



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada

Cabot Place, Phase II, 2nd Floor
Box 4600
St. John's, NF
A1C 5T2
Bid Fax: (709) 772-4603

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right
of Canada, in accordance with the terms and conditions
set out herein, referred to herein or attached hereto, the
goods, services, and construction listed herein and on any
attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la
Reine du chef du Canada, aux conditions énoncées ou
incluses par référence dans la présente et aux annexes
ci-jointes, les biens, services et construction énumérés
ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet Highway Salt - Parks Canada	
Solicitation No. - N° de l'invitation 5P115-170271/A	Date 2017-08-04
Client Reference No. - N° de référence du client 5P115-170271	
GETS Reference No. - N° de référence de SEAG PW-\$OLZ-012-6891	
File No. - N° de dossier OLZ-7-40079 (012)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-08-23	Time Zone Fuseau horaire Newfoundland Daylight Saving Time NDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Hoskins, Nicole	Buyer Id - Id de l'acheteur olz012
Telephone No. - N° de téléphone (709) 772-8192 ()	FAX No. - N° de FAX (709) 772-4603
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: PARKS CANADA TERRA NOVA NATL PARK GENERAL DELIVERY GLOVERTOWN Newfoundland and Labrador A0G2L0 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

PWGSC / TPSGC - Nfld. Region
Cabot Place, Phase II, 2nd Floor
Box 4600
St. John's, NF
A1C 5T2

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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PART 1 - GENERAL INFORMATION

1.1 Security Requirements

There is no security requirement associated with this solicitation or the subsequent contract.

1.2 Requirement

Public Services and Procurement Canada (PSPC) has a requirement, on behalf of Parks Canada, for the provision of winter highway salt for Terra Nova National Park.

This contract will consist of the supply, delivery and unloading of sodium chloride for use as a road de-icer for the 2017-2018 winter season. There is one (1) location for delivery: Terra Nova National Park, Glovertown, NL (3,000 metric tonnes).

Sodium chloride delivered to Parks Canada storage sheds must remain in a free flowing and useable condition for at least sixty (60) days from the date of delivery. The road salt under this contract must be delivered by 6 October 2017. Please see Annex "A" for the required specifications.

Parks Canada reserves the right to extend this contract for three (3) additional one-year periods. This change will be made under the same terms, conditions, and prices stated in the original contract document. The options may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

1.3 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within fifteen (15) working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.4 Trade Agreements

The requirement is subject to the Canadian Free Trade Agreement (CFTA).

1.5 Canadian Content

The requirement is subject to a preference for Canadian goods and/or services.

Subject to the evaluation procedures contained in the bid solicitation, bidders acknowledge that only bids with a certification that the item(s) offered are Canadian goods, as defined in clause A3050T, may be considered.

Failure to provide this certification completed with the bid will result in the item(s) offered being treated as non-Canadian goods.

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2017-04-27) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than five (5) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Newfoundland and Labrador.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that Bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid

Section II: Financial Bid

Section III: Certifications

Please return this RFP document with your bid, fully completed and signed where required.

Prices must appear in the financial bid only, located in Annex "B" – Basis of Payment. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements, as per the mandatory technical criteria outlined in the Specification attached as Annex "A."

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment, located in Annex "B." The total amount of Applicable Taxes must be shown separately.

Section III: Certifications

Bidders must submit the certifications and additional information required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.
- (c) The evaluation team will determine first if there are two or more bids with a valid Canadian Content certification. In that event, the evaluation process will be limited to the bids with the certification; otherwise, all bids will be evaluated. If some of the bids with a valid certification are declared non-responsive, or are withdrawn, and less than two responsive bids with a valid certification remain, the evaluation will continue among those bids with a valid certification. If all bids with a valid certification are subsequently declared non-responsive, or are withdrawn, then all the other bids received will be evaluated.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

To be deemed responsive, Bidders **must** demonstrate how they meet the criteria outlined in the Specification attached at Annex "A."

4.1.2 Financial Evaluation

SACC Manual Clause A0220T (2014-06-26), Evaluation of Price.

4.2 Basis of Selection

4.2.1 Basis of Selection – Mandatory Technical Criteria

SACC Manual Clause A0031T (2010-08-16), Basis of Selection – Mandatory Technical Criteria

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide with its bid the required documentation, as applicable, to be given further consideration in the procurement process.

