available, please outline the planned location of the facility.</b>	

<b>Annex B.3: ITQ Reference Project Form</b>	
<b>Respondent</b>	
<b>Name</b>	
<b>Address</b>	
<b>Mandatory Experience Requirement # 3</b>	
<p>The Respondent must have provided a service desk and be capable of providing a bilingual service desk for a period of at least 12 continuous months in the last 5 years where the service desk where technical support was provided 7 days per week, 24 hours per day, 365 days per year (7X24X365).</p>	
<b>Reference Project for Mandatory Experience Requirement # 3</b>	
<b>Customer Organization receiving services for the reference project</b>	
<b>If applicable, prime contractor for whom the Respondent performed the work (if no prime contractor is indicated, the Respondent is indicating that it performed the work directly for the Customer)</b>	
<b>Project Name</b>	
<b>Project Duration (including start date, completion of implementation and end date, if applicable)</b>	
<b>General Project Description (e.g. work performed, experienced gained)</b>	
<b>Demonstrate, using specific detailed examples, how the project specified meets all of the requirement statements stipulated under the Mandatory Experience Requirement #3.</b>	
<b>Name of customer Organization (if Respondent performed the work directly for the Customer)</b>	
<b>Customer Organization Primary Contact Name</b>	
<b>Customer Organization Primary Contact Telephone</b>	
<b>Customer Organization Primary Contact Email</b>	
<b>Customer Organization Backup Contact Name</b>	
<b>Customer Organization Backup Contact Telephone</b>	
<b>Customer Organization Backup Contact Email</b>	
<b>Prime Contractor Primary Contact Name (if Respondent performed the work as a subcontractor)</b>	
<b>Prime Contractor Primary Contact Telephone</b>	
<b>Prime Contractor Primary Contact Email</b>	
<b>Prime Contractor Backup Contact Name</b>	
<b>Prime Contractor Backup Contact Telephone</b>	
<b>Prime Contractor Backup Contact Email</b>	

<b>Annex B.4: ITQ Reference Project Form</b>	
<b>Respondent</b>	
<b>Name</b>	
<b>Address</b>	
<b>Mandatory Experience Requirement # 4</b>	
<p>The Respondent must have developed Enterprise Security solutions utilizing multiple vendors and integrated these functions with existing client security capabilities which included installation, on-going support, training and documentation over a period of at least 12 continuous months in the last 5 years leading up to the ITQ closing date. This should reference must be different than those provided in B.1.</p> <p>If the Respondent has submitted a Team Certification, as outlined in Part 4 'Response Preparation Instructions' and Attachment A to Annex B of the ITQ, this certification cannot be applied to this requirement as well as Mandatory Requirement #1 (B.1). Respondents who attempt to do so will be disqualified.</p>	
<b>Reference Project for Mandatory Experience Requirement # 4</b>	
<b>Customer Organization receiving services for the reference project</b>	
<b>If applicable, prime contractor for whom the Respondent performed the work (if no prime contractor is indicated, the Respondent is indicating that it performed the work directly for the Customer)</b>	
<b>Project Name</b>	
<b>Project Duration (including start date, completion of implementation and end date, if applicable)</b>	
<b>General Project Description (e.g. work performed, experienced gained)</b>	
<b>Demonstrate, using specific detailed examples, how the project specified meets all of the requirement statements stipulated under the Mandatory Experience Requirement #4.</b>	
<b>Name of customer Organization (if Respondent performed the work directly for the Customer)</b>	
<b>Customer Organization Primary Contact Name</b>	
<b>Customer Organization Primary Contact Telephone</b>	
<b>Customer Organization Primary Contact Email</b>	
<b>Customer Organization Backup Contact Name</b>	
<b>Customer Organization Backup Contact Telephone</b>	
<b>Customer Organization Backup Contact Email</b>	
<b>Prime Contractor Primary Contact Name (if Respondent performed the work as a subcontractor)</b>	
<b>Prime Contractor Primary Contact Telephone</b>	
<b>Prime Contractor Primary Contact Email</b>	
<b>Prime Contractor Backup Contact Name</b>	
<b>Prime Contractor Backup Contact Telephone</b>	
<b>Prime Contractor Backup Contact Email</b>	

<b>Annex B.5: ITQ Reference Project Form</b>	
<b>Respondent</b>	
<b>Name</b>	
<b>Address</b>	
<b>Mandatory Experience Requirement #5</b>	
The Respondent must demonstrate they have OEM certified resources identified with significant and extensive experience that are able to design, configure and implement an enterprise perimeter security solution.	
<b>Reference for Mandatory Experience Requirement # 5</b>	
<b>Demonstrate, using specific detailed examples, how the Respondent meets all of the requirement statements stipulated under the Mandatory Experience Requirement #5.</b>	
<b>E.g. List OEM Resources presently available and/or Human Resources strategy to secure the required resources</b>	