



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Electronics, Simulators and Defence Systems Div.

/Division des systèmes électroniques et des systèmes de
simulation et de défense

11 Laurier St. / 11, rue Laurier

8C2, Place du Portage

Gatineau

Québec

K1A 0S5

Title - Sujet Amélioration de la suite de guerre	
Solicitation No. - N° de l'invitation W8472-135462/C	Amendment No. - N° modif. 014
Client Reference No. - N° de référence du client W8472-135462	Date 2017-07-21
GETS Reference No. - N° de référence de SEAG PW-\$\$QF-101-26284	
File No. - N° de dossier 101qf.W8472-135462	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-08-04	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Michael Rancourt	Buyer Id - Id de l'acheteur 101qf
Telephone No. - N° de téléphone (819) 420-1734 ()	FAX No. - N° de FAX (819) 956-5650
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See Herein	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This solicitation amendment 14 is to respond to provide clarifications and answer bidder questions.

Clarification 1

In addition to the Labour Category rates table that was correct under amendment 12 clarification 1, Volume 2 Schedule A, Article 4 paragraph (b) also contains incorrect validity date ranges for years 2025, 2026 and 2027.

DELETE the first row of the "Rate" table under Volume 2 Schedule A Article 4 Task Authorizations (Labour Rates and Mark-Up Rates), paragraph (b) Firm Mark-Up Rates, in its entirety, and

REPLACE the above deleted row with the following (*Changes or new text is highlighted in yellow*):

Rate	2017*	2018*	2019*	2020*	2021*	2022*	2023*	2024*	2025*	2026*	2027*
	April 1, 2017 to March 31, 2018	April 1, 2018 to March 31, 2019	April 1, 2019 to March 31, 2020	April 1, 2020 to March 31, 2021	April 1, 2021 to March 31, 2022	April 1, 2022 to March 31, 2023	April 1, 2023 to March 31, 2024	April 1, 2024 to March 31, 2025	April 1, 2025 to March 31, 2026	April 1, 2026 to March 31, 2027	April 1, 2027 to March 31, 2028

Question 1

Reference: Volume 2 Schedule A Article 3.

The restriction at Volume 2 Schedule A Article 3 does not clearly permit for passing on to Canada any benefit of economies of scale that could be realized if additional shipsets or FFBNW options are exercised by Canada. Additionally, the current rule for the options pricing compares the optional unit price for Article 3 items, which by definition includes more than just the shipset equipment. It is not entirely clear what unit price (a thru f) from Article 3 items N°1, N°2 and N°3 needs to be compared to the unit price of item N°1 from Article 2. Will Canada provide an amendment to clarify for bidders how economies of scale can be pass on to Canada?

Answer:

- 1) **DELETE** Volume 2 Schedule A, in its entirety, and
- INSERT** the revised Schedule A. The formal PDF version has been uploaded to the Attachments section on the UWSU buyandsell tender Page. Adjustments to Schedule A are highlighted in yellow.
- 2) **DELETE** Volume 1 Annex A Appendix 1 Acquisition and In-Service Support Financial Calculation, in its entirety, and

INSERT

the revised Volume 1 Annex A Appendix 1 Acquisition and In-Service Support Financial Calculation. The formal native file version has been uploaded to the Attachments section on the UWSU buyandsell tender Page. Adjustments to Volume 1 Annex A Appendix 1 reflect the adjustments made to Volume 2 Schedule A Article 2, and are highlighted in yellow.

3) DELETE

Volume 1 Annex A, Article 1.2.2 paragraph (iii) Section III: Financial, in its entirety, and

Replace

the above deleted Article with the following (*Changes or new text is highlighted in yellow*):

(iii) Section III: Financial

Bidder responses to the following solicitation requirement documents will be reviewed:

- a) Volume 2 - UWSU Acquisition Resulting Contract Schedule A, Pricing; and
- b) Volume 3 – UWSU In Service Support Resulting Contract Schedule A, Pricing.

Review Parameters:

A full review of the Financial Bid is not conducted at Step 1. Canada's initial review will be limited to identifying whether required data is missing from the bid, **pricing rules and escalations factors were properly applied**, or whether GST/HST amounts are not shown separately. In instances where a different price for the same item is provided in more than one location within the Financial Bid, Canada will identify this discrepancy and the Bidder must confirm which price applies.

Where a required line item has been left blank, only the missing information may be added to the Financial Bid for Step 2, except that, in those instances where the addition of such information will necessarily result in a change to other pricing or cost information previously submitted as a result of calculations required by the solicitation (for example, the calculation to determine a total price), such necessary adjustments shall be identified by the Bidder and only these adjustments shall be made. **Any other changes to the Bid shall be considered to be new information and will be disregarded.**

Canada will also identify any instances where a Bidder has failed to submit a required certification or proof of compliance or where a submitted document lacks the requisite signature(s) **only** for the above-noted documents and those documents which must otherwise be submitted with the Financial Bid.

Question 2

In order for bidders to submit a comprehensive proposal response to Canada it may be necessary to submit unclassified International Traffic in Arms (ITAR)-controlled material originating from U.S. companies. The Canadian Exemption (ITAR §126.5) allows U.S. companies to export certain less sensitive, unclassified ITAR-controlled materiel to Canada without the need for a license.

If a U.S. company asks Canada to submit a request for the ITAR-controlled materiel directly to the U.S. company, and if a bidder provides all of the necessary information, would Canada agree to contact the U.S. company(ies) to ask for the ITAR-controlled data under the above-referenced Canadian exemption?

Answer:

A subcontractor does not need Canada's intervention to provide Canada (via the bidder) tech data via 126.5. The request from the bidder + a PSPC issued RFP is sufficient proof that this is a legitimate business requirement from which they can develop their export rationale.