5.1.2 Additional Certifications Required with the Bid

5.1.2.1 Canadian Content Certification

This procurement is conditionally limited to Canadian goods.

Subject to the evaluation procedures contained in the bid solicitation, bidders acknowledge that only bids with a certification that the good(s) offered are Canadian goods, as defined in clause A3050T, may be considered.

Failure to provide this certification completed with the bid will result in the good(s) offered being treated as non-Canadian goods.

The Bidder certifies that:

- () **a minimum of 80 percent of the total bid price consist of Canadian goods as defined in paragraph 1 of clause A3050T.**

For more information on how to determine the Canadian content for a mix of goods, a mix of services or a mix of goods and services, consult Annex 3.6.(9), Example 2, of the [Supply Manual](#).

5.1.2.1.1 *SACC Manual* clause A3050T (2014-11-27) Canadian Content Definition

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

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5.2.1 Integrity Provisions – Required Documentation

In accordance with the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) - Labour's](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969) website (http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

6.1.1 There is no security requirement applicable to the Contract.

6.2 Requirement

The Contractor must provide the item as detailed in Annex "A."

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

2010A (2016-04-04), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Period of the Contract

The period of the contract will be from the date of award to 30 April 2018.

6.4.2 Delivery Date

All the deliverables are requested on or before 6 October 2017.

6.4.3 Delivery Points

Delivery of the requirement will be made to Parks Canada in Terra Nova National Park, Glovertown, NL.

6.4.4 Optional Goods and/or Services

The Contractor grants to Canada the irrevocable option to acquire the additional goods, services or both described at Annex "A" of the Contract under the same conditions and at the prices and/or rates stated in the Contract. The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

The Contracting Authority may exercise the option at any time before the expiry of the Contract by sending a written notice to the Contractor.

6.4.5 Option to Extend the Contract

The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to three (3) additional one-year period(s) under the same conditions. The Contractor agrees that, during the

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extended period of the Contract, it will be paid in accordance with the applicable provisions as set out in the Basis of Payment attached as Annex "B."

Canada may exercise this option at any time by sending a written notice to the Contractor before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment.

6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Nikki Hoskins
Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
7th Floor, John Cabot Building
St. John's, NL A1C 5T2

Telephone: (709) 772-8192
Facsimile: (709) 772-4603
E-mail address: Nicole.Hoskins@pwgsc-tpsgc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 Project Authority (to be completed upon contract award)

The Project Authority for the Contract is:

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: ____-____-_____
Facsimile: ____-____-_____
E-mail address: _____

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Contractor's Representative (to be completed by the Contractor)

Name: _____
Title: _____
Organization: _____
Address: _____

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Telephone: _____
Facsimile: _____
E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price, as specified in Annex "B" – Basis of Payment, for a cost of \$_____ (*insert the amount at contract award*). Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.6.2 Limitation of Price

SACC Manual clause C6000C (2011-05-16), Limitation of Price

6.6.3 Single Payment

SACC Manual clause H1000C (2008-05-12), Single Payment

6.7 Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Invoices must be distributed as follows:

- a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

6.8 Certifications and Additional Information

6.8.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

6.8.2 SACC Manual Clauses

SACC Manual clause A3060C (2008-05-12), Canadian Content Certification

6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Newfoundland and Labrador.

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6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2016-04-04), General Conditions – Goods (Medium Complexity);
- (c) Annex “A” – Specification;
- (d) Annex “B” – Basis of Payment;
- (e) the Contractor's bid dated _____ (*insert date of bid*) (*If the bid was clarified or amended, insert at the time of contract award: “, as clarified on _____” or “, as amended on _____” and insert date(s) of clarification(s) or amendment(s)*).

6.11 SACC Manual Clauses

SACC Manual clause A9068C (2010-01-11), Government Site Regulations.

