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Place du Portage, Phase III

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Québec

K1A 0S5

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Informatics Professional Services - EL
Division/Services professionnels en informatique -
division EL
4C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet NEW TBIPS-MANAGEMENT SERVICE	
Solicitation No. - N° de l'invitation E60ZR-173104/A	Amendment No. - N° modif. 012
Client Reference No. - N° de référence du client 20173104	Date 2017-08-30
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-638-31698	
File No. - N° de dossier 638el.E60ZR-173104	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-09-11	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Mao, Lan	Buyer Id - Id de l'acheteur 638el
Telephone No. - N° de téléphone (819) 420-2074 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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Amd. No. - N° de la modif.
012

Buyer ID - Id de l'acheteur
638el

Client Ref. No. - N° de réf. du client
E60ZR-173104

File No. - N° du dossier
638elE60ZR-173104

CCC No./N° CCC - FMS No./N° VME

The Request for Proposal (RFP) Amendment 012 is raised to answer Bidders' questions.

Question 32:

- a. Reference: Attachment 4.1 Bid Evaluation Criteria, Workstream 1- Business Management, 1.1 CorporateMandatory Evaluation Requirements, M1:

In Amendment #5, M1 (b) was changed to read "Each of the identified contract must have been active within the 10 years prior to the solicitation posting date; the demonstrated billable days experience must fall within the 10 years prior to the solicitation posting date...", but in Amendment #10, it was changed back to "Each of the identified contract must have been awarded within the 10 years prior to the solicitation posting date...".

Can the Crown please confirm that this is an error in amendment #10 and that we can use contracts that have been active within the last 10 years as per amendment #5 and the demonstrated billable days experience falls within the 10 years prior to the solicitation posting date.

- b. Amendment 005 RFP Amendment 1. (b) changed Workstream 1- Business Management, 1.1 Corporate Mandatory Evaluation Requirements item (b) to read "(b) Each of the identified contract must have been active within the 10 years prior to the solicitation posting date; the demonstrated billable days experience must fall within the 10 years prior to the solicitation posting date; and". The most recent Amendment 010 did not reflect the change implemented in Amendment 005, could the Crown please issue a new amendment showing the change implemented in Amendment 005 for item (b).

Answer 32:

Please refer to RFP Amendment 011.

Question 33:

Using the crown's rational provided in Question 28 of this RFP for amending Stream 2, R2, would the crown adjust the dollar values for Workstream 1, R2, as the maximum points have been achieved for the number of billable days, however the requested dollars billed do not align. The combined Contract Values awarded however more than exceed the \$12 million, and therefore to be consistent, we request the same rational in Question 28 be applied, versus moving to Contract Values instead of Contract dollars billed per role.

Answer 33:

No. The criterion remains unchanged.

Question 34:

We appreciate the flexibility and accommodating nature of Canada for this procurement, especially with extending the closing date of the solicitation. That said, this time of year is proving challenging accessing reference contacts (and their back-ups) with many not being available until after the Labour Day long weekend or the week after. Additionally, in terms of coordinating the required supporting detail, not all of which is easily extracted from our corporate systems, we face similar challenges with the availability of resources. As such, we request the closing date of the solicitation be extended to September 22.

Answer 34:

The closing date of the solicitation remains unchanged.

Question 35:

AMD011 revised M1 to read:

"To be accepted, the Bidder must demonstrate the following for each resource category:

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- (a) The services demonstrated were provided under a maximum of 5 contracts; If more than 5 contracts are provided, only the first 5 will be considered.
- (b) Each of the identified contract must have been active within the 10 years prior to the solicitation posting date; the demonstrated billable days experience must fall within the 10 years prior to the solicitation posting date; and
- (c) If the Bidder is using TBIPS contracts to demonstrate experience, listing the TBIPS resource categories will suffice if the resource categories used to demonstrate are the same as the resource categories required in the solicitation as listed in the table above. For other contracts, the work delivered under each resource category must include at least 50% of the associated tasks listed in Annex A - Requirements for Services of TBIPS SA EN578-170432 for that Resource Category.”

Please confirm that “other contracts” can include TBIPS contracts where similar resources were provided under different resource categories, provided that the Bidder can demonstrate more than 50% of the SOW tasks were performed by the resource(s) delivered (e.g. Senior Business Analyst who provided tasks similar to the BPR SOW; or a Business Architect on a large Transformation project providing tasks similar to the BTA SOW).

Answer 35:

Yes, “other contracts” can include TBIPS contracts where similar resources were provided under different resource categories.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.