Canada would also like to clarify how companies should submit ITAR information should in their bid packages:

INSERT the new Volume 1 Article 3.1.1 Part A Section VII, immediately after existing Section VI, as follows:

Only for bids containing International Traffic in Arms Regulations (ITAR) information:

Section VII: ITAR Information
Ten (10) hard copies

If a Bid must include ITAR information then the bidder must clearly segregate and identify the ITAR information under this Section VI. Any required ITAR pages of a bid submission should be sealed in its own package with all sides clearly labeled "ITAR," and only contain ITAR information. The Bid Receiving Unit will receive this section VI as part of the entire bid, however it will not be opened by Bid Receiving and will instead be directly delivered to DND along with the other Part A bid sections I through V.

You are to notify the Contracting Authority that the bid will contain ITAR information prior to submitting the bid.

Question 3

Reference: Volume 2 Schedule A article 4.

The requirement stated at Volume 2, Schedule A, paragraph 4 under the heading "Training Specialist" for a specific BSc in Training or Human Resources (HR) is fairly restrictive and may limit any otherwise qualified personnel from performing training services; thereby increasing potential overall project costs. A

scan of regional, Canadian university programs does not suggest that training or HR is a sub-discipline of a BSc.

Will CANADA amend the qualifications for a Training Specialist to also include the following qualifications:

- BA or Bachelor of Commerce with training or HR
- Bachelor or Master of Education
- College diploma or certificate in HR Management
- University Degree with a designation in Human Resources or Training
- Certified Human Resources Professional (CHRP)

Answer:

- | | |
|-----------|---|
| 1) DELETE | Volume 2 Schedule A Article 4(a) Firm Hourly Labour Rates, "Training Specialist" category, in its entirety, and |
| REPLACE | The above deleted category with the following (Changes or new text is highlighted in yellow): |

Training Specialist

Training Specialist: The Training Specialist has the following qualifications:

- One of the following:
 - Bachelor of Arts degree or Bachelor of Commerce degree with training or Human Resources (HR);
 - Bachelor or Master of Education;
 - College diploma or certificate in HR Management;
 - University Degree with a designation in Human Resources or Training;
 - Certified Human Resources Professional (CHRP)
- A minimum of Sixty (36) months demonstrated experience within the last ten (7) years of practical;
- A demonstrated ability to present complex information and technical training doctrine to a variety of skilled and semi-skilled audiences;
- Working knowledge of the Canadian Forces Integrated Training Education System (CFITES); and
- Extensive knowledge in instructional design, theory and delivery techniques and the knowledge of learning management software.

- | | |
|-----------|--|
| 2) DELETE | Volume 3 Schedule A Article 3.4.1 Firm Hourly Labour Rates, "Training Specialist" category, in its entirety, and |
| REPLACE | The above deleted category with the following: |

Training Specialist

Training Specialist: The Training Specialist has the following qualifications:

- One of the following

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Amd. No. - N° de la modif.
014
File No. - N° du dossier
101qtW8472-135462

Buyer ID - Id de l'acheteur
101qf
CCC No./N° CCC - FMS No./N° VME

- Bachelor of Arts degree or Bachelor of Commerce degree with training or Human Resources (HR);

- Bachelor or Master of Education;

- College diploma or certificate in HR Management;

- University Degree with a designation in Human Resources or Training;

- Certified Human Resources Professional (CHRP)

- A minimum of Sixty (36) months demonstrated experience within the last ten (7) years of practical;
- A demonstrated ability to present complex information and technical training doctrine to a variety of skilled and semi-skilled audiences;
- Working knowledge of the Canadian Forces Integrated Training Education System (CFITES); and
- Extensive knowledge in instructional design, theory and delivery techniques and the knowledge of learning management software.

Question 4

Reference: Volume 2, Article 16 Priority of Documents

The Insurance Requirements document Annex H is listed within the "Priority of Documents" clause, however this Annex H was not included within the RFP. Will PSPC please confirm the reference to Annex H in the "Priority of Documents" should be deleted?

Answer

Annex H should not be part of Volume 2.

DELETE Volume 2 Article 16 Priority of Documents, in its entirety, and

REPLACE The above deleted Article with the following (*Changes or new text is highlighted in yellow*):

16. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the Articles of Agreement, including all Schedules;
- b) the supplemental general conditions 4001 (2015-04-01) Hardware Purchase, Lease and Maintenance;
- c) the supplemental 4002 (2010-08-16) Software Development or Modification Services;
- d) the supplemental 4003 (2010-08-16) Licensed Software;
- e) the supplemental 4006 (2010-08-16) Contractor to Own Intellectual Property Rights in Foreground Information;
- f) the General Conditions 1031-2 (2012-07-16) Contract Cost Principles;
- g) the General Conditions 2030 (2016-04-04), General Conditions - Higher Complexity – Goods;
- h) Annex A, Security Requirement Checklist;
- i) Annex B, Statement of Work, and its' appendices;

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j)	Annex C, System Requirement Document, and its appendicies;	
k)	Annex D, Glossary of Abbreviations and Definitions (procurement);	
l)	Annex E, Supporting Documentation;	
m)	Annex F, Industrial and Technological Benefits (ITB) Terms and Conditions;	
n)	Annex G, PWGSC-TPSGC 1111, Claim for Progress Payment;	
o)	Annex H - <i>Removed</i>	
p)	Annex I, DND 626 Task Authorization Form;	
q)	Annex J, Task Authorization Process;	
r)	the signed Task Authorizations (including all of its annexes, if any); and	
s)	the Contractor's bid dated <i>(to be inserted at contract award)</i> .	