**ANNEX "A" – SPECIFICATION
WINTER SALT 2017-2018**

SPECIFICATIONS FOR WINTER SALT (SODIUM CHLORIDE)

1. This specification covers the requirements for the supply, delivery and unloading (including stockpiling inside storage facilities) of sodium chloride for use as a road deicer.
2. For information purposes only, and not to be construed as any form of contractual guarantee, the Parks Canada Agency has ordered the following quantities of sodium chloride over the past 4 years to meet its road deicing needs in Terra Nova National Park:

2016-2017	3950 metric tonnes
2015-2016	2600 metric tonnes
2014-2015	2800 metric tonnes
2013-2014	2600 metric tonnes
3. The sodium chloride shall conform to ASTM Specification D632-72, Type I, Grade I. The sodium chloride shall contain not more than 3/4 of 1% water by weight and shall be free flowing and usable when delivered to designated storage locations. An anti-caking additive consisting of Prussian Blue or Yellow Prussiate of soda or both in the total to the proportion of 100 p.p.m. to be added and uniformly distributed throughout the sodium chloride. The sodium chloride shall be free from foreign materials including gravel, sand, clay or similar materials and shall not contain any lumps, materials or things the physical properties of which might result in damage to deicer dispensing equipment or adversely affect the operation of such equipment. The Contractor is advised that oversized material within the ASTM Specification tolerances is not acceptable. Parks Canada Agency may, at its sole discretion, accept oversized material to a maximum of 5% at which time suppliers will be required to supply extra salt to compensate for the oversized material. This extra material will be calculated at the % over the Specification times (x) the total amount delivered to that location. Under no circumstances shall the sodium chloride contain any other sodium chloride in any proportion or from any source which does not conform with these specifications.
4. By submitting a proposal, the Contractor warrants to the Parks Canada Agency that sodium chloride delivered to the Parks Canada Agency storage sheds will remain in a free flowing and usable condition for a period of at least 60 days from the date of delivery. The Parks Canada Agency accepts that such warranty is applicable to the "caking" of the sodium chloride into a cohesive mass and not to the normal "crusting" of sodium chloride in storage.
5. By submitting a proposal, the Contractor accepts the terms of payment specified in the Contract. Payment will be made on the basis of the quantity(ies) accepted for delivery at the Parks Canada Agency storage location. The quantities will be determined by a weigh slip for each truck load delivered to the Agency's storage locations which will be signed by an authorized representative of the Agency. The Contractor will be required to have ALL Salt weighed in accordance with Section 501 of the Department of Transportation and Works Specifications Book available on-line at <http://www.tw.gov.nl.ca/hwdesign/specbook>. No quantity of Salt will be accepted without a weigh slip. In areas where Government Owned Scales will be used, the Contractor is to give the Project Manager three (3) working days (72 hours) advance notice of delivery of salt for each location to ensure that Government owned scales will be open and available. Any additional cost associated to the use of Government scales will be at the Contractor's sole expense. The Contractor will be responsible to pay for the operation of the Government Scales after normal working hours and will be invoiced accordingly.

After the issue of the Task Authorization, the Contractor will seek the approval of the Technical Authority in writing at the address specified at Article 6.5.2 of the Contract for each type of weighing system that will be used at each delivery location, i.e. Government Permanent Scale, Contractor Scale.

Bidders are advised that Draft Surveys will NOT be considered for payment.

6. The conformance of the sodium chloride to the specifications will be determined at the point of delivery to the Agency's storage areas. Three consecutive tests showing water content in excess of zero point one (0.1) percentage point of the specification will be cause for rejection. Parks Canada Agency may at its sole discretion accept higher moisture content than the tolerance allowed. In cases where a higher moisture content is accepted, the Contractor will, at no additional cost to Parks Canada Agency, supply additional material to compensate for the excessive moisture. This extra material will be calculated at the % over the Specification times (x) the total amount delivered to that location. The decision as to acceptability shall be the sole discretion of Parks Canada Agency, whose decision will be final. Moisture contents in excess of 2% will be considered only in extenuated circumstances. Any part of any vehicle load failing to meet any specification may be cause for rejection of the entire content of the vehicle which shall, upon notification, be forthwith removed from Parks Canada Agency's property. The net contents of rejected vehicle loads shall be ascertained and deducted from amounts payable for that delivery location.
7. All vehicles must be so equipped to prevent spillage of the contents from the vehicles and adequately covered to prevent other wastage from the vehicles. Vehicles trucking sodium chloride shall go directly to the designated storage facility from the weigh scales. Vehicles deviating from this will not be used in future shipments.
8. The Contractor is advised that this Contract will be monitored by Parks Canada, the Department of Transportation and Works, the Department of Government Services & Lands and Motor Registration Division for compliance to legal weights. Over weight deliveries will not be accepted by the Agency as well as notification will be given to Motor Registration Division to monitor deliveries as they see fit. (See Also item # 5 above)
9. The Contractor shall notify the Technical Authority specified at Article 6.5.2 of the Contract not less than two (3) working days in advance of delivery of materials. Delivery will be accepted during normal Parks Canada Agency working hours, however the Project Manager may, at the Agency's sole discretion, agree to accept delivery at other times at the request of the Contractor. Such requests will only be accepted upon notice of at least three (3) complete working days. The cost associated with Parks Canada Agency Staff required to accept delivery will be incurred by the Agency. Requests without adequate notice will be considered at the sole discretion of the Asset Operations Manager, whose decision will be final. The Contractor is advised that no deliveries will be accepted between 11:00pm and 7:00am.
10. Delivery may commence upon notice from the Technical Authority. The Contractor shall deliver the following quantity(ies) to Terra Nova National Park (Compound) by the date(s) specified:
 - a) Initial Firm Requirement:
3,000 metric tonnes is to be completed by October 6, 2017.
 - b) Optional Additional Deliveries
Historically the Parks Canada Agency has required the following delivery quantities in accordance with the following delivery schedule. Any additional deliveries will be confirmed in writing in accordance with the Contract.

