



RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3
Bid Fax: (613) 545-8067

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet Canadian Forces Defensive Armament	
Solicitation No. - N° de l'invitation W3474-180321/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W3474-18-0321	Date 2017-09-18
GETS Reference No. - N° de référence de SEAG PW-\$KIN-650-7252	
File No. - N° de dossier KIN-7-48047 (650)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2017-09-29	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Rombough, Lori	Buyer Id - Id de l'acheteur kin650
Telephone No. - N° de téléphone (613) 545-8061 ()	FAX No. - N° de FAX (613) 545-8067
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT #001

The intent of this amendment is to summarize discussions that occurred during the 12 September Bidder's Conference, answer potential bidders' questions and revise the Requirement.

Bidder's Teleconference Conference Attendees:

1. Representatives from IMP Aerostructures
2. Representatives from DEW Engineering and Development ULC
3. Representatives from DND (Headquarters and ATESS)
4. Contracting Authority from PSPC (formerly PWGSC)

Prior to the teleconference, a draft copy of this amendment was provided to all bidders who had received drawings. The draft included Q1/A1 to Q9/A9 and the requirement revisions associated with those Q&As.

An overview of the requirement was provided by DND with emphasis placed on the mandatory delivery dates of items listed in Tables 1 and 2. DND has indicated complete delivery of all First Articles must be received no later than the dates included in this amendment and delivery of the items as they are completed is encouraged (as opposed to waiting until all items are manufactured and delivering in one shipment).

DND has advised it will take approximately a month and a ½ for parts assembly which includes post-assembly painting.

Q1. In the lists of Table 1, Table 2, and Table 3, two items are identified for which there are no drawings in the TDP. The items are:

- P/N 1425256, Roller Nylon, Ammo Loader
- P/N 1425257, Shaft, Roller, Ammo Loader

Will these drawings be provided?

A1. The drawings will be forwarded to bidders registered with the Joint Certification Program. The Contracting Authority has confirmed that all drawings have been sent electronically.

Q2. In drawing 1325245:

- Item 1 Drawing 1325246-1 is not provided as part of the TDP, will it be provided?
- Item 3 Drawing 3392AS363 is not provided as part of the TDP, will it be provided?

A2. Drawing 1325246-1 will be forwarded to bidders registered with the Joint Certification Program. Drawing 3392AS363 is an assembly from the Canadian Forces Supply System (CFSS), and will be provided at contract award.

Q3. In the TDP package, there are drawings for two items that are not listed in Annex "A" Tables 1, 2 or 3. These are:

- 1425356 Cable Assy, Pos 5 and Pos 6
- 1425357, Cable Cover

Are those two (2) items required? If yes they need to be added to the lists of Tables 1, 2 and 3. If they are required, for Item 1425356, Cable Assy, Pos 5 and Pos 6, this drawing calls up a sub-component for which we would need a drawing, it is 1425358 – Sleeve Ident.

A3. These items are not required and should be removed from the TDP.

Q4. With regards to 4.1.1 Technical Evaluation, sub-para 4.1.1.1 Mandatory Technical Criteria – MT2 Canada requests that “The Bidder must have a minimum of 2 years (within 5 years from the date of RFP closing), of experience in manufacturing aerospace components as an AS9100 certified company.

Please consider changing this to 1 year since it takes on average two years prior to receiving accreditation that a company must have AS9100 procedures in place and be manufacturing products according to these procedures in order to become eligible to be accredited.

Will this be acceptable to Canada?

A4. Yes, this is acceptable.

Q5. Are Digital Models available to the awarded supplier, for the purpose of CNC Machine Programming and Coordinate Measure Machine verification?

A5. Currently the only reference models available are proto type models in SolidWorks. The condition of measurements are unverified; therefore will not be acceptable for verification.

Q6. Who are the suppliers of the following items?

- a. 1325246-1 Aeroduct
- b. MAP0-6700-0-IIL Shrink Tubing
- c. 3392AS363 Chute Assembly

A6. 1325246-1 Aeroduct – Supplier: AERO Supplies INC, Mississauga, On, Can
MAP0-6700-0-IIL Shrink Tubing – Supplier: TECHSPAN INDUSTRIES, Mississauga, On, Can
3392AS363 Chute Assembly – Supplier: Naval AIR SYSTEMS COMMAND, PATUXENT RIVER, MD, USA. Aerobase Group

Q7. The Schedule of Milestones indicates that First Articles need to be delivered 4 weeks from Contract Authority. Our First Article Lead time may be as much as 8 -12 weeks, depending on Shop Load. Is there this level of flexibility in terms of the Schedule of Milestones?

