



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC**

**11 Laurier St. / 11, rue Laurier**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**Gatineau, Québec K1A 0S5**

**Bid Fax: (819) 997-9776**

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Electrical & Electronics Products Division  
11 Laurier St./11, rue Laurier  
7B3, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> (RFSO) Fire, Safety and Rescue Equi		
<b>Solicitation No. - N° de l'invitation</b> E60HN-17FSRE/B		<b>Date</b> 2017-08-23
<b>Client Reference No. - N° de référence du client</b> E60HN-17FSRE		<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> hn336.E60HN-17FSRE	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-336-73208		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2017-08-03
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2017-09-29</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Bisson, Phillipe		<b>Buyer Id - Id de l'acheteur</b> hn336
<b>Telephone No. - N° de téléphone</b> (873) 469-3345 ( )	<b>FAX No. - N° de FAX</b> ( ) -	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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**REVISION 002 TO THE REQUEST FOR STANDING OFFER (RFSO) IS RAISED TO (1) EXTEND THE REQUEST FOR STANDING OFFER CLOSING DATE, (2) ANSWER THE FOLLOWING QUESTIONS AND MODIFY THE RFSO ACCORDINGLY AND (3) MODIFY ANNEXE A AS FOLLOWS:**

**(1) At RFSO cover page, Solicitation closes section:**

**Delete:** 2017-09-13  
**Insert:** 2017-09-29

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**(2)**

**Question 1:**

“In reference to Section 5 Key Terms, point F)- the crown has identified that a list is available in part 6A section 6, however this detailed list was omitted, can you please provide the document?”

The list is also referenced in Part 6 Standing Offer and resulting contract clauses, Section 6.2 Provincial/Territorial identified Users.”

**Answer 1:**

“This list is still to be determined. We’re in the process of contacting Provincial / Territorial governments. A list may or may not be added, after issuance of SO, depending on interest.”

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**Question 2:**

“In regards to Part 4 Evaluation procedures and basis of selection, #1 Evaluation Procedures and Mandatory criteria, point 6) - The crown has identified that users must be able to view/search NMSO products via web. Does the crown require the products on the website to be identifiable as NMSO products or just available via the web? I.e. a mask on the NMSO would have a symbol on the website to denote it is on NMSO.”

**Answer 2:**

“Products must just be available via the web. No need for any symbol to identify NMSO products.”

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**Question 3:**

“In Regards to Part 4 Evaluation procedures and basis of selection, section #4 Basis of selection, point c) - How will the crown be monitoring and managing the ranking system?”

We have experienced some challenges in the past with ranking systems which include; customers not always adhering to the first ranked supplier. In addition we have seen both suppliers being put back into a competitive bidding situation. This is both time consuming and a duplication of effort for all parties involved, thus costing the crown time and money in resources.”

**Answer 3:**

“The call-up procedures regarding ranking systems are clearly outline the RFSO document. We will also be doing ad hoc spot-checks based on our usage reports. Suppliers are also asked to bring these types of situations to our attention so that PSPC can address the issue with client departments.”

**Question 4:**

“In Regards to Part 6 Standing Offer and resulting contract clauses, point 3.2 Periodic usage reports - as the crown is not an acting agent for the “Provincial/Territorial identified user” does the crown want to include separate reporting, or require reporting at all for this grouping of users?”

**Answer 4:**

“Separate reporting is not needed for Provincial/Territorial identified users. However your usage reports must have a column or row identifying the applicable client.”

**Question 5:**

“In Regards to Part 6 Standing Offer and resulting contract clauses, Section A Standing Offer, point #4.3 Extension of Standing Offer - the crown identifies that in the event of an extension the rates or prices calculated will be in accordance with the formula specified in the standing offer. Can the crown please clarify if this means this is based off the biannual MSRP updates or if there is an actual formula that was omitted?”

**Answer 5:**

“This is a Standard PSPC clause that will need to be edited as per below. The rates and prices are based off the bi-annual MSRP updates.”

\*At section 4.2 Extension of Standing Offer, Part 6:

Delete: [...] or at the rates or prices calculated in accordance with the formula specified in the Standing Offer.

**Question 6:**

“In regards to Part 6 Standing Offer and resulting contract clauses, Section 8.2 call-up instrument for Provincial/Territorial users - the crown has identified a form for call-ups, however this was omitted, can you please provide a copy?”

**Answer 6:**

“Please see Annex H below for applicable call-up form.”

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**Question 7:**

“In reference to Part 6 Standing Offer and resulting contract clauses, section B Resulting contract clauses, point #8 -the crown has identified that they will be using CPI as a reference tool, is the crown suggesting that CPI is the requirement for bi-annual MSRP updates?”

**Answer 7:**

“No CPI is not a requirement, but as indicated in the RFSO, is a reference tool for the Standing Offer Authority. The onus is on the Standing Offer Holder to justify any price increase. (Ex: Increase in cost of material, exchange rate fluctuation)

Please note: The exchange rate fluctuation can be used as a justification for price increase during the MSRP updates only.”