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Amd. No. - N° de la modif.

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- 1,000 metric tonnes delivered between January 2 and February 28 of a given year on a specific date indicated by the Technical Authority

- if required, an amount estimated to be 1,000 metric tonnes delivered between March 1 and March 31 of a given year on a specific date indicated by the Technical Authority.

ANNEX "B" – BASIS OF PAYMENT

Highway Salt – Parks Canada (Terra Nova National Park, NL)

This contract will consist of the supply, delivery and unloading of sodium chloride for use as a road de-icer. There is one (1) location for delivery: Terra Nova National Park, Glovertown, NL.

Goods are to be delivered FOB Destination and stored in the Parks Canada Agency storage shed.

Bidders must provide pricing for the four tables below. It is mandatory to bid on the original contract term, as well as the three (3) additional option years.

2017-2018 Winter Season

Item and Destination	Unit of Measure	Estimated Quantity	Unit Price (HST Extra)	Total Amount (HST Extra)
Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL by October 6, 2017	Tonnes	3,000	\$	\$
Optional Item* Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between January 2- February 28, 2018	Tonnes	1,000	\$	\$
Optional Item* Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between March 1-31, 2018	Tonnes	1,000	\$	\$
TOTAL:		5,000		\$

* As per Clause 6.4.4, the Bidder grants to Canada the irrevocable option to acquire additional quantities, as described in section 10 of the Specification attached at Annex "A," under the same conditions and at the prices stated herein. These quantities will not be part of the original contract award amount.

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Option Year 1
2018-2019 Winter Season**

Item and Destination	Unit of Measure	Estimated Quantity	Unit Price (HST Extra)	Total Amount (HST Extra)
Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL by October 6, 2018	Tonnes	3,000	\$	\$
Optional Item: Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between January 2- February 28, 2019	Tonnes	1,000	\$	\$
Optional Item: Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between March 1-31, 2019	Tonnes	1,000	\$	\$
TOTAL:		5,000		\$

Option Year 2
2019-2020 Winter Season**

Item and Destination	Unit of Measure	Estimated Quantity	Unit Price (HST Extra)	Total Amount (HST Extra)
Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL by October 6, 2019	Tonnes	3,000	\$	\$
Optional Item: Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between January 2- February 28, 2020	Tonnes	1,000	\$	\$
Optional Item: Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between March 1-31, 2020	Tonnes	1,000	\$	\$
TOTAL:		5,000		\$

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Option Year 3
2020-2021 Winter Season**

Item and Destination	Unit of Measure	Estimated Quantity	Unit Price (HST Extra)	Total Amount (HST Extra)
Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL by October 6, 2020	Tonnes	3,000	\$	\$
Optional Item: Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between January 2- February 28, 2021	Tonnes	1,000	\$	\$
Optional Item: Sodium Chloride: Supply, Delivery and Unloading in Glovertown, NL between March 1-31, 2021	Tonnes	1,000	\$	\$
TOTAL:		5,000		\$

** As per Clause 6.4.5, the Bidder grants to Canada the irrevocable option to extend this contract for three (3) one-year period(s) under the same conditions and at the prices stated herein. These amounts will not be part of the original contract award amount.

The Contracting Authority will use the total amounts from the four tables above (the original contract term and the three option years) in the calculation of the Total Evaluated Bid Amount. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

