



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC  
11 Laurier St., / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> NEW TBIPS-MANAGEMENT SERVICE	
<b>Solicitation No. - N° de l'invitation</b> E60ZR-173104/A	<b>Amendment No. - N° modif.</b> 006
<b>Client Reference No. - N° de référence du client</b> 20173104	<b>Date</b> 2017-08-17
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-638-31698	
<b>File No. - N° de dossier</b> 638el.E60ZR-173104	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-09-05</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Mao, Lan	<b>Buyer Id - Id de l'acheteur</b> 638el
<b>Telephone No. - N° de téléphone</b> (819) 420-2074 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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The Request for Proposal (RFP) Amendment 006 is raised to answer Bidders' questions and amend the RFP.

**Question 19:**

With regards to Attachment 4.1 Bid Evaluation Criteria, Workstream 2 – IT Security, 2.2 Corporate Point-Rated Evaluation Criteria, R.3: "For each contract identified, the Bidder must have provided at least 4 resources simultaneously for a period of at least 3 consecutive months within the last 5 years prior to the solicitation posting date."

Given that PSPC will now accept contracts within the past 10 years for R.1 [Amendment #2, Q&A 3], for consistency, will PSPC now accept contracts for R.3 also within the past 10 years? Certainly a Bidder who has proven in their Response that they score maximum Points in R.1 (Billable Days) and in R.2 (billable dollar values), to require a time period of 10 years to have the ability to score maximum points for R.3 (Contract Experience) does not sound unreasonable? We request that R.3 be amended to accept contracts that have been awarded in the past 10 years.

**Answer 19:**

Refer to Question and Answer 17 in Amendment 005.

**Question 20:**

With regards to Attachment 4.1 Bid Evaluation Criteria, Workstream 2 – IT Security, 2.2 Corporate Point-Rated Evaluation Criteria, R.3, Max Points Criteria: "10 points for each contract meeting this criteria, up to a maximum of 100 points".

To demonstrate experience with contracts and receive maximum points, PSPC has chosen the bar to be set at 10 Contracts as described in R.3. Certainly a Bidder who has proven in their Response that they score maximum Points in R.1 (Billable Days) and in R.2 (billable dollar values) must also have contract experience and the ability to satisfy multiple-resource requirements regardless of the number of specific four-plus resource contracts. We request that R.3 be amended to accept 5 Contracts in order to receive maximum points.

**Answer 20:**

Refer to Question and Answer 16 in Amendment 005.

**Question 21:**

With regards to Workstream 2 – IT Security, Mandatory Criteria M1 and R1 (page 33 and 34 of 106): The TBIPS Stream 6 for IT Security has recently replaced the Cyber Protection Supply Arrangement (CPSA). We still hold multi-year IT Security contracts issued under the CPSA for the categories requested in this RFP. Given that the CPSA categories and the TBIPS Stream 6 Categories are the same we assume that billed days rendered under the CPSA are compliant to the requirement and that listing the CPSA category, will suffice. All of the TBIPS Stream 6 categories requested for this RFP are exactly the same, and are drawn from, the CPSA categories. Can you please confirm?

**Answer 21:**

As per M1 (c), if the Bidder is using TBIPS contracts to demonstrate experience, listing the TBIPS resource categories will suffice. For non-TBIPS contracts, the work delivered under each resource category must include at least 50% of the associated tasks listed in Annex A - Requirements for Services of TBIPS SA EN578-170432 for that Resource Category.

**Question 22:**

With regards to Workstream 2– IT Security, Mandatory Criteria M1 (page 33 of 106): Bidders must demonstrate 825 billable days for the C.12 Incident Management Specialist category. This represents a high number of days for this category which is not often requested as compared to other categories such

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as IT Security TRA and C&A Analyst where there is a very high demand. Additionally, the work is often for short contracts of 10 to 20 days that focus on a specific incident or on a specific impacted system. We note that the TRA and C&A category billable days requirement has been reduced by one third with Amendment 3 Answer #8. Similarly, we ask that the billable days requirement for the Incident Management Specialist category be reduced from 825 days to 300 days based on the fact that the category is not common and the work tends to be short-term. This would bring this category in line with the TRA and C&A category.

**Answer 22:**

Refer to Question and Answer 15 in Amendment 005.

**Question 23:**

- a. With regards to Workstream 2– IT Security, Mandatory Criteria R2 (page 35 of 106): Bidders are required to demonstrate \$15Million in billable days for the categories demonstrated at M1 in order to score full points. This is a very high \$amount for only 4 categories billed; as compared to the requirement of Stream 1 where 8 categories are to be demonstrated and a very high number of billable days are required. Given the small number of categories included in WS 2 M1, we request that Bidders be allowed to use all IT Security categories under the contracts that they have proposed in M1 in addition to the 4 M1 categories (e.g. bidders should be able to include other categories such as: IT Security Design Specialist, IT Security VA Specialist, IT Security Network Analyst etc...), in order to demonstrate \$15Million billable.
- b. In relation to "Attachment 4.1: Bid Evaluation Criteria" for Workstreams 1 and 2: "The Bidder's demonstrated Total Billable Days provided in response to Criteria ID M.1 will be used to evaluate this criterion." Since there have been changes to the number of billable days required to meet M.1 for some categories, this will impact the value that bidders will be able to demonstrate in criterion R.2. Would the Crown consider reducing the \$15M value of billable days required to obtain the maximum points in criterion R.2?

