



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Defence Communications Division. (QD)
11 Laurier St./11, rue Laurier
Place du Portage, Phase III, 8C2
Gatineau, Québec K1A 0S5

Title - Sujet Land C4ISR-ISTAR	
Solicitation No. - N° de l'invitation W8486-184087/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client W8486-184087	Date 2017-08-25
GETS Reference No. - N° de référence de SEAG PW-\$\$QD-028-26390	
File No. - N° de dossier 028qd.W8486-184087	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-08-28	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Garate, Oscar	Buyer Id - Id de l'acheteur 028qd
Telephone No. - N° de téléphone (819) 420-1768 ()	FAX No. - N° de FAX (819) 956-0636
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

LAND C4ISR INTELLIGENCE SURVILLANCE TARGET ACQUISITION AND RECONNAISSANCE (ISTAR – IN SERVICE SUPPORT)

As result of the Early Engagement process, Canada has gathered valuable feedback from Industry Participants.

Early Engagement Activities Completed:

- A Draft Statement of Work was posted on Buyandsell.gc.ca
- Industry Day and one-on-one sessions were held
- A Draft Request for Proposal (RFP) was posted on Buyandsell.gc.ca
- A Site visit conducted.

Summary of feedback received in response to this LOI process (Draft RFP)

Topic	Feedback	Response
Subcontractors	Clarification was requested on how bidders are to include proposed subcontractors in their bid, and whether or not the subcontractor's experience will form part of the evaluation.	It is Canada's intent to consider in the bid evaluation the combined strengths, background and experiences of the combined bidder's team, including subcontractors.
Resources	Clarification was requested on the possibility of bidders offering some of the same personnel on multiple RFPs.	Bidders may submit the same personnel for multiple RFPs however, in the event of the bidder winning multiple contracts, the bidder might have to substitute personnel with individuals who possess equivalent qualification and experience. Failure to do so could result in the bid being non-compliant. See SACC Clause A3005T for more information.
Financial Evaluation	Some improvements were suggested on the method of calculating the Total Evaluated Cost.	The financial evaluation will be reviewed and adjusted as needed in the final RFP.
Transition Plan	It was suggested to request a Transition Plan as part the bid.	The creation of the transition plan is the responsibility of Canada. The transition plan will be detailed with the winning bidder.
Technical Evaluation	For the point rated part of the technical evaluation, it was suggested that we	The point rated technical evaluation might change in the

	allocate the maximum number of points to experience acquired on Land C4ISR projects.	upcoming final RFP, but we intend to use an evaluation method that is inclusive to experience acquired in a broader defence and security context.
Technical Evaluation	Some inconsistencies were pointed out in the total number of points for Core Engineering Experience	This will be reviewed and addressed in the final RFP.

Next Steps

Canada will use the industry's feedback to implement improvements to the final RFP. Suppliers can continue to submit feedback after this LOI notice closes. The final RFP will be released on [Buyandsell.gc.ca](https://buyandsell.gc.ca).