



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Travaux publics et Services gouvernementaux  
Canada  
Place Bonaventure, 1st Floor  
800 de la Gauchetière Street West,  
Montréal  
Québec  
H5A 1L6  
FAX pour soumissions: (514) 496-3822

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**  
Travaux publics et Services gouvernementaux Canada  
Place Bonaventure, portail Sud-Est  
800, rue de La Gauchetière Ouest  
7 ième étage  
Montréal  
Québec  
H5A 1L6

<b>Title - Sujet</b> Laser Engraving System	
<b>Solicitation No. - N° de l'invitation</b> W3380-16S770/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> W3380-16S770	<b>Date</b> 2017-05-24
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$MTA-060-14319	
<b>File No. - N° de dossier</b> MTA-6-39118 (060)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-06-05</b>	
<b>Time Zone</b> Fuseau horaire Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Brunet, Luc	<b>Buyer Id - Id de l'acheteur</b> mta060
<b>Telephone No. - N° de téléphone</b> (514) 496-3370 ( )	<b>FAX No. - N° de FAX</b> (514) 496-3822
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation  
3380-16S770/A  
Client Ref. No. - N° de réf. du client  
3380-16-S770

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
MTA-6-39118

Buyer ID - Id de l'acheteur  
mta060  
CCC No./N° CCC - FMS No./N° VME

<b>THIS REQUEST FOR PROPOSAL IS HEREBY AMENDED AS FOLLOWS:</b>
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**Please note: CHANGE OF ADDRESS – BIDS DELIVERY**

**For bids delivered on Monday, May 8, 2017, or later:  
In person or by mail:**

Place Bonaventure, 1st Floor  
800 de la Gauchetière Street West, Suite 1110  
Montreal (QC), H5A 1L6  
By facsimile: (514) 496-3822

The Amendment 001 is raised to answer bidder's questions and consequently, complete amendments to the description of the requirement and evaluation criteria

**QUESTIONS AND ANSWERS UP TO DATE FOR THIS PROJECT:**

**Q-1**

At page 12, section A4. of the Statement of Requirement, the bid states "work surface (cutting table) able to accommodate pieces at least 24 inches x 16 inches, up to a maximum of 30 inches x 20 inches."

Is a machine with an engraving area of 17 by 29 and a working area of 32 by 20 acceptable?

**A-1**

Yes, we will modify the work surface dimensions from a maximum of 32 inches X 20 inches to a maximum of 36 inches by 24 inches. The limit to the maximum dimension of the work surface stems from the physical space constraints in the area where the laser engraving system is to be installed

**Q-2**

Will an engraving machine's capacity to engrave at a speed of 140 inches per second instead of 90 inches per second be deemed acceptable?

**A-2**

Yes, an engraving machine capable of engraving at a speed of 90 inches per seconds or more is acceptable.

**Q-3**

Line 6 of Section A3. of the Statement of Work specifies a "Minimum laser power of 80 watts".

The 80 watt rating is one defined by a specific manufacturer and the "true" reading of wattage with a 75 watt laser cartridges will be above 80 watts – while the rating is conservative at 75 watts. If there was an actual difference in output – the 5 watt theoretical differential would not be discernible to the operator regardless.

We are requesting in the above, that an amendment be made to the "Minimum laser power of 80 watts" to "nominal 75 watts or greater"

**A-3**

An acceptable number of manufacturers offer the required laser power of minimum 80 watts and above. We don't agree that the 80 watts criteria is too narrow, exclusive or defined by one specific manufacturer or model.

**Q-4**

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A drawing software that drives the machine is required

Does a Corel Draw type of software (that can meet all drawing criteria) in combination with Job Control printer driver fit (the engraver being managed like a printer)

**A-4**

Yes

**Q-5**

According to the third line section A3. of the Statement of Requirement "A servo motor on each axis" is required

We are not certain if this actually is term specific to the motor type or simply the fact that an actuating motor is required on each axis?

If the term "servo" is motor type specific, we feel this is an unjust criteria to define in such an equipment purchase. The type of motor is actually benign to the machine operation and therefore should be deemed as irrelevant long as performance and accuracy and reliability are consistent.

If the "servo" is to be an actual specific type of motor, we feel this description is unfairly biased towards a specific manufacturer or brand and request that this term should be removed as part of the description.

**A-5**

The reason this type of motor type ("servo") is required is that it will require significantly less maintenance. Furthermore, we have done our research before establishing this criteria, and an appreciable number of suppliers offers this type of motor on each axis. We do not feel that our choice of axis motor type is inconvenient or overly restrictive.

**MODIFICATIONS UP TO DATE FOR THIS PROJECT:**

**On the first (1<sup>ST</sup>) Page:**

**DELETE:**

Solicitation Closes at 02:00 PM on 2017-05-30

**INSERT EXTENDED PERIOD:**

Solicitation Closes at 02:00 PM on 2017-06-05

**At article "A3. Engraving machine" of the Statement of Requirement**

**DELETE:**

CO2 engraving speed up to 90 inches per second;

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**INSERT:**

CO2 engraving speed up to 90 inches per second or more;

**At article “A4. Cutting / marking table (work surface)” of the Statement of Requirement**

**DELETE:**

Work surface (cutting table) able to accommodate pieces at least 24 inches x 16 inches, up to a maximum of 30 inches x 20 inches;

**INSERT:**

Work surface (cutting table) able to accommodate pieces at least 24 inches x 16 inches, up to a maximum of 36 inches x 24 inches;

**At Annex C: Mandatory Technical Evaluation Criteria**

**DELETE:**

Work surface to be a minimum of 24 inches x 16 inches (61 cm x 41 cm) and a maximum of 30 inches X 20 inches (76 cm x 51 cm)

**INSERT:**

Work surface to be a minimum of 24 inches x 16 inches (60,96 cm x 40,64 cm) and a maximum of 36 inches X 24 inches (91,44 cm x 60,96 cm)

**You are requested to submit a copy of this modification with your proposal.**

**All other terms and conditions remain unchanged.**