**Answer 23:**

In Attachment 4.1: Bid Evaluation Criteria, R.2 in both Workstream 1 and Workstream 2 is amended. See RFP amendment below.

**Question 24:**

With regards to Workstream 2– IT Security, Mandatory Criteria R3 (page 35 of 106): Bidders must demonstrate 10 contracts where they provided 4 simultaneous resources for 3 months consecutive in order to obtain full points. A great number of task-based IT Security contracts are for multiple short-term task authorizations of between 10 to 30 days in length – this is typical of IT Security Assessment contracts, including Incident, VA and TRA work for example. It is therefore difficult for Bidder to demonstrate the number of contracts being requested for this criteria that also include 4 simultaneous resources for 3 months consecutive. We request that the number of simultaneous resources for each of the 10 contracts be further reduced to 3 simultaneous resources for 3 months consecutive. This would be more in line with the nature of many IT Security contracts that focus on IT Security policy, audit and assessment work.

Alternatively, if the above is not acceptable, we request that the number of contracts to be demonstrated for full score be reduced from 10 to 6 contracts seeing as most bidders will not be able to use many of their TA based contracts for demonstration purpose.

**Answer 24:**

In Attachment 4.1: Bid Evaluation Criteria, R3 in Workstream 2 is amended. See RFP amendment below.

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**Question 25:**

With regards to Amendment 2– Q&A # 5: In response to Question #5 regarding the number of contracts that can be presented in M1 for both streams, Answer # 5 reads : “The maximum of 5 contracts is per category, not the entire stream”. However, the amended requirement for M1 in Amendment 2, page 4 reads: “(a) the services demonstrated were provided under a maximum of 5 contracts. If more than 5 contracts are provided, only the first 5 will be considered”. We assume that answer #5 meant to state “5 contracts per Workstream”. To demonstrate up to 5 contracts per category would be excessive (up to 40 contracts in Stream 1). Can you please confirm that the wording as per Amendment 2 page 4 is correct?

**Answer 25:**

Answer 5 to Question 5 in RFP Amendment 002 remains unchanged.

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### **RFP AMENDMENT**

1. At Attachment 4.1 Bid Evaluation Criteria, Workstream 1- Business Management, 1.2 Corporate Point-Rated Evaluation Criteria, R.2:

#### **Delete:**

The Bidder will be awarded points as follows for the sum of value of total billable days demonstrated:

\$3 million to < \$6 million - 5 points  
\$6 million to < \$9 million - 10 points  
\$9 million to < \$12 million - 15 points  
\$12 million to < \$15 million - 20 points  
\$15 million and over- 25 points

#### **Insert:**

The Bidder will be awarded points as follows for the sum of value of total billable days demonstrated:

\$3 million to < \$6 million - 10 points  
\$6 million to < \$9 million - 15 points  
\$9 million to < \$12 million - 20 points  
\$12 million and over- 25 points

2. At Attachment 4.1 Bid Evaluation Criteria, Workstream 2- IT Security, 2.2 Corporate Point-Rated Evaluation Criteria, R.2:

#### **Delete:**

The Bidder will be awarded points as follows for the sum of value of total billable days demonstrated:

\$3 million to < \$6 million - 5 points  
\$6 million to < \$9 million - 10 points  
\$9 million to < \$12 million - 15 points  
\$12 million to < \$15 million - 20 points  
\$15 million and over- 25 points

#### **Insert:**

The Bidder will be awarded points as follows for the sum of value of total billable days demonstrated:

\$3 million to < \$6 million - 10 points  
\$6 million to < \$9 million - 15 points  
\$9 million to < \$12 million - 20 points  
\$12 million and over- 25 points

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3. At Attachment 4.1 Bid Evaluation Criteria, Workstream 2- IT Security, 2.2 Corporate Point-Rated Evaluation Criteria, R.3:

**Delete:**

The Bidder should demonstrate its contract experience in delivering Cyber Protection Services as described in Stream 6 of TBIPS.

To be accepted, the bidder must submit a summary of each contract that outlines the scope and key responsibilities. For each contract identified, the Bidder must have provided at least 4 resources simultaneously for a period of at least 3 consecutive months within the last 5 years prior to the solicitation posting date.

**Insert:**

The Bidder should demonstrate its contract experience in delivering Cyber Protection Services as described in Stream 6 of TBIPS.

To be accepted, the bidder must submit a summary of each contract that outlines the scope and key responsibilities. For each contract identified, the Bidder must have provided at least 3 resources simultaneously for a period of at least 3 consecutive months within the last 5 years prior to the solicitation posting date.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**