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**Question 8:**

“In regards to Part 6 Standing Offer and resulting contract clauses section B Resulting contract clauses, point 8 Note to offerors, point 2) - Will the crown consider an alternative action as the collection of the updated MSRP's is a heavily administrative task which we take very seriously to ensure PSPC has the most up to date information and price and products - it is our opinion that if both winners of said manufacturer do not submit the updated MSRP's to the contract authority by the deadline the resulting party whom did not submit an MSRP should have their standing offer set aside for that category and/or sub category. This is mandatory criteria as set forth by the crown therefore the resulting non-responsive party is in default of the mandatory criteria.”

**Answer 8:**

“We will not be considering alternative action. The mandatory criteria is for bidders to submit the same, most recent MSRP lists with their bids so that bidder's percentage discounts are evaluated based off the same unit prices. We would like to keep this true for the duration of the Standing Offer.”

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**(3) A) At Annex A, Subcategory S-03:**

**Delete:**

ERB Products  
Thermo Cool  
Thermo Heat

**Insert:**

ERB Products by Dentec  
Thermo Cool by Dentec  
Thermo Heat by Dentec

**B) At Annex A, Subcategory S-04:**

**Delete:**

Tasco

**Insert:**

Tasco by Dentec

**C) At Annex A, Subcategory S-07 and S-08:**

**Delete:**

Speakman

**Insert:**

Speakman by Dentec

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**See below for annex H.**

**\*\*ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED\*\***

## Call-up Against a Standing Offer Commande subséquente à une offre à commandes

Ship to - Expédier à

Supplier - Fournisseur

**To the supplier:** The standing offer identified below is accepted as follows: You are required to supply the goods or services, or both, shown below at the prices or on the pricing basis stated and in accordance with the other conditions stated in the standing offer. Only goods or services, or both, included in the standing offer will be supplied in the call-up against the standing offer.

**Au fournisseur:** L'offre à commandes indiquée ci-dessous est acceptée selon les modalités suivantes : Vous devez fournir les biens ou les services, ou les deux, indiqués ci-dessous selon les prix ou la base de tarification établie, et conformément avec les autres conditions stipulées dans l'offre à commandes. Seuls les biens ou les services, ou les deux, inclus dans l'offre à commandes seront fournis dans la commande subséquente à l'offre à commandes.

**Security: The call-up includes security provisions.**

**Sécurité : La demande comprend des exigences en matière de sécurité.**

☐ NO  
NON

☐ YES  
OUI

If YES, attach a SRCL to the call-up  
Si OUI, joindre une LVERS à la demande

Invoices must be sent in accordance with - Les factures doivent être envoyées selon :

☐ The detailed instructions in the standing offer  
Les instructions détaillées dans l'offre à commandes

☐ The address shown in the "Ship to" block  
L'adresse indiquée dans la case « Expédier à »

☐ Special instructions below  
Les instructions particulières ci-dessous

Each shipment must be accompanied by a packing or delivery slip. All invoices, bills of lading and packing slips must show the following reference numbers.

Chaque expédition doit être accompagnée d'un bordereau d'emballage ou de livraison. Les factures, connaissements et bordereaux d'emballage doivent tous porter les numéros de référence suivants.

Standing Offer No. - N° de l'offre à commandes

Requisition No. - N° de demande  
Order. Off. - Bur. dem. YY - AA Serial No. - N° de série

Financial Code(s) - Code financier(s)  
Client Reference No. (optional)  
N° de référence du client (facultatif)

The representative of the P/T Identified User signing the call-up form must indicate his or her physical address. This address will constitute the address most connected with the supply and will determine, where applicable, the place of supply for this procurement.  
Le représentant de l'utilisateur désigné des P/T qui signe le formulaire de commande subséquente doit indiquer son adresse municipale, qui constituera l'adresse la plus associée à l'approvisionnement et qui déterminera, le cas échéant, le lieu d'approvisionnement pour cette commande.

Amendment No.  
N° de modification

Previous Value (\$)  
Valeur précédente (\$)

Value of increase or decrease (\$)  
Valeur de l'augmentation ou diminution (\$)

Total estimated expenditures or revised  
Total des dépenses estimatives ou révisées

Item No. N° de l'article	NATO Stock No. / Item Description N° de nomenclature de l'OTAN / Description de l'article	U. of l. U. de d.	Quantity Quantité	Unit Price Prix unitaire (\$)	Extended Price Prix calculé (\$)

Special Instructions - Instructions particulières

Total

For further information, call - Pour renseignements supplémentaires, contacter

Name - Nom

Telephone No. - N° de téléphone

Delivery required by - Livraison requise le  
(YYYY-MM-DD) (AAAA-MM-JJ)

Signature (Mandatory - Obligatoire)

Date (YYYY-MM-DD - AAAA-MM-JJ)

Requisition No. - N° de demande			Client Reference No. (optional) N° de référence du client (facultatif)
Order. Off.	Bur. dem.	Serial No. - N° de série	

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Requisition No. - N° de demande			Client Reference No. (optional) N° de référence du client (facultatif)
Order. Off.	Bur. dem.	Serial No. - N° de série	

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Requisition No. - N° de demande			Client Reference No. (optional) N° de référence du client (facultatif)
Order. Off.	Bur. dem.	Serial No. - N° de série	

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