

# **Clean Technology Data Strategy – Developing Industry Level Data Through Company-Based Characteristics**

**RFP-500033488**

## **Q&A – Part 2**

**Q32. Will NRCan accept the project experience and database info of a sub-contracting firm in terms of the provision of project experience in demonstration of the criteria in M6/R1 and M7/R4 respectively?**

A32. NRCan would accept proposals that involve more than one firm. However, bidders need to clearly demonstrate that their proposal meet the experience requirements in criteria M6 and R1. Similarly, bidders need to propose resources (i.e., project lead and researcher/analyst) that also meet the experience requirements in criteria R2.1 and R2.2.

With regards to the database, bidders are asked to demonstrate that they have access to an existing database of clean technology stakeholders/clients. This database can have been developed by the bidder, or by a third party. However, in order to meet requirements under evaluation criteria M7 and R4, bidders must demonstrate that they have used or leveraged their database in the past for data collection or other purposes. The purpose is to assess the bidders' readiness to implement an industry-level clean technology data collection initiative. See also response A6.

**Q33. Is it acceptable to propose more than one (1) resource for each of R2.1 Project Lead and R2.2 Researcher/Analyst, or is NRCan seeking 2 resources only?**

A33. There should be only one project lead and main researcher/analyst identified in the proposal. However, it is acceptable for firms to propose more resources to work on this project.

**Q34. If proposing more than 2 resources per category is acceptable, how will NRCan evaluate R2.1 and R2.2?**

A34. Points will attributed only for the experience of the project lead and main researcher/analyst. See also response A33.

**Q35. What criteria will NRCan use to determine if Tasks 3, 4 and 5 receive funding?**

A35. See response A9.

**Q36. Will there be a process to review and renegotiate the scope and budget of Tasks 3, 4 and 5 at the end of Task 2 should the level of effort required be higher than originally budgeted?**

A36. See response A10.

**Q37. What proof will NRCan require as evidence of R4 "existing business relationships" for the stakeholders/clients on a database?**

A37. See response A6. Bidders are asked to demonstrate that they have an existing database of clean technology stakeholders/clients which they have used or leveraged in the past for data collection or other purposes. Proposals should clearly explain how bidders have used their database in previous work (e.g., description of work, nature of business relationship with clean technology firms on the database – for example data collection, information sharing – etc.). The purpose is to assess the bidders' readiness to implement an industry-level clean technology data collection initiative.

**Q38. Due to the volume of RFP's that we are responding to at this time, our bid members are challenged to put together a compliant bid by Sep 28. Will the Crown please consider extending the due date to Oct 12, 2017?**

A38. The bidding period has been extended by 19 days, to October 17<sup>th</sup>, 2017.

**Q39. Can you clarify how the scoring in R1 will work in that the same project will count for each criteria, so in effect maximum points will come from 10 or more cleantech analysis projects, 8 of which were for a federal or provincial government.**

A39. For each project that Bidders will include in their proposals to demonstrate the experience requirements under R1, NRCan will evaluate the nature and scope of the work (i.e., whether the project consists of research and analysis on clean technology), as well as the client (i.e., federal or provincial government entity). A single project could be counted as demonstrating both the Bidder's experience in working for government entities, and on projects related to clean technologies. Bidders are encouraged to include as many examples as possible demonstrating their experience in order to get a maximum of points.

**Q40. Also as we went through the tender document we noticed that some of the links to the necessary supporting documents are not correct and return a 404 page not found error:**

**page 5: Standard Acquisition Clauses and Conditions Manual**

**page 5: the 2003 Standard Instructions- Goods or services- Competitive requirements**

**page 7: Policy on Green Procurement**

**page 10: Ineligibility and Suspension Policy**

**page 11: FCP Limited Eligibility to Bid list**

**page 12: Financial Administration Act**

**page 13: Contracting Policy Notice, Guidelines on the Proactive Disclosure of Contracts**

**page 14: SACC Manual Clauses**

**page 16: Standard Acquisition Clauses and Conditions Manual**

**page 18: Public Service Superannuation Act**

**page 18: Contracting Policy Notice 2012-2**

A40. All standard clauses can be found at the following link:

<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>

French:

<https://achatsetventes.gc.ca/politiques-et-lignes-directrices/guide-des-clauses-et-conditions-uniformisees-d-achat>

**Q41. In reference to 7.2.2, the contractor will own the Foreground Information. In the Standard Acquisition Clauses and Conditions, Foreground Information is not defined. The question is what is it that the bidder owns to the exclusion of Canada.**

A41. Supplemental General Condition 4006 defines Foreground Information as follows:

"Foreground Information" means all Intellectual Property first conceived, developed, produced or reduced to practice as part of the Work under the Contract;