A7. The schedule of milestones have been revised to allow extra time in delivery of First Articles and Final Production. The Contractor must meet the delivery dates to avoid contract default.

Q8. The Quality requirements do not specify the exact expectations for the product verification and acceptance by DND representative. Is the AS9102 First Article Inspection Report the only requirement in terms of product acceptance?

A8. A fit trial will also be conducted to ensure product conformability with the assembly.

Q9. I checked the B&S site this morning and did not see an amendment.

Given that we have not seen a response to our questions, we are requesting an extension to the closing date of the RFP. An additional three weeks period would be appreciated, given that we have submitted our questions three weeks ago.

A9. The closing date will be extended to 29 September 2017 which will allow extra time for completion of First Articles. As discussed in the Bidder's Conference, the delivery dates are mandatory and any further closing date extensions will directly affect the Contractor's manufacturing schedule. It is the Contracting Authority's intent to provide proposals to the evaluation team the day after bid closing and award a contract by the following week.

Q10. During the bidder's teleconference, the client explained that the final painting of the products would be part of their process once the components were received, however some of the parts included in the bid package call for painting. Can you please clarify whether the bidders should price in painting as

specified on the applicable drawings (for reference please see drawings 1425246 and 1425227 as examples) or should the bidders quote all parts without paint?

A10. The client has clarified that any parts which specify painting must be completed by the Contractor. DND is responsible for post-assembly painting.

DELETIONS and INSERTIONS

1. Refer: Closing Date/Time

Delete: In its Entirety

Insert: Closing Date/Time

Solicitation Closes at - 02:00 PM, 29 September 2017

2. UNDER: PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

Within: **4.1.1.1. Mandatory Technical Criteria, MT2:**

MT2	<p><u>Delete:</u> The Bidder must have a minimum of 2 years (within 5 years from the date of RFP closing), of experience in manufacturing aerospace components as an AS9100 certified company.</p> <p><u>Insert:</u> The Bidder must have a minimum of <u>1</u> year (within 5 years from the date of RFP closing), of experience in manufacturing aerospace components as an AS9100 certified company.</p>
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3. UNDER: PART 6 - RESULTING CONTRACT CLAUSES

Within: **6.6.3 Schedule of Milestones – delete in its entirety and insert:**

The schedule of milestones for which payments will be made in accordance with the Contract is as follows:

Milestone No.	Deliverable	Firm Amount	Due Date or "Delivery Date"
1	<u>First Articles:</u> The Contractor must first build-to-print one of each part listed in Annex ``A`` Table 1.	To be filled in at Contract award	<u>30 November 2017</u>
2	<u>Final Production:</u> Upon acceptance of the First Articles by ATESS, the Contractor must build-to-print the remaining units in accordance with quantities in Annex "A", Tables 1 and 2.	To be filled in at Contract award	<u>23 February 2018</u>
3	<u>Optional Goods</u>	To be filled in at Contract award	12 Weeks from the date the Contracting Authority has exercised the option.

4. UNDER: ANNEX “A” – REQUIREMENT

4a. Table 1 – Drawings and Parts

<u>Quantity</u>	<u>Drawing Number</u>	<u>Drawing Title</u>	<u>Assembly</u>	<u>Notes</u>
2	1325245 <u>Insert:</u> 1325246-1	Hose Assy, GAU21	GAU21 Adapter	<u>Insert:</u> Drawing 3392AS363 to be provided at contract award.

4b. Within: Table 2 – Drawings and Parts

Phase 2 Production Run

<u>Quantity</u>	<u>Drawing Number</u>	<u>Drawing Title</u>	<u>Assembly</u>	<u>Notes</u>
28	1325245 <u>Insert:</u> 1325246-1	Hose Assy, GAU21	GAU21 Adapter	<u>Insert:</u> Drawing 3392AS363 to be provided at contract award.

4c. Within: Table 3 – Drawings and Parts - Optional Goods

To be delivered 12 Weeks from the date the Contracting Authority has exercised the option.

<u>Quantity</u>	<u>Drawing Number</u>	<u>Drawing Title</u>	<u>Assembly</u>	<u>Notes</u>
5	1325245 <u>Insert:</u> 1325246-1	Hose Assy, GAU21	GAU21 Adapter	<u>Insert:</u> Drawing 3392AS363 to be provided at contract award.

4d. Within: 7. Delivery Schedule – delete in its entirety and insert:

Delivery Schedule	Requested Date
First Articles Delivery	<u>30 November 2017</u>
Final Production Delivery	<u>23 February 2018</u>
Optional Goods	12 Weeks from the date the Contracting Authority has exercised the option.

All other terms and conditions remain